

MARCUS PANG

United States | +1 973-979-873 | mpp73@cornell.edu

EDUCATION

CORNELL UNIVERSITY, *Bachelor of Science, Sibley College of Mechanical Engineering*

United States

Major: Mechanical Engineering; **Minor:** Business

2023 Fall - Present

HARROW SCHOOL

United Kingdom

ACT: 35

2021-2023

EXPERIENCE

PERSISTA BIO

Ithaca, New York

Summer Financial Team Intern

June 2025 - August 2022

- Investigated market and performance data to pinpoint 5 cell lines for potential expansion, producing detailed reports that guided growth priorities, incorporating analysis skills learned from XTALPI
- Strengthened fundraising outcomes by identifying key gaps in investor targeting; contributing to the successful receipt of two US National Institutes of Health (NIH) grant awards totaling \$2.4M over two years.
- Managed investor database and engagement notes, prioritizing high-potential leads and securing 5 follow-up meetings.
- Enhanced CEO investor materials through data-driven storytelling and competitor benchmarking, refining the company's strategic narrative.
- Evaluated the firm's technology positioning, market timing, and competitive defensibility to inform expansion strategy and partnership targeting.
- Identified untapped niches in cell-line optimization and articulated long-term differentiation strategies to support sustainable market leadership.

XTALPI (QUANTUMPHARM INC)

Hong Kong SAR

Summer Financial Team Intern

June 2024 - August 2024

- Concentrated efforts on dissecting the company's offerings during the pivotal 6-month period following an IPO
- Conducted analysis of the AI startup industry, focusing on market trends, competitive positioning and emerging technologies
- Engaged in high-level strategic financial discussions with the CFO and deputy CFO regarding possible JVs and acquisitions to boost the company's revenue, combining my engineering perspective with financial acumen
- By integrating operational synergy and aligning corporate culture, enhanced investment skills, driving more strategic decision-making in evaluations.
- Collaborated with analysts in the AI, tech startup sector from Goldman Sachs and Deutsche Bank, pitching the company for quarterly reports and further enriching my understanding towards investment banking from seasoned executives

DM CAPITAL

Shenzhen

Summer Investment Analyst Intern

June 2022 - July 2022

- Conducted thorough investment analysis, review of Sigilon Therapeutics' audited financials, ultimately building a comprehensive recommendation that bolstered my understanding of financial diligence
- Assessed the biotech market to contribute to Sigilon's stock analysis, comprehend the competitive landscape of the market

SINGULARITY CAPITAL HONG KONG LTD

Hong Kong SAR

Summer Investment Analyst Intern

July 2022 - August 2022

- Provided investment appeal, methods of operation, detailed historical and forecast financial analyses and pro-forma financial and valuation analysis to client for discussion with prospective investors

EXTRA-CURRICULAR ACTIVITIES

Cornell University Chinese Student Association

United States

- Supported event coordination to promote Eastern culture, contributing to the success of various cultural events organized by the Chinese Student Association

Shaftesbury Chemistry

Harrow School

Student teaching assistant

October 2022-December 2022

- Developed essential communication skills between teaching team and grade 5 students

High School Swimming Team

Harrow School

Swimmer

September 2021 – May 2023

- Enhanced my competitive nature and quick decision-making—qualities I apply to stock trading and analysis

ADDITIONAL INTERESTS AND SKILLS

- Languages: English, Mandarin, Cantonese, German
- Technical Skills: Utilizing AI to accelerate workflow; MS Office; Familiar with Bloomberg Terminal
- Interests: Swing Trading, Cars, Aircraft, Racing, Lifting, Swimming, Basketball, Music

