



# Đỗ Hoài Nam

## Bachelor

### OBJECTIVE

I am a graduate in International Economics with a solid foundation in global trade, international business and economic policy. Throughout my academic journey and internships, I have developed strong skills in data analysis, cross-cultural communication, and critical thinking. I am adaptable, eager to learn, and capable of working both independently and in team settings. With a proactive mindset and a high sense of responsibility, I aim to contribute positively to the organization while continuously expanding my professional knowledge and skill set.

✉ [dohoainam.work@gmail.com](mailto:dohoainam.work@gmail.com)

☎ 0919624482

📍 Bình Thạnh, TP.HCM

### EDUCATION

#### • Foreign Trade University

International Economics

2021 - 2025

Current GPA: 3.13

IELTS 6.0

HSK 4 (in progress)

### SKILL

- Project management
- Content creation
- Negotiation skill
- Leadership
- Writing skill
- Basic Microsoft skill

### ACHIVEMENT

June 2023 | EICONTEST X: THRILLING  
- REXNAISSANCE (YEC-FTU2)

**Final runner-up (top 5 out of 200  
competing teams)**

June 2023 | Marketing Arena

**Top 200 out of 900 competing  
teams**

### ACDEMIC EXPERIENCES

#### Foreign Trade University Japanese Club - FJC | Head of External Relations

2021 - 2024

- Establish connections with sponsors to maintain the club's dynamic image.
- Quickly search for information about sponsors.
- Draft contract content, review and edit sponsorship documents.
- Organize several festivals about Japanese culture.

#### Road to FTU2 | Admissions Advisory Board

2021 - 2023

- Providing counseling services at high schools.
- Manage fan fanpage messages, answer students' questions.
- Guide new students applying to university.

#### FTU'S TRADITIONAL DAY 2022 | Organizing Committee

2022

- Creativity for festival themes, tracking and improvement of festival games.
- Critique and defend ideas to implement plans.
- Write thematic content for the entire game festival section.
- Event management responsibilities.

#### HANA FESTIVAL 2022 | Organizing Committee

2022

- Contact KOLs and cosplayers across the city.
- Work with program ambassadors.
- Management and coordination of human resources.
- Monitor and support sponsor activities.

#### Kanji Nagare Seminar | Head of External Relation

2023

- Human resources management and coordination.
- Oversee and assist sponsor activities.

### WORK EXPERIENCES

#### Trung Hieu Logistics Co., Ltd. | Intern

2023

- Field observation assistance
- Gather and organize customer documentation for company services.
- Engage directly in the logistics operations at Cat Lai, SCSC ports,...

#### VINACONTROL Inspection Company Limited, Ho Chi Minh City | Intern

2024

- Assist the human resources department in their tasks.
- Assistance in organizing the company's material acquisition