

Personal

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Date of birth 28-10-1991 Gender Female Marital status Single

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Resume objective

During my work, I have been cultivating soft skills such as the ability to communicate, persuade, and give presentations. I am an energetic, ambitious person who has developed a mature and responsible approach to any task I undertake or any situation I am presented with. The work I've done may be related to my major or not, but I always see it as a challenge that I will try to overcome.



Work experience

2023 - 2025 Administrative Team Leader

Central Retail Viet Nam

- Support frontline staff in resolving administrative issues affecting customer service.
- Handle customer inquiries related to administrative matters when necessary.
- Manage store documentation, including invoices, contracts, and internal reports.
- Ensure compliance with company policies and government regulations.
- Maintain store records and update databases as needed.
- Coordinate with suppliers and service providers for office needs.
- Assist in recruiting, onboarding, and training new employees.
- Monitor staff attendance and manage timekeeping systems.
- Monitor store expenses and support budget control.
- Prepare reports on administrative performance and suggest improvements.

Admin Chief 2021 - 2023

Kohnan Japan

- Deliver an excellent service to ensure high levels of customer satisfaction.
- Motivate the sales team to meet sales objectives by training and mentoring staff. Hire, train,
- and supervise new staff.
- Respond to customer complaints and concerns in a professional manner.
- Develop and arrange promotional materials and in-store displays.
- Prepare detailed reports on buying trends, customer requirements, and profits.
- Undertake store administration duties such as managing store budgets and updating
- financial records, including sales reports, banking, payroll reporting, and expenditures.
- Formulate pricing policies by reviewing merchandising activities, identifying additional sales
- promotions, authorizing clearance sales, and analyzing market trends.

Head Cashier 2017 - 2020

MAP VN - Zara

- In charge of managing store staff, including scheduling, assigning daily tasks, and handling
- all cashier-related situations.

- Monitor cash flow in the store and prepare daily sales reports. Communicate with
- headquarters regarding any system issues.
- Oversee and register all sales operations, ensuring proper control of payment methods,
- including cash, credit cards, and smart cards (gift cards, vouchers, employee discount
- cards, etc.).
- Handle customer complaints within authorized limits and provide full attention to
- customers, assisting them with basic inquiries.
- Drive daily sales and implement strategies to increase store revenue.
- Collaborate with other departments to achieve optimal work efficiency.

2015 - 2017 **Team Leader**

VINGROUP - VINDS

- Scheduling, assigning tasks, and supervising store employees.
- Driving sales, implementing promotional activities, and monitoring sales performance.
- Handling customer inquiries and complaints, ensuring a positive shopping experience.
- Work experience
- Managing cash flow, overseeing payment transactions, and maintaining stock levels.
- Ensuring store cleanliness, merchandising, and compliance with company policies.
- Preparing sales reports and coordinating with headquarters on operational matters.



Education and Qualifications

Bachelor

Trade Union University, Hanoi



Interests

Painting, Reading, Coffee



Skills

Microsoft Office

Expert

Management Skills

Expert

Ability to work in a team

Expert

Organizational Skills

Expert



Languages

English

Fluent