

What attracted you to Bank of America?

"Definitely the intelligent people and teamwork culture here."



My current assignment is to help a China-based real estate company to acquire a Hong Kong Stock Exchange listed public company through reverse takeover. My primary responsibilities include preparing public information books, establishing merger and acquisition models, performing due diligence procedures, and arranging negotiation sessions between various parties.

What was the best project you worked on?

My first IPO project. I went through the whole IPO procedure including preparing for and presenting the IPO pitch; attending IPO kick-off meeting and prospectus drafting sessions; responding to SEC comment letters; performing due diligence and analysts presentation; arranging road shows and pricing with investors.

What attracted you to Bank of America?

Definitely the intelligent people and teamwork culture here. You are working with lots of professionals who are among the best and you never feel you are working alone or wasting your time.

Everyone here will help you develop yourself and work efficiently.

What advice would you give to someone considering an opportunity at Bank of America?

Get to know as many Bank of America representatives as possible and learn their unique stories and experiences.

If you participated in a summer intern program at Bank of America, describe your experience and the value of your internship.

I used to be a Summer Associate with Merrill Lynch Investment Banking based in Hong Kong in 2007. The experiences were fantastic – it was a fresh start for my career in banking and I also built up a sound foundation when I came back for a full-time position. More importantly, I also made many friends, truly lifetime friends.

What other activities do you enjoy outside of your work day?

I recently joined a one-day volunteer activity with 20 other associates from various divisions of Bank of America Merrill Lynch Hong Kong to help Crossroads Global Distribution, a not-for-profit organization which takes Hong Kong's quality superseded goods and redistributes them to people in need, locally and internationally. We helped them repaint their logistic center and office building and also attended an intuitive Anti-AIDS learning session. Everyone was exhausted but we all believe it was absolutely meaningful and a great team building experience!

Dong

Associate

Corporate and Investment Banking Associate Program Hong Kong

Education

Undergrad – Tsinghua University Grad – Kellogg School of Management, Northwestern University

