# **Election Forecasting**

GRAD-E1234

Do Forecasts Matter?

Simon Munzert

Spring Semester 2017 Hertie School of Governance

## Session outline

Forecasting corner

Do forecasts matter?

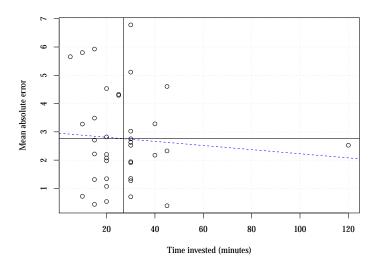
Mechanics

Evidence

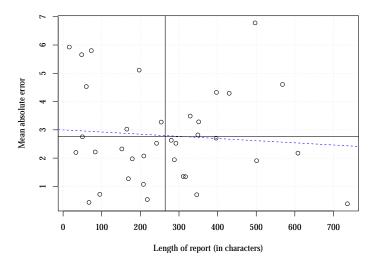
Normative considerations

Next week

## Election forecasts



## Election forecasts



# Most frequent forecasters

	No. of forecasts
	NO. Of forecasts
Moritz Hemmerlein	5
Alexander Sacharow	4
Christoph Abels	4
Hendrik Frank	4
Jeremie Bonnemort	4
Nadina Iacob	4
Akira Sasaki	3
Victoria Dykes	3
Michael Chaitow	2
Rafael Schmuziger Goldzweig	2
Dennis Schmargon	1
Nauel Semaan	1

# Forecasting performance

Respondent	Maan MAE	No. of forecasts
		NO. Of Torecasts
Akira Sasaki	1.82	3
Moritz Hemmerlein	2.25	5
Nadina Iacob	2.43	4
Alexander Sacharow	2.52	4
Jeremie Bonnemort	2.82	4
Victoria Dykes	2.84	3
Christoph Abels	3.45	4
Hendrik Frank	3.61	4

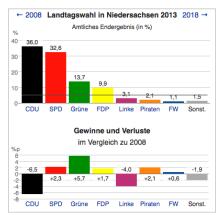
# Do forecasts matter?

## Niedersachsen state election, Jan 2013

Institut \$	Datum ¢	CDU +	SPD ¢	FDP \$	GRÜNE ¢	LINKE +	PIRATEN +	Sonstige +
GMS <sup>[19]</sup>	17.01.2013	41 %	33 %	5 %	13 %	3 %	3 %	2 %
INFO GmbH <sup>[19]</sup>	12.01.2013	38,0 %	31,5 %	4,5 %	14,5 %	6,0 %	3,0 %	2,5 %
Infratest dimap <sup>[19]</sup>	10.01.2013	40 %	33 %	5 %	13 %	3 %	3 %	3 %
GMS <sup>[19]</sup>	10.01.2013	41 %	33 %	5 %	13 %	3 %	3 %	2 %
Forschungsgruppe Wahlen <sup>[19]</sup>	10.01.2013	39 %	33 %	5 %	13 %	3 %	3 %	4 %

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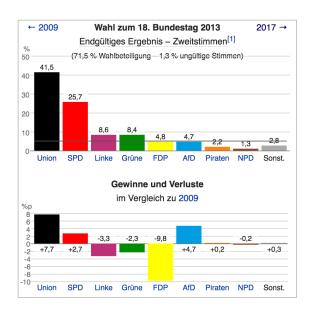




# Bundestag election, Sep 2013

Institut \$	Datum ¢	CDU/CSU ÷	SPD ÷	Grüne +	FDP ÷	Linke +	Piraten +	AfD ÷	[Einklappen] \$
Endergebnis <sup>[62]</sup>	22.09.2013	41,5 %	25,7 %	8,4 %	4,8 %	8,6 %	2,2 %	4,7 %	4,1 %
Emnid <sup>[63]</sup>	22.09.2013	39 %	26 %	9 %	6 %	9 %	_	4 %	7 %
Allensbach <sup>[64]</sup>	20.09.2013	39,5 %	27 %	9 %	5,5 %	9 %	2 %	4,5 %	3,5 %
Emnid <sup>[65]</sup>	20.09.2013	39 %	26 %	9 %	6 %	9 %	_	4 %	7 %
Forsa <sup>[59]</sup>	20.09.2013	40 %	26 %	10 %	5 %	9 %	2 %	4 %	4 %
Forschungsgruppe Wahlen <sup>[66]</sup>	19.09.2013	40 %	27 %	9 %	5,5 %	8,5 %	_	4 %	6 %
INSA <sup>[67]</sup>	19.09.2013	38 %	28 %	8 %	6 %	9 %	2 %	5 %	4 %

## Bundestag election, Sep 2013



## Countries with blackout period for pre-election polls (WAPOR 2012)

Country	Embargo (days)	Country	Embargo (days)
Honduras	45	Russia	5
South Korea	21	Spain	5
Argentina	15	Burma	3
Ecuador	15	Canada	3
Greece	15	Czech Republic	3
ltaly	15	Kuwait	3
Macau	15	Mexico	3
Ukraine	15	Bhutan	2
Taiwan	10	Brazil	2
Colombia	7	Serbia	2
Costa Rica	7	Uruguay	2
Cyprus	7	Herzegovina	1
Peru	7	Croatia	1
Romania	7	El Salvador	1
Sri Lanka	7	Norway	1
Turkey	7	Poland	1
Venezuela	7	Portugal	1
Macedonia	5	Singapore	1

<sup>→</sup> attractive data for design to identify effects of polls on voting behavior?

The relationship between polls, forecasts, and voting behavior

#### Discussion

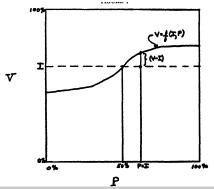
- 1. What effects of published polls/forecasts on electoral outcomes are imaginable? Does polling performance matter?
- 2. What side-effects of published polls (i.e. effects that do not directly reflect in electoral outcomes) are imaginable?

3. How to identify such effects?

## Potential effects of published polls on electoral outcomes

- normative social influence
  - bandwagon/underdog effects
  - ▶ people desire majority position to belong to winning team/feel liked
  - resolving cognitive dissonance by switching to the winning side
- informational social influence
  - people perceive polls as wisdom of the crowds; see polls as indicator of good choice
- informational behavioral (not attitudinal) influence
  - people update their belief about the likelihood P of being pivotal:
    R = BP C (Riker and Ordeshook 1968)
  - ► strategic voting → abandon first preference bc of strategic considerations
- non-electoral effects
  - political trust
  - political engagement
  - opinion expression (spiral of silence)
  - quality of political debate, media coverage of elections

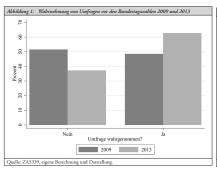
## Simon 1954: Bandwagon and Underdog Effects



### Bandwagon and underdog effects

- vote choice = f(preferences, strategic considerations)
- strategic considerations based on expectations about election outcome
- expectations shaped by polls

**bandwagon effect** → people more likely to vote for expected winner **underdog effect** → people more likely to vote for expected loser



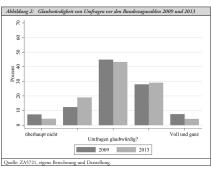


Tabelle 2: Hintergründe der Wahrne Regressionsmodelle)	hmung von Umfrage	n (Regressionskoeffizi	ienten logistischer
	20	109	2013
	Basis	+ Needs	Basis
Geschlecht: Mann	0,37**	0,37**	0,20
Alter	0,48	0,45	0,53
Bildung: Realschule	0,22	0,23	0,20
Bildung: Abitur	0,45*	0,42*	0,43*
Politisches Interesse	3,54***	3,32***	2,57***
Öffentlich-rechtliches Fernsehen	0,88***	0,81***	0,75**
PI: CDU	0,56**	0,56**	0,46*
PI: SPD	0,59**	0,61**	0,38
PI: FDP	0,69*	0,71*	1,18
PI: Grüne	0,89**	0,92***	-0,00
PI: Linke	0,79**	0,76**	0,26
PI: Andere	0,79	0,73	-0,03
Need for Cognition		0,35	
Need for Cognitive Closure		-0,37	
Need to Evaluate		0,64	
Konstante	-3,67***	-3,93***	-1,97***
N	1.119	1.096	969
Pseudo-R <sup>2</sup> (McK)	0,36	0,36	0,22

Signifikanzniveaus:  $^*p < .05$ ,  $^**p < .01$ ,  $^{***}p < .001$ , alle unabhängigen Variablen auf einen Wertebereich von 0 bis 1 transformiert. Quelle: Eigene Berechnung.

Tabelle 3: Hintergründe der wahrgenommenen Glaubwürdigkeit von Umfragen (Regressionskoeffizienten linearer Regressionsmodelle)								
		2009		2013				
	Basis	+ Wahr- nehmung	+ Needs	Basis	+ Wahr- nehmung			
Geschlecht: Mann	-0,22***	-0,23***	-0,23***	-0,04	-0,03			
Alter	0,22	0,22	0,28	-0,12	-0,11			
Bildung: Realschule	0,01	0,01	0,01	0,10	0,10			
Bildung: Abitur	-0,03	-0,03	-0,02	0,17*	0,17*			
Politisches Interesse	0,24	0,20	0,22	0,13	0,10			
Öffentlich-rechtliches Fernsehen	0,07	0,06	0,04	0,12	0,10			
PI: CDU	0,33***	0,32***	0,30***	0,30***	0,31***			
PI: SPD	0,30***	0,28***	0,27**	0,14	0,14			
PI: FDP	0,38**	0,36**	0,34**	0,12	0,12			
PI: Grüne	0,30**	0,28*	0,29*	0,18	0,19			
PI: Linke	0,17	0,16	0,14	0,13	0,13			
PI: Andere	-0,27	-0,28	-0,30	-0,20	-0,19			
Wahrnehmung		0,07	0,08		0,05			
Need for Cognition			-0,37***					
Need for Cognitive Closure			-0,25					
Need to Evaluate			0,39**					
Konstante	-0,17	-0,16	-0,10	-0,20	-0,22*			
N	1.111	1.110	1.090	961	957			
Korrigiertes R <sup>2</sup>	0,04	0,04	0,05	0,02	0,02			

Table 5 Media polls and voting intentions for SPD and Leftist party: multivariate time-series analyses (unstandardized and standardized regression coefficients)

		SPD		Leftist party			
	Model 1	del 1 Model 2		Model 1	Mode	Model 2	
	b	b	β	b	b	β	
Polling shares [lag 3 days]	2.09*	2.04**	.52	1.28*	0.57	.18	
Polling shares	0.85	0.17	.04	-0.26	0.33	.11	
Voting intention [lag 3 days] (share of respondents)	-0.07	0.03	.03	-0.21	-0.21	24	
Party identification (share of respondents)		0.59***	.50		o.68**	.54	
Constant	-0.64**	-o.59***		-0.02	0.04		
$R^2$	0.47	0.69		0.20	0.43		
N	34	34		34	34		

<sup>\*\*\*</sup> p < .001; \*\*p < .01; \*p < .05; +p < .10

Dependent variables: Aggregated daily shares of respondents intending to vote for respective party (coding at individual level: I = Intention to vote for respective party, o = any other party or 'don't know').

## Faas/Huber 2015

Tabelle 1: Wahlabsichten zu Gunsten der FDP in Abhängigkeit von den präsentierten Umfrageinformationen und Präferenzen der Befragten (in Prozent)

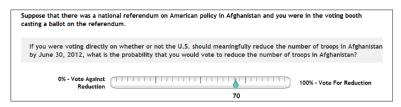
11.5 11.11.11	ing a constraint and a conjugate term and a group (in a constant)							
	4 Prozent	5 Prozent	6 / 8 Prozent	Signifikanz der Unterschiede				
Alle Befragten	12,5 (n = 415)	7,4 (n = 1.626)	5,1 (n = 1.170)	*** / *** / *				
Befragte mit CDU- Präferenz	26,2 (n = 61)	11,1 (n = 234)	8,4 (n = 179)	** / *** / n.s.				
Befragte mit FDP- Präferenz	92,3 (n = 13)	86,0 (n = 50)	81,6 (n = 38)	n.s. / n.s. / n.s.				

Anmerkung: Die ausgewiesenen Signifikanzen beziehen sich jeweils auf den Paarvergleich von zwei Gruppen, zunächst zwischen Gruppen vier/fünf Prozent, dann vier/sechs beziehungsweise acht Prozent und schließlich fünf/sechs beziehungsweise acht Prozent.

Quelle: Eigene Berechnungen, www.wahlumfrage2013.de (n = 3.211).

#### Rothschild and Malhotra 2014

#### Pre-Treatment Dependent Variable



#### Treatment

Below is the percentage of Americans who support more free trade agreements with North, Central, and South American countries. This value is created by aggregating the best available polls.

55%

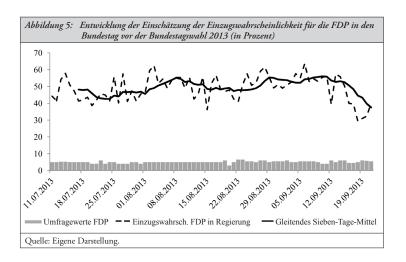
#### Rothschild and Malhotra 2014

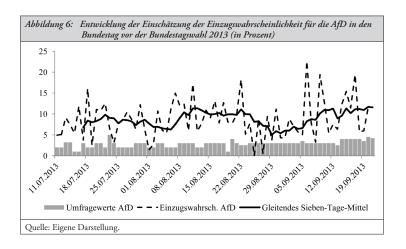
Table 1. The effect of polling information on individual-level policy support.

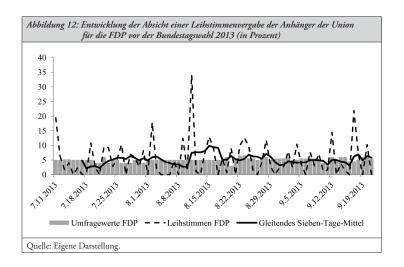
	(I) All issues	(2) Afghanistan	(3) Free Trade	(4) Public financing	(5) All issues	(6) All issues
Treatment value: β <sub>2</sub>	8.11*	6.27	13.50°	3.53	8.55°	18.83*
	(2.27)	(4.15)	(4.30)	(4.31)	(2.49)	(4.02)
Pre-treatment support: $\beta_1$	0.79*	0.84*	0.78*	0.79*	0.75°	0.79*
	(0.03)	(0.04)	(0.05)	(0.04)	(0.03)	(0.03)
Afghanistan issue: $\alpha_I$	7.09*				7.69°	6.30°
	(1.73)				(1.76)	(1.71)
Public financing issue: $\alpha_2$	1.20				0.81	0.24
	(1.82)				(1.80)	(1.81)
Abs(pre-treatment support - 50)						0.35*
						(80.0)
Abs(pre-treatment support - 50)						-0.38*
x treatment value						(0.11)
Constant	1.71	6.27	-0.3 l	5.21	3.61	-7.45*
	(2.46)	(3.45)	(3.50)	(2.96)	(2.53)	(3.09)
R <sup>2</sup>	0.652	0.644	0.550	0.643	0.652	0.665
N	702	234	234	234	702	702

<sup>\*</sup>p < 0.05 (two-tailed).

Notes: Columns (1) and (5) present estimates from model (1). Random effects model in columns (1) and (6). Fixed effect model in column (5). Columns (2)—(4) present OLS estimates from model (2). Standard errors in parentheses. Standard errors clustered by respondent in columns (1), (5), and (6). The treatment value is recoded to lie between 0 (20% public support) and 1 (80% public support).







#### Normative considerations

#### Discussion

Is the publication of pre-election polls or forecasts shortly before an election defensible from a normative point of view? Take four perspectives:

- citizen
- politician
- journalist
- CEO of a polling institute

# Next week

## Forecasting design paper

#### Evaluation criteria

- Is the setting well-motivated?
- Do you give a reasonable account of the current state of the literature and do you identify relevant gaps/room for extension in existing models?
- Is the method you suggest both innovative and adequate to forecast the quantity of interest?
- Is the description of your approach comprehensible?
- Do you comprehensively discuss pros and cons of your approach?
- Do you provide a realistic road map of the implementation of the model?
- Do you comply with the limit of 3,000 words?
- Is the paper in good shape?

#### Advice

• Orient yourself by the forecasting papers we read in class in terms of content, style, and scope (focus less on lit review, more on own model)

• Do you have to present descriptives already? Not necessarily.

#### Next week

- the forecast design paper can be submitted via Moodle until April 12, 23.59p.m. CET
- next week: course will take place on Thursday already in room 2.32 at 8-10a.m.
- we will start using R in that session
- if available, bring your laptop (details on how to prepare for the session to follow soon)
- http://r4ds.had.co.nz/

See you next week!