

# What advice would you give to someone considering an opportunity at Bank of America?

"Learn about the firm and have a good sense of what you want to do."

What is your current assignment and primary responsibilities?

Equity origination and deal execution in Asia (ex-Japan). I work with the industry and corporate finance teams to cover our clients in the region. We advise on equity transactions, structuring, and execution details. We also do equity syndication.

### What is the most challenging part of your job?

In Equity Capital Markets (ECM) you have to be very accurate with numbers and be able to handle pressure well. You work closely with both investment banking and equity sales and trading, who are the face to our corporate and institutional investor clients. Therefore you have to make sure you deliver an accurate message to both ends.

### I remain at Bank of America because...?

There are so many possibilities here for mobility, whether across departments or countries, and for continuous on-the-job and classroom training.

## What is the best thing about living and working in your location?

Asia spans across a number of countries with different cultures, languages and regulatory systems, which is very challenging but, at the same time, keeps this type of work interesting. Plus, teams are leaner here so the level of responsibilities at a junior level and client interaction/exposure is tremendous.

# What advice would you give to someone considering an opportunity at Bank of America?

Learn about the firm and have a good sense of what you want to do. Try to have a broad understanding of finance. And, don't forget to check your resume for typos.

### What other activities do you enjoy outside of your work day?

The nice thing about being in Asia is the ability to travel around the region for meetings or when you have free weekends.

### Justin

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#### Education

Undergrad - University of Chicago, BA

