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Chris is a licensed engineer and has been involved with the Aerospace and Defence Industry for over 43 years. He graduated as an electrical engineer and began work at Garrett Manufacturing Ltd. in 1970. From there he entered the sales force and assumed a number of positions with the Garrett Corporation including government relations in Washington, and finally VP of Government relations for Canada.

In 1992 he formed Born Consultants Ltd. and began consulting for a number of aerospace and defence companies. At the same time he and other partners started a manufacturing company – Tulmar Safety Systems Inc.. Tulmar grew from 3 employees to a manufacturer of life support equipment employing over 90 people. In 2005 he sold his shares in Tulmar in order to concentrate on the growth of his consultancy firm, in particular, Canadian Export Consulting Services (CECS). During his career in industry he held numerous positions in associations promoting the SME community. In particular he was the industrial representative from the Canadian Defence Industries Association, (CDIA) that advised the government on the Controlled Goods Program. He was also contracted by the Department of Foreign Affairs to perform technical assessments in the furtherance of export permit applications.

Chris is a director of SODA (Southern Ontario Defence Association), representing small and medium-sized businesses. In late 2011, and after many years of volunteer service, he resigned from the NATO Industrial Advisory Group (NIAG), and the Defence Industrial Advisory Committee (DIAC) which were responsible for advising the DND Assistant Deputy Minister (Materiel) on defence industrial issues.