Financial Report

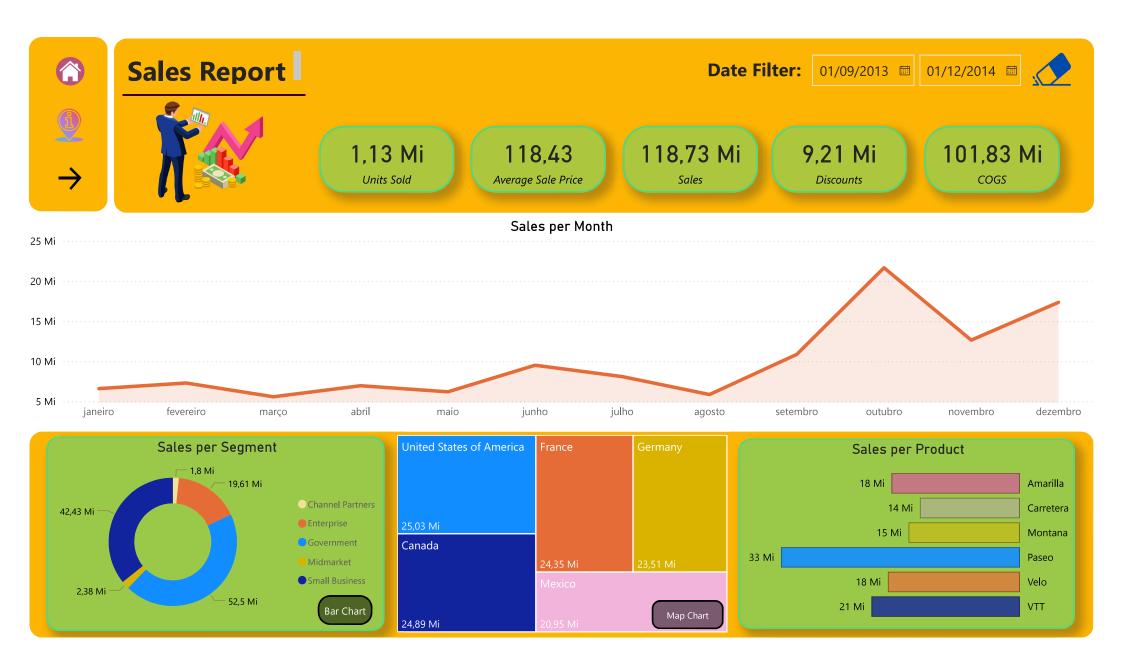
Prepared by Manuel Cardoso

Discover Analysis









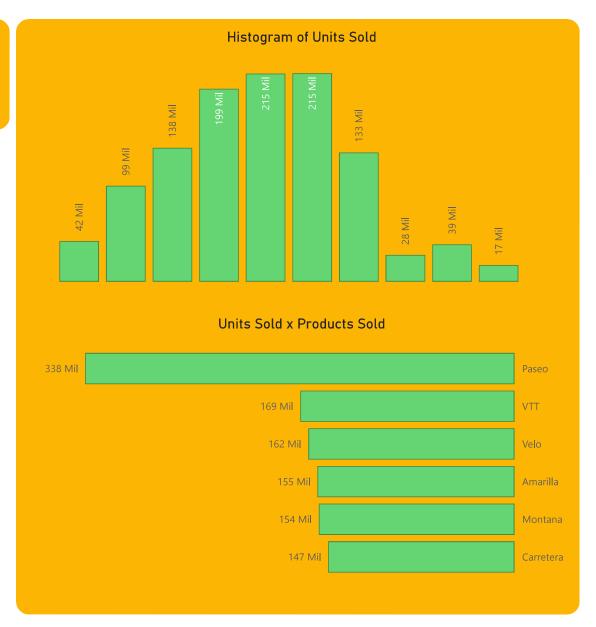




Sales Report

View by Semester Total Sales per Month 22 Mi 7 Mi 7 Mi 6 Mi 7 Mi 6 Mi 10 Mi 8 Mi 6 Mi 11 Mi 13 Mi 13 Mi 13 Mi 14 Mi 15 Mi 15 Mi 16 Mi 17 Mi 18 Mi 18 Mi 18 Mi 19 Mi 19 Mi 19 Mi 19 Mi 19 Mi 19 Mi 10 Mi 10 Mi 10 Mi 10 Mi 10 Mi 10 Mi 11 Mi 12 Mi 13 Mi 14 Mi 15 Mi 16 Mi 17 Mi 18 Mi 18 Mi 19 Mi 19 Mi 19 Mi 19 Mi 19 Mi 19 Mi 10 Mi 1

Trimestre	2013	2014	Total
Trim 1		19.492.152,94	19.492.152,94
Trim 2		22.693.879,95	22.693.879,95
Trim 3	4.484.000,03	20.366.239,84	24.850.239,87
Trim 4	21.931.255,48	29.758.822,02	51.690.077,50
Total	26.415.255,51	92.311.094,75	118.726.350,26

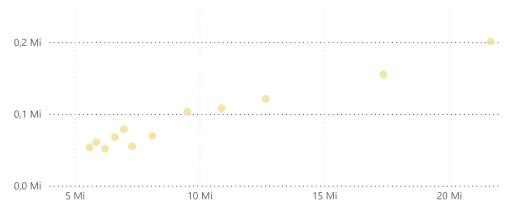






Statistic

Dispersion on Units Sold and Sales per month



Profit per Segment				
Segment	2013	2014	Total	
Channel Partners	289.889,28	1.026.913,86	1.316.803,14	
Enterprise	-193.757,50	-420.788,13	-614.545,63	
Government	2.886.645,28	8.501.527,89	11.388.173,17	
Midmarket	151.763,45	508.339,63	660.103,08	
Small Business	743.924,00	3.399.244,50	4.143.168,50	
Total	3.878.464,51	13.015.237,75	16.893.702,26	

