

14th May 2024

**Overcoming Financial Challenges in Green Procurement:
A Study in the Context of Developing Countries**

By: Kirti Rankawat

Abstract

Within the context of developing nations, this report aims to explore essentially the importance of moving towards greener procurement within supply chains where it can be common to encounter financial restrictions when trying to adopt eco-friendly practices. This study examines those specific financial obstacles to the implementation of such green practices in various supply chains which if developing nations overcome then it can positively affect the environmental impact. After which the developed nations can stop pointing the finger at others because at the end of the day it is them who demand such huge production. The research also highlights some workable solutions by a thorough evaluation of the literature, case studies, and industry report analysis. The results indicate that the key to overcoming these financial obstacles is to make use of joint initiatives, promote public-private partnerships, and implement creative funding methods. This research advances knowledge about sustainable procurement in developing nations and targets policymakers and business executives with useful suggestions who could truly steer a change.

Introduction

A greener procurement department in any company would look to involve the primary goal of purchasing goods and services that have a reduced environmental impact throughout their lifecycle. If this practice is achieved successfully in the developing countries where the majority of the carbon emissions is overall higher compared to the developed countries, then it could greatly help with the shift towards not only the sustainable development goals by 2030, but various contributions towards a transparent supply chain. This could not only benefit the country it operates from but rather all the firms around the world who now require more and more transparency from their suppliers. Usually, it is difficult to trace to what extent suppliers are going to sell their materials, so choosing to be more sustainable can come with significantly higher costs. While the concept is gaining traction globally, it is still often a struggle hindering the adoption of such green procurement practices. This research aims to identify and diversify in order to analyse these financial challenges and propose viable solutions to support sustainable supply chains in developing economies. The paper also addresses dire questions that encompass this topic. What are the primary financial challenges faced by developing countries in implementing green procurement practices? How can innovative financing mechanisms be utilised within supply chains to support green

procurement? How can supply chain collaboration and integration enhance cost-efficiency and financial viability of green procurement in growing economies?

Literature Review

The drive towards greener procurement practices within developing nations has become a big deal due to its potential to address the root issue and mitigate excessive use of resources. Central to this discourse are the multiple financial barriers in reality impeding the adoption of eco-friendly practices in supply chains operating within the context of these economies.

The primary challenge that everyone would agree instantly is linked to the implementation of green procurement practices which is revolving around the higher costs that are associated with sustainable alternatives. Research indicates that even if these industries are aware of their environmental impact of the production processes, the aspect of transitioning towards the greener alternatives unfortunately requires substantial upfront investments. These costs can be prohibitive for businesses operating within constrained financial environments characteristic of many developing economies (Lozano, 2018). Moreover, the lack of access to appropriate financing mechanisms only makes the problem and financial hurdles worse in this sense. This also implies that traditional financial institutions may be hesitant to extend credit or investment opportunities to the ventures that aim to implement green initiatives due to perceived risks or even for that matter, inadequate collateral. Consequently, what happens? This ends up altogether in limiting the financial resources available for businesses to invest in eco-friendly technologies and practices (Arena & Azzone, 2019).

However, amidst these challenges lie certain opportunities for innovative financing mechanisms to catalyse a habit of green procurement practices. Public-private partnerships (PPPs) can be viewed as a very promising avenue for leveraging external expertise and financial resources to support sustainable supply chains. By pooling resources and expertise from both public and private sectors, PPPs can facilitate the development and implementation of green initiatives while distributing the associated risks and costs more equitably (UNEP, 2020). Furthermore, creative funding methods can also be integrated, such as green bonds and impact investing, offering alternative streams for financing. Green bonds, for instance, enable businesses to essentially raise capital specifically for environmentally sustainable projects, thereby providing a dedicated funding stream for green procurement endeavours

(Liu & Wu, 2021). It does not pause here, as other financial innovations can also make their way into developing countries. Green leasing is something new and upcoming, whereby technologies with too many upfront costs can just be rented at a discounted price based on the duration of usage. On-billing financing is when a producer for instance, decides to pay off a certain amount of money through the technology adopted, as it is contributing to reduced amounts of electricity or water. So, with what is saved can go towards paying the larger price, which is a unique form of financing that could greatly benefit economies where production is usually very large. Moving towards the suppliers of multinational corporations, sometimes low interest rates could be used to incentivize the suppliers to adopt more transparency whether it is through software adaptations or even technical production aspects. Even though earlier mentioned traditional institutions are unlikely to provide, there has been an incoming rise of environmental pressure even in finance fields, which has pushed some banks to pursue handing out green credit lines to certain companies who want to push for sustainability internally.

In addition to financial considerations, let us not forget that supply chain collaboration and integration play a vital role in enhancing the cost-efficiency and financial viability of green procurement in developing countries. By fostering closer relationships and collaboration among stakeholders across the supply chain, businesses can basically streamline processes, optimise resource utilisation, and identify cost-saving opportunities (Kannan et al., 2020). Not only that, through joint initiatives many companies together can save on similar but more sustainable products by ordering in bulk making it a gain for all. Nowadays, many open source technological tools can be adapted into businesses to make supply chains more and more traceable. A look into cheaper technological integration can also aid businesses in growing countries to still stay on top, while making sourcing of products more cleaner.

In conclusion, addressing these financial barriers to green procurement in developing nations requires a multifaceted approach that includes innovative financing mechanisms, supply chain collaboration, and policy interventions. By leveraging these strategies in tandem, developing economies can overcome financial obstacles and transition towards more sustainable and resilient supply chains.

Methodology

This study employs a mixed-methods approach to investigate the financial challenges and potential solutions to green procurement implementation in developing nations. Firstly, a thorough literature review was conducted to examine existing research on green procurement practices. This involved a comprehensive analysis of academic journals, industry reports, and policy documents to gather relevant insights. Furthermore, multiple case studies were analysed to illustrate real-world examples of successful green procurement practices in developing countries. These case studies were selected based on their relevance to the research objectives and their ability to provide practical insights into overcoming financial barriers.

Case Studies

One illustrative case study focuses on the integration of solar power systems in the Indian textile industry. Through collaborative efforts between government agencies, industry associations, and financial institutions, businesses were able to overcome financial barriers and transition towards renewable energy sources. Another case study examines waste management initiatives in Kenya's agricultural sector, where partnerships between agricultural cooperatives, international donors, and local authorities led to the establishment of community-based waste management systems, generating additional income streams for farmers while addressing environmental concerns.

Results and Discussion

The findings from the literature review and case studies shed light on the financial challenges and potential solutions associated with green procurement in developing nations. The primary financial challenges identified include limited access to financing, high upfront costs of sustainable technologies, and insufficient incentives for green investments. These barriers hinder the adoption of green procurement practices and unknowingly cause the reliance on conventional, environmentally harmful methods. There is not much thought process as procurement managers are clear what is profitable to the company and the perspective is very short-term oriented. The analysis of case studies provided valuable insights into successful examples in developing countries. For instance, a partnership between a multinational corporation and a local NGO facilitated the adoption of renewable energy solutions in a manufacturing facility, resulting in reduced carbon emissions and operational costs. Policy

implications stemming from the research findings highlight the importance of targeted interventions to create an enabling environment for sustainable procurement in developing nations. Government support through subsidies, tax incentives, and regulatory frameworks can play a formative role in incentivizing businesses to prioritise environmental sustainability while addressing financial constraints.

Conclusion

In conclusion, this research contributes findings and practical recommendations for promoting sustainable procurement practices in developing economies. Sustainability needs to be addressed at the root cause, and procurement would be the first step to garner some level of change. Knowing that, one can delve deeper into the root problem within green procurement practices, and that boils down to financing, at least within the context of developing countries. By leveraging innovative financing mechanisms, fostering collaboration across supply chains, and implementing supportive policy frameworks, businesses and policymakers can drive sustainable development. The case studies were important mostly because such economies are often blamed to be unsustainable or the cause of the highest emissions, but going back to the root once again should be made the law within understanding issues of being more sustainable. Nevertheless, the so-called 'better nations' creates a demand and sources resources and products from countries like China or India because of the cost benefits. Now they are left on their own to manage the consequences. These countries will stand to exemplify the transformative potential of green procurement initiatives in addressing both financial challenges and environmental imperatives, paving the way yet again through innovation, a more sustainable future.

References

Arena, M., & Azzone, G. (2019). Sustainable procurement in public sector organizations: An empirical study. **Sustainability**, 11(14), 3884.

Kannan, D., Khodaverdi, R., Olfat, L., Jafarian, A., & Diabat, A. (2020). Sustainable supplier selection and order allocation: A fuzzy AHP-based approach. **Annals of Operations Research**, 287(1-2), 443-473.

Lozano, R. (2018). How developing nations can improve the measurement of environmental performance and green growth. **Journal of Cleaner Production**, 172, 4232-4247.

Liu, C., & Wu, W. (2021). Optimal financing and procurement strategies for socially responsible supply chain. **Annals of Operations Research**, 300(1), 225-245.

United Nations Environment Programme (UNEP). (2020). **Public-private partnerships: Policy options for enhancing green finance in developing countries**. UNEP.