# The key concepts of ITIL 4

Service value chain

### Syllabus

5. Understand the activities of the service value chain, and how they interconnect

5.1 Describe the interconnected nature of the service value chain and how this supports value streams

5.2 Describe the purpose of each value chain activity:

- a) Plan
- b) Improve
- c) Engage
- d) Design & transition
- e) Obtain/build
- f) Deliver & support



What you will learn

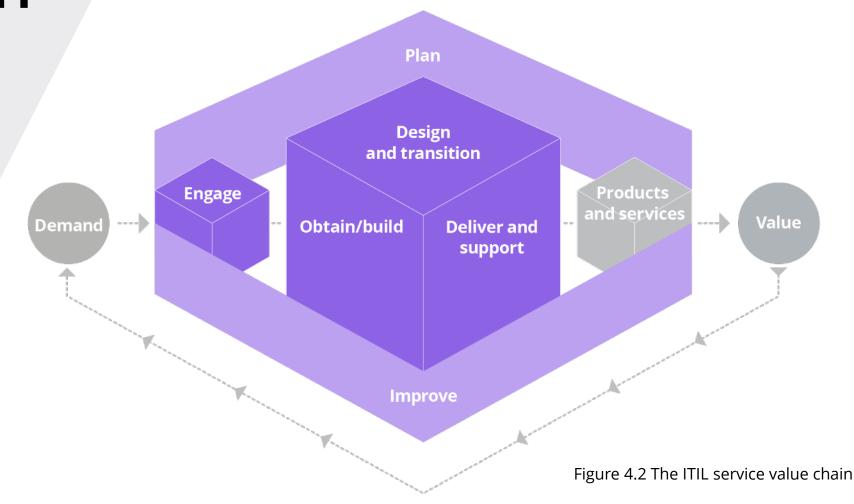
By the end of this section, you will be able to:

 Describe the interconnected nature of the service value chain and how this supports value streams.

Describe the purpose of each value chain activity.



Introduction to the ITIL service value chain



### Opportunity vs demand





## Converting inputs into outputs

For example, the engage activity might utilize supplier management, service desk management, relationship management, and service request management to respond to new demands for products and services, or information from various stakeholders.



# Service value chain, its practices and value streams

Here is an example using a mobile application development company which utilizes a number of practices, supported by specialized resources and techniques, such as:



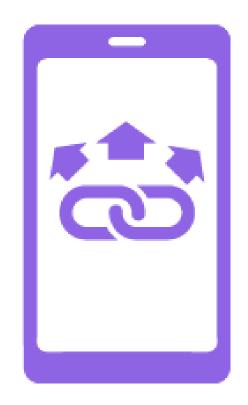
Although the high-level steps are universal, different products and clients need different streams of work.

# Service value chain, its practices and value streams

#### Four examples of value streams:

developing a **new application** for a new client (it starts with initial engagement, pre-sale)

changing an **existing application**to meet new requirements of
existing clients



fixing an **error** in a live application

**experimenting** with new or existing applications to expand the target audience

### Value chain activities: plan

The purpose of the plan value chain activity is to ensure a shared understanding of the vision, current status, and improvement direction for all four dimensions and all products and services across the organization.



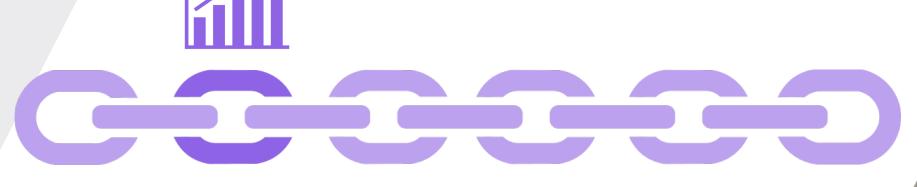
#### Plan - inputs and outputs

- The key **inputs** to this activity are:
  - policies, requirements, and constraints provided by the organisation's governing body
  - consolidated demands and opportunities provided by engage
  - value chain performance information, improvement status reports, and improvement initiatives from improve
  - knowledge and information about new and changed products and services from design and transition, and obtain/build
  - knowledge and information about third-party service components from engage.
- The key **outputs** of this activity are:
  - strategic, tactical, and operational plans
  - portfolio decisions for design and transition
  - architectures and policies for design and transition
  - improvement opportunities for improve
  - a product and service portfolio for **engage**
  - contract and agreement requirements for engage



### Value chain activities: improve

The purpose of the improve value chain activity is to ensure continual improvement of products, services, and practices across all value chain activities and the four dimensions of service management.



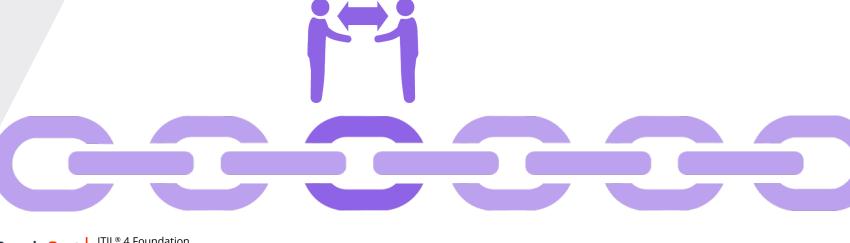
#### Improve - inputs and outputs

- The key inputs to this value chain activity are:
  - product and service performance information provided by deliver and support
  - stakeholders' feedback provided by engage
  - performance information and improvement opportunities provided by all value chain activities
  - knowledge and information about new and changed products and services from design and transition, and obtain/build
  - knowledge and information about third-party service components from engage
- The key outputs of this value chain activity are:
  - improvement initiatives for all value chain activities
  - value chain performance information for plan and the governing body
  - improvement status reports for all value chain activities
  - contract and agreement requirements for engage
  - service performance information for design and transition



# Value chain activities: engage

The purpose of the engage value chain activity is to provide a **good understanding** of **stakeholder needs**, **transparency**, and continual engagement and **good relationships** with all stakeholders.



#### Engage - inputs and outputs

- The key **inputs** to this value chain activity are:
  - a product and service portfolio provided by plan
  - detailed requirements for services and products provided by customers
  - requests and feedback from customers
  - incidents, service requests, and feedback from users
  - information on the completion of user support tasks from deliver and support
  - contract and agreement requirements from all value chain activities
  - improvement initiatives from improve
- The key **outputs** of this value chain activity are:
  - consolidated demands and opportunities for plan
  - product and service requirements for design and transition
  - user support tasks for deliver and support
  - improvement opportunities and stakeholders' feedback for improve
  - contracts and agreements with external and internal suppliers and partners for design and transition and obtain/build
  - service performance reports for customers.





# Value chain activities: design and transition

The purpose of the design and transition value chain activity is to ensure that products and services continually meet stakeholder expectations for quality, costs, and time to market.



### Design and transition - inputs and outputs

- The key inputs to this activity are:
  - portfolio decisions provided by plan
  - product and service requirements provided by engage
  - improvement initiatives provided by improve
  - service performance information provided by deliver and support, and improve
  - service components from obtain/build
  - knowledge and information about new and changed products and services from obtain/build
  - contracts and agreements with external and internal suppliers and partners provided by engage.
- The key outputs of this activity are:
  - requirements and specifications for obtain/build
  - contract and agreement requirements for engage
  - new and changed products and services for deliver and support
  - knowledge and information about new and changed products and services to all value chain activities
  - performance information and improvement opportunities for **improve**.



# Value chain activities: obtain/build

The purpose of the obtain/build value chain activity is to ensure that service components are available when and where they are needed and meet agreed specifications.



# Obtain/build - inputs and outputs

- The key inputs to this activity are:
  - contracts and agreements with external and internal suppliers and partners provided by engage
  - goods and services provided by external and internal suppliers and partners
  - requirements and specifications provided by design and transition
  - improvement initiatives provided by improve
  - change requests provided by deliver and support
  - knowledge and information about new and changed products and services from design and transition
- The key outputs of this activity are:
  - service components for deliver and support
  - service components for design and transition
  - knowledge and information about new and changed service components to all value chain activities
  - contract and agreement requirements for engage
  - performance information and improvement opportunities for improve



# Value chain activities: deliver and support

The purpose of the deliver and support value chain activity is to ensure that services are delivered and supported according to agreed specifications and stakeholders' expectations.



#### Deliver and support - inputs and outputs

- The key **inputs** to this activity are:
  - new and changed products and services provided by design and transition
  - service components provided by obtain/build
  - improvement initiatives provided by improve
  - improvement status reports from improve
  - user support tasks provided by engage
  - knowledge and information about new and changed service components and services from design and transition and obtain/build
- The key **outputs** of this activity are:
  - services delivered to customers and users
  - information on the completion of user support tasks for engage
  - product and service performance information for engage and improve
  - improvement opportunities for improve
  - contract and agreement requirements for engage



### Recap: Key learning points



The ITIL service value chain includes six value chain activities:

- plan
- improve
- engage
- design and transition
- obtain/build
- deliver and support.

