

# Profit and Loss

## FYC Labs

July-September, 2025

DISTRIBUTION ACCOUNT	TOTAL
Income	
Digital Service - Client Deferred	32,831.25
Digital Service - Dedicated Resources	282,945.13
Digital Service - Long Term	51,065.25
Digital Service - Medium Term	51,022.50
Digital Services Income	718,732.21
_Discounts given	
Discount - Overage	-13,325.00
Discounts	-1,491.00
<b>Total for _Discounts given</b>	<b>-\$14,816.00</b>
FYC Billable Expense Income	-272.07
Interest Income	0.79
Referral Income	850.00
<b>Total for Income</b>	<b>\$1,122,359.06</b>
<b>Gross Profit</b>	<b>\$1,122,359.06</b>
Expenses	
Advertising and Promotion	11,983.00
Automobile Expense	
Gas	1,491.37
Parking	56.80
<b>Total for Automobile Expense</b>	<b>\$1,548.17</b>
Bank Service Charges	676.85
Dues and Subscriptions	8,643.08
Employee Gifts	1,754.34
Filing Fees	407.67
Insurance Expense	159.27
Interest Expense	7,718.22
Legal Fees	\$23,174.00
Legal & Professional Fees	4,105.34
<b>Total for Legal Fees</b>	<b>\$27,279.34</b>
Marketing / Referrals	41,650.13
Meals and Entertainment	2,075.05
Merchant Services - X	
FYC - MS	-\$806.10
QuickBooks Payments Fees	1,237.21
<b>Total for FYC - MS</b>	<b>\$431.11</b>
<b>Total for Merchant Services - X</b>	<b>\$431.11</b>
Office Supplies	352.88

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DISTRIBUTION ACCOUNT	TOTAL
Payroll Expenses	
Employer Payroll Taxes	34,391.62
Freelance	291,899.49
Guaranteed Payments	
Guaranteed Payments- Graham	5,881.14
<b>Total for Guaranteed Payments</b>	<b>\$5,881.14</b>
Payroll Software	3,182.33
Wages	\$301,104.46
401k Employee Contributions	8,977.95
Employee Payroll Taxes	92,368.09
<b>Total for Wages</b>	<b>\$402,450.50</b>
<b>Total for Payroll Expenses</b>	<b>\$737,805.08</b>
Postage and Delivery	101.25
Professional Fees	450.00
Rent Expense	15,225.00
State Taxes	6,268.00
Telephone Expense	616.62
Templates / Plugins	79.00
Travel Expense	
Flights	5,111.68
Lodging	6,671.64
Transportation	1,039.03
Travel Meals	61.00
<b>Total for Travel Expense</b>	<b>\$12,883.35</b>
Web Hosting	1,730.02
<b>Total for Expenses</b>	<b>\$879,837.43</b>
<b>Net Operating Income</b>	<b>\$242,521.63</b>
Other Income	
Cashback & Rewards	1,300.86
Late Fee Income	855.76
<b>Total for Other Income</b>	<b>\$2,156.62</b>
<b>Net Other Income</b>	<b>\$2,156.62</b>
<b>Net Income</b>	<b>\$244,678.25</b>