

Cyber Certs: Navigating Your Letter'ed Path

TAYLOR KAUFMAN, CISSP, ADVANCED THREAT HUNTER



Mentimeter poll

Quick disclaimer

- ▶ Any viewpoints in this presentation are mine and mine alone and do not necessarily reflect the opinions or believes of any companies or colleagues I work with or have worked with in the past
- ▶ I am not endorsed by any company to promote certification material or courses
- ▶ Certifications mentioned are not the end all be all and there are many others not mentioned which may suit goals better
- ▶ **Your experience may differ—and that's a good thing!**

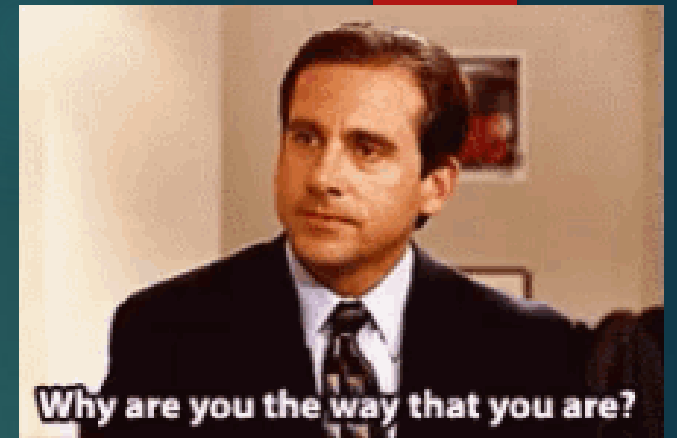
About me

- ▶ Current Role
 - ▶ Senior Threat Hunter, M&T Bank
 - ▶ Vice President
 - ▶ CISSP, MS Azure Fundamentals, Network+, Security+ certified
- ▶ Previous roles
 - ▶ 2.5 years - Risk process technical specialist, M&T
 - ▶ 2.5 years - Security Engineer, Seneca Gaming
 - ▶ 1 year - IT support technician, Seneca Gaming
- ▶ Personal
 - ▶ Graduated Buffalo State College class of 2015
 - ▶ B.S. Computer Information Systems
 - ▶ B.A. Television/Film arts
 - ▶ Minor, Philosophy
 - ▶ InfraGard Buffalo and Technology advisory board member for the town of Grand Island
 - ▶ Amateur boxer out of Casal's boxing club
 - ▶ Cybersecurity/Information Security nerd



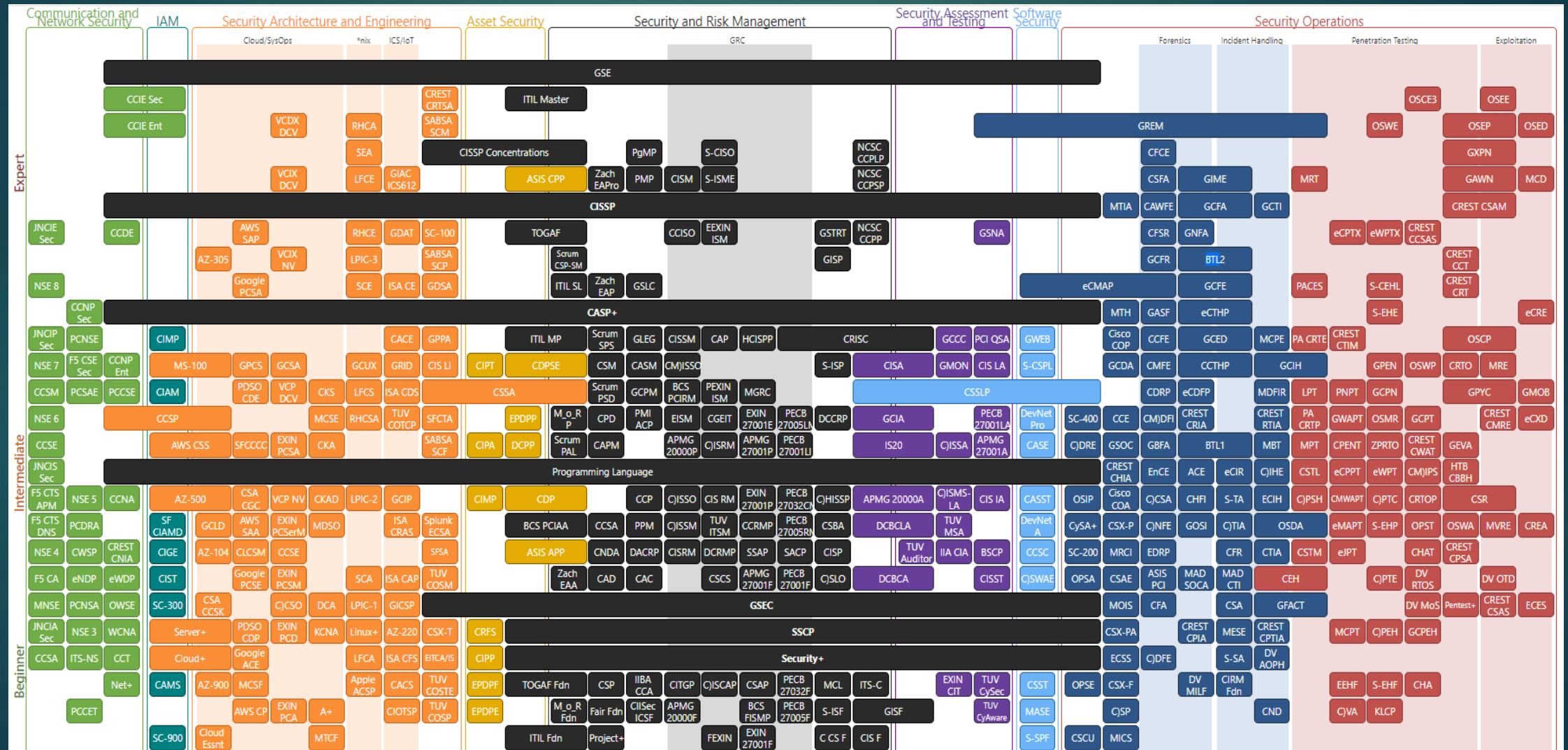
My Career

- ▶ Started out on IT support working overnights
 - ▶ Learned troubleshooting hardware, software, networking, systems, DBA, etc.
 - ▶ Was very interested in cybersecurity, asked to shadow the ISA (Information Security and Assurance group) after my normal Midnight to 8am shift
 - ▶ Assisted on overnight/off hours upgrades such as Firewall upgrades, Content filter upgrades, etc.
- ▶ Transitioned to Security Engineering after obtaining **Network+ and Security+**
 - ▶ Learned about anti-virus software, firewalls, content filters, SIEM rules, incident response, identity and access management, encryption, etc.
- ▶ Joined M&T Bank as a Cybersecurity Risk Process Technical Specialist
 - ▶ Designing, automating, and building more efficient processes in vulnerability risk management
 - ▶ Less hands on, more of a hybrid between architecture/design, project management, risk management
 - ▶ Earned **CISSP and Azure Fundamentals** while on this team
- ▶ Became a Threat Hunter after missing the hands-on stuff
 - ▶ Staying ahead of adversaries
 - ▶ Building defenses with intel and detection engineering
 - ▶ Thinking of new protection means
 - ▶ Took first ever SANS course (**Non-certification!**)



Ultimate Security Roadmap

► <https://pauljerimy.com/security-certification-roadmap/>



Certifications

Beginner Certifications

- ▶ **CompTIA** (<https://www.comptia.org/>)
 - ▶ No experience necessary
 - ▶ Relatively cheap to pay for out of pocket (\$200+), cheaper maintenance fees
 - ▶ CompTIA requires 3-year recertification with CEUs (Continuing education units)
 - ▶ Range of various subjects (networking, security, pentesting, Linux, etc.)
 - ▶ Stackable for extra titles
- ▶ **Microsoft/Google/Amazon/Vendors**
 - ▶ No experience necessary
 - ▶ Relatively cheap to pay for out of pocket (\$50+)
 - ▶ Microsoft Cloud certifications such as Azure Fundamentals, AWS are in high demand
 - ▶ Range of various subjects (Cloud, developer, operations, etc.)



59 percent

Cybersecurity positions that require a least one certification

Source: Burning Glass | Recruiting Watchers for the Virtual Walls | The State of Cybersecurity Hiring June 2019

cybersecurityguide.org



Certifications

Advanced (theory based) Certifications

- ▶ These are highly desirable certifications due to the experience necessary to obtain them. Typically seen more on mid-level+ job postings
- ▶ **(ISC)²** (<https://www.isc2.org/>)
 - ▶ Need to have years of 'real world' experience to obtain full certification. Pass an exam and prove experience to be fully certified
 - ▶ Expensive to take exams (\$700+), and expensive maintenance fees
 - ▶ CISSP requires 5 years of cumulative experience in two of eight domains of the CBK
 - ▶ Requires 120 hours of Continuing education credits over three years
- ▶ **ISACA** (<https://www.isaca.org/>)
 - ▶ Certifications are more in the cybersecurity risk, incident handling, and governance domains
 - ▶ Can be expensive to take exams (\$575/member, \$760 non-member), but cheaper maintenance fees (\$45/yr. member/\$85 non-member)
 - ▶ Certifications typically require 3 years of cumulative paid experience in two of four domains of the CBK

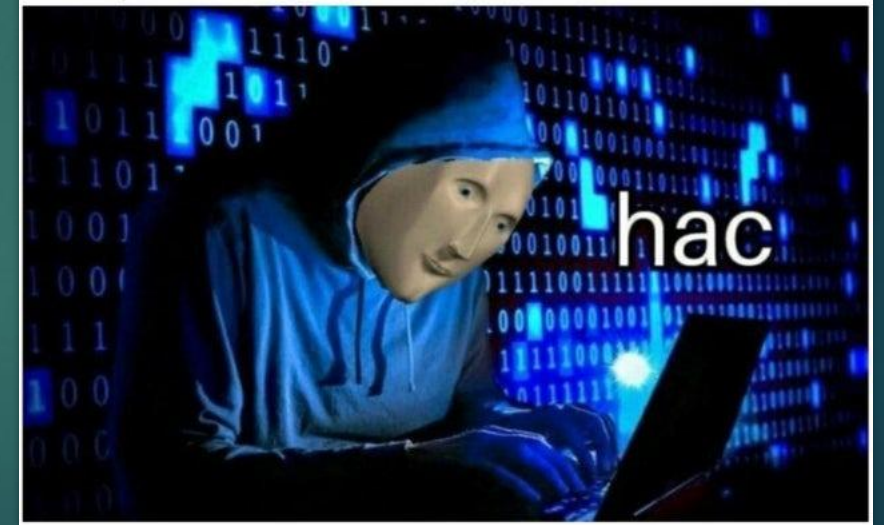
No One:
Me After Studying for 20
minutes



Certifications

- ▶ **“Hands on”/practical Certifications**
 - ▶ Typically seen needed for pentesters, web app testers, malware analysis
 - ▶ Ones listed below are typically cheaper and great for junior to mid-level job postings
- ▶ **eLearnSecurity (<https://elearnsecurity.com/>)**
 - ▶ Several entry to more advanced practical certifications
- ▶ **TCM Security -- PNPT (Practical Network Penetration Tester)**
 - ▶ <https://tcm-sec.com/>
 - ▶ Relatively cheap for training and testing (\$200-\$400)
 - ▶ Up and coming, slowly becoming more popular in job postings

When I type some random stuff on my keyboard and then I say "I'm in":



Certifications

- ▶ **Advanced “Hands on”/practical Certification\$**
 - ▶ Seen a lot more with mid to senior level job postings
- ▶ **Offensive Security (<https://www.offensive-security.com/>)**
 - ▶ Need to be hands on knowledgeable in systems, exploits, penetration testing
 - ▶ Can be expensive (\$1000+ for labs and examination)
 - ▶ OSCP is most notable
- ▶ **SANS/GIAC Certifications (<https://www.sans.org/>)**
 - ▶ Super expensive (offer ‘scholarship’/student proctoring to discount courses)
 - ▶ Offer practical and non-practical exams
 - ▶ Courses typically run \$4-10k
 - ▶ High quality, seen often on job postings



Debates as old as time

- ▶ Certifications versus Experience
- ▶ Paying out of pocket versus Employer paid
 - ▶ Degrees versus Certifications
- ▶ How do I know this certification is worth it?
 - ▶ Bootcamps vs self-study



Questions?

[HTTPS://WWW.LINKEDIN.COM/IN/TAYLORANNEKAUFMAN/](https://www.linkedin.com/in/taylorannekaufman/)

^PLEASE INCLUDE SOME REFERENCE TO HACKERS IN HEELS WHEN SENDING AN INVITE

