

Twilio Power Dialer

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What is a dialer?

- ▶ A way to automate phone calls to leads to see if the call was answered, and if so, immediately transfer to an available call center representative.
- ▶ Saves tons of time and money through people hours of doing repetitive task a machine can do more efficiently.

How did I achieve
this?



Where is New Relic?



- ▶ Cannot show it here, but when put into production at our company, all our EKS clusters are ingested by new relic for alerting and reporting.
- ▶ Can also add New Relic to Twilio functions, at the very least forward the logs to our dashboards.

Why this is awesome

- ▶ Dialers today are usually a license-based product and proprietary to the company who created it.
- ▶ This will be an open-source solution anyone can use.
- ▶ Makes an existing tech solution available to anyone.
- ▶ Can be ingested by New Relic very easily, since it's all code.
- ▶ In a few short hours, I create a great proof of concept that can be put into production in a few weeks.
- ▶ Can be melded to fit other products and languages, lays out the whole process.