

Here is the refined version of the questionnaire tailored for a CIO/CTO with a high Compliance (C) DISC-based persona, emphasizing detail, accuracy, and systematic approaches:

AI Adoption and Implementation Pre-Meeting Questionnaire for CIOs/CTOs

Please number each of the following statements (highlighted section) on a scale of 1 through 5 (1 being not a problem for us, no impact: 5 being a serious problem, big impact. Also, just cross out those that are not applicable)

Technical Strategy

No Problem Major Problem

1 2 3 4 5

- Identifying precise AI use cases for technical optimization
- Ensuring high-quality data availability for AI projects
- Establishing clear protocols for AI integration into IT infrastructure
- Managing detailed project plans and timelines for AI initiatives
- Ensuring robust ROI calculations and projections for AI investments
- Aligning AI technologies with existing IT and business systems
- Overcoming technical challenges and barriers to AI adoption
- Implementing effective data governance for AI
- Responding accurately to technical RFPs/RFQs involving AI
- Maintaining rigorous testing and validation for AI solutions

Talent and Resource Management

No Problem Major Problem

1 2 3 4 5

- Recruiting technically proficient AI professionals
- Providing detailed upskilling programs for existing staff
- Retaining highly skilled AI talent through structured career development
- Creating clear roles and responsibilities for AI team members
- Facilitating precise collaboration between AI and other technical teams
- Identifying and empowering project managers with technical expertise
- Allocating resources efficiently for AI projects
- Upholding high technical standards and performance within the AI team
- Developing thorough leadership within AI-driven projects
- Managing contingencies for the potential departure of key AI personnel

Process and System Efficiency

No Problem Major Problem

1 2 3 4 5

- Defining a comprehensive AI strategy with detailed action plans
- Establishing clear accountability and ownership for AI projects
- Implementing a structured AI project management framework
- Developing systematic processes for AI deployment and maintenance
- Conducting thorough pre-implementation and post-implementation reviews
- Ensuring regular and detailed training for AI-related scenarios

Innovation and Differentiation

No Problem Major Problem

1 2 3 4 5

- Creating a precise AI adoption roadmap aligned with IT objectives
- Executing detailed strategies for seamless AI integration

- Differentiating our AI solutions through technical excellence
- Achieving business growth through innovative AI applications
- Enhancing client retention with technically advanced AI solutions
- Utilizing AI for detailed upselling and cross-selling opportunities
- Balancing new AI initiatives with existing IT operations
- Cultivating a methodical approach to AI adoption
- Demonstrating the technical value of AI to prevent commoditization

Additional Comments

Please provide any additional comments or specific areas where you need support with AI adoption and implementation:

This version is designed for a CIO/CTO with a high Compliance (C) DISC profile, focusing on detailed, accurate, and systematic approaches to AI adoption and implementation.