

Khoi. Nguyen Minh

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📌 Mây

September 28, 2000.

🌐 Khoi Nguyen

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Career Objective

With over two years of experience in the sales field and a solid command of English, I am confident in my ability to identify potential customers, provide product information, and persuade clients effectively.

As a creative thinker with strong reasoning skills and quick adaptability, I also possess a strong background in Information Technology and a keen sense for emerging trends.

I am eager to grow professionally in the position your company is currently offering and hope to contribute my full potential to your organization's development.

Education

2016 – 2018 📌 **Student, Nguyen Du High School**

Achievement: Second Prize in the Provincial Literature Excellence Contest.

2018 – 2022 📌 **Student, University of Information Technology** — Major in Information Technology.

• GPA: 7.9/10

• Thesis title: *Developing a Logistics System for Delivering Goods from E-commerce Platforms*

• English with TOEIC score 765.

Employment History

2020 – 2024 📌 **Facebook Page Admin** Awkward or Cute.

📌 **Facebook Group Admin** AOC Confession.

2021 – 2024 📌 **Java Developer (Remote)** Capgemini Vietnam, Phu Nhuan District, HCMC.

• Design, build, and maintain efficient, reusable, reliable, testable and secure code






• Cooperating with product owner and UI designer to produce modern and reliable native apps

• Ensure the best possible performance, quality, and responsiveness of the applications





• Identify bottlenecks and bugs, and find solutions to fix issues

• Help team to maintain code quality, organization, and automatization

Employment History (continued)

2024 – April 2025	 Scrum Master (Remote) Capgemini Vietnam, Phu Nhuan District, HCMC. <ul style="list-style-type: none">• Responsible for coaching, supporting and mentoring scrum framework practices and Agile principles to the teams, Product owner and the organization• Lead and facilitate Scrum events using Agile practices, tools and processes and create consistency of delivery practices across the teams• Gather, analyze, and present data to business stakeholders in a way that demonstrates how the team is improving and growing• Collaborate with Product Owners to maximize productivity and to ensure effective backlog management• Manage and build strong, trusted relationships with Engineers and Product Owners to track status of implementation and improve requirements and vision• Maintain sprint flow by minimizing external disturbances, manage risks or impediments and remove blockers and hurdles
Feb 2023 – Oct 2024	 Store Associate Cantavil Premier 7-Eleven Store, Seven System Viet Nam Company <ul style="list-style-type: none">• Proactively approach customers, identify their needs, and recommend suitable products accordingly.• Effectively resolve customer requests and swiftly address any in-store issues, demonstrating strong problem-solving and customer service skills.• Monitor product quality and inventory levels to proactively design strategies aimed at increasing store sales.
Oct 2024 – Mar 2025	 Store Associate Charm City 7-Eleven Store, Seven System Viet Nam Company
Mar 2025 – Apr 2025	 Store Associate Happy One Central 7-Eleven Store, Seven System Viet Nam Company
April 2025 – July 2025	 Salesman Victoria Land Co., Ltd, Van Phuc City, HCMC <ul style="list-style-type: none">• Conduct outbound and inbound calls to potential and existing clients.• Identify and qualify sales leads through effective questioning and needs analysis.• Provide detailed information about properties and future potential investments.• Undergo continuous training and stay updated with market trends and property laws.• Maintain and update customer databases with relevant information.• Achieve monthly and quarterly sales targets and KPIs.

Skills

Languages	 Strong reading and writing competencies for English. Introductory level in Japanese.
Software	 Microsoft Office, VSCode, uTest, Adobe Photoshop and existing AI tools (e.g., ChatGPT, DALL·E, , Google Analytics, MidJourney)
Social Media	 TikTok, Facebook, Instagram, X, Slack and Reddit.
Misc.	 Academic research, music, group discussions, and psychological counseling.