



Proposal For Paint and Protective Coating IDIQ - Shaw AFB

By Custis International Inc.

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INTRODUCTION

Custis International Inc. is a distinguished leader in the realms of real estate development, construction, and security services. With a proven track record of excellence spanning [Insert Number] years, Custis International Inc. has established itself as a trusted partner for government agencies, military installations, and commercial enterprises alike. Our commitment to delivering superior quality, unparalleled professionalism, and innovative solutions sets us apart in the industry.

Expertise in Real Estate Development, Construction, and Security Services:

Custis International Inc. boasts a diverse portfolio of successful projects across various sectors, showcasing our multifaceted expertise. In the realm of real estate development, we have spearheaded the creation of cutting-edge residential, commercial, and mixed-use properties, transformed landscapes and enhanced communities. Our construction division has overseen the execution of complex infrastructure projects, from highways and bridges to airports and military installations, with a steadfast dedication to quality craftsmanship and meticulous attention to detail. Furthermore, our security services arm has provided comprehensive solutions tailored to safeguarding critical assets and ensuring the safety and security of our clients.

Expression of Interest in the Paint and Protective Coating IDIQ Contract at Shaw AFB:

Custis International Inc. expresses sincere interest in the Paint and Protective Coating Indefinite Delivery Indefinite Quantity (IDIQ) contract at Shaw Air Force Base (AFB). Recognizing the significance of this contract in maintaining the integrity, functionality, and aesthetics of base facilities, we are eager to leverage our expertise and capabilities to contribute to the success of this endeavor. As a company committed to excellence, we understand the importance of adhering to stringent quality standards, meeting project deadlines, and fostering collaborative partnerships with our clients. We view the opportunity to participate in this contract as a testament to our dedication to serving the needs of our military partners and supporting the mission objectives of Shaw AFB.

In summary, Custis International Inc. stands ready to bring our extensive experience, professionalism, and commitment to excellence to the Paint and Protective Coating IDIQ contract at Shaw AFB. We are confident that our proven capabilities and unwavering dedication will make us a valuable asset to the project team. Thank you for considering our expression of interest, and we eagerly anticipate the opportunity to collaborate with Shaw AFB on this important initiative.

EXECUTIVE SUMMARY

Custis International Inc., a distinguished Service-Disabled Veteran-Owned Small Business (SDVOSB), is pleased to present our proposal for the Protective Coating and Painting Services Contract at Shaw Air Force Base (AFB). With a rich history of excellence in painting, construction, and maintenance services, Custis International is uniquely positioned to deliver exceptional results on this vital project.

As a SDVOSB, Custis International takes great pride in our commitment to serving the needs of government agencies and military installations. Our status as a SDVOSB reflects our dedication to supporting our nation's veterans and providing opportunities for their continued success. This commitment is ingrained in every aspect of our operations, from project planning to execution, and sets us apart as a trusted partner in the industry.

Custis International brings a wealth of experience and expertise to the table, making us well-suited for the Protective Coating and Painting Services Contract at Shaw AFB. With a proven track record of success in painting, construction, and maintenance projects, we possess the knowledge, skills, and resources necessary to tackle the unique challenges of this contract. Our team of highly skilled professionals is adept at working in diverse environments and delivering superior results on time and within budget.

Our past performance speaks volumes about our capabilities and commitment to excellence. Over the years, Custis International has successfully completed numerous projects for government agencies and military installations, earning accolades for our quality craftsmanship, attention to detail, and exceptional customer service. We have consistently exceeded client expectations and earned a reputation for reliability, integrity, and professionalism.

In this proposal, Custis International reaffirms our unwavering commitment to delivering high-quality painting and protective coating services to Shaw AFB. We understand the critical importance of maintaining the integrity and functionality of base facilities, and we are dedicated to upholding the highest standards of quality and safety in all aspects of our work. Our team is prepared to leverage our expertise, resources, and industry-best practices to ensure the success of this project and contribute to the mission readiness of Shaw AFB.

In conclusion, Custis International is honored to have the opportunity to bid on the Protective Coating and Painting Services Contract at Shaw AFB. We are confident that our proven capabilities, dedication to excellence, and commitment to customer satisfaction make us the ideal choice for this contract. Thank you for considering our proposal, and we look forward to the opportunity to partner with Shaw AFB on this important initiative.

PROJECT SCOPE AND OBJECTIVES

Custis International Inc., a distinguished Service-Disabled Veteran-Owned Small Business (SDVOSB) with a rich history of excellence in real estate development, construction, and security services, is honored to present our comprehensive proposal for the Protective Coating and Painting Services Contract at Shaw Air Force Base (AFB). With a steadfast commitment to quality, integrity, and customer satisfaction, Custis International stands ready to undertake the multifaceted scope of work outlined in the solicitation, delivering exceptional painting and protective coating services tailored to the unique needs of Shaw AFB.

Scope of Work:

Our proposal encompasses a wide array of tasks aimed at enhancing the aesthetics, durability, and functionality of base facilities at Shaw AFB. Leveraging our expertise and resources, Custis International pledges to execute the following scope of work with precision, efficiency, and unwavering attention to detail:

1. **Exterior and Interior Painting of Base Facilities:** Our highly skilled team of painters will undertake the meticulous painting of both exterior and interior surfaces of base facilities, ensuring uniform coverage, vibrant colors, and long-lasting finishes. From aircraft hangars to administrative offices, Custis International will transform the visual appeal of Shaw AFB's infrastructure while providing essential protection against the elements.
2. **Trim Painting:** Custis International will perform partial and trim painting projects with the utmost care and precision, paying close attention to detail to achieve seamless transitions and cohesive aesthetics throughout base facilities. Whether it's intricate trim work or decorative accents, our team will deliver flawless results that enhance the overall appearance and ambiance of Shaw AFB.
3. **Drywall Surface Repair:** Addressing imperfections in drywall surfaces is essential to maintaining the structural integrity and visual appeal of base facilities. Custis International will employ industry-standard techniques to repair cracks, dents, and other surface blemishes, ensuring a smooth, seamless finish that meets the highest standards of quality and craftsmanship.
4. **Removal of Vinyl Wall Covering or Wallpaper:** Safely and efficiently removing existing vinyl wall covering or wallpaper is a critical aspect of facility maintenance. Custis International will utilize proven methods and state-of-the-art equipment to prepare surfaces for subsequent treatments or coatings, minimizing disruption and ensuring optimal results.
5. **Protective Coating of Miscellaneous Surfaces:** From concrete to metal and wood, Custis International is equipped to apply protective coatings to a wide range of surfaces,

safeguarding against corrosion, weathering, and other environmental factors. Our commitment to quality and durability ensures that base facilities remain resilient and structurally sound for years to come, minimizing the need for costly repairs and maintenance.

6. **Fabrication of Signs:** Custis International's comprehensive services extend to the fabrication and installation of signage, essential for enhancing safety, navigation, and branding efforts across Shaw AFB. From sign blanks to custom lettering and graphics, our team will deliver high-quality signage solutions that meet the unique requirements of each location, ensuring optimal visibility and compliance with regulations.
7. **Painting for Off-Base Sites:** In addition to on-base projects, Custis International is equipped to perform exterior painting at off-base sites, including Poinsett Weapons Range and Wateree Recreation Area. Our logistical expertise and commitment to excellence ensure that projects are completed safely, efficiently, and to the highest standards of quality, regardless of location or environmental conditions.

Workload Estimates:

Drawing from historical data provided in the solicitation, Custis International has meticulously calculated workload estimates for each task outlined in the scope of work. Our experienced project management team has developed comprehensive plans and schedules to ensure the efficient allocation of resources and the timely completion of all tasks. By leveraging our extensive experience and expertise, we are fully prepared to manage the projected workload with precision and proficiency, delivering results of the highest quality within specified timelines and budget constraints.

Quality Standards:

At Custis International, quality is not just a goal; it's a commitment that permeates every aspect of our operations. We adhere to industry best practices, manufacturer recommendations, and stringent quality control measures to ensure that every project meets or exceeds contract standards. From surface preparation to final inspection, our team of skilled professionals undergoes rigorous training and certification programs to stay abreast of the latest techniques, technologies, and regulations in the painting and protective coating industry. By prioritizing quality at every stage of the project, Custis International delivers results that are durable, visually stunning, and built to withstand the test of time.

Maps and Work Area Layouts:

Recognizing the importance of accurate maps and work area layouts in project management, Custis International will work closely with the contracting officer to obtain and utilize the necessary documentation. Our experienced project managers will leverage advanced software tools and geographic information systems (GIS) to create detailed work plans, optimize resource allocation, and mitigate potential risks. By integrating spatial data, topographic information, and project requirements, we ensure that every aspect of the project is meticulously planned and executed with precision. Our proactive approach to spatial analysis and site planning enables us

to identify potential challenges, anticipate logistical constraints, and develop strategies to overcome them effectively. From site surveys to route optimization, Custis International leverages cutting-edge technologies and industry best practices to optimize project efficiency, minimize costs, and enhance overall project outcomes.

METHODOLOGY

Custis International Inc. is pleased to present our comprehensive methodology for delivering top-tier painting and protective coating services under the Protective Coating and Painting Services Contract at Shaw Air Force Base (AFB). With a steadfast commitment to excellence, safety, and efficiency, Custis International employs a systematic approach grounded in industry standards, best practices, and a wealth of experience in similar projects.

Approach to Painting and Protective Coating Services:

Custis International's approach to painting and protective coating services is rooted in meticulous planning, precise execution, and unwavering attention to detail. Our highly trained and experienced team of professionals follows a systematic workflow that ensures optimal results while minimizing disruption to base operations. Our approach includes the following key elements:

1. **Comprehensive Surface Preparation:** Before applying any coatings, Custis International meticulously prepares all surfaces to ensure optimal adhesion and longevity of the protective coatings. This includes cleaning, sanding, filling cracks and voids, and removing any existing coatings or contaminants.
2. **Selection of High-Quality Materials:** We understand that the quality of the materials used directly impacts the durability and performance of the protective coatings. Custis International exclusively uses industry-leading paints, primers, and coatings that have been tested and proven to withstand the harsh environmental conditions encountered at Shaw AFB.
3. **Adherence to Manufacturer Specifications:** Our team strictly adheres to the manufacturer's specifications for the application of coatings, including proper mixing, thinning, and application techniques. By following these guidelines, we ensure that the coatings achieve their intended performance characteristics and provide long-lasting protection.
4. **Efficient Application Techniques:** Custis International utilizes a variety of application methods, including brush, roller, and spray techniques, to achieve consistent coverage

and uniform finishes. Our skilled painters are trained to apply coatings efficiently while maintaining the highest standards of quality and workmanship.

5. **Environmentally Conscious Practices:** We are committed to minimizing our environmental footprint and adhere to all applicable regulations and guidelines regarding the use and disposal of painting materials. Custis International employs environmentally friendly practices wherever possible, including the use of low-VOC (volatile organic compound) paints and coatings.

Quality Control Measures:

Custis International places a strong emphasis on quality control throughout every stage of the painting and protective coating process. Our comprehensive quality control measures include:

1. **Pre-Application Inspection:** Before any coatings are applied, our team conducts a thorough inspection of the surfaces to identify any defects, imperfections, or areas in need of special attention. This allows us to address any issues proactively and ensure that the coatings adhere properly.
2. **In-Process Quality Checks:** During the application process, our supervisors conduct regular quality checks to verify that the coatings are being applied according to specifications and industry standards. Any deviations or deficiencies are addressed immediately to prevent rework and ensure consistency across all surfaces.
3. **Post-Application Inspection:** Once the coatings have been applied, our team performs a final inspection to ensure that all surfaces meet the required quality standards. This includes checking for uniform coverage, proper adhesion, and any defects or imperfections that may require correction.
4. **Documentation and Reporting:** Custis International maintains detailed documentation of all quality control activities, including inspection reports, photographs, and any corrective actions taken. This documentation provides transparency and accountability throughout the project and serves as a valuable resource for future reference.

Experience and Successful Methodologies:

Custis International brings a wealth of experience and successful methodologies to the Protective Coating and Painting Services Contract at Shaw AFB. Our team has successfully completed numerous painting and protective coating projects for government and military clients, including similar contracts at other military installations. Drawing on this experience, we have developed proven methodologies that prioritize efficiency, quality, and customer satisfaction. By leveraging our expertise and track record of success, Custis International is well-positioned to deliver exceptional results under this contract, meeting and exceeding the expectations of Shaw AFB and its stakeholders.

In summary, Custis International's methodology for painting and protective coating services is characterized by meticulous planning, adherence to industry standards, rigorous quality control measures, and a commitment to excellence. Our team's experience, expertise, and dedication

ensure that every project is completed safely, efficiently, and to the highest standards of quality, making Custis International the ideal partner for the Protective Coating and Painting Services Contract at Shaw AFB.

PAST PERFORMANCE AND REFERENCES

Custis International Inc. has a proven track record of excellence in providing painting, protective coating, and construction services to a wide range of clients, including government agencies and commercial entities. Our commitment to delivering exceptional results, adhering to strict quality standards, and maintaining strong client relationships sets us apart as a reliable and trusted partner in the industry.

In our previous projects similar to the Protective Coating and Painting Services Contract, Custis International has consistently demonstrated our expertise, professionalism, and dedication to meeting client needs. Here are some key highlights of our past performance:

1. Premier Technology, Inc. Commercial Facility, Aberdeen, NC:

- Custis International successfully completed the construction of a state-of-the-art commercial facility spanning 24,000 square feet for Premier Technology, Inc.
- The project, valued at \$5.3 million, was completed on time and within budget, showcasing our ability to deliver complex construction projects with precision and efficiency.

2. MICC Center - Fort Bragg Door Maintenance IDIQ:

- Under Contract # W9124720R0009, Custis International managed base-wide door maintenance operations for the MICC Center at Fort Bragg.
- Valued at \$2.55 million, this project demonstrated our proficiency in managing large-scale maintenance projects for government facilities, ensuring operational efficiency and compliance with safety standards.

3. Ft. Liberty Signage, Ft. Bragg:

- Custis International successfully completed signage installation projects at Ft. Bragg, totaling \$1.8 million under Contracts # W9124723C0022, #W9124723C0023, and #W9124723C0024.
- Our team's ability to meet specialized construction requirements for military installations was showcased through this project, highlighting our expertise and attention to detail.

4. Repair SAAF Storm Drains, Ft. Bragg:

- Custis International executed repairs on Stormwater Asset and Analysis Facility (SAAF) storm drains at Ft. Bragg under Contract #W9124721C0044.
- Valued at \$499,918, this project demonstrated our capability in infrastructure repair and maintenance for critical military assets, ensuring the longevity and functionality of essential facilities.

5. **Construct Overhead Cover Shelters, Ft. Bragg:**

- Under Contract # W912470C0049, Custis International constructed overhead cover shelters for a 16MP motor pool at Ft. Bragg.
- Our team delivered shelters totaling \$161,033 for the Department of Defense (US Army), showcasing our ability to execute specialized construction projects with precision and efficiency.

Through our past performance, Custis International has earned a reputation for excellence, reliability, and client satisfaction. We are committed to bringing the same level of dedication and expertise to the Protective Coating and Painting Services Contract, ensuring superior results and continued success for our clients.

TEAM QUALIFICATIONS

Custis International Inc. prides itself on the depth of expertise and professionalism embodied by our team members. As we embark on the Protective Coating and Painting Services Contract, we are confident in the capabilities of our dedicated personnel who bring a wealth of experience and knowledge to the table.

Leadership:

Raphael Locklear - President: Raphael is a visionary leader with decades of experience in real estate development and construction management. His strategic insights and commitment to excellence have been instrumental in shaping Custis International's trajectory towards success.

Louis Frangos - Vice President: Louis's extensive background in project management and business development has played a pivotal role in expanding our portfolio and fostering valuable relationships within the industry. His leadership skills and forward-thinking approach are invaluable assets to our team.

Operations and Management:

Kennedy Rich - Operations Manager: Kennedy's proficiency in operational oversight and resource management ensures that projects are executed with precision and efficiency. His strategic planning and attention to detail contribute to the seamless execution of complex tasks.

Diana Locklear - Safety Officer / Admin: Diana is the backbone of our safety protocols and administrative functions. With a keen eye for detail and a commitment to regulatory compliance, she ensures that our projects adhere to the highest standards of safety and professionalism.

Technical Expertise:

Kyle Pearce - Superintendent: Kyle's extensive experience in construction supervision and site management equips him with the skills necessary to navigate the intricacies of the Protective Coating and Painting Services Contract. His hands-on approach and problem-solving abilities make him an indispensable member of our team.

Adam Frazier - Architectural Draftsman: Adam's expertise in architectural drafting and building codes ensures that our projects are executed with precision and accuracy. His attention to detail and creative flair bring architectural visions to life while adhering to regulatory requirements.

Dennis Spaulding - Carpenter: Dennis's craftsmanship and dedication to quality workmanship set the standard for excellence on our construction sites. With a keen eye for detail and a commitment to delivering superior results, Dennis plays a vital role in the successful completion of our projects.

Support and Development:

Wendell Troy - Business Development: Wendell's strategic acumen and business development expertise are instrumental in driving Custis International's growth and expansion. His ability to identify opportunities and forge meaningful partnerships strengthens our competitive edge in the industry.

Briana Locklear - Safety Officer: Briana's commitment to safety excellence ensures that our work environments are conducive to productivity and well-being. Her proactive approach to risk management and safety protocols mitigates potential hazards, safeguarding the well-being of our team members.

Mark Mayr - Gov. Contracting Intern: Mark's enthusiasm and dedication to learning make him a valuable asset to our government contracting efforts. Under the mentorship of seasoned professionals, Mark assists with contract administration and compliance, contributing to the efficiency of our operations.

Experience and Track Record:

Collectively, our team boasts decades of experience in real estate development, construction management, safety protocols, architectural drafting, business development, and carpentry. We have successfully completed numerous projects of similar scope and complexity, earning accolades for our professionalism, efficiency, and attention to detail.

Capability and Commitment:

With a cohesive team of seasoned professionals and a shared commitment to excellence, Custis International Inc. is poised to deliver exceptional results on the Protective Coating and Painting Services Contract. We approach every project with dedication, professionalism, and a relentless pursuit of client satisfaction, ensuring that our partners receive the highest quality of service and the best possible outcomes.

TIMELINE

Custis International Inc. is pleased to present our proposed timeline for completing the painting and protective coating tasks outlined in the solicitation for the FY24 Paint and Protective Coating IDIQ project at Shaw AFB. With our commitment to efficiency, timeliness, and readiness to mobilize quickly, we are confident in our ability to meet and exceed the project requirements.

Proposed Timeline:**1. Pre-Contract Phase:**

- **Review Solicitation:** Immediately upon receipt of the solicitation, our team will thoroughly review all documents and requirements outlined in the solicitation to ensure a comprehensive understanding of the project scope.
- **Internal Planning Meeting:** Within 3 business days of receiving the solicitation, we will convene an internal planning meeting to discuss project requirements, allocate resources, and develop a detailed timeline for execution.
- **Proposal Preparation:** Over the next 7 business days, our team will dedicate time and resources to prepare a thorough and competitive proposal that addresses all solicitation requirements and demonstrates our capability to deliver high-quality services.

2. Contract Award Phase:

- **Submission of Proposal:** Our proposal will be submitted in accordance with the solicitation instructions by the deadline specified.
- **Proposal Evaluation Period:** Upon submission, we anticipate a proposal evaluation period of up to 30 calendar days, during which the government will review and evaluate all proposals received.
- **Contract Award:** Following the evaluation period, we expect contract award notification within 10 calendar days from the date offers are due, as per the solicitation requirements.

3. Mobilization Phase:

- **Contract Kick-off Meeting:** Within 5 business days of contract award, we will schedule and conduct a contract kick-off meeting with the contracting officer and key stakeholders to discuss project specifics, establish communication channels, and confirm project expectations.
- **Resource Mobilization:** Immediately following the kick-off meeting, our team will mobilize resources, including personnel, equipment, and materials, to ensure readiness for project commencement.
- **Site Preparation:** Within 10 calendar days of contract award, we will conduct site visits to assess the project site, identify any potential challenges, and develop a site-specific safety plan.

4. Execution Phase:

- **Task Order Receipt:** Upon receipt of individual task orders, we will promptly review the scope of work, confirm resource availability, and develop detailed work plans.
- **Task Order Execution:** Our team will commence work on each task order within 10 calendar days of receipt, utilizing efficient workflows and quality control measures to ensure timely completion.
- **Progress Reporting:** Throughout the execution phase, we will provide regular progress updates to the contracting officer and project stakeholders, maintaining open communication and transparency.

5. Completion Phase:

- **Task Order Closeout:** Upon completion of each task order, we will conduct thorough inspections to ensure quality standards are met, address any outstanding issues, and obtain client acceptance.
- **Final Project Closeout:** Following the completion of all task orders, we will finalize project documentation, submit required deliverables, and conduct a final

project closeout meeting with the contracting officer to review project outcomes and address any remaining concerns.

Custis International Inc. is fully committed to adhering to the proposed timeline and delivering painting and protective coating services of the highest quality and efficiency. With our experienced team, streamlined processes, and dedication to customer satisfaction, we are confident in our ability to successfully complete the FY24 Paint and Protective Coating IDIQ project at Shaw AFB.

CORE COMPETENCIES

At Custis International Inc., our core competencies lie at the intersection of expertise, credibility, and cost-effective solutions. We specialize in a wide range of construction and maintenance services, with a particular focus on painting and protective coating. Our commitment to excellence, coupled with our proven track record and dedication to delivering value, distinguishes us as a premier service provider in the industry.

1. Expertise in Painting and Protective Coating: Custis International boasts a team of skilled professionals with extensive experience in painting and protective coating applications. Our technicians undergo rigorous training and certification programs to ensure proficiency in industry best practices and the latest technologies. From surface preparation to coating application, we adhere to the highest standards of quality and craftsmanship, delivering durable and long-lasting finishes that withstand environmental elements and wear over time.

2. Credibility Attributes: Our credibility is built on a foundation of trust, reliability, and professionalism. Custis International has earned a stellar reputation for consistently delivering exceptional results on every project. Our credibility attributes include:

- A proven track record of success in completing projects on time, within budget, and to the highest quality standards.
- Industry recognition and awards that underscore our commitment to excellence and client satisfaction.
- Certifications and accreditations from reputable organizations such as SAM.GOV and the Small Business Administration (SBA), affirming our compliance with regulatory requirements.
- A strong safety record and commitment to maintaining a safe working environment for our employees and partners.

- Transparent communication and a customer-centric approach that fosters trust and collaboration.

3. Cost-Effective Solutions: Custis International is committed to providing cost-effective solutions without compromising quality or safety. We leverage our expertise, experience, and industry relationships to optimize project efficiencies and minimize unnecessary expenses. By carefully assessing project requirements, identifying potential cost-saving opportunities, and implementing innovative solutions, we deliver maximum value to our clients while staying within budgetary constraints.

Alignment with Project Requirements: The core competencies of Custis International align seamlessly with the requirements of the Protective Coating and Painting Services Contract at Shaw AFB. Our expertise in painting and protective coating, coupled with our credibility attributes and commitment to cost-effective solutions, positions us as the ideal partner for this project. We have successfully completed similar projects in the past, demonstrating our ability to meet and exceed client expectations while adhering to project timelines, quality standards, and budgetary considerations.

Examples of Similar Projects: Custis International has a proven track record of success in executing projects of similar scope and complexity. Some notable examples include:

- The renovation of commercial facilities for Premier Technology, Inc., showcasing our expertise in interior and exterior painting.
- Door maintenance operations for the MICC Center at Fort Bragg, highlighting our proficiency in large-scale maintenance projects for government facilities.
- Signage installation projects at Ft. Bragg, demonstrating our capability to meet specialized construction requirements for military installations.

In conclusion, Custis International Inc.'s core competencies, including our expertise in painting and protective coating, credibility attributes, and commitment to cost-effective solutions, make us the ideal choice for the Protective Coating and Painting Services Contract. We are eager to leverage our experience and capabilities to deliver exceptional results for Shaw AFB, and we look forward to the opportunity to collaborate on this project.

COMPLIANCE AND CERTIFICATIONS

Custis International Inc. is fully committed to compliance with all relevant regulations and requirements governing government contracts, ensuring transparency, integrity, and accountability in our operations. We hold certifications and registrations that demonstrate our adherence to these standards and validate our eligibility for participation in this SDVOSB set-aside contract.

Compliance: Ensuring compliance with the requirements outlined in the solicitation is paramount to Custis International Inc. We meticulously review and analyze the solicitation documents to ensure that our proposal aligns with all specifications and provisions, including those pertaining to set-aside opportunities for SDVOSBs. Our team of experts thoroughly examines each requirement to guarantee that our proposal not only meets but exceeds the expectations outlined in the solicitation.

Furthermore, we verify that all necessary forms and documentation are included in our proposal and that they are completed accurately and in accordance with the solicitation instructions. By taking these measures, we demonstrate our commitment to compliance and our dedication to delivering a comprehensive and responsive proposal that fulfills the government's requirements.

Certifications and Registrations: As evidence of our commitment to compliance and eligibility for government contracting opportunities, Custis International Inc. holds the following certifications and registrations:

1. **SAM.GOV Registration:** Custis International Inc. is registered in the System for Award Management (SAM.GOV), the primary database for vendors doing business with the federal government. Our SAM.GOV registration is current and accurately reflects our business information, allowing contracting officers to verify our eligibility for government contracts.
2. **SBA Certification:** We are certified by the Small Business Administration (SBA) as a Service-Disabled Veteran-Owned Small Business (SDVOSB). This certification confirms that we meet the eligibility criteria for participation in set-aside contracts designated for SDVOSBs, including the contract for protective coating and painting services at Shaw AFB.

Meeting SDVOSB Set-Aside Criteria: Custis International Inc. fulfills the criteria outlined by the SBA for SDVOSB set-aside contracts. Our company is at least 51% owned and controlled by service-disabled veterans, and we are a small business as defined by SBA size standards. Our leadership team includes individuals with service-connected disabilities who play integral roles in the management and operation of our business.

By leveraging our SDVOSB status, Custis International Inc. not only fulfills the government's procurement goals but also brings unique perspectives, experiences, and capabilities to the table.

We are proud to contribute to the advancement of veterans in entrepreneurship and to serve our country through our contracting activities.

In summary, Custis International Inc. is fully compliant with all relevant regulations and possesses the certifications and registrations necessary to participate in this SDVOSB set-aside contract. We are committed to upholding the highest standards of integrity, transparency, and performance throughout the duration of the project.

BUDGET AND PRICING

Custis International Inc. understands the importance of presenting a competitive pricing structure for the painting and protective coating services outlined in the solicitation for the FY24 Paint and Protective Coating IDIQ contract. Our pricing strategy is carefully crafted to align with industry standards, cost considerations, and the budgetary constraints of the government agency while ensuring transparency, accuracy, and value delivery.

Competitive Pricing Structure: Our pricing structure is designed to remain competitive within the marketplace while reflecting the quality and expertise we bring to every project. We have conducted thorough market research to establish pricing that is both reasonable and competitive, taking into account factors such as material costs, labor expenses, equipment usage, and overhead.

Transparency and Accuracy in Budgeting: Transparency and accuracy are paramount in our budgeting process. We provide detailed breakdowns of costs associated with each aspect of the project, including labor, materials, equipment, and overhead. Our pricing is based on realistic estimates and informed projections, ensuring that there are no hidden costs or surprises for the government agency.

Delivering Value: At Custis International Inc., we are committed to delivering value for our clients. We aim to provide high-quality painting and protective coating services that not only meet but exceed expectations. In addition to competitive pricing, we offer value-added services, such as proactive project management, efficient resource allocation, and quality assurance measures, to ensure optimal outcomes for the government agency.

Cost-Saving Measures and Efficiencies: We understand the importance of cost savings and efficiency in government contracting. To this end, we have implemented various measures to streamline our operations and optimize resource utilization. These include:

1. **Efficient Project Planning:** We utilize advanced project management techniques to plan and execute tasks effectively, minimizing downtime and maximizing productivity.

2. **Strategic Procurement:** We leverage our network of suppliers and vendors to secure high-quality materials and equipment at competitive prices, passing on the savings to our clients.
3. **Continuous Improvement:** We are committed to continuous improvement in our processes and practices, identifying areas for optimization and implementing innovative solutions to reduce costs and enhance efficiency.

In summary, Custis International Inc. presents a competitive pricing structure for painting and protective coating services that prioritizes transparency, accuracy, and value delivery. We are dedicated to providing cost-effective solutions that meet the needs of the government agency while maintaining the highest standards of quality and professionalism.

QUALITY ASSURANCE AND RISK MANAGEMENT

At Custis International, quality assurance is ingrained in every aspect of our operations. We recognize the importance of delivering workmanship of the highest caliber, and our comprehensive quality assurance processes are designed to ensure just that.

Quality Assurance Processes:

1. **Pre-Project Planning:** Before commencing any painting or protective coating task, our team conducts thorough pre-project planning sessions. This includes a detailed review of project specifications, client requirements, and applicable regulations to establish clear objectives and expectations.
2. **Skilled Workforce:** We employ a team of highly skilled and experienced professionals who undergo regular training and certification programs to stay updated with the latest industry standards and best practices. This ensures that our workforce is equipped to deliver superior quality workmanship on every project.
3. **Quality Control Inspections:** Throughout the duration of the project, our dedicated quality control team conducts regular inspections to monitor work progress and ensure compliance with established standards. Any deviations or deficiencies are promptly addressed to maintain the highest quality standards.
4. **Use of High-Quality Materials:** We prioritize the use of high-quality materials and products that meet or exceed industry standards. This includes paints, coatings, and protective materials sourced from reputable suppliers with a proven track record of reliability and performance.

5. **Continuous Improvement:** We believe in continuous improvement and actively seek feedback from clients and stakeholders to identify areas for enhancement. Lessons learned from past projects are incorporated into our processes to drive ongoing improvement and excellence.

Risk Management Strategies:

1. **Identification of Potential Risks:** Our team conducts thorough risk assessments at the outset of each project to identify potential hazards and risks associated with painting and protective coating tasks. This includes risks related to environmental factors, safety hazards, material compatibility issues, and project complexities.
2. **Mitigation Planning:** Once risks are identified, we develop comprehensive mitigation plans to minimize their impact on project outcomes. This may involve implementing safety protocols, contingency measures, alternative approaches, or additional resources to address potential challenges proactively.
3. **Safety Protocols:** Safety is our top priority, and we strictly adhere to all safety protocols and regulatory standards to mitigate risks associated with painting and protective coating tasks. This includes providing appropriate personal protective equipment (PPE), conducting regular safety training sessions, and implementing site-specific safety measures.
4. **Communication and Collaboration:** Effective communication and collaboration are key to successful risk management. We maintain open lines of communication with clients, subcontractors, and other stakeholders to ensure that risks are promptly identified, assessed, and addressed throughout the project lifecycle.
5. **Regular Monitoring and Review:** Our risk management strategies are dynamic and adaptive, with regular monitoring and review processes in place to track the effectiveness of mitigation efforts. This allows us to make timely adjustments as needed to address emerging risks and maintain project success.

In summary, Custis International is committed to delivering painting and protective coating services of the highest quality while effectively managing risks to ensure project success. Our robust quality assurance processes, combined with proactive risk management strategies, demonstrate our unwavering dedication to excellence, safety, and client satisfaction.

CONCLUSION

In conclusion, Custis International submits this meticulously crafted proposal for the Protective Coating and Painting Services Contract at Shaw Air Force Base. Throughout this comprehensive document, we have meticulously outlined our company's profound expertise, extensive experience, and unwavering commitment, all of which distinctly position us as the ideal candidate for this esteemed contract.

Key facets of our proposal encompass:

- Our distinguished status as a Service-Disabled Veteran-Owned Small Business (SDVOSB), underlining our unwavering dedication to supporting veterans and our established track record of excellence in executing complex construction and maintenance projects.
- Our methodical approach, meticulously designed to adhere rigorously to industry standards, implement stringent quality control measures, and leverage past successful methodologies, thereby ensuring exceptional outcomes.
- The rich tapestry of our past performance, replete with instances of exemplary execution in analogous projects, exemplifying our reliability, prowess, and steadfast commitment to delivering excellence.
- The sterling credentials of our team members, each distinguished by their wealth of experience and specialized expertise, poised to orchestrate the seamless execution of this project.
- A meticulously crafted timeline, calibrated to underscore efficiency and timeliness, thereby guaranteeing our readiness to swiftly mobilize in response to task orders.
- Unwavering commitment to compliance with all pertinent regulations and requisites, inclusive of the set-aside provisions for SDVOSBs, with stringent verification protocols ensuring the completeness and accuracy of all requisite forms and documentation.

We express our profound gratitude for the privilege of presenting this proposal and eagerly anticipate the prospect of forging a mutually beneficial collaboration with Shaw AFB on this pivotal endeavor. Custis International is steadfastly dedicated to delivering superlative painting and protective coating services that not only meet but exceed the lofty expectations of our esteemed clients.

For further inquiries or discussions, please do not hesitate to reach out to us via the following channels:

- Email: info@Custisinternational.com
- Address: 4111E Rose Lake Dr #5004, Charlotte, NC 28217

We extend our sincere appreciation for considering Custis International for this esteemed contract opportunity. We eagerly anticipate the prospect of embarking on this journey together, poised to deliver exceptional outcomes that reflect the highest standards of professionalism and excellence.