



# Stanislava Pesheva

Date of birth: 05/14/1983 | **Nationality:** Bulgarian | (+359) 887920776 | [stanislavakpesheva@abv.bg](mailto:stanislavakpesheva@abv.bg) |

6 Petar Diplarov Sofia, 1138, Sofia, Bulgaria

## WORK EXPERIENCE

02/22/2011 – CURRENT – Sofia, Bulgaria

### CONSULTANT - SALES OPERATIONS – SISI DESIGN - C - SNEJANKA PESHEVA

Gifts / Furniture / Souvenirs

- Maintained high levels of product knowledge and solutions to convert casual shoppers into customers and increase sales.
  - Fostered lasting relationships with customers through effective communication and quick response, resulting in long-term loyalty and expanded client base.
  - Increased sales with execution of full sales cycle processing from initial lead processing through conversion and closing.
- Negotiated prices, terms of sales and service agreements

2017 – Sofia, Bulgaria

### PERSONAL PROJECT CREATE A FACEBOOK BUSINESS PAGE – SISI DESIGN - C - SNEJANKA PESHEVA

Create and Manage a Facebook Business Page - Gift Shop Elegant Home

- Exceeded goals through effective task prioritization and great work ethic.
- Worked with customers to understand needs and provide excellent service.
- Resolved conflicts and negotiated mutually beneficial agreements between parties.
- Increased customer satisfaction by resolving issues.
- Resolved problems, improved operations and provided exceptional service.
- Created plans and communicated deadlines to complete projects on time.

## EDUCATION AND TRAINING

2002 – 2006 – Sofia, Bulgaria

### BACHELOR'S DEGREE SOCIAL PEDAGOGY – SOFIA UNIVERSITY ST. KLIMENT OHRIDSKI

2008 – Sofia, Bulgaria

### MASTER'S DEGREE JOURNALISM AND MEDIA – SOFIA UNIVERSITY ST. KLIMENT OHRIDSKI

## LANGUAGE SKILLS

Mother tongue(s): **BULGARIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
<b>ENGLISH</b>	B2	B2	B1	B1	

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

- **PROJECTS**

---

2017

Facebook Business Page - Gift Shop Elegant Home

---

- **DRIVING LICENCE**

---

Driving Licence: B

- **COMMUNICATION AND INTERPERSONAL SKILLS**

---

Team-Working / Active listening/ Self-management / Positivity / Conflict Resolution

---

- **ORGANISATIONAL SKILLS**

---

Good problem-solving skills / Attention to detail / Capable of prioritising

---

- **HOBBIES AND INTERESTS**

---

Interior design and decoration / Reading books / Cinema / Photography

---