



What advice would you give to someone considering an opportunity with Bank of America?

“If you can find something you enjoy, success and opportunities will follow.”

What is your current assignment and primary responsibilities?

Currently I am working to build a new team to provide valuations to our institutional clients, consolidating the processes currently carried out by various teams in the legacy Bank of America and Merrill Lynch organizations. This is my first role as a leader of a team, so it's a new challenge for me. Once we establish an initial process, my focus will shift to developing and improving that process to allow us to best serve our clients.

What was the best deal/project you worked on?

For me it was building a global team in Collateral Management. I previously worked on the London Collateral Management team. We operated independently from our U.S. equivalent team. I was tasked with helping to establish a global team, identifying best practices in both regions and combining them to establish a single global organization.

What attracted you to Bank of America?

I joined Bank of America in London when they were relatively small in Europe but growing fast. I was attracted by the balance of small dynamic company in London that was backed by one of the world's largest financial institutions. Since that time the bank has grown to become a truly global institution in both the distribution of its clients and the range of its product set.

Who is the most influential person in your Bank of America career and why?

I would say my first manager here at the bank; he taught me so much, involved me in everything he worked on and gave me the chance to show what I was capable of. I have used the knowledge I gained on a daily basis in every role since, and I still keep in touch with him since he is now one of my mentors.

What advice would you give to someone considering an opportunity at Bank of America?

Do as much research as possible before deciding on the opportunity you want to take. There are hundreds of different career paths here at Bank of America so try and find something you will enjoy each day you come to work. If you can find something you enjoy, success and opportunities will follow.

If you participated in a summer intern program at Bank of America, describe your experience and the value of your internship.

I really enjoyed my internship; not only did I learn a lot in my day-to-day role, but Bank of America also provided many opportunities to meet people from different parts of the business. These opportunities helped me to learn about the industry as a whole, find the part of the organization that best suited me and helped me to understand the culture of Bank of America.

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