

# Jens Uwe Jung

## Address

Hans-Jörg-Kellermann Str.13  
55437 Ober-Hilbersheim

## Birthday/-place

26.03.1966 / Mainz

## Strengths

- ✓ Leadership
- ✓ People Management
- ✓ Business Management
- ✓ Partner Management
- ✓ Procurement
- ✓ Experience in international projects including Near/Offshore handling

## Skills

- ✓ Communication & presentation
- ✓ Negotiation
- ✓ Analytical thinking
- ✓ Creative thinking
- ✓ Strong solution oriented approach

## Certifications

- ✓ SAP Basis 3.x

## Spoken Languages

- ✓ German (native language)
- ✓ English (fluent)

# Curriculum Vitae



## Work Experience:

2017 – 2024:

**Bechtle Onsite Services GmbH / Bechtle Managed Services GmbH**

Role: Bereichsleiter Dienstleistungen

### Activities:

- Management of > 200 people with several managers
- Profit&Loss (P&L) responsibility for the division
- Organic development of the division
- Personnel development of all direct reports
- Development of customer business
- Responsibility for actively practiced corporate culture / management guidelines
- Ensuring and adhering to security guidelines

2015 – 2017:

**HP Technology Service Consulting**

Role: Strategic Resource Manager

### Activities:

- Strategic Partner & Resource Management
- Procurement Management (driving RFPs within big deals & portfolio elements with partner involvement)
- Support of delivery Lead within Capacity&Capability Management
- Development of solutions to integrate Near/Offshore in project portfolio
- Driving initiatives to enhance/optimize resource management processes

2011 – 2015:

**HP Technology Service Consulting**

Role: Delivery Lead Germany

### Activities:

- Management of 180 people and 7 managers
- Capacity & Capability Management
- Cost Management
- Managing of overall project portfolio
- Driving of local and EMEA initiatives (e.g. establishment of new delivery structures in Nearshore; development of a new career path structure,

2009 – 2010:

**HP** Education Services

Role: Director HP Education Services Germany

Activities:

- Business Management
- People management of 20 team members
- Controlling of business activities
- Portfolio Development
- Partner Management / Training Management

2006 – 2009:

**HP** Technology Services Infrastruktur Consulting Germany

Role: Managing Consultant TS Delivery Team Adaptive Infrastructure

Activities:

- People management of up to 40 team members
- Controlling of business activities
- Driving of internal initiatives (e.g. Graduate Program; Energizer Program; Next Generation Consulting Training Program)
- Presales activities

1998 – 2006:

**HP** Services Consulting & Integration Germany

Role: different individual contributor roles starting from TC to SA to PM

Activities:

- Program Management up to team size of 15 people and yearly volume > 2 Mio. € consulting in the areas SAP Basis, SAP Performance and Archiving
- Solution Design and Implementation of data archiving solutions for different customers in the transportation, retail, automotive and public sector area; local and international
- Presales lead for all data archiving opportunities Germany
- Supervisor function of a virtual data archiving team in Germany (10 team members)

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Education:

- 1997 – Diplom-Wirtschaftsingenieur  
(Graduated in Economics and Mechanical Engineering)
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