Canadian Export Consulting Services





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Thomas E Jones, B.A. (International Relations)

Tom graduated from the University of British Columbia with a degree in International Relations (1973). He joined Revenue Canada (Customs) in 1973 and over the course of his career held assignments in the Departments of Industry, Trade and Commerce, External/Foreign Affairs, National Defence and International Trade Canada.

From 1990 until his retirement in December 2004, Tom was Deputy Director (Technology), Export Controls Division, Department of Foreign Affairs and International Trade. He spent a total of 18 years in the Export Controls Division in two separate assignments. Tom had two primary responsibilities: To negotiate, in a multilateral context, technical parameters of goods and technology contained in Canada's Export Control List; and, to harmonise Canadian and multilateral export control policies and procedures. The overall objective was to ensure that goods and technology are not exported to countries or entities involved in the research, development or manufacture of weapons of mass destruction or to countries or regions where the influx of conventional weapons, or the materials that could be used in the development of conventional weapons, could negatively impact international peace and security.

Although involved in many significant issues over the years, a highlight of Tom's career was the high level discussions with the United States (1998-2001) concerning Canada/U.S. defence trade, and the impact the U.S. International Traffic in Arms Regulations (ITAR) had, and still has, on this trade. In response to U.S. concerns, he was involved directly in the drafting and implementation of new export control Regulations, as well as the Act and Regulations that established Canada's Controlled Goods Program.

In addition to Canadian export controls, Tom has developed considerable expertise in export control laws, policies and procedures of Canada's major trading partners. Early on in his career Tom also gained direct, practical and extensive experience in Customs' Tariff, Valuation, Anti-dumping and Countervail issues and cases.

Tom and his wife, Angela, have lived in Ottawa since 1974 where they raised their 3 boys.