

## Carlos Crespo

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Dear Hiring Team,

I'm writing to express my interest in joining your team. As a recent Computer Science graduate from the University of San Francisco, I'm eager to bring my technical skills and strong work ethic to a role where I can contribute immediately while continuing to grow professionally.

I build and ship projects. My portfolio includes a full-stack Markdown to HTML converter deployed on Vercel with 73 unit tests, a React finance dashboard with real-time Chart.js visualizations, and several Python applications. I work across the stack, from Python backends and Flask APIs to React frontends with Tailwind CSS. More importantly, I finish what I start and get it into production.

What sets me apart is that I've balanced building software with running real businesses. While completing my CS degree, I managed La Joya Cafe and grew sales by 107%, turning monthly losses into consistent profit. I built the website, handled the marketing, and led the team. This taught me how to prioritize, work under pressure, and deliver results when it matters. I bring that same accountability and hustle to everything I do.

I'm looking for an opportunity to jumpstart my career and go all in on work that challenges me. I learn quickly, take feedback well, and I'm not afraid to ask questions or tackle unfamiliar problems. I want to join a team where I can contribute from day one and grow over time.

I'd welcome the chance to discuss how my skills and drive can contribute to your team. Thank you for considering my application.

Thank you,  
Carlos Crespo