wow so \$neil stock has been on an absolute rampage

but mark my words what we've witnessed so far is nothing

in comparison to what they will achieve going forward and in fact i am extremely confident

that \$neil will 10x over the next five years

and if you give me just a few minutes i'll tell you exactly why

you see the legendary kathy wood was

able to identify and invest

in \$tesla all the way back in 2014

and now they are unquestionably

considered the holy grail

when it comes to ev companies by pretty

much everyone

with two eyes and a brain

and as many of you already know \$tesla is

my biggest position

by far and for good reason but what most

people fail to realize about \$tesla

is that all of this didn't just happen

overnight nor over just a couple of years

in fact it took them 17 long years since being founded

way back in 2003 to get to the dominant position that they're in today

so now let's compare that to \$neo who is a promising young

hungry competitor who just came into existence

a measly six years ago and is priced right now

like \$tesla was back in 2013

but the truth of the matter is that \$neo

is much further along

in the process than \$tesla was seven years ago

so in this video i'm going to be sharing some information that will not only

shock you

but it'll make you think twice about not having some \$neo in your portfolio but more on that later so i am beyond

excited to share this information with

and i'd appreciate an early thumbs up as these videos do take a really long time

to make

but with that being said let's not waste any more time and let's get right into

it so i first recommended buying \$neo stock on this channel back when it was trading at just under 12 dollars a share so for all of my subscribers who bought in then you've already more than doubled your money in just a few months so major congrats now me personally not only will i not be selling a single share of \$neo anytime soon but i actually plan on doubling my position because there are three major catalysts in particular that are all quietly taking shape at the same time and will be the difference maker for \$neo and we'll be outlining each of them along with going over some key factors that not many people are talking about or even realizing and yet they will have massive implications on \$neo stock going forward so the first major catalyst is without a doubt the record-breaking demand and with it their newfound ability to scale profitably you see in just two weeks they will be reporting earnings and due to the fact that the automotive industry shares their delivery numbers well in advance i can already tell you that they will almost undoubtedly be shattering analyst revenue expectations for this quarter because they had more than triple digit growth in both monthly and cumulative sales with q3 deliveries growing to 12 206 vehicles which is up over a hundred and fifty percent year over year but also and even more importantly they will likely be announcing that they've achieved a record high gross margin which is key because up until this year they were actually losing money on each and every vehicle that they sold which is obviously unsustainable but this year they took a massive leap in the right direction with gross margins on their vehicles

coming in at 10 percent for q2 and since then their ceo lee bin has dropped a multitude of hints in interviews pointing towards the fact that their margins

have gotten even better so i wouldn't be surprised at all

if they managed to get that number all the way up to the 12

to 15 range for the third quarter which would be huge for them

but now here's where things get really interesting you see based on what we already know

it's likely that \$neo will deliver around 40 to 45

000 vehicles in total this year but they have also confirmed

that by the end of 2021 they should be able to manufacture up to 150 000 vehicles and then 300 000 by 2022

and at their current trajectory analysts are expecting them to be profitable by 2023 which is extremely impressive especially when you consider that it

took \$tesla well over 14

years to become profitable and for them to have the ability to scale up quickly and profitably is extremely important especially considering that they can't even keep up with the current demand as it is right now with several outlets reporting that they have a backlog of over a month or two worth of orders and new potential customers are being quoted wait times

of several weeks just to receive their cars

which brings us to our second catalyst and that's \$neo's special sauce you see it's no surprise that the man for their cars has been through the roof because they've managed to turn themselves into a lifestyle brand of sorts

with an almost cult-like following and that has translated to their average customer referral rate skyrocketing this year to over 62 in the first half of 2020 which beats out iconic brands

like \$bmw \$mercedes-benz and even \$tesla and what this simply means is that customers who buy \$neo cars absolutely end up loving them so much so in fact that they go on to refer their family and friends and for \$neal to have such a high level of customer satisfaction and loyalty despite being such a young brand is very impressive and no small accomplishment and they're building and nurturing those relationships with their customers through a plethora of unique premium offerings and services including \$neo house which is almost like an underground exclusive cafe that is only available to \$neo users and their friends also all \$neo cars have the ability to swap out their batteries in three minutes or less meaning in the time that it takes you to finish watching another tai lopez ad here in my garage just bought this uh new lamborghini so before you can even learn the secrets to get rich in five minutes your car is already fully charged and ready to go which is pretty badass considering that it takes a \$tesla over an hour to get a full charge at a supercharger station but that's not all because \$neo's battery swaps are a super power of sorts for them and one that they are now transforming into a new business model entirely that'll be known as battery as a service which they just officially launched last month and what makes this so special is the fact that they will now be able to undercut the majority of their competitors because it enables customers to buy the car without the battery itself and as we should all know by now the battery is by far the most expensive single part of any electric vehicle so this will

save customers

upfront cost

upward of ten thousand dollars in

when purchasing their electric car and

instead they can now simply sign up for a battery subscription plan for as little as a hundred and forty dollars a month so this will make \$neo cars significantly more affordable to more people which will cause demand to surge tremendously over the next couple of

tremendously over the next couple of years and just two weeks ago they announced that they have now officially done over 1 million battery swaps with one car

in particular having swapped out his battery over

500 times which is kind of crazy to even think about

so clearly their customers absolutely love the feature

some maybe even a little too much but it doesn't end there you see \$tesla's not the only company working towards achieving

full self-driving and unlocking all of the revenue potential that comes with it that's where \$neo's partnership with mobileye comes into place a company that was acquired by intel in 2017

but who has been working on achieving full autonomy since the early 2000s and in fact up until 2016 \$tesla was using some of mobile eyes technology

for their version 1 of autopilot that was until an

unfortunate crash occurred at which point both sides basically started pointing fingers at each other and things got pretty messy so the partnership was ultimately terminated but

fast forward to today just a couple of years later and both companies are thriving

and while i have no doubt that \$tesla is by far leading the way in achieving full autonomy mobile eyes technology is still undoubtedly impressive and should not be

completely ignored in fact they've even released footage of a 40-minute autonomous ride in the busy streets of ierusalem

with their camera only system similar to

\$tesla's setup without requiring any bulky expensive lidar system so in my opinion mobile eye is by far the second closest runner-up to \$tesla when it comes to achieving full self-driving and they actually have plans to release a full robo taxi service in early 2022 in several countries including jerusalem france korea and china and here's where the massive opportunity lies for \$neo because they have agreed to mass produce the full self driving system for mobileye but also to integrate the technology into its own electric vehicles for both the consumer markets and for mobile eyes driverless ride ride-hailing service meaning that they will be the main supplier for mobile eye's global robo-taxi fleet which would be a tremendous growth driver for \$neo not only due to the large amount of orders that they could get directly from mobileye themselves but also since they will be able to implement the full self-driving technology into their own consumer cars which will entice even more customers to the brand and the sale of the software add-on will help increase their margins drastically so now the third and final catalyst we'll go over this one rather quickly since it's almost self-explanatory in the sense that it becomes quite obvious once you just put the pieces of the puzzle together and that is the fact that \$neo has a tremendous almost built-in unfair advantage over \$tesla in china and this is important to know because remember china's ev market is about four times that of the us not only that but by 2025 china wants 25 of all new cars sold to be electric and that number will skyrocket to 60 by 2035 so the exponential growth

that the ev sector as a whole

will be experiencing over the next decade in china alone is unquestionable and \$neo is setting themselves up to be in the perfect position to capitalize on this exponential growth also let's not forget that just earlier this year when \$neo was on the brink of bankruptcy the chinese government basically bailed them out with a one billion dollar investment from several state-owned companies in return for a 24 stake in \$neo so the chinese government would not even allow them to fail at this point because they themselves own a significant stake in \$neo but it doesn't just end there because china has a long long history of doing whatever it takes to ensure that chinese companies have the upper hand over american companies so if you think that china is going to let \$tesla an american company just eat up all the eevee market share in china forever you are absolutely crazy just ask apple who has seen its market share dwindle down to just five percent over the years compared to huawei who absolutely dominates the chinese market with close to half of the market share in large part due to them getting a ton of special treatment from the government in the form of easy access to financing

and high levels of government sponsored grants

and subsidies so guys i am becoming more and more bullish on \$neo stock and i truly believe that this is a 10x opportunity

in the making that you do not want to miss out on but as always i don't want to just mention the positives but also the risk because as with any investment there are of course risks that come with it and the biggest one to me would be the simple fact that \$neo is a chinese company and so

that makes them more vulnerable to political tensions but look at the end of the day both countries are two massive superpowers that benefit tremendously from one another

and so whenever it's needed they will get in a room together

and work things out as they usually do now another concern that investors often have

especially after a stock has such a massive run-up

as \$neo-stock has recently had is the potential for a big pullback and while that is definitely possible just remember that many people were saying that a huge pullback

was going to happen to \$tesla back when they were trading at seven hundred dollars

then nine hundred dollars then twelve hundred dollars

and we all know how that movie played out so as long as you're a long-term investor

don't worry about the short-term dips because over the long run those small dips will be

absolutely irrelevant in comparison to what this company's potential is over the next 5 to 10 years especially considering that they are still just in their early infancy stage and so the best time to invest in a high growth company

like \$neo is before they truly start to scale

because that's when they will take things to a whole other stratosphere so my recommendation is to always just dollar cost average in it's the best strategy by far and one that has been proven to work

that has been proven to work time and time again also real quick in case you missed the announcement and you want to connect with me on a even deeper level

two weeks ago i started my very first twitter account

where i'll be frequently sharing my most inner thoughts on topics that i'm extremely passionate about such as entrepreneurship investing mindset and more importantly the steps that i took to live a happier and more fulfilling life so if these are things that would interest you then consider following me along my journey on twitter and the link will be in the description box below also big news from weeble as they have just let me know that if you use my link for a limited time only they are now offering three completely free stocks valued up to sixteen hundred dollars just for signing up and depositing a hundred dollars into your account so i don't know about you but i've always loved me some free money so if you don't already have a weeble account then i definitely recommend you take advantage of this offer i personally use their platform for some of my portfolios and it's extremely easy to use free and featured packed so give it a shot and let me know what free stocks you end up getting now if you found any value in this video at all and i hope you did please make sure to hit that like button subscribe and turn on that notifications bell also i love talking to you guys and i always try my very best to reply to as many comments as possible so let me know your thoughts on \$neo and let me know what stocks or topics you want me to talk about next in the comment section below but with that being said especially if you made it to this point in the video i have so much love for you thank you so much for watching and i hope you all have an absolutely amazing rest of your day peace