

# Quadratic Survey Interface

ANONYMOUS AUTHOR(S)\*

Here is the abstract that cites [57] and Posner and Weyl [57].

CCS Concepts: • **Human-centered computing** → **Empirical studies in collaborative and social computing**; **Collaborative and social computing design and evaluation methods**; *HCI design and evaluation methods*.

Additional Key Words and Phrases: Quadratic Voting; Likert scale; Empirical studies; Collective decision-making

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## 1 INTRODUCTION

Capturing individuals' responses, attitudes, and preferences effectively is the cornerstone of studying human subject studies, especially for the CSCW community. The effectiveness of eliciting these responses hinges upon the study protocol, survey mechanism, and design of the tool at hand [53, 17, 38]. While much research has explored the influence of the former two aspects, this research focuses on the design of a specific survey – Quadratic Surveys.

A **Quadratic Survey** is a surveying tool that employs the quadratic mechanism. In this paper, we use the term **Quadratic Mechanism** to describe the mechanism where individuals express some intensity value bounded by a given budget using a quadratic formula. **Quadratic Voting** (QV), also known as plural voting, is the most well-known application of this mechanism. Quadratic Voting allows participants to allocate a finite amount of credits across a list of options, voting multiple times to demonstrate their strength of approval, provided the quadratic cost remains within their given budget [42]. In this paper, we use the term **Quadratic Survey** (QS) to focus on the surveys that use the quadratic mechanism to elicit individual preferences to gather public opinions. Recent work has demonstrated that QV can gauge public opinions [60] and can be transformed into surveys that outperform Likert scale surveys at eliciting individual preferences under resource-constrained scenarios [12].

The design of any response-capturing tool significantly influences individuals' abilities to express their attitudes. Political scientists have demonstrated that ballot designs alone can sway voter decisions [21], marketing and psychology researchers have examined how the presentation of questions influences responses [85, 40, 81], and Human-Computer Interaction researchers have focused on evaluating and understanding web surveys and smart interfaces for surveys [23, 88, 56]. These studies highlight the importance of studying the interface and design for survey mechanisms.

Thus, the primary goal of this study is to present a novel interactive interface designed for quadratic surveys, which could presumably extend to other applications that utilize the quadratic mechanism. The Quadratic Mechanism is undeniably more complex than other voting and surveying

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mechanisms like the Likert scale survey [46], where individuals select from a few responses, and Approval Voting [7], where participants mark as many options as they approve without constraints. Responding to a QS involves expressing numerical representations of a full set of constructed preferences. To mitigate such burden, the interface exploits human preference construction as Lichtenstein and Slovic [45] pointed out, when individuals do not have clear known preferences, they construct preferences in situ. This design involves scaffolding a two-step process involving an initial organization phase and a subsequent voting phase. **YHC: Yi-Hung: Exploits? Is it good or bad if human construct preferences in-situ when they do not have clear known preferences. What do you mean by exploitation here?**

Despite the advocacy of Quadratic Voting by Posner and Weyl [57], and its experimentation in various contexts such as the U.S. Colorado state government [15], the Democratic Caucus of the House of Representatives [59] in the U.S., government-sponsored hackathons [77], and the recent Gov4git [31], there is a notable gap that no peer-reviewed research has focused on the design perspective of such mechanisms. This increasing attention highlights the relevance and potential impact of QS.

The importance of design in surveying tools, the growing usage of applications on the quadratic mechanism, and the lack of research on the design regarding quadratic mechanisms that one could apply, motivated our main research question: *How can we design interactive interfaces to support participants in completing Quadratic Surveys?*

Quadratic Surveys and other quadratic mechanism powered applications allow individuals to allocate resources across multiple options, but the presence of many options can overwhelm participants, potentially compromising decision-making quality. Prior research in behavioral economics and marketing has pointed out the challenge of choice overload [37] and overchoice [30]. It can be difficult for decision-makers to reduce the number of options present in a survey. At the same time, reducing cognitive load and making survey less challenging is critical if the survey designer ought to reduce survey response errors and provide ‘good enough’ answers [44, 6]. Effective design may mitigate these overload challenges, ensuring that the Quadratic Survey mechanism fulfills its potential to capture detailed and accurate preferences. Thus, more concretely, this study focused on answering the following three research questions:

- RQ1a. How does the number of options on QS impact respondents’ cognitive load?
- RQ2a. How does the interactive interface involving grouping and direct manipulation interface influence QS respondents’ cognitive load compared to text-based interface?
- RQ2b. Across the two interfaces, what are the sources of cognitive load from?
- RQ3. What are differences in QS respondents’ behaviors when coping with long lists of options?

Before answering these research questions, we iteratively designed and built an interactive interface informed by prior literature in the questionnaire and survey response format. Then, we designed a two-by-two between-subject in-lab study where each group of participants experienced a QS with either a short or long list of options using a text-based or interactive-based interface. Participants’ cognitive load was measured using NASA-TLX, a widely used assessment tool, followed by interviews. We recruited 41 participants from a Midwestern local community, asking participants their attitudes across a wide range of societal issues.

**Contributions.** In this study, proposed an interactive interface for QS and highlighted the importance of using a two-step “organize then vote” interactive interface for QS surveys with long lists of options. While we were not able to show statistically significant differences in overall cognitive load (NASA-TLX scores) between text-based and interactive interfaces, qualitative interviews revealed a shift in cognitive load sources from operational causes in the text-based interface to strategic and

higher-level causes in the interactive interface. YHC: might sound weak for the contributions when you presented the negative results first? When there are more choices, the interactive interface allows for more frequent and incremental updates, supporting a more iterative and reflective decision-making process and indicating better engagement and understanding. This study also highlighted design recommendations for the use of QS and directions for the design of the quadratic mechanism. YHC: Yi-Hung: Please ignore if it is a common sense in CSCW community. I am confused when I see these terms here. what do you mean by operational causes? and what do you mean by higher-level causes?

In the remainder of this paper, we focus on the related works in section 2. Then, we detail the design decisions for the interactive QS interface, informed by the iterative design process and prior works, in section 3. Experiment design follows in section 4. Study findings and discussion are presented in section 5 and section 6.

## 2 RELATED WORKS

As this research situates between three core elements – quadratic mechanisms, the importance of survey and voting interface design, and cognitive psychology – this section sequentially presents the critical grounds of each dimension.

### 2.1 Quadratic Survey and the Quadratic Mechanism

A Quadratic Survey (QS) is a surveying technique that presents a Quadratic Voting item for surveying an individual's attitude across a series of options. Both tools share the same quadratic mechanism used to inform collective decision-making. This mechanism allows respondents to express their preference intensity by casting multiple votes at a quadratic cost. Made popular by Posner and Weyl [57] and Lalley and Weyl [42], it aims to mitigate the tyranny of the majority inherent in traditional one-person-one-vote systems. QV is not subject to Arrow's impossibility theorem as it does not require individuals to aggregate rankings of preferences. YHC: what is arrow's impossibility theorem, does everyone in CSCW know this? Citation maybe? Quadratic Surveys adapt this mechanism for survey contexts, allowing participants to vote for or against an option, presenting two distinct choices in the same survey. This adaptation was utilized by Quarfoot et al. [60] and implemented as an open-source platform by Bassetti et al. [5]. While these studies did not explicitly label this as a 'quadratic survey', we use this term to differentiate it from the voting mechanism.

To formally define QV, in a scenario where  $S$  participants are involved, each participant is allocated a fixed quantity of voice credits, denoted as  $B$ . These credits can be distributed among various options. Importantly, each individual can cast multiple votes, either in favor of or against each option. However, this voting system incorporates a quadratic cost for voting: casting  $n_k$  votes for a particular option  $k$  incurs a cost  $c(n_k)$ , which is proportional to  $n_k^2$ . Consequently, the aggregate cost in voice credits for all options chosen by a participant must not exceed their allocated budget  $B$ . This necessitates that the sum of the squares of votes cast for each option ( $\sum_k n_k^2$ ) remains within the limit of  $B$ , where  $n_k$  represents the number of votes allocated to option  $k$ . QV results determine the winner by summing up the total votes cast by all participants for each option. This design allows the marginal cost to cast one additional vote to linearly increase with the number of votes already cast on that option, inducing rational participants to vote proportionally to how much they care about an issue [57]. Quadratic Surveys extend the same mechanism but allow participants to denote positive (upvotes) or negative values (downvotes) on each option. The survey administrators compile and analyze the results by summing up the total votes and allowing cancellation between upvotes and downvotes.

Empirical studies and applications of the quadratic mechanism and quadratic voting have increased in the past few years. Several studies have explored the empirical use cases for QV, including Quarfoot et al. [60]’s study on 4,500 participants’ attitudes across ten public policies, highlighting differences between QV and Likert scale survey results. Cheng et al. [12] applied quadratic surveys in Human-Computer Interaction (HCI) and subsequently showed QV’s effectiveness in reflecting true preferences in monetary decision tasks. Naylor et al. [51] used QV in educational research to gauge student opinions on factors affecting university success, and Cavaille and Chen [10] examined QV in polarized choice scenarios.

Another form of research focuses on the transformation and application of the quadratic mechanism into different tools. Recent work by South et al. [72] applies the quadratic mechanism as part of the management framework to support networked authority, which was later applied to Gov4git [31]. Quadratic Funding focuses on the redistribution of funds following outcomes from consensus made using the quadratic mechanism [8, 26]. Despite the breadth of applications, there is little attention investigating the user experience and interface design supporting individuals to express attitudes. This oversight is critical as prior research in survey and voting interface design demonstrated substantial impacts on respondent behaviors and outcomes.

## 2.2 Survey, Voting, and QV Design

To emphasize the significance of interface design and understanding user experience, we reviewed prior literature on the influence of systems in surveying and voting. The notorious butterfly ballot [84] highlighted the impact interface design can make on election outcomes. Researchers like Engstrom and Roberts [21], Chisnell [14], and organizations like the Center for Civic Design, which publishes reports like "Designing Usable Ballots" [20], stress that democracy is a design problem. We group this literature into three main categories: designs that shifted voter decisions, designs that influenced human errors, and designs that incorporated technologies to improve usability.

*Designs that shifted voter decisions:* For example, states without the option for straight-party ticket voting (the option to circle an option that votes for all the candidates in the same party) exhibited higher rates of split-ticket voting [21]. Another example from the Australian ballot with an office block and no party box (having a box that clearly segments the position that the candidates are competing for) has been shown to enhance incumbency advantages.

*Designs that influenced errors:* Butterfly ballots increased voter errors because voters could not correctly identify the punch hole on the ballot. Splitting contestants across columns increases the chance for voters to overvote [61]. On the other hand, Everett et al. [22] showed the use of incorporating physical voting behaviors, like lever voting, into GUI interfaces.

*Designs that incorporated technologies:* Other projects like the Caltech-MIT Voting Technology Project have sparked research to address accessibility challenges, resulting in innovations like EZ Ballot [43], Anywhere Ballot [74], and Prime III [19]. In addition, Gilbert et al. [29] investigated optimal touchpoints on voting interfaces, and Conrad et al. [16] examined zoomable voting interfaces.

These findings underscore the profound impact of design and how it influences elicited individual attitudes. Research in the marketing and research community studying survey and questionnaire design, usability, and interaction finds similar trends. The term ‘Response Format’ is often used to describe the style and presentation of a question presented on a survey. Various studies have shown that different designs of response formats can influence outcomes. For example, Weijters et al. [86] demonstrated that horizontal distances between options are more influential than vertical distances, with the latter recommended for reduced bias. Slider bars, which operate on a drag-and-drop

principle, show lower mean scores and higher nonresponse rates compared to buttons, indicating they are more prone to bias and difficult to use. In contrast, visual analogue scales that operate on a point-and-click principle perform better [80].

While the design of voting systems and question response format markedly influence voter behavior and decision accuracy, these interface elements also directly impact the cognitive load on users. An effective design would enhance usability and reduce cognitive challenges faced by survey respondents, especially in complex response mechanisms like QS.

### 2.3 Cognitive Challenges and Choice Overload

Despite the deep insight prior research learned about voting and surveying techniques and the robust mechanism demonstrated in theoretical applications of quadratic mechanisms, the inherent challenge that survey respondents are required to make many difficult decisions poses a unique cognitive challenge that no prior literature has tackled. Lichtenstein and Slovic [45] laid out the three key elements that make decisions difficult. They include people making decisions within an unfamiliar context, people forced to make tradeoffs due to conflicts among choices, and people quantifying values for their opinions. QS fits into the description of all three elements, as participants can face options placed by the decision maker which they have never seen before. Participants are bounded by budgets that force them to make tradeoffs, and the final votes are presented in values. Hence, we believe that QS introduces a high cognitive load.

Previous studies have demonstrated that cognitive overload can adversely affect performance, for instance, causing individuals to rely more on heuristics rather than engaging in deliberate and logical decision-making [18]. In addition, some researchers believe that preferences are constructed in situ just as memories are. Thus, when too much information is presented to an individual, they can ‘satisfice’ their decisions [70, 55, 83]. This overload can happen because of the presence of too many options. Subsequently, too many options can lead to individuals feeling overloaded, leading to decision paralysis, demotivation, and dissatisfaction [37].

Additionally, Alwin and Krosnick [3] highlighted that the use of ranking techniques in surveys can be time-consuming and potentially more costly to administer. These challenges are compounded when there are numerous items to rank, requiring substantial cognitive sophistication and concentration from survey respondents [24].

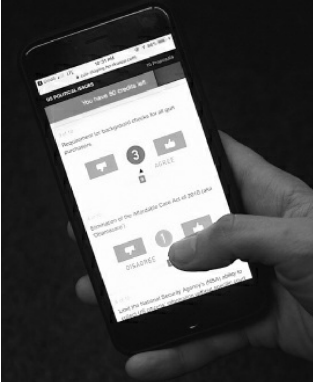
However, in several notable applications of Quadratic Voting in society, there can be hundreds of options within a single QV question. For instance, the 2019 Colorado House of Representatives considered 107 bills [1], and the 2019 Taiwan Presidential Hackathon featured 136 proposals [58]. These psychological and behavioral research highlighted the importance of understanding how individuals navigate and can potentially benefit from interfaces under long-list QS conditions.

## 3 INTERFACE DESIGN

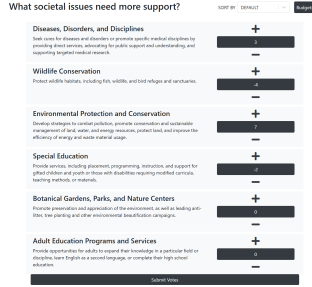
In this study, we developed an interactive interface for QS based on prior literature for the experiment condition. Since there are no studies and standard interfaces associated with quadratic survey-based tools, we designed to construct two versions of the interface to study how interactive components influenced participants’ cognitive load and behaviors. In the following subsections, we describe and justify these interface design decisions.

### 3.1 Text-based Interface

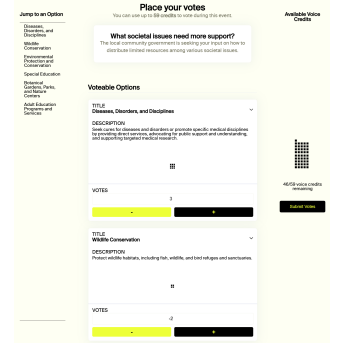
First, we surveyed the current implementation of QV interfaces to understand the development of such tools. We present a selection in Figure 1. All five interfaces retain and present the following components:



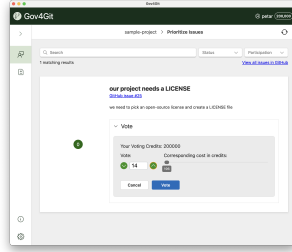
(a) Software designed by WeDesign used in [60]. Image taken from [57].



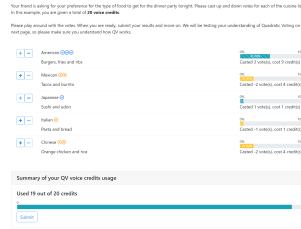
(b) An open-source QV interface [89] with a publicly available service.



(c) An open-source QV interface [62] forked from GitCoin [63] used by the RadicalxChange community [2].



(d) The interface designed for the gov4git [31].



(e) The interface used in the research by Cheng et al. [12].

Fig. 1. Recent implementations of interfaces applying the quadratic mechanism.

- Option list: A list of options contesting for votes.
- Vote Controls: Two buttons to increase and decrease votes associated for each option.
- Individual vote tally: A representation of votes associated with an option.
- Summary: A summary that automatically calculates the cost across options and the remaining budget.

We constructed a text-based interface that included all five components but removed the use of emojis (i.e., thumbs up and thumbs down present in Figure 1a), progress bars, and other visualizations in the summary section (i.e., progress bars in Figure 1a and 1e or blocks presented in Figure 1c), and the visual cues for individual vote counts (i.e., the colored counts and icons present in Figure 1d and 1e).

Prior literature suggests that the use of emojis might influence the interpretations of surveys [35] and decrease user satisfaction [81]. Prior literature also noted that not all data visualization elements reduce cognitive demand [36]. Even though effective visualization can aid decision making, it remains an open question that this study does not aim to address, thus we also removed all visualization elements such as blocks, progress bars, and percentage indicators. Last, different from all these interfaces, we decided to present all the options on the same screen. Prior research emphasizes the importance of placing all the options on the same digital ballot screen to avoid losing



votes (missing citations). This echoes the proverb “out of sight, out of mind,” where individuals might be biased toward options that are shown to them and additional effort is required for individuals to retrieve specific information if options are hidden (citation needed).

These design decisions led to the interface shown in Figure 2. The interface contains the question prompt at the top of the screen. The options are presented in the list underneath the prompt. Survey respondents can update the votes by selecting from a dropdown that provides all possible voting options and cost given the number of credits. A small summary box to the right of the interface shows the current total cost and the remaining credits for the respondent. Option options are always randomly presented on the interface to avoid ordering bias [25, 17].

**What societal issues need more support?**

The local community government is seeking your input on how to distribute limited resources among various societal issues. Using the **quadratic survey mechanism**, please indicate your preferences below. Upvote more for issues you think deserve more resources, and downvote more for those you believe should receive fewer resources. You have 50 credits to distribute. You can vote on each option by clicking the dropdown menu when you hover over the option.

All Options		
<b>Diseases, Disorders, and Disciplines</b> Vote down for diseases or disorders or promote specific medical disciplines by providing direct services, advocating for public support and fundraising, and supporting targeted medical research.	2 upvotes	\$4
<b>Wildlife Conservation</b> Focus on habitats, including fish, wildlife, and land refuges and sanctuaries.	1 upvote	\$1
<b>Environmental Protection and Conservation</b> Develop strategies to protect natural resources, promote sustainable management of land, water, and energy resources, protect land, and improve the efficiency of energy and waste material usage.	2 downvotes	\$4
<b>Special Education</b> Provide services, including placement, programming, instruction, and support for gifted children and youth or those with disabilities requiring modified curricula, teaching methods, or materials.	No votes	\$0
<b>Botanical Gardens, Parks, and Nature Centers</b> Increase preservation and appreciation of the environment, as well as leading activities, tree planting and other environmental beautification campaigns.	3 upvotes	\$9
<b>Adult Education Programs and Services</b> Provide opportunities for adults to expand their knowledge in a particular field or discipline, learn English as a second language, or complete their high school education.	No votes	\$0

← Upvote    50 credits    50

2 upvotes    \$4

1 upvote    \$1

No votes    \$0

1 downvote    \$1

**Credit Summary**

Remaining Credit    \$41

**Submit**

Fig. 2. The text-based interface

### 3.2 Interactive Interface

The design objective for the interactive interface is to facilitate preference construction and reduce cognitive load. The interactive interface, shown in Figure 3, builds additional interactive elements on top of the text interface to maintain consistency that allows comparison of the direct manipulation of the designed interactive elements. We designed two additional components: An additional organization step prior to voting and a drag-and-drop interface throughout the QS responding session informed through prior literature.

*A two phase approach.* If preferences are constructed, by nature, they consist of a series of constructed decision-making processes [45]. Two major decision-making theories inform the design decision of a two-step interaction interface design: Montgomery [48]’s Search for a Dominance Structure Theory (Dominance Theory) and Svenson [75]’s Differentiation and Consolidation Theory (Diff-Con Theory). The former suggests that decision-makers prioritize creating dominant choices to minimize cognitive effort by focusing on evidently superior options [48]. The latter describes a two-phase process where decisions are formed by initially *differentiation* among alternatives and then *consolidating* these distinctions to form a stable preference [75]. Both theories guided the design decision in building the interactive experience to reduce initial decision dimensions and the mental procedures involved in emphasizing relatively important options and form decisions.

Hence, the two-phase design – organize then vote – aims to facilitate this cognitive journey explicitly. The first phase focuses on differentiating and identifying dominant options, enabling survey respondents to preliminarily categorize and prioritize their choices. The second phase presents these categorized options in a comparable manner, with drag-and drop functionality,

enhancing one's ability to consolidate preferences. This structured approach aims to construct a clear decision-making procedure that reduces cognitive load and enhances clarity and confidence in the decisions made.

*Phase 1: Organization Phase.* The goal of the organization phase is to support participants in identifying dominating options or partitioning options into differentiable groups. In this section, we first describe how the interaction works, then we detail reasons for the different design decisions implemented.

The organizing interface, depicted on the left side of Figure 3, sequentially presents each survey option. Participants select a response among three ordinal categories – lean positive, lean negative, or lean neutral. Once selected, the system will move that option to the respective category. Participants can skip the option if they do not want to indicate a preference. Options within the groups are draggable and rearrangeable to other groups should the participants wish.

Strack and Martin [73]'s research shows that upon understanding a survey question, respondents either recall a prior judgment or construct a new one when completing an attitude survey. In addition, revealing one option at a time gates the amount of information presented to the survey respondent and thereby reduces the extraneous load [76]. This process allows participants to form or express opinions on individual options incrementally.

The three possible options, positive, neutral, and negative, aim to scaffold participants in constructing their own choice architecture [50, 78], which strategically segments options into diverse and alternative choice presentations while avoiding the biases from defaults. We believe that these three categories are sufficient for participants to segment the options. However, we chose not to limit the number of options one can place into a category to prevent restricting user agency, a core user interface design principle [52].

Immediate feedback displaying the placement of options and allows participants to rearrange them via drag-and-drop adheres to key interface design principles [52]. At the same time, it allows finer grain control for individuals to surface dominating options and creating differentiating groups of options.

This design underwent paper prototypes and various iterations, which all maintained the combination of these theoretical bases aimed at reducing cognitive load and scaffolding the decision-making process. We describe these iterations and the design process in Appendix A.

*Phase 2: Interactive Voting Phase.* The objective of the voting phase is to facilitate the consolidation of differentiated options through interactive elements while reinforcing the differentiation across options constructed by participants from the previous phase. This facilitation is achieved by retaining the drag-and-drop functionality for direct manipulation of position and enabling sorting within each category.

Options are displayed as they were categorized within each category from the previous step and in the following section orders – lean positive, lean neutral, lean negative, and skipped or undecided as detailed on the right-hand side of Figure 3. The Skipped or Undecided category contains options left in the organization queue, possibly because survey respondents have a pre-existing preference or choose not to organize their thoughts further. The original order within these categories is preserved to maintain and reinforce the differentiated options. Respondents have the flexibility to return to the organization interface at any point during the survey to revise their choices.

In the interactive interface, options remains draggable, enabling participants to modify or reinforce their preference decisions as needed. Each category features a sort-by-vote function that enables reordering within the same category. Although these interactions do not influence the final voting outcome, they are designed to support consolidation and positional proximity in information organization. This design aims to automate the grouping of similar options while providing an



**What societal issues need more support?**

There are still unorganized options. Click the button again to move to the next page. [Next Page](#)

The local community government is seeking your input on how to distribute limited resources among various societal issues. Using the **quadratic survey mechanism**, please indicate your preferences below. Credits move to issues you think deserve more resources, and downwards more for those you believe should receive fewer resources. To better **organize your thoughts**, we ask your preference toward each option. Your indication does not affect the final submitted result. You can alter your selection as you wish. Also, options within groups are draggable.

Last option to rate:

Special Education: Provide services including placement, programming, instruction, and support for gifted children and youth or those with disabilities requiring modified curricula, learning methods, or supports. [Lean Positive](#) [Lean Neutral](#) [Lean Negative](#) [Skip](#)

You skipped 1 options. [Show Skipped Options](#)

**Lean Positive** **Lean Neutral** **Lean Negative**

Religious Media and Broadcasting [Reassign](#)

Medical Research [Reassign](#)

Youth Education Programs and Services [Reassign](#)

Non-Medical Science & Technology Research [Reassign](#)

**What societal issues need more support?**

The local community government is seeking your input on how to distribute limited resources among various societal issues. Using the **quadratic survey mechanism**, please indicate your preferences below. Credits move to issues you think deserve more resources, and downwards more for those you believe should receive fewer resources. You have 50 credits to distribute. You can vote on each option by clicking the dropdown menu when you hover over the option.

**Lean Positive Options** [Get by Value](#)

Religious Media and Broadcasting: Provide religious support and distribute religious programming, literature, and other communications. 5 upvotes \$25

**Lean Neutral Options** [Get by Value](#)

Youth Education Programs and Services: Provide programming, research, resources, and support for gifted aged students in various disciplines such as art, education, STEM, relevant board learning experiences, and other programs that enhance formal education. 3 upvotes \$15

Medical Research: Provide programming, research, resources, and support for medical research and development. 3 upvotes \$9

**Lean Negative Options** [Get by Value](#)

Non-Medical Science & Technology Research: Support research and services in a variety of scientific disciplines, advancing knowledge and understanding of areas such as emerging technology, environmental and trade policies, and geopolitical economy. 2 downvotes \$4

**Skipped or Unselected Options** [Get by Value](#)

Housing and Neighborhood Development: Lead and finance development projects that create in and improve communities by providing utility assistance and business support programs, and other innovative programs. No votes \$0

Special Education: Provide services including placement, programming, instruction, and support for gifted children and youth or those with disabilities requiring modified curricula, learning methods, or supports. No votes \$0

4 upvotes \$12  
3 upvotes \$9  
2 upvotes \$6  
1 upvote \$3  
No votes \$0  
1 downvote \$1

**Credit Summary**

Remaining Credit: **5-4**

[Credits are sufficient. Please reassign credits to options.](#) [Submit](#)

Fig. 3. The interactive interface

intuitive drag-and-drop mechanism, thereby facilitating decision-making by placing similar options near each other. This echoes the principles of the proximity compatibility principle, particularly emphasizing spatial proximity and mental compatibility [87]. The interface design anticipates that participants will find it easier to consolidate their choices when similar options are positioned close together, thereby reducing cognitive load.

While multiple interaction mechanisms exist, drag-and-drop has been extensively explored in rank-based surveys. For instance, Krosnick et al. [41] demonstrated that replacing drag-and-drop with traditional number-filling rank-based questions improved participants' satisfaction with little trade-off in their time. Similarly, Timbrook [79] found that integrating drag-and-drop into the ranking process, despite potentially reducing outcome stability, was justified by the increased satisfaction and ease of use reported by respondents. The trade-off is deemed worthwhile as QS does not use the final position of options as part of the outcome if it significantly enhances user satisfaction and usability [64]. Together, these design decisions lead to our belief that a two-step interactive interface with direct interface manipulation can reduce the cognitive load for survey respondents to form preference decisions when completing QS.

## 4 EXPERIMENT DESIGN

Based on the design decisions, we developed a QS interface using a React.js frontend and a Next.js backend powered on MongoDB. Both systems are open-sourced <sup>1</sup>.

We recruited participants from a midwestern college town using online ads, digital bulletins, social media posts, physical flyers, and online newsletters. The study's researcher prioritized the non-student population to maximize participant diversity. When recruiting participants, we did not reveal that the goal of this study is to measure their cognitive load and study their behaviors, rather a study that elicit community members' attitudes on societal issues. The reason we withheld

<sup>1</sup>link-to-github

such information is to prevent response biases. This study is reviewed and approved by the college Institutional Review Board.

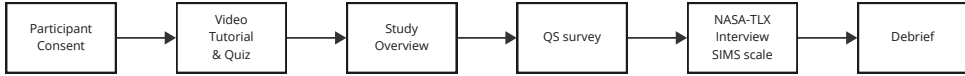


Fig. 4. Study protocol

Figure 4 shows a visual representation of the study protocol. Study participants are invited to the lab to participate in this study. The reason we made this experiment design decision is to minimize the influence of external factors that could affect the measurement of cognitive load. External factors, more prevalent in remote experiments or those conducted via platforms like MTurk, include potential multitasking or interruptions by others. An in-lab study also allows participants to operate across a consistent device that researchers have full control over. More specifically, the experiment involves participants operating on a 32-inch vertical monitor. This setup assured study participants, despite any condition in the study, can see all options on a QS, minimizing hidden information from an individual's decision-making process.

After consenting to the study, participants are invited to the study and they watch a pre-recorded video explaining the Quadratic mechanism and how QS operates. This video does not include any hints of either interface and how to operate the interface. Participants are then asked to complete a short quiz. The purpose of the quiz is to ensure that all participants fully understand how QS works. Participants are not screened out if they fail the quiz but are asked to rewatch the video or ask the researcher until they are able to select the correct answer. The device that the participant worked on is screen captured throughout the study.

The researcher then primes the participant that the purpose of this study is to assist local community organizers in understanding community members' preferences on a wide variety of societal issues so they can potentially distribute limited resources better. Participants would be randomly placed into one of the four groups:

- 6 options with a text-based interface
- 6 options with an interactive interface
- 24 options with a text-based interface
- 24 options with an interactive interface

Participants will begin completing the survey independently, without the researcher's presence. Upon completion, they contact the researcher, who then requests they complete the NASA-TLX to assess cognitive load. This is followed by a short semi-structured interview to gain insights into the participants' experiences. This interview is audio recorded. Finally, participants complete the situational motivation scale (SIMS) to gauge motivation and a demographic survey. The session concludes with a debriefing and a \$15 cash compensation for their participation. The debriefing explains to the participant regarding not disclosing the purpose of the survey is to measure cognitive load and interface design and allows for participants to ask any questions.

The study is designed as a between-subject study for two reasons. First, we aim to minimize the study fatigue that might occur given the complexity of responding to a QS. To complete a QS survey, participants can take up to 20 minutes. Thus, it is difficult to conduct back-to-back experiments that measure cognitive load. We choose not to ask participants to revisit the lab with several days in between, to reduce dropout rates and prevent demotivating participants from attending the

in-person experiment, which might occur in a within-subject study design. Second, we aim to reduce the learning effect that is difficult to remove, especially concerning operating the interface and making decisions on the survey. Recall that preferences are constructed, we want to ensure that participants are not influenced by their previous preferences which can influence their perceived cognitive load.

In an ideal world, understanding participants' cognitive load across multiple options would require enumerating all possible numbers of options and eliciting the "breaking point" where the participant experiences cognitive overload. Unfortunately, this is not feasible. Iterating through all possible numbers of options is very costly, both in time and resources. Therefore, we refer to prior literature to inform our choice of 6 and 24 options, representing a short and long list of options. To decide the number for the short list, survey methods such as constant sum surveys and Analytic Hierarchy Process (AHP) recommend options fewer than ten and seven, respectively [49, 68, 67]. However, we are not aware of any specific works that justify these numbers. Saaty [67] associated this value with both the cognitive processing capacity of  $7 \pm 2$  [47] and a theoretical proof using the consistency ratio of a pairwise comparison metric [66]. This informs our decision to contain a pair of dependent variables above and below seven options. We turn to experiments designed to study choice overload. A meta-analysis by Chernev et al. [13] surveyed 99 choice overload experiments ( $N = 7202$ ) and summarized that 6 and 24 are the modal values for short and long lists when testing choice overload. These two values are likely rooted in the original choice overload experiment by Iyengar and Lepper [37]. The value six is often used in experiments to understand the effect of choice provision. The value 24 is the maximum number of ecologically valid jams produced by the jam company in the original study. We decided to follow suit with these two values, satisfying the previous decision to choose two values less than and greater than seven.

Next, we describe the context of the survey that participants completed. Participants were asked to complete a societal issue survey. We follow suit as described by Cheng et al. [12], believing that surveying societal issues is a good topic as it is relevant to every citizen and it is easy to convey that there are limited resources in the public sector to be prioritized across different sectors and areas. Participants across all four groups were presented with options randomly drawn from 26 societal issues. These issues were generated from the categories used by Charity Navigator [11], a non-profit organization that evaluates over 20 thousand charities in the United States. The full list of these societal issues is provided in Appendix B.

Last, we describe the two quantitative measurements taken during the study: cognitive load and motivation. At the time of this study, several methods existed to measure cognitive load, including performance measures, psychophysiological measures, subjective measures, and analytical measures [27]. Given the nature of QS, a task requiring a long period, adopting performance measures like secondary-task measures in our experiment proved challenging due to the difficulty of designing a secondary task. The secondary task must use the same cognitive resources as the primary tasks, and the cognitive resource for completing the survey would vary among participants. Similarly, psychophysiological measures such as pupil size [54] and ECG [32] can be highly sensitive to external environments and costly to obtain. Consequently, we relied primarily on subjective measures via self-report surveys and analytical measures like time and clicks collected via the interface. We adopted a paper-based weighted NASA Task Load Index (NASA TLX), a multidimensional scoring procedure using the weighted average of six subscale scores to represent overall workload. Weighted NASA-TLX uses a priori workload definitions from subjects to weight and average subscale ratings, requiring subjects to evaluate each weight's contribution to the workload of a specific task [33, 34, 9]. This approach reduces between-rater variability, indicating differences in workload definitions among raters within a task and variations in workload sources between tasks [9]. Despite criticisms regarding its validity and vulnerability, NASA-TLX is commonly used

due to its low cost and ease of administration [27]. It has been tested on various experimental and lab tasks, and workload scores derived from these tests showed significantly less variability among evaluators than one-dimensional workload scores [65]. Thus, we chose NASA-TLX to measure cognitive load in our study.

In addition to NASA-TLX, we administered a situational motivation scale (SIMS) to measure participants' motivation (required citation). We posited that motivation would influence mental demand (required citation). SIMS, chosen for its widespread use, helps understand one's intrinsic motivation, extrinsic motivation, identified regulation, and external regulation, and was originally designed to measure self-determination. Both instruments were administered using pen-and-paper.

## 5 RESULTS

In this section, we present the results from our study, beginning with a description of the participants' demographics. This is followed by quantitative and qualitative results regarding cognitive load, and concluded with observations of participants' behaviors. The quantitative measures are directly copied from pen-and-paper surveys and captured through system logs during participant interactions. The interview results are transcribed and coded by the first author, with the codes then grouped into themes. The behavioral data is cleaned and processed, available as open data <sup>2</sup>.

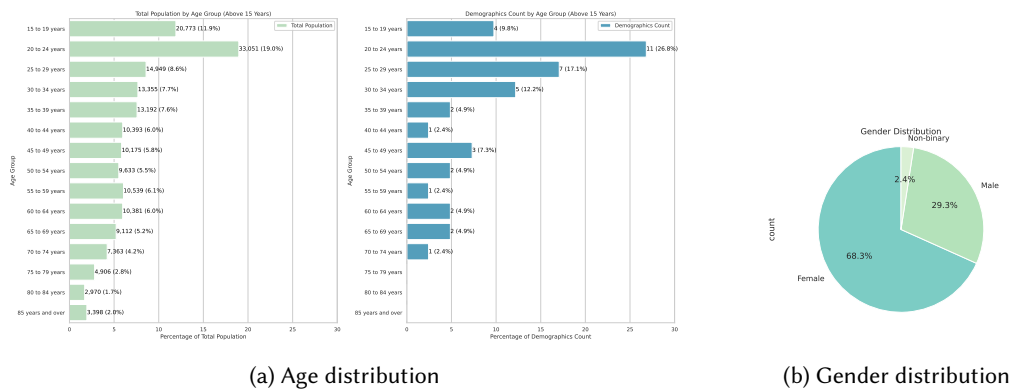


Fig. 5. Two figures side by side

### 5.1 Demographics

We recruited a total of 41 participants, 10 for each experiment condition. One participant was removed due to data quality concerns. The age of the participants has a mean centered at 34.63 years old with the full distribution of the participant age distribution to the right of Figure 5a. The population of the county is presented to the left in the figure. We see that the recruited participants follow closely with the population only missing a few percentages in the 35-45 range making the recruited sample size slightly younger. Recruited participants were more female than male as shown in Figure 5b.

In terms of ethnicity, 51.2% of the respondents self-identify as White, followed by 26.8% as Asian, 4.9% as Hispanic, and 7.3% as African American. Additionally, 9.8% of participants identify as having mixed ethnicity.

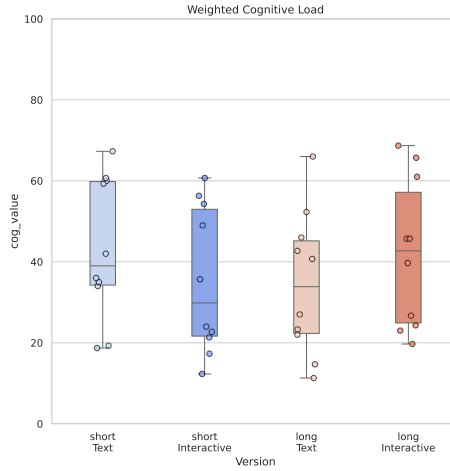


Fig. 6. NASA-TLX Results

## 5.2 Cognitive Load Results

We show the NASA-TLX weighted results in Figure 6. Qualitatively, there is a decrease in cognitive load when comparing short surveys between the text-based interface and interactive interfaces. Conversely, there is an increase in cognitive load when comparing the long survey between the text-based interface and interactive interfaces. However, we are not able to demonstrate statistical significance between the four groups using the Mann-Whitney U test. Reviewing the overall cognitive load, QS participants experienced a ‘Somewhat High’ and ‘High’ cognitive load regardless of length and interface [33]. (Need to get the exact percentage).

Next, we present the raw scores from the six measurements of NASA-TLX: Mental Demand, Physical Demand, Temporal Demand, Performance, Effort, and Frustration in Figure 7. We also show the 95% confidence interval around the mean for each boxplot.

Mental Demand remains high across all four conditions with a wide variance of responses. The short interactive interface has the lowest median score across all conditions. We see no statistical significance between conditions. For Physical Demand, all conditions except Long Interactive showed minimal scores, with the Long Interactive condition having a noticeably higher median score. There is statistical significance between short and long interactive interfaces ( $p < 0.01$ ) as well as text and interactive interfaces in long surveys ( $p < 0.05$ ).

Temporal Demand showed more variation across groups. It is interesting to see that the median across the short text interface is among the highest compared to the rest of the groups, while the long-text interface showed the least Temporal Demand. Our statistical tests showed a significant difference between the long text interface and the long interactive interface ( $p < 0.05$ ). Performance scores are relatively low across all conditions, indicating that participants experienced less cognitive load from performance. Effort scores echo the mental demand, showing a wide distribution with a high median across the four groups. Lastly, regarding Frustration, we observe qualitatively that the short text interface has a higher median value than the short interactive interface. The opposite is observed in longer surveys, where respondents in the long survey with a text interface experienced

<sup>2</sup>link-to-github

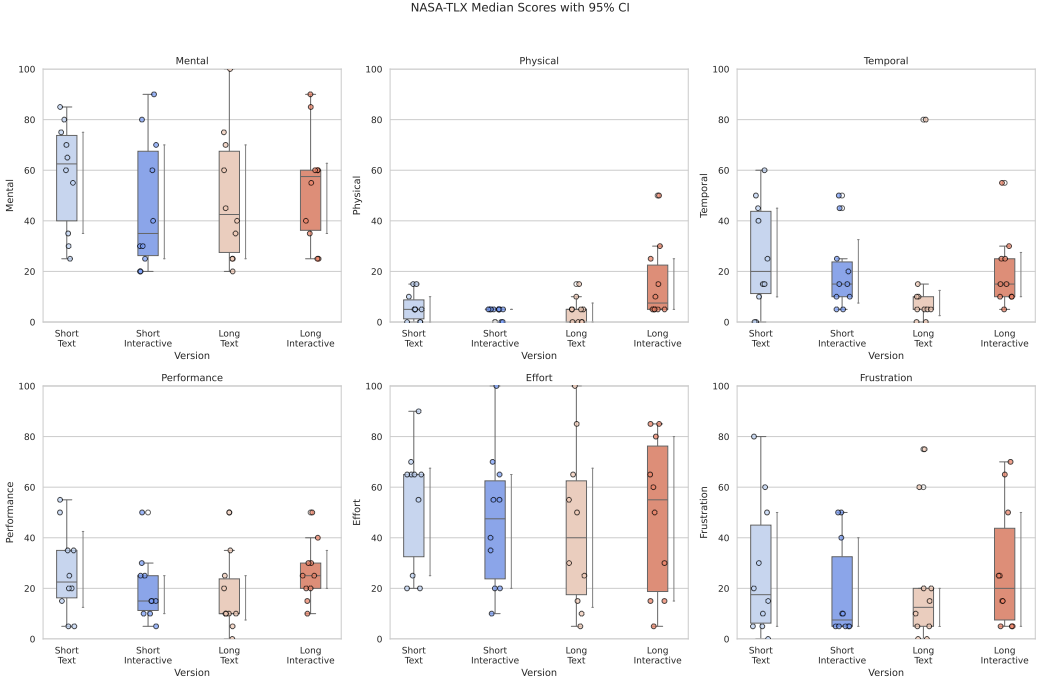


Fig. 7. NASA-TLX Results

less frustration than the interactive version based on median values. We cannot establish statistical significance in the latter three aspects of NASA-TLX.

Based on these results, given the small sample size for each group of participants, we were not surprised that most results do not provide statistical significance in changes in cognitive load values. However, there are some trends that we capture via descriptive statistics. First, comparing the overall cognitive load and the breakdown of the sub-components between text interface and interactive interface across the short survey, we see a general trend in a reduction of cognitive load. Next, we are surprised by the upward trend between the text and interactive interface for the longer list. This is against our original hypothesis that under even complex situations, we should see a clearer portrait of how interactive interactions can reduce cognitive load. While it is possible that interactive interfaces can increase study participants' cognitive load, our qualitative results do not hint at this possibility. In addition, comparing the long and short survey in the text-based interface, it is counter intuitive to see a downward trend across cognitive load. Logically, choosing among more options would demonstrate a higher cognitive load.

These results lead us to further investigate the source of cognitive demands and participants' behaviors.

**5.2.1 Mental Demand.** Participants highlighted various sources that contributed towards their mental demand. In this section, we first highlight similarly across the groups, then we highlight the differences. The two main sources of mental demand is expected. Participants exacerbated higher mental demand due to two major source: *Budget management* and *Preference construction*.



*Budget management.* Participants aimed to consume the given credit to complete QS. 17 participants experienced increase in mental demand due to budgeting within the limited credit (N=4), tracking remaining credit (N=10), and trying to maximize spend (N=8). When asked about where participants experienced mental demand:

*How many I got left that ... that I haven't voted on yet, and seeing if I and looking at the remaining credits, I'm trying to mentally divide that up before I start allocating upvotes and downvotes.*

– S006, long interactive interface

*And then I just wanted to make sure that I used all the credit that I had available to me, and also knowing that in order to like show your support for certain societal issues you had to like that was giving a tangential take away from other societal issues that you could support as well.*

– S032, short text interface.

*Preference construction.* Participants (N=36) experience increase in mental demand due to preference construction. We can break it down into determining relative preference (N=16) where participants focuses on internal evaluation and comparison among different options; option prioritization (N=17) where participants need to make trade-offs to elicit high priority options and translate internal preferences to a subselection of options; and precise resource allocation (N=30) where a value or adjustment need to represent their preferences.

*Figuring out my priorities, and how much I prioritize option 1 over option 2. What is the difference between those 2 on my priority list?*

– S002, short interactive interface, determining relative preference

*I knew which ones that I wanted to dedicate the most to, and I knew which one I wanted to dedicate the least to. But it was that middle area that was kind of a grey area.*

– S008, short interactive interface, option prioritization

*I'm not sure how to put into words ... like having to pick how many upvotes would go to each one*

– S023, long text interface, precise resource allocation

While preference construction is the main source of mental demand across all experiment groups, we noticed a distinct difference in the scope, especially when we compare long text and interactive interfaces. Participants using a long text interface experience higher mental demand on preference construction and preference, where they tend to *think about issues more narrowly, focusing on personal relevance*. If we consider all nine participants experiencing mental demand from preference construction, 8 of them expressed a narrower view and only 4 discussed about holistic consideration.

*[...] also seeing the long list and obviously having to pick between quite a few things that I do feel very strongly about and having to figure out which ones do, I feel more strongly about than others.*

– S023, long text interface

*Trying to figure out what upvotes I should give it you know ... compared to ... I even kind of went back compared to the other topics: education compared to medical research, and even with like adult education, I kind of went back and forth between those two. [...] So it was very mental tasking for me.*

– S015, long text interface

In both quotes, both participants are making tradeoffs within a narrow focus or deciding a specific value among a handful of options. In contrast, participants using a long interactive interface's high mental demand on preference construction and preference is primarily sourced from *considering the broader societal impact and evaluating options more holistically*. Among all 10 participants, 9 of them expressed a holistic view compared to only 3 expressed a narrower view.

*[...] really having to think, especially with so many different societal issues. How do I personally prioritize them? And to what extent do I prioritize them?*

– S009, long interactive interface

[...] really going through the rest of the categories and deciding okay, which are the pressing issues of our time and which are the pressing issues for this particular society that that I live in. [...] You know these causes need a lot more funding, and and others can probably still have some sort of an impact, even with less resources.

– S019, long interactive interface

While this is subtle, the exposure to all the options through the organization phase seems to force participants to think through these options created such responses. This further translated to the operational aspect of the two groups mental demand. Participants that mentioned a narrower view will describe more demand from developing operational strategies in credit allocation, for example:

So I wanted to be fair. [...] I actually took my calculator out and said [...] how much would it be if I equally distributed it and then how do I do that? Do I wanna do it all equally or not?

– S020, long text interface

On the other hand, the hollistic view lead to mental demand coming from statigic planning and forming processes to operate upon. This ability might also came from the interactive interface to support a more complex decision making process.

I wanted to make sure I wanted to give some credit to everything [...] I'm trying to make sure that I had without doing a lot of ...I guess redos is trying to kind of get it right the first time on how I weight things.

– S032, long interactive interface

**5.2.2 Physical Demand.** Regarding physical demand, most participants reported minimal or no physical demand. Participants primarily attributed physical demand to reading text on the screen ( $N = 4$ ), using the mouse ( $N = 16$ ), or moving their head to navigate the vertical screen ( $N = 5$ ). However, they emphasized that these demands were minimal. Notably, slightly more participants in the interactive interface group ( $N = 11$ ) mentioned physical demand from using the mouse, reflecting their increased interaction with the interface.

**5.2.3 Temporal Demand.** We derived four major sources of causes for temporal demand across groups: *Decision Complexity*, *Budget management*, *Operational Efficicenty*, and *Strategic Decision Making*.

**Decision Complexity.** Decision complexity involves participants experiencing temporal demand because there are many decisions to make (i.e., deciding votes for each option) or them feeling concerned about the time and effort already invested (i.e., their sunk cost) representing the complexity of the tasks. While each experiment group all has participants expressing sources of temporal demand from either types, participants in the long interactive interface group ( $N=4$ ) express their challenge with making multiple decisions. 1 participant from the rest of the other three groups expressed similiar experiences. It is reasonable since short surveys has much less options to consider. Also, this reflects our observation in the other demands , where this group of participants constantly considers options holistically. We see participants mention about the time spent on pairwise comparisons:

[...] but when you are being presenting the ideas that they're that they are being put together, and you need to allocate the resources. Say, you know, this one is more important than that one. That's the part when it gets tricky, so that you spend more time here.

– S037, long interactive interface

What is more surprising to find is that almost half of the participants ( $N=4$ ) in the short text interface influenced more by the concerned about the time and effort already invested. The other group had at most 2 participants express such concern. Participants would mention:

*I didn't see any time anywhere. So at first, so at first it was like, Okay, this is fine. But then on the end, I was like, maybe I should just hurry up and make a decision. So it's like at first it would be here, but then I kinda moved up near the end when I was hanging a waffling between my upvotes.*

– S024, short text interface

We try to explain this after also examining the operational efficiency.

**Operational Efficiency.** Next, we turn to Operational Efficiency, which represents the sources where participants describe them wanting to finish the survey, execute operations (i.e., reading), or making a decision via a specific operation (i.e., update vote values) efficiently. Over half of the short survey participants (5 for text interface and 6 for interactive interface) highlighted this as source of temporal demand versus half from the long (N=5, 3 from text and 2 from interactive interfaces) group. Participants would say:

*I wanna get through things in an efficient manner which doesn't necessarily mean I rush it. But it does mean that I do things expeditiously. Especially. I'd like to think I'm somewhat computer-savvy. And so to be able to move through this quickly and efficiently. I do take pride in, but it's all personal stuff. It's not nothing outwardly influencing me.*

– S032, short text interface

*I want the credit done but I don't want to be overthinking.*

– S013, short text interface

Taking **Decision Complexity** and **Operational Efficiency** altogether, we interperate that the participants in the short survey created a misperception that this is a simple task (seeing just 6 options on the screen). The participants in the interactive interface was forced to slow down through the organization phase which also assisted in constructing some preferences, preparing them to decide values for the votes.

**Budget Management.** A few participants (N=4) mentioned that temporal demand came from budget management. For instance:

*When the money was decreasing, as I was casting more upvotes or downvotes so as the money decreases I felt kind of rushed.*

– S034, long interactive interface

Participants translated the growing marginal cost of votes into their temporal demand.

**Strategic Decision Making.** Five of all participants attributed temporal demand to thinking about strategic approaches in completing the task.

*I actually went through the whole thing again just to see like, just to compare my votes and see how that was doing so I know that was taking up some lot of time, and I know that there wasn't an expected kind of like participate participation time limit, and I feel like for any of these topics just looking at how kind of important they are.*

– S001, long text interface

In addition, three participants from the long survey pointed out that the vertical screen and its the ability to see all the options facilitated direct comparisons, and being transparent about the entirety of the task reduced temporal demand.

*(Seeing) all at once I can see how many there are, so it's kind of like I can kind of tell when I will be done.*

– S041, long text interface

**5.2.4 Performance Demand.** From the quantiative data, participants across four groups express less performance demand compared to aspects such as mental demand and effort. In this section, we again first report sources of this demand shared across groups and then highlight the differences

observed. Two principal themes emerged: The first source comes from *social responsibility* and the latter on *operational actions*.

*Social Responsibility.* Several participants expressed the source of performance demand from accounting *decision-maker responsibility* (N=8) and from considering *uncertainty of the outcome* (N=3). Participants would express their guilt that they weren't able to avoid because of specific tradeoffs or that they want to be fair.

*I don't want people to think that I just like don't care about <ethnicity> people at all. I also don't think like government funding should go towards like religious organizations. You know what I mean. So I don't want somebody to think that like, I just don't care about <ethnicity> people.*

– S041, long text interface, decision-maker responsibility

In this quote, the participant placed themselves inside the shoes of a member of the government, rather than a citizen expressing their own attitudes, this shift in project of roles introduced the performance demand. This extends further to the participants trying to foresee an outcome:

*If I was actually running a government funding [...] I don't know how this (the survey results) might actually affect people. Some of these things might be unpopular or bad, or have outcomes that I didn't foresee.*

– S027, short interactive interface, uncertainty of the outcome

*Operational Actions.* On the other hand, operational actions involves two specific perspectives. Participants (N=6) highlighted the demand for their performance came from using up all their credits or avoiding overspending their credits. In other words, gaining control in credit management. The other aspect regards assuring that the expressed relative preference is accurate and justified. Participants (N=5) are concerned that they made incorrect interpretation and as reflective of their 'true' preferences. 6 other participants discussed that they experience performance demand from the bounded time, energy and resources they have in this study, which is an association with the other cognitive demands.

*I don't think I did it perfectly, because I didn't have 0 remaining credits.*

– S024, short text interface, budget management

*I'm concerned that it's not as reflective of my views as I wanted to be like, or I was concerned about it. [...] I was concerned that maybe it didn't.*

– S041, long text interface, preference reflectiveness

While participants experienced performance demand, most participants feel positive about their final submission. However, there are nuance differences across the the degree. We coded participants responses into three categories of satisfactory: *Did their best*, *Feel good*, and *Good enough*. *Did their best* refers to when the participants stated that they had exhausted their maximum effort to complete the task. *Feel good* refers to when the participants expressed positive emotions or satisfaction about their performance or the outcome of their actions. *Good enough* refers to when the participants acknowledged that their performance or the outcome was acceptable or satisfactory, but not necessarily perfect or the best possible.

Participants that used the interactive interface across short and long groups has almost double the amount of participants (N=11) who expressed *Feel good* compared to the text interface (N=6). On the other hand, participant using the text interface has more participants (N=5) who expressed *Did their best* compared to the interactive interface (N=3). This highlighted insights where participants using the interactive interface are more likely to feel good about their performance, while some participants using the text interface are pressed by some challenges.

**5.2.5 Effort.** Next, we examine the sources of effort that participants experienced. We observed that the source of effort covers the entire operation to complete QS, from constructing preferences, to managing credits, and making tradeoffs. However, in this subsection, we grouped the code into

two major categories: *Operational Effort* and *Strategic Effort*. We see some differences among the groups regarding these two types of effort.

*Operational Effort.* This type of effort include individual efforts that focuses on specific behaviors on operating the response within the survey. More specifically, these include navigating the interface, managing the budget at an operational scale (i.e., making sure not to run out of budget, making specific updates between two options), or translating an opinion to a quantifiable adjustment on the survey. We consider these efforts from lower-level operations that directly involve making updates or actions realted to the interface itself. Participants using the text interface (N=14) expressed overwhelmingly mentioned sources related to such sources, compared to less than half of the participants from the interactive interface (N=7), with the lowest mention by the long interactive interface group (N=2). We show two examples here where both considered different aspects of operational effort:

*And then I wanted to bump up (an option) maybe to 4 or <option> to 5 and realize I couldn't. My point (number of votes) had to like back down a little bit ... So that would be effort came in of how do I want to really rearrange this to make it (the budget spending) maximize?*

– S029, short text interface

*So it was like it was very ... I have to put a lot of effort in terms of you know ... think about each dimension that if I give one credit to <option name> whether it will affect my credits on <another option name>.*

– S005, long text interface

*Strategic Effort.* We categorize strategic effort into two distinct types: *personal* and *global*. Personal strategic efforts involve participants in forming preferences without specifying values and reflecting on their beliefs and values when considering options, thereby translating these strategies into actionable operations. Conversely, global strategic efforts entail participants formulating strategies to align with broader, communal values. This includes ensuring fairness, considering the impact of different options on the entire community, and evaluating the complex relationships between various options.

Notably, nearly twice as many participants (N=7) in the interactive interface expressed effort from global strategic efforts compared to the text interface (N=4). For example,

*Hey, even though I don't really like this idea. But what if they're important? They sort of kind of deserve some attention ... that's why I think I have the effort here.*

– S037, long interactive interface

*I think, imagining the trying to imagine every outcome trying to to imagine what what else would be encompassed, encompassed by each category.*

– S027, short interactive interface

While the difference in personal strategic efforts was less pronounced, the interactive interface (N=13) was still cited slightly more often as a source of effort than the text interface (N=9). For example,

*It's a lot more involved than just like picking one option, which is why it takes a little more effort.*

– S002, short interactive interface

*And really the bulk of the effort was how to rank order these (options) and allocate the resources behind the upvotes so that I can accurately depict what I want ... say, a committee to focus on and allocate actual fungible resources, too.*

– S019, long interactive interface

Together, we see that more participants using the interactive interface (N=17) reported sources of strategic effort compared to those using text-based interfaces (N=11). This finding echoes discussions on the sources of mental demand, where participants using the interactive interface tend to think

about options holistically. Participants using the text interface have a narrower view when it comes to completing QS.

**5.2.6 Frustration.** The source of frustration is categorized into three major themes. These themes are mostly distributed across all experiment groups. These sources can either be *operational frustration*, *lower level strategic planning*, and *higher level strategic planning*.

*Operational Frustration.* Similar to the previous analysis, we define operational frustration as frustration experienced because participants (N=15) wanted to complete an action on the interface. Six participants expressed frustration regarding credit management (i.e., overspending budget); four participants mentioned had trouble deciding the final value for the options; three participants are frustrated because they need to make multiple decisions; five participants were frustrated with the quadratic Mechanism; four participants are frustrated trying to understand the content of the option or how the option connects to them. All experiment groups other than the long text interface (N=2) had almost half of the participants express operational frustration.

*lower level strategic planning.* This type of frustration relates to frustration that occurs when participants experience conflicts regarding lower-level strategies. Four participants expressed conflict between their personal preferences and what they believe would be other people's preferences. Eight participants experienced conflict between making tradeoffs among a few options. For example:

*Because I know that's important to other people. But it just doesn't to me.*

– S010, short interactive interface

*I would have loved to have given more to other groups ... and I felt stressed like [...] well ... it's a group that you know is still ... you know ... important [...]*

– S020, long text interface

*higher level strategic planning.* This type of frustration is more fundamental conflicts that participants experienced. For instance,

*I had to consider how I feel towards that ... how religious media broadcasting is being used in like today's society ... today's political environment. So yeah ... you really have to consider what is important to you. – S020, long text interface*

participants are facing conflicts that touch on the broader society and their core values of looking at the broader scope. Six other participants expressed something similar. Eight participants felt frustrated because they were forced to make trade-offs among all options instead of a few. For example,

*I think the frustration is ... I wish that we could help all of these causes, but you know it's just like anything else. You can't do everything and when it's not ... I feel like it's hard to quantify how much some of these things should be supported versus others. So when you're talking about upvotes and things that's challenging to me, it's frustrating.*

– S026, long interactive interface

This result echos the quantitative responses from the NASA-TLX breakdown where long text interface trends slightly lower compared to the other groups. From this analysis, we interpret that frustration comes more from individual's ability to discern and make decisions and not necessarily tied to specific methods in the construction of preference.

### 5.3 Interaction Behavior Analysis

To further investigate the cognitive load results, we focused on participants' behaviors during the survey. Specifically, we aim to understand the time participants spent on the options as well as when a participant makes changes to the survey. When a study participant clicks their mouse on the interface to complete some action, whether it is a drag-and-drop, updating votes, or placing options into a specific group, a timestamp and the payload of the update are stored in the log. The time difference between two actions is attributed to the time the participant took to decide and



enact upon a behavior. While participants can be thinking about other things, this is the best proxy we have to study participant behaviors.

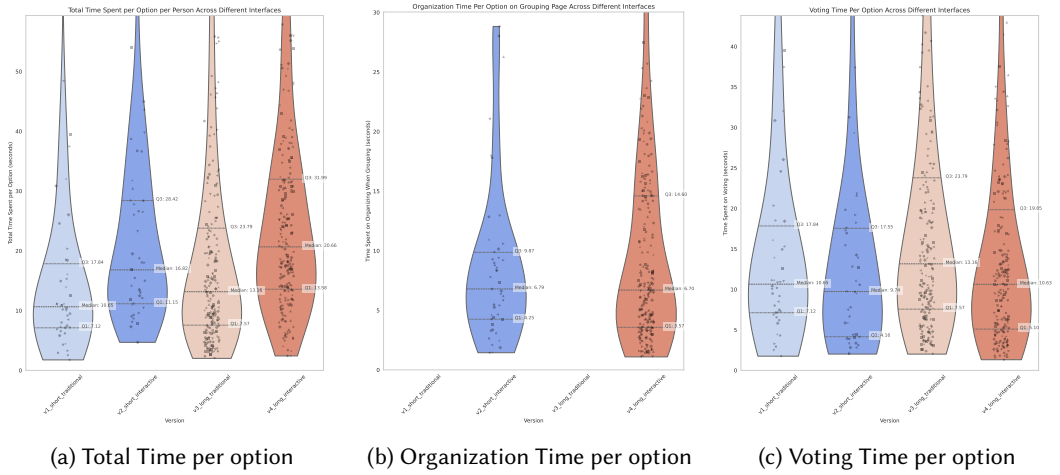


Fig. 8. Breakdown of time per option

## 5.4 Time Spent per Options

First, we define time spent per option. A participant can enact several actions related to the same option, for example, a participant might spend  $t_1$  time to place the option into a ‘lean positive’ category; spend  $t_2$  and  $t_3$  time to drag and drop the options to reposition it on the interactive interface; spend  $t_4$  and  $t_5$  time to update the upvotes on that option. In this case, we would define voting time as  $t_4 + t_5$  for that option, and organization time as  $t_1 + t_2 + t_3$ .

To reduce noise, we intentionally drop all the time participants spent on the first option in the organization phase or voting phase. The goal is to reduce the inclusion of time they spent on reading the prompt, forming their preference, or understanding the interface. We present the results in Figure 8 where each of the dots represents the time accumulated for an option that a participant interacted with. The violin plot shows the distribution of the dots and the three horizontal lines represent the median, 25th percentile, and 75th percentile of the time spent for that interface.

In Figure 8a, we observe that participants spent more time on the interactive interface than the text interface in both short and long surveys. A non-parametric statistical test supports such observation with  $p < 0.01$  for short and  $p < 0.0001$  for long surveys. This is not surprising because participants need to review the options and organize them in the interactive interface which takes more time. We break down the total time spent into organization time and voting time in Figure 8b and Figure 8c.

Once we separate the organization time (Figure 8b) and identify the voting time (Figure 8c), while there are no statistically significant differences between the text interface and the interactive interface in the short survey, we see a statistically significant reduction ( $p < 0.01$ ) in voting time between the text interface and the interactive interface. In other words, our original hypothesis holds in which the two-step design process did facilitate participants in making their decisions.

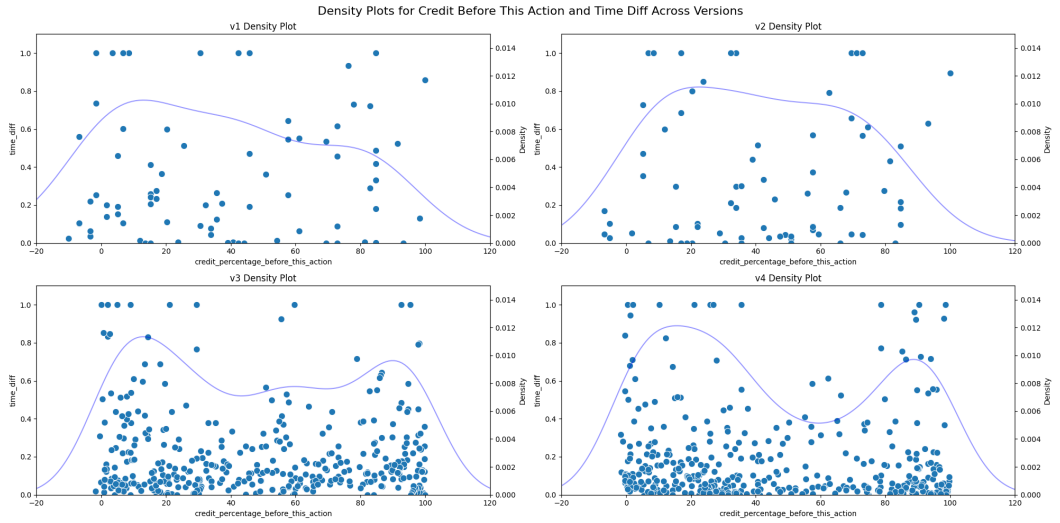


Fig. 9. voting actions across all options (needs to update chart text, remove normalization, and change the dot colors.)

## 5.5 Budget and Voting Behaviors

Next, we examine participants' voting behavior and how it changed throughout the progress. Given that we observe significant differences in voting time changes comparing text interface and interactive interface for the long option survey, we focus on deciphering the voting action changes between these two experiment conditions in this subsection.

Figure 9 plots the time of voting actions over the remainder of the participant's budget across the text and interactive interface across all four groups. In other words, different from Quarfoot et al. [60] focusing on the number of accumulated votes over an individual's time, where they showed QV voters make more revisions than Likert Surveys, we focused on the budget scarcity which can influence QS respondents' behaviors.

In this plot, we see two distinct patterns between the short survey and the long survey in terms of participant behaviors. Only in the long surveys did participants exhibit more actions when the budget was abundant and when it began to run out, with the long interactive interface being more significant.

Thus, we further separated the behaviors where participants made bigger changes or smaller changes to the option, specifically for the long version. In Figure 10, we define an adjustment of four or more votes as a large adjustment which we plotted in the first row of the Figure. Adjustments of three or fewer votes are considered small adjustments.

First, we are able to surface the bimodal action distribution in both plots, with a even stronger signal for long interactive interface participants. Second, the plot demonstrated a clear cluster of voting actions in the bottom left corner of the interactive interface for small vote adjustments. In other words, participants made much smaller but more rapid adjustments when their budgets were running low. Second, larger adjustments are made when the participants have more options comparing the two plots on the first row. We interpret this behavior as participants in the interactive interface have constructed a clearer image of option preferences and, hence, have the ability to take larger strides in allotting their budget and deciding the number of votes at the beginning of

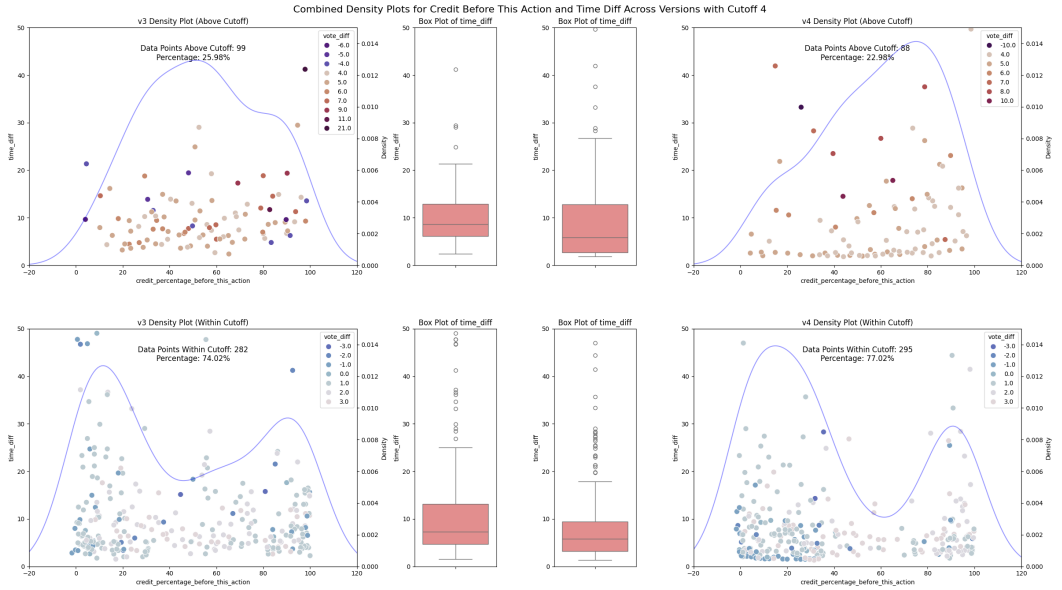


Fig. 10. Breakdown of voting actions (needs to update chart text)

the survey. Toward the end, participants using the interactive interface are then making fine-tuned adjustments to ensure that their preferences are reflected in their submissions.

*Iterative Support from Interactive Interface.* Among all the interviews, when discussing about their experience of the interface, five participants pointed out the importance of flexibility on the interface and how they took an incremental and iterative approach to navigating their attitude expression. All these participants are using the interactive interface. While this does not mean the study participant using the text interface did not use an iterative approach, but this highlighted the interactive interface encouraged the participants to make iterative and incremental updates. As one participant pointed out:

*I like the fact that it remembers everything that you know. If if you make a mistake, that you don't lose all the work that you've already done. so I think that's very important is that it's an iterative process.*

– S019, long interactive interface.

## 5.6 Interface Comments

Finally, we present the qualitative responses related to the interface design and their experience working with QS across all experiment groups.

*Organization is required and beneficial.* Many participants (N=7) who responded to QS using the interactive interface expressed the helpfulness of the organization phase proactively when asked what they liked about the interface in general. In fact, half of the participants (N=5) in the long interactive interface group expressed such an opinion. Multiple participants (N=4, 3 from long interactive interface group) felt that the upfront introduction of all the topics allowed them to process and think about the full picture, thereby digesting all the information more comprehensively.

*I would say that (the interface) definitely (supported me), by being able to have a preliminary categorization of all the topics. First, it introduced me to all the topics, so that I can think about them like I can just kind of*

*leave it there in my head space to think about and process [...] So being able to digest all the information prior to actually allocating the budget or completing the quadratic survey.*

– S009, long interactive interface.

Participants (N=4, 2 from long interactive interface group) mentioned that organization support them to allot the intensity of votes by helping them focus and prioritize options through ranking options. This exercise allows them to follow a clear decision making process that avoids confusion.

*If I had to choose a number like that in the beginning. That would have been really bad, but positive, neutral, negative. That was good enough.*

– S016, long interactive interface.

*I think ... ranking at the beginning one's impression towards these issues helps to like determine how many votes should be put towards them.*

– S002, short interactive interface.

Last, one participants highlighted the one-at-a-time approach during the organization phase allowed thoughtful reflection to think about their attitude toward that option.

*Like, at the moment (during organization), when it gives you, like, rank it if it's positive or neutral or negative [...] it gives you time to just focus on that single thing and rank it based on how you feel at that moment.*

– S013, short interactive interface.

We see a call for organizational features proactively when asking participants using the text-based interface what features they wanted from the interface. Almost half of the participants (N=4) using the long text interface expressed some form or another that can help reduce the decision space when responding to the QS.

*If anything, I think I would like to be able to like, click and drag the categories themselves so I could maybe reorder them to like my priorities.*

– S025, long interactive interface.

*Because with this many (options), especially when I'm thinking ... Ok, where was (the option) ... Where was (the option) you know? Oh, that's right. Maybe I could give another up another upvote to the, you know whatever [...]*

– S028, long interactive interface.

*Direct Manipulation Enhances Reflective Decision-Making.* As the proximity of position are mostly determined by the categorization in the first phase of the interactive interface. Several participants mentioned how they used direct Manipulation in the software as a process for reflective thinking upon their decision making process. One participant mentioned:

*So I tried to make a ranking [...] and by creating this ranking, by dragging the related issues ... I don't know ... that helped me organize my ideas.*

– S021, long interactive interface.

*I think the system was actually really helpful because I could just drag them. [...] Because when I was unsure, because if I couldn't drag them then I couldn't compare 2 options very well like side to side, because because this is pretty long list ... so if I couldn't drag it, then I would have a harder time organizing my thoughts, whereas with the dragging feature I can really compare them, I can drag this one up here, and then compare it to the top one versus like not being able to track it at all*

– S039, long interactive interface.

But more importantly, it acts as a process for reflective verification and iterative decision making. These can include post reflection after expressing the intensitve of preferences, or a preperation to decide on number of votes for the next option.

So I would give the votes, and then I would drag and drop. [...] So I guess to see what my ranking look like. And see if I could give more money or not.

– S021, long interactive interface.

[...] this is something that's really important to me ... So I had the flexibility to move it to positive. So just having the kind of like shift in perception. [...] especially because when I was doing categorize categorization in the first step, [...] what I thought about it in the moment. [...] In the second step there was a shift in my perception of the issue just reflecting. So being able to change. That was really nice as well.

– S009, long interactive interface.

Conversely, in the text interface, one participant proactively mentioned a request to add click and drag functionalities to the interface. The participants described such function to group by topic categorization and also priority placement through direct manipulation.

If anything, I think I would like to be able to like, click and drag the categories themselves so I could maybe reorder them to like my priorities. And so I could maybe make that like a descending or ascending like list of like importance. [...] if I could pull that up to the top, say myself like click and drag it up there, I think then I would stack the things I think it would affect under it. So like, I would put then, like youth, pro-education programs and adult education and early childhood programs and kinda stack those altogether. [...] I would hope that money would trickle down and also increase all the rest of those things. So I would put less upvotes in there because I would hope to dribble out effect would kick in. [...] I would kind of make myself categories and subcategories out of this list. If I could organize it.

– S025, long text interface.

*Automatic calculation as a critical component.* More than one-third of participants (N=14) from all four experiment condition highlighted the importance of automated calculation from two perspectives: *deriving cost* and *Keeping track of spent*. Two participant highlighted the importance of automated calculation regarding the cost for each vote.

I really like having the costs of all the votes displayed. When you select the dropdown menu and ranked in order.

– S002, short interactive interface.

12 participants highlighted the summarization box and the automated summation of the current credit spent allowed them to focus on managing their next voting decision and express their preferences.

I thought I have [...] (to) do all the numbers or calculation myself as a part of checking my ability of doing mathematics. But I guess you have taken care of that really well, so I could really really see that how much credit has left, and [...] how well I should allocate [...] I said that credit summary to be very specific. The credit summary section was really wonderful in doing all the calculation on that end.

– S005, long text interface.

I like that I don't have to make the calculation of the dollars that it does it automatically. So if I had to do it myself it would be more tedious. And so I think that that effort and frustration and mental demand would be much higher. So I appreciate that that calculation occurs automatically and very easily.

– S017, short interactive interface.

## 6 DISCUSSION AND FUTURE WORKS

### 6.1 Bounded Rationality and interface design

One core repeated theme that emerged throughout participants' responses during the interview relates to Bounded Rationality. In earlier sections, we highlighted the challenge of multiple options presented on the quadratic survey. Now, we also consider the budget available to survey respondents, which credits become a broad space of possible voting options, adds additional layers and numbers of decision to make. This additional set of decisions are highlighted by several participants when

they expressed appreciation of the drop down menu showing all possible options with their costs precalculated.

However, the dropdown does not mitigate the bigger challenge of bounded rationality. Bounded rationality [70] highlights individuals' cognitive limitations to process and utilize information and therefore formulate and solve complex problems. This sea of decision making requires participants to recall and scramble many information at once which is extremely difficult.

*So I did say, Okay, you know, you thought of enough things, you know, and so it wasn't the most effort I could put in because again, that would have been diminishing returns. I tried to think of enough things that I could make, make a meaningful decision and then move on.*

– S036, short text interface.

The byproduct of bounded rationality often translate to individuals satisficing behaviors [28], creating Heuristics [82], overreliance on defaults [78], and problem decomposition [71].

Satisficing is the most common behavior observed among the participants, which refers to survey respondents making decisions that are not optimal but rather complete a 'good enough' decision. The same participant 036 when asked about demand from performance then continues to describe:

*I think that that's just not a realistic expectation (to be perfect), but I felt satisfied. [...] I felt like that (the response) was satisfied, but not perfect. Cause perfect is not a reality*

– S036, short text interface.

Problem decomposition and dimension reduction is the other common behavior that we observed. Several participant would create a duo-dimension grouping, despite the group they are in. Participants would have categories that cluster similar topics (i.e., all the topics related to health vs. humanitarian), and categories that depict the positivity of their preference (i.e., positive v.s. negative). The goal of highlighting bounded rationality is not to criticize or exploit the possible biases that this mechanism might introduce, but highlight the importance of designing interface interventions to prevent survey respondents from enacting decisions that differs from their true preferences.

For example, the design of showing one option at a time in the interactive interface lowers the possibility for participants to be influenced by the default positions of options. One participant from the short text interface said,

*Honestly, if medical research [...] I think if it was the first option, the first thing I saw, I probably would have given it more [...] because medical research [...] to me this seems like the most important, but I think if it was the first one I saw, I think it would automatically gave it a lot more.*

– S003, short text interface.

Another example comes from another participant from the long text interface.

*I think the categories were kind of in the same location. The environment stuff is at the bottom. Education policy is like in the top half. So I think I just looked and determined (my votes) that way.*

– S035, long text interface.

Recall that the options presented on the survey are randomly generated; even though there are some options related to the environment and education at the relevant location, participants were inferring the options to these topics. Active management of the options forced participants to think about their rough preference for each option at minimal cognitive requirements and the repositioning of options allowed participants to focus on subsets of the options during their decision making process. These are reflected in the positive responses from the interface comments on organization and direct manipulation.

## 6.2 Quadratic mechanism is challenging

On the other hand, the interface did not include elements that help participants kick off their voting process. One of the most difficult challenges for participants is for them to decide 'how many



votes' to begin with. This challenge does not refer to the relative vote, but the starting vote. Some participants would begin by first equally distributing their credits to all options and then make adjustments (find quote), some participants established 1, 2, and 3 votes as three 'tiers' of votes as starting points, and a small handful of participants, out of our surprise, used the number of votes in the tutorial (which showed an example with 4 upvotes as the highest value), as their anchor.

This seemingly arbitrary voting decisions echos prior literature's discussion on whether an absolute value exists for an individual. Coherent arbitrariness [4], similar to the anchoring effect in marketing, refers to participants' willingness to pay can be influenced by an arbitrary value. However, the ordinal utility remains intact among the set of preferences.

Participants are also required to navigate between three elements: budget, credit, votes, and thinking about how the results would impact the 'shared resource.' This is not straightforward.

*[...] get rid of the Upvote column or just get rid of the word upvote and just really focus on the money column. Listen. You're an organization or your participant. You have X amount of dollars you need to. You can only distribute X amount of dollars to these these causes. So you have to figure out which ones get the most, which ones don't get as much. [...]*

*Interviewer: So when you're operating this interface. Do you feel that the more votes you're giving to a cause you're actually spending more on it?*

*Yeah.*

– S003, short text interface.

Recall that this survey aims to assist community organizers in distributing resources to a societal cause. This participant decided to 'skip' over the quadratic formulation and the concept that their votes are governed by the quadratic formulation, drawing a direct translation between votes and the resources to which community organizers ought to contribute. While this does not invalid the power of quadratic mechanism, it builds frustration and friction for participants to construct a clean picture of how to make voting decisions.

Budget related sources draw across mental demand, temporal demand, preference demand, and frustration. These span from making sure to keep within budget to recovering from overbudgeting. While prior literature

Adds the final layer to operating the quadratic survey. While prior scarcity literature [69] believes that values and careful decisions are derived from limited resources, prospect theory [39] also highlight a higher negative value of *percieved* utility for individuals when cuts ought to be made.

These three major challenges do not threaten the integrity of Quadratic Survey and relavent tools using this mechanism, but as we demonstrated in the results section, across all experiment conditions, the NASA-TLX scales show medium to high cognitive load even for the short interactive interface. In other words, we believe that the improvement of the Quadratic Survey's ability to elicit more accurate preferences, yet, it comes at the cost of higher cognitive load.

### 6.3 Construction of Preference on QS

We believe that even if the interface did not significantly reduce the cognitive load from participants, the interface *shifted* the cognitive focus onto contributing upon more in-depth preference construction and more fine-tuning.

We show that participants constructed their preferences in situ. While some participants came in with some existing preference (i.e., environmental issues are important), participants need to reconsider aspects of the options they had not expected, or they need to map options on the survey to their beliefs.

*[...] the other part of the mental demanding was probably trying to associate with (what) I'm concerned in soci(ety) [...] is that question able to deal with my social concerns like, for example, climate change [...] How does that fit in?*

– S006, long interactive interface

*I mean, it's not necessarily a challenge, but it's interesting to see: 'Oh, there are other aspects that I never care about.' And actually ... some people care <an option>. Sure. Why? Why (should) I spend money on that? That's the first thought that comes to mind.*

– S037, long interactive interface

Both quotes highlighted the cause of construction of preference, but also highlighted the individuals reflecting on their personal preferences. As stated in prior works [12, 51], QS, by listing a list of options bounded by a common credit, forced participants to consider within options. This is supported by the qualitative analysis as one of the main causes of mental demand – *preference construction*.

Next, the long text and interactive interface participant behavior analysis surfaced participants, despite sharing a similar number of actions, small adjustments on the votes are clustered toward budget depiction with lesser time spent. These fine grain adjustments represented participants are not making ad-hoc decisions as they complete QS, rather they are deciding how they ought to better utilize the remainder of the budget. This is not as obvious in the short survey likely because of the limited options (hence budget), there are less decision space and adjustments that individual participants can make. We were still able to identify the bi-modal interaction pattern but it is less clear if there are differences in the clusters.

We believe that the bimodal behavior observed in the voting actions across groups is the realization of the Differentiation and Consolidation Theory presented by Svenson [75]. The theory segmented the decision-making process into two steps: differentiation and consolidation. The former supports individuals on focusing on the differences and eliminating less favorable alternatives. The latter is a process where individuals strengthen their commitment to the chosen option, even mentally. The bimodality reflected participants differentiating some options through change of votes in the beginning of the survey and then consolidating with smaller adjustments toward the end. The two-stage decision making is stronger with the interactive interface because part of the differentiation is completed in the organization phase. As one participant mentioned:

*I only start from the positive one [...] I finish everything ... and then I move to the second part (the natural box). [...] I want to focus on these and make sure that resources are at least they get the attention they want. And if there's surplus and they can move to the second part*

– S037, long interactive interface

## 6.4 QS Usage and Design Recommendation and Future Works

This study proposed an interface that supports thought organization and preference construction. While this interface was not able to show a decrease in cognitive load significantly, this study identified additional challenges and insights into how survey respondents complete QS. We also identify open directions to support individual decision making for collective outcomes.

**6.4.1 QS for critical evaluations.** This study highlighted the complex cognitive challenges and in-depth consideration when ranking and rating across options using QS, even in a short survey. Similar to survey respondents needing to make trade-offs across options, researchers and agencies that wanted the additional insights and alignment to respondent preferences need to make trade-offs in assuring survey respondents have the cognitive capacity to complete such surveys rigorously. We recommend that QS should be designed for specific use cases that require critical evaluations, i.e., investment decisions or settings where participants have enough time to think and process the survey, i.e., revealing the options ahead of time for preference construction.

**6.4.2 Using organization processes.** This study demonstrated differences among the source of various demands shifted from operational causes to strategic and higher-level causes. This shift in preference constructions highlighted how an additional organizational phase with direct manipulation capability allowed survey respondents to access higher-level critical thinking. We believe that such behavior shift should not only relate to QS, but extends to other ranking-based surveying tools such as rank-choice voting and constant sum surveys. Further work should examine if implementing such functionality altered survey respondent's mental model.

## 6.5 Support for absolute credit decision

Deciding the *absolute* amount of credits in QS is very demanding. Designing interfaces and interactions to support the cold start challenge as well as helping deciding the absolute vote value yet considering limiting direct influences is an open question.

## 7 CONCLUSION

In this study, we proposed a novel interface for quadratic surveys and studied the cognitive load of survey respondents when using this interface or not across a short and long survey. Our results highlighted that while the introduction or organization phase before conducting the survey did not reduce cognitive load significantly, participants' behaviors had shifted with more engaging and higher-level considerations. We believe that the interactive interface is critical for survey respondents.

## A EARLY PROTOTYPES OF THE STUDY

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