

Pedro Salinas Hermosilla

Contact

Pedro Antonio
Salinas Hermosilla
Industrial Civil Engineer
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Chile

Personal Information

Chilean
Single
Driver's License Class B
Own transportation

Personal Skills

Goal-oriented
Team player
KPI seeker
Leader
Decision maker
Responsible
Punctual
Time management

Software Skills

Advanced Excel
Advanced Python
Intermediate Power BI
Intermediate Tableau
Intermediate MySQL
Intermediate GCP
Intermediate AMPL
Intermediate MS Project
Intermediate Minitab

Languages

Native Spanish
Intermediate English

Certifications

HackerRank:
SQL Basic
Problem Solving Basic
Problem Solving Intermediate
Python Basic

AREAS OF INTEREST

My work interests are continuous innovation and the use of information or data for optimal decision-making. In addition, I have a great interest in data analytics areas such as business intelligence, operations, or optimization positions for both internal processes and delivery routes for products or vehicle routes. The area of energy is also an area that I would like to explore to bring about future change.

EXPERIENCE

- 2021 **GTD Telsur, Valdivia, Business Intelligence Market Studies Engineer, current**
*Reported on the different changes in national and international competition.
Analyzed the benefits of different current market products and how they could influence the company.
Displayed all environmental changes to promote different projects within the company.
Provided relevant information for negotiations.
Coordination of pricing and market meetings, focusing on market trends and company objectives.*
- 2021 **GTD Telsur, Valdivia, Professional Internship, 3 months**
*Internship was completed in the Commercial Development E&C area, innovating on the induction process for better functioning.
Part of the induction change process was carried out.*
- 2019 **Skretting, Osorno, Industrial Internship, 3 months**
Internship was completed in the warehouse area updating its mechanism for optimal operation.

EDUCATION

- 2016–2021 **Universidad Técnica Federico Santa María, Valparaíso**
Industrial Civil Engineering
- 2004–2015 **Liceo Osorno College, Osorno**
Primary and Secondary Education

SKILLS

- Advanced knowledge in Python and experience in building complex scripts for data analysis.
- Extensive experience in manipulating and analyzing large data sets using tools such as Excel, Power BI, and Tableau.
- Excellent communication skills and ability to work in a team. Improving team results through better communication and time optimization in meetings.

COURSES

Cybersecurity, time management, and training on different software used in the workplace have been carried out within the company. Certified in customer service and experience.