



## UGANDA BUSINESS AND TECHNICAL EXAMINATIONS BOARD

<b>PAPER CODE</b>  VDID 125 VDFD126	<b>PROGRAMME</b>  NATIONAL DIPLOMA IN INTERIOR AND LANDSCAPE DESIGN  NATIONAL DIPLOMA IN FASHION AND GARMENT DESIGN  YEAR I SEMESTER II	<b>DATE</b>  MONDAY, 27 <sup>TH</sup> MAY 2019
<b>SERIES</b>  MAY/JUNE 2019	<b>PAPER NAME</b>  ENTREPRENEURSHIP DEVELOPMENT	<b>TIME ALLOWED</b>  3 HOURS
<b>YOU SHOULD HAVE THE FOLLOWING FOR THIS EXAMINATION</b> Answer Booklet		

### INSTRUCTIONS TO CANDIDATES

1. This paper consists of **eight** questions.
2. Answer only **five** questions.
3. All questions carry equal marks.
4. All answers to each question should begin on a fresh page.
5. Do not write anywhere on this question paper.
6. All rough work should be done in the official answer booklet provided.
7. Read other instructions on the answer booklet.

### Question One

Your friends were given an assignment on the topic "Entrepreneurs". They have approached you for guidance on this assignment specifically on the types and the traits that they possess.

- (a) Discuss for them **five** types of entrepreneurs. (10 marks)
- (b) Explain **five** traits that they possess. (10 marks)

### Question Two

You have been invited to make a presentation on creativity in workshop organized by UMA for all young entrepreneurs in your region.

- (a) Discuss **five** limitations to this skill that you would include in your presentation. (10 marks)
- (b) Explain **five** techniques that you would present to develop this skill among the youth. (10 marks)

### Question Three

Mr. Otutu wants to start a business for his daughter who dropped out of school. He has limited knowledge on the forms of business units but the daughter insists that she would prefer sole proprietorship form of business. He has approached you for guidance on sole proprietorship and partnership forms of business.

- (a) Present to him **five** differences between the two forms of business ownership. / (10 marks)
- (b) Explain **five** advantages of the business unit preferred by his daughter. (10 marks)

### Question Four

Your group is to receive UGX 20 Million from government to start a business in your home area. However, the group has been requested to submit a business plan in order to receive this money. The group has entrusted you to spearhead this exercise.

- (a) Explain **five** contents that you will include in this document. (10 marks)
- (b) State **five** reasons why this document is being required. (10 marks)



### Question Five

You have been elected the chairperson of the Small and Medium Enterprises (SMEs) association in your region. The team from Uganda Manufacturers Association (UMA) is on pilot study on the performance of SMEs in your region.

- (a) Present **five** challenges facing these enterprises in your region. (10 marks)
- (b) Explain **five** strategies that you have been using to address the challenges identified in 5(a). (10 marks)

### Question Six

Suppose you were recruited as a manager of KATS CLASSIC designers limited and assigned a task of controlling risks in the business.

- (a) Give **four** examples of risks that you will be required to control. (04 marks)
- (b) Explain **three** types of risks that you are to control. (06 marks)
- (c) Discuss **five** measures that you will put in place to address this challenge. (10 marks)

### Question Seven

You work in a consultancy firm which offers advice to young entrepreneur and equip them with different entrepreneurial skills.

Your supervisor assigned you to talk to a group of entrepreneur on business opportunity identification and screening.

- (a) Explain to them **five** types of such opportunities that someone can take. (10 marks)
- (b) Discuss **five** factors they should consider when determining the best opportunity. (10 marks)

### Question Eight

Your friend started a business last year and its one of the flourishing businesses in your home area. Some people have approached you to explain why your friend's business is flourishing.

- (a) Explain to them **five** factors that could have enabled his business to flourish. (10 marks)
- (b) Discuss **five** factors that indicate the success of your friend's business. (10 marks)

**END**