Alon Saly

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Execu ve Summary:

Seeking a position to utilize my skills in AI software modeling, building, and testing. Adept at using Python, JavaScript, and C++, I aim to create efficient AI systems. I am committed to analyzing data for accuracy, making strategic recommendations, and collaborating with a team for seamless AI integration.

PROFESSIONAL EXPERIENCE

Project Manager & Business Development   **2018 - Present**

- Developed the company's business plan
- Conducted market research and expanded into new markets, leading to the company's first interna
- Authored product requirements documents (PRD)
- Planned, created, and launched a new Saas B2B product, 10% customer growth
- Managed analyst teams in complex, na onal, and cross-disciplinary projects
- Iden fied diverse customer needs, determined SOW and nego ated contracts
- Assigned tasks to analyst and engineering teams, distributed workload, and measured progress, redu execu on me by 20%
- Planned and managed projects cost, schedule, and company resources, reducing cost by 15%
- Planned & wrote long-term infrastructure development plan and roadmaps.

Air Accident In ator   **2020 – Present**

- Conducted air accidents igaeons
- Iden fied major failure points, analyzed their cause, and authored new procedures for future preven

Air Traffic Controller (ATC) Officer (Res. Major)   **2011 - 2017**

- Led a team, and developed proficiency in decision making, informa on aggrega on and strategic plan
- Operated in a high stress dynamic environment, making fast-paced decisions with a small margin of
- Created new training curriculum for advanced ATC's
- Commanded and managed officers and soldiers
- Specialized in debriefing, training, and project management.

EDUCATION:

Entrepreneurship & Business Administra on   **2020 – Present | Gradua on July 20**

Reichman University (IDC), Herzliya

Air Accident Invesgator Cerficaon 2020

Ministry of Transport, Tel Aviv, Israel

Airspace Design Training 2019

ENAC (Ecole Naonale de l'Aviaon Civile), Toulouse, France

Airspace Obstacles Assessment Training 2018

Airsight, Berlin, Germany

ACHIEVEMENTS / SPECIALTY SKILLS

Achievements:

- - Conducng market research and outreaching new markets leading to the company's first internaona
Planning, creang, and launching a new Saas B2B product generang 10% customer growth - Idenfyi
customer needs, determining SOW and negoang contracts - Assigning tasks to analyst and enginee
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long-term infrastructure development plan and roadmaps - Locang major failure points, analyzing th
and wring new procedures for future prevenon - Creang new training curriculum for advanced ATC's
Commanding and managing officers and soldiers

Technical Skills:

- Modeling
- Building
- Tesng
- AI soware
- Python
- JavaScript
- C++

ACADEMIC COURSES OF INTEREST:

- Entrepreneurship & Business Administraon
- Airspace Design Training
- Air Accident Invesgator Cerficaon
- Airspace Obstacles Assessment training