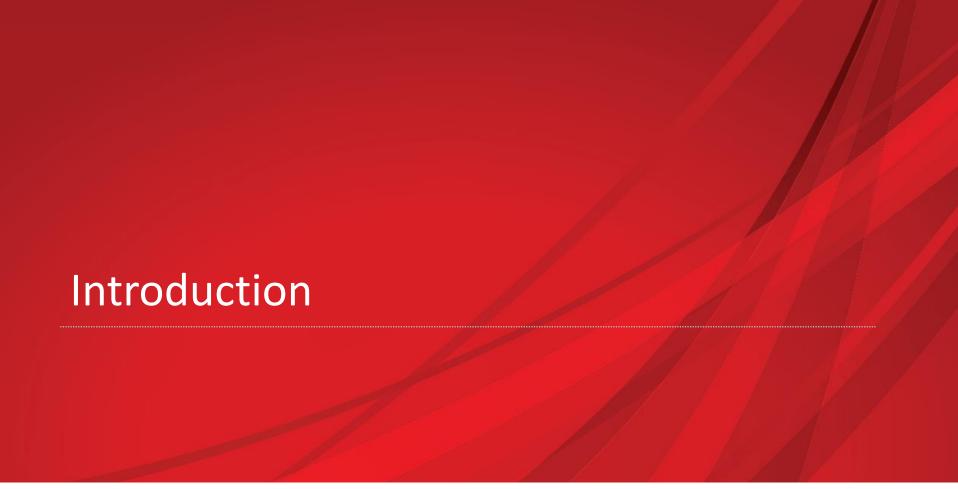




Agenda

- Introduction
- What's the ZDI?
- Submitting to the ZDI
 - I submitted, now what?
- Pwn2Own
- Questions?





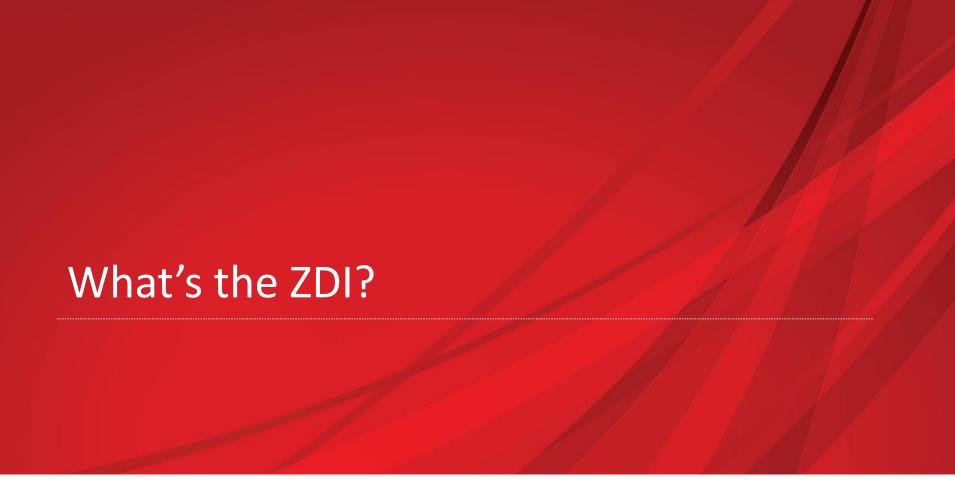
Introduction – Shannon Sabens

- Program Manager, ZDI, since
 2013
- Formerly Microsoft Malware Protection Center and Symantec
- Purchased and disclosed 3000+ vulnerability reports on behalf of ZDI community









ZDI Objectives

- Augment the TippingPoint product filters and protection for our clients
- Build a community working to secure the greater enterprise ecosphere
- Encourage growth in this space by investing in security research
- Contribute to the maturation of vulnerability disclosure and response processes

Roughly 4000 vulnerabilities have been patched and disclosed to date as a result of the efforts of the ZDI community.





Similar (?) programs

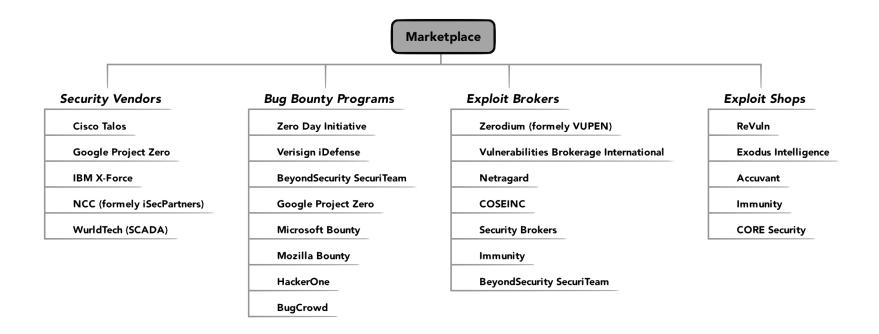
- iDefense
- HackerOne
- BugCrowd
- Cobalt.io

... various vendor and/or product specific bounties...

Some of the tips to follow can help you submit to programs that may be the right fit in your case, or to the vendor, with success!



Vulnerability/Exploit Intelligence Marketplace







Looking at what we know about bug bounties – What do they tell us about themselves?

- An agnostic bug bounty like ZDI vs. Vendors and web businesses with bounties
- ZDI see a higher quality bar
 - 57% of all submissions were accepted in 2016
 - On par with previous years and is much higher than the rate of other programs



ZDI is prolific compared to similar entities

- 2015 –666 vulnerability reports to patches
- 2016 –700 vulnerability reports to patches
- 2017 848 vulnerability reports to patches, so far!



ZDI contributors

- ZDI contributors are a global community of security/vulnerability researchers. Our network includes 3000+ researchers in 80 countries!
- We rightly and very gladly share the credit for this work!



More about the ZDI

- #1 Supplier of vulnerability reports to Microsoft 2014, 2015,
 2016
- #1 Supplier of vulnerability reports to Adobe 2015, 2016
- And considerable contributions in the overall SCADA space as well!
- *75% of ZDI disclosed reports come from contributors and 25% is ZDI's own research



ZDI's Focus

- 1. Highly-Deployed
- 2. Enterprise
- 3. SCADA
- 4. Security
- 5. Development
- 6. Point-of-Sale
- 7. Networking
- 8. Architecture
- 9. Mobile
- 10. Infrastructure



access on their devices.







2016 Statistics and Trends

Top Vendors

- 1. Adobe
- 2. Advantech
- 3. Microsoft
- 4. Apple
- 5. FoxIt

Top Products

- 1. Advantech WebAccess
- 2. Adobe Acrobat Reader
- 3. FoxIt Reader
- 4. Apple OS X
- 5. Microsoft Browsers

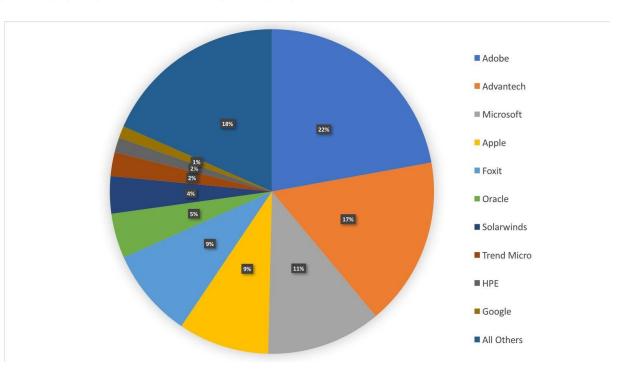
Totals

700 Bugs Mitigated

433 Pre-disclosure Filters

49 Different Vendors

88 Different Products







ZDI Contributor Rewards Program

For regular contributors, a 'kicker' appended to bounty payouts is an added incentive.

The following are the various levels of ZDI Reward membership:

ZDI Reward Points	Status
15,000	ZDI Bronze
25,000	ZDI Silver
45,000	ZDI Gold
65,000	ZDI Platinum

For example, if you have ZDI Platinum status and receive a vulnerability offer of \$5,000, then you would receive a payment of \$6,000 (25% multiplier) and 10,000 reward points (100% multiplier).





Submitting to the ZDI

Getting started

- Review our <u>Upcoming</u> and <u>Published</u> pages to see what we are buying
- Detail, root cause analysis and/or proving exploitability will increase your payout
- Be mindful! Use encryption!



Do

- What we DO really want to see is bug reports in our queues featuring qualities like:
 - Browser Vulnerabilities (IE/Edge/Chrome/Firefox)
 - Server Side Vulnerabilities (SSH/HTTP/DNS etc..)
 - SCADA
 - VM Escapes (VMware, VirtualBox, Hyper-V etc..)
 - EOP (Windows Kernel, Linux Kernel, macOS etc..)



Don't

- We are NOT currently offering on bug reports involving:
 - Non-default configurations
 - Cross-Site Scripting (XSS)
 - DLL planting
 - Denial of Service (DOS)
 - Web-based or online tools
 - ActiveX
 - Post-authentication
 - Most consumer products (widely used security products and some IoT may be the exception)



Additional criteria

- RCE/Information Leak/Privilege Escalation
- Latest version of the software
- Latest available supported version of the OS
- Previously unknown

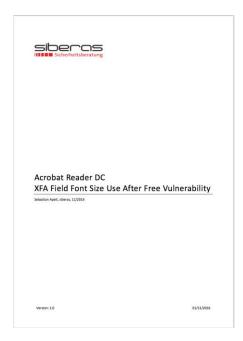


Suggested template

- 1. Vulnerability Title
 - (e.g. Vendor Product Module Component Vulnerability Type)
- 2. High-level overview of the vulnerability and the possible effect of using it
- 3. Root Cause Analysis
 - Detailed description of the vulnerability
 - Code flow from input to the vulnerable condition
 - Buffer size, injection point, etc.
 - Suggested fixes are also welcomed
- 4. Proof-of-Concept
 - A test case to trigger the vulnerability
 - Optional: exploit code
- 5. Software Download Link
 - For vetting purposes
- 6. Optional: Detection Guidance
 - Identify what the vulnerability looks like across the wire
 - Pinpoint filterable conditions like protocol, ports, URI, buffer lengths, allowed character sets, etc.
 - Identify alternative attack vectors



Sample good submission











Sample poor submission

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Average report, average bug, average bounty

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I have create PoC that abuses the new SOL injection.
1. Create file called test.txt on the c:\ drive with the text HACK in it.
2. Issue this command:
http://192.168.252.149:7131/DEM0/getdata?dbgroup=-1&amp:function=sgl&amp:name=-6357%27%200R%203083=3083--
See response:
[{"expr1000":"76.6742825936255"},{"expr1000":"HACK"}]
```





I submitted now what?

What determines a reports value?

- How much can you expect to be paid for your submission?
- Expect bounty payments will vary by:
 - Vendor/Product desirability/Distribution
 - Criticality/Effect of the vulnerability
 - Quality of the write-up
 - PoC is required, but exploits help!
 - Availability on the market of vulnerability reports in the given product target



Sometimes people are nervous about submitting their findings

- "What happens if we don't accept an offer from ZDI?" is a question we see often from new submitters
- If we reject your report, or if an offer is made and you reject our offer:
 - The report is simply closed: ZDI would not take any action on it and would make no claims to the rights to your research.

- For complete information:
 - https://zerodayinitiative.com/documents /zdi_researcher_agreement.pdf





What to expect from the process

- Acceptance or rejection after vetting
- Case vetting times can vary
- We reply to every submission
- Be credited or be anonymous
- Provide identity documents
- Be paid (in USD, GBP or Euros)
- After your acceptance,
 - Templating
 - Disclosure



What to expect from the vendor

- ZDI reports receive higher priority with some vendors If the vendor has questions about the report, they will contact ZDI and ZDI will ensure they are answered
- Almost all vendors give credit to finders
- Not all vendors are CNAs to assign CVEs
- Our focus is not to shame nor punish a vendor



What to expect as a vendor

- Vendors should expect a thoroughly detailed report including:
 - Affected product/version
 - Proof-of-concept
 - Analysis
 - Steps to reproduce
 - CWE, CVSS
 - Clear expectations regarding timeliness
 - Support in reproducing



Patch cycles

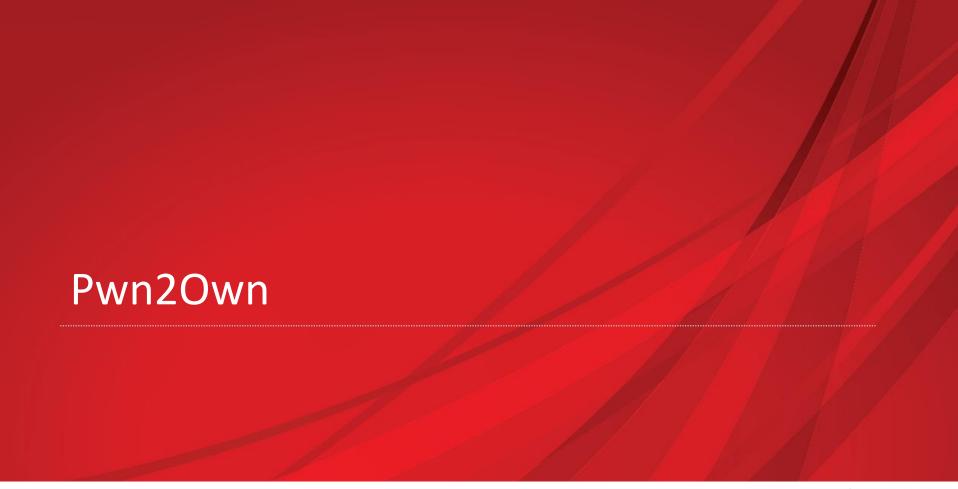
- What is typical?
- While we see patches from some vendors every month,
- *90 day sustaining cycles are typical
- But what happens if you miss your flight?



So, you want to publish, but you sold your report for a bounty...

- When you sell your research you have sold the rights
- To publish about it, you need permission
- We would like to see what you intend to publish
- To date, we have never declined





Pwn2Own

- So, as you become a more experienced vulnerability researcher, consider Pwn2own as place to really showcase your skills and earn more money!
- Pwn2Own is a white hat hacking contest hosted by ZDI and held annually at the CanSecWest and PacSec security conferences

 ZDI typically gives away a several hundred thousand dollars in prize monies. Last Pwn2Own, we paid out \$833,000!



Pwn2Own

- Individual researchers used to make up the majority of entries, but for the last few years, teams make up the majority of entries
- This has made for more aggressive competition
- Recently, we have seen teams filing bug reports with vendors prior to the contest in the hopes of disqualifying competitor's exploits

- An independent researcher must sort all aspects of the vulnerability chain on their own
- It is not unusual for successful contestants to see a few job offers after P2O - Wins at Pwn2Own don't exactly make a career, but it certainly highlights talent and solidifies reputations





Pwn2Own Targets and Awards

[\$50,000]

Virtual Machine Escape (Guest-to-Host)

[\$100,000] VMware Workstation Microsoft Hyper-V [\$100,000]

Local Escalation of Privilege

Microsoft Windows 10 [\$30,000] Apple macOS [\$20,000] Ubuntu Desktop [\$15,000]

Web Browser and Plugins

Microsoft Edge [\$80,000] Google Chrome [\$80,000] Mozilla Firefox [\$30,000] Apple Safari [\$50,000]

Adobe Flash in Microsoft Edge

Enterprise Applications Adobe Reader [\$50,000] Microsoft Office Word [\$50,000] Microsoft Office Excel [\$50,000] Microsoft Office PowerPoint [\$50,000]

Server Side

Apache Web Server on Ubuntu Server [\$200,000]







Winning!

- It used to be that one vulnerability could be used to exploit common software, but mitigations have made it harder
- It is typical to see a vulnerability chain used to exploitation

- Last Pwn2own, we bought 51 bugs!
- We love to be impressed!:
 - We saw a Microsoft Edge to VMWare escape that was only 3 vulnerabilities, a very smooth chain...



Master of Pwn "ridiculous smoking jacket"









Spring Pwn2Own 2017 - Results

- Spent \$833,000 total on
 - 20 Microsoft bugs
 - 20 Apple bugs
 - 6 Adobe bugs
 - 3 VMware bugs
 - 1 Linux kernel bug
 - 1 Mozilla bug







Due to considerable visibility...

- And demonstrated exploitability...
- Pwn2Own bugs are generally fixed by vendors very quickly

- Most were patched within a month
- All were patched within the allotted 120-days



