

Business Expansion Executive

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SUMMARY

I am a final year student at University of Economic and Law, National University, HCM with major in Finance and Banking. Being enthusiastic about numerical reasoning and detail - oriented in dealing with data so my passion is to follow career path in field financial research and data business analyst.

EDUCATION

Bachelor of Finance and Banking University of Economic and Law - HCM NATIONAL UNIVERSITY (UEL)

- GPA: 7.55/10 (Quantitative Finance with R: 8.5/10).
- Pursuing data analysist certificate

SKILLS

- Language: English Full professional working Office computer skill (SQL, Power BI, R, Microsoft Excel, Word, python).
- Analytical, research skill and data-driven.
- . Leadership, time management

CERTIFICATION

- TOEIC 675 Issued in 2023.
- SQL (Intermediate) Issued by Hackerrank.
- Data Analytics & Visualization: Using Excel and Python.
- Mastering SAP Reporting Tools (basics).
- VBA
- Win the faculty level scientific research award.
- Second-prize excellent student at city level on mathematics.

EXTRACURRICULAR

Nember of Associated Organ - Event Faculty (October 2021 - October 2023)

- Mainly suggest an idea and get the events off the ground.
- Coordinate with other departments to complete the program.

Nember of the Skill Club - External Faculty (October 2021 - October 2022)

 Contact with sponsors, influencer, MC, speakers....

PROFESSIONAL EXPERIENCE

Business Development Assistant

HSBC - Head office - Wholesale banking (Jan 2025 - Current)

- Supported the team in building a strategic business development deck for presentation to the CEO and clients.
- Conduct market research and gather information for periodical industry and sector updates.
- Managed team timeline, tracked client outreach, and provided administrative support.
- Guided corporate clients on Circular 17 compliance in collaboration with other departments.

Research Equity Analyst Intern

Vietstock, FinanceVietstock (April 2024 - September 2024)

- Conduct research and analyze information about strategy, risk, prospects, summary of listed company.
- Visualize the financial performance of listed company by using pivot table, excel, R.
- Stock valuation reporting and financial modeling by using RNAV, DCF (FCFF, FCFE), P/B, P/E approach.
- Research and translate academic financial terminologies and macroeconomic reports.

Finance Accounting Intern

Eurofins (October 2024 - December 2024)

- Ensure all vendor invoices received are booked in the ERP such as Coupa, Fast, Autocount... on the agreed timelines.
- Maintain organized filing systems for all accounts payable records, including both hard copies and digital files and support audits if required.

SCIENTIFIC RESEARCH

Leader of group five nembers (Dec 2023 - Mar 2024) Topic: The affect of board independence on the listed family firm's financial performance (after changing in law)

- Collect and reconcile financial data of more than 100 family companies over 3 years listed on HOSE and HNX.
- Perform descriptive and inferential statistics by using R, Stata, Excel.

Results: The results show that independent members have an impact at a significance level of 5% and suggest the better way of governance for family businesses when the corporate law has changes in terms of CEO Duality.