



What attracted you to Bank of America?

“It’s the people. Bank of America and its employees place an emphasis on mentorship, development, and internal training.”

What is your current assignment and primary responsibilities?

I currently sit on the Listed Options Desk where my main responsibilities include: helping Financial Advisors (FAs) understand options strategies; developing marketing plans that leverage a broad range of resources; and executing options orders for private clients.

What is the most challenging part of your job?

The most challenging aspect is translating and explaining options strategies so that any investor can feel comfortable executing an options order. Often I serve as an advisor’s first stop when he or she is considering incorporating options into his or her business mix and, with options, first impressions can mean everything.

What was the best deal/project you worked on?

In an effort to drive business, catapult FAs ahead of the competition, and ultimately improve client experiences, I have been working on centralizing and revamping the various marketing channels, including a new internal website, a unified presentation system, and various other automated enhancements.

What attracted you to Bank of America?

I applied to the Sponsors for Educational Opportunity (SEO) internship program and was placed in its Asset Management (portfolio management) program. From there, I was assigned to the Listed Options Desk as an intern and returned in 2008 as a full-time analyst. Like many who are offered full-time positions, the real question becomes, why come back? To that I would answer, “it’s the people.”



Who is the most influential person in your Bank of America career?

My manager has, and continues to be, the most influential person in my career. In addition to business results, my manager values the importance of teaching, personal effectiveness, and mentorship. He consistently meets with me to review various business-related topics that help broaden and deepen my understanding of the business.

Describe your experience and the value of your experience in the Bank of America summer intern program.

An internship is extremely valuable because it provides a glimpse into the types of the daily functions and responsibilities that will ultimately be a part of a full-time role. During my internship, I was given an analyst team project, assigned to give an individual presentation of my choice, and invited to numerous events with senior management. It was also a great opportunity to meet fellow analysts through various team building activities.

What other activities do you enjoy outside of your work day?

I enjoy playing tennis, studying Arabic, and traveling. I am active in both Sponsors for Educational Opportunity (SEO) and the Association of Latino Professionals in Finance and Accounting (ALPFA).

Jennifer
Analyst

Global Wealth & Investment Management Analyst Program
New York, NY

Education

Undergrad – Dartmouth College