





# VUONG TRUC ANH

## MERCHANDISER

 0907-666-146

 vuongtrucanh20@gmail.com

 Hoang Anh Thanh Binh apartment  
Tan Hung Ward, District 7, HCMC

## EDUCATION

Ho Chi Minh City University  
of Economics and Finance

2018- 2022

**Major: International Business**

**GPA: 8.7/10**

## SKILLS

### HARD SKILLS

- Proficient in office software and Work-related applications
- Languages: English (B2)

### SOFT SKILLS

- Adapt quickly and be flexible in work
- Negotiation
- Ability to coordinate and support
- Team development
- Work under pressure
- Time management

## About Me

With my experience in the merchandiser, I am writing to express my interest in the position of merchandiser at your esteemed company. I am eager to bring my skills and enthusiasm to this role, contributing to the company's long-term growth and success.

## WORK EXPERIENCE

### LOTTE MART COMPANY (OCT 2022 - PRESENT)

#### MERCHANDISER (NON FOOD - CATEGORY: HOME DECOR & HOBBY)

Mar 2024 - Present

- List potential suppliers, industry analysis report
- Lease budget agreement
- Improve product portfolio
- Organize and build POG
- Flexibly respond to incidents such as out of stock, invoice settlement, OOS, returned goods,...

#### Assistant MERCHANDISER (NON FOOD - CATEGORY: KITCHEN)

Mar 2023 - Mar 2024

- Track delivery progress according to domestic and imported orders
- Support MD to handle problems arising from promotional programs
- Responsible for implementing the company's paperwork procedures

#### INTERN MERCHANDISER (NON FOOD - CATEGORY: KITCHEN)

Oct 2022 - Mar 2023

- Compare prices, recommend the most suitable Supplier
- Monitor internal document signing
- Contact internal departments to understand the needs

### Achievements

- Develop 26 PB skus bringing sale amt 4,013mil, profit amt 1,54mil
- Sale profit reaches %Ach 102% GR 3% compared to 2023, sale profit rate from 35.2% to 36.4% (60,687mil - 62,524mil)