

Marcos Flavio Glasner

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Objective

Implement and improve the business rules of an entity, through computational logic and structured strategies, optimizing the results in the search for data, and transforming it into valuable information in the decision-making for its users and customers.

Education

- Advanced Python Programming Course | 2021 | Geek University
- Bachelor of Science in Accounting | 2017 | Estacio de Sá University
- Bachelor of Economic Sciences | 2006 | Boa Viagem College
- Introduction to the Derivatives Market| 2003 | BM&F (EAD)
- English Course (Grammar and Conversation) | 2002 | Center Linguista, Toronto – Canada | Two-month duration.
- English Course (Grammar and Conversation) | 1999 | ELS School, London – England | Six month duration.

Skills and Competencies

BACK-END PYTHON PROGRAMMER

I trained myself as a back-end programmer in the python language, to work in all logical programming extensions, necessary to establish and improve the business rules of an entity

MANAGEMENT

I developed skills such as strategic and operational vision, working in groups, leading and addressing the difficulties encountered as opportunities for solutions on new management parameters, such as cost reduction, increased productivity, benchmarking and leadership.

SALES

I had the opportunity to manage the sales of agricultural products both in the spot and forward market, having the opportunity to learn about optimal levels of inventories of inputs and products, expanding the partnership with new markets, suppliers and customers, aiming at expanding cash generation and favoring the strategic development of the company's growth.

COMMUNICATION

In the work I developed at the Camocim de São Félix City Hall, I had the opportunity to establish a partnership communication between the City Hall and the various commercial and service establishments, raising to a utilitarian level of discussion that everyone would gain by contributing to the city and the due demands. government, bringing benefits to all.

LEADERSHIP

On several occasions I had the experience of leading heterogeneous groups, from the most diverse market and institutional segments, always positioning myself proactively, where contacts with subordinates and superiors were based on trust, competence and responsibility.

Experiences

INTERN | DIRETIVOS CONTADORES ASSOCIADOS LTDA | NOV/2014 TO AUG/2015

I worked as an intern in the accounting, tax and personnel department, having contact with the accounting system used by the company in the execution of its activities. I worked writing accounting movements, calculating taxes due, and sending the ancillary obligations required by both the Federal Revenue and the State Treasury, in addition to registering employees and entering the salaries received by company employees in the system for the calculation of INSS and FGTS in addition to other charges labor.

TAXATION TAX | CAMOCIM CITY HALL IN SAO FELIX | FEB/2012 TO MAY/2012

The work enabled me to understand the functioning of a public entity. I worked carrying out the task of inspecting commercial and service establishments, in view of the requirements of an operating license and the required municipal taxes. I also had contact with the City Hall's information system which allowed me to have a global view of the financial and administrative management of a Public Power.

PRODUCTION GRENTÉ | FAZENDA CACHOEIRA DA ONÇA | AUG/2011 TO MAY/2012

I worked as a production manager on a family-owned farm managing the entire production cycle in the cultivation of agricultural products in a hydroponic environment. The work gave me a strategic view of the agricultural market and the opportunity to learn about the nutritional and pest and disease control needs of plants. I developed a strategic plan for all production stages, from the purchase of basic inputs to the sale in the wholesale and retail market, positioning the company for its qualitative differential.

FINANCE DIRECTOR | CURSOS DE IDIOMAS SEVEN | FEB/2003 TO MAY/2004

I worked as a franchised Financial Director of the Seven Language Course. I had the experience of managing the entire accounting and financial area of the company as well as the opportunity to work managerially adapting the local needs of the Course, developing different sales strategies to those of the Franchise as a strategy for the growth needs of the enterprise.

TECHNICAL ADVISOR | ALCO – SINDICATO DAS INDÚSTRIAS DE ÁLCOOL E AÇUCAR DE PERNAMBUCO | AUG/1999 TO APRIL/2001

I worked preparing reports on the level of alcohol and sugar production in the northeast region, as well as its commercialization. I also prepared performance charts for the plants in Pernambuco to serve as parameters for the entity's affiliates, as well as an analysis of the spot market in the sugar and ethanol sector.