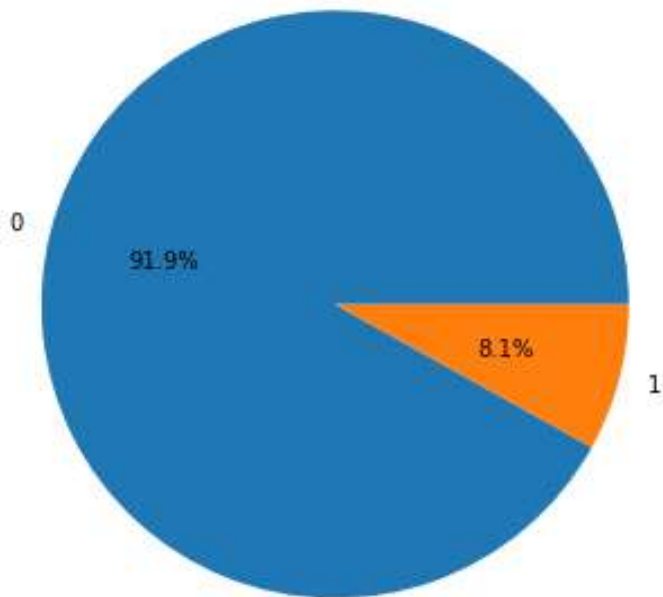


## Imbalance in clients with payment difficulties & other clients

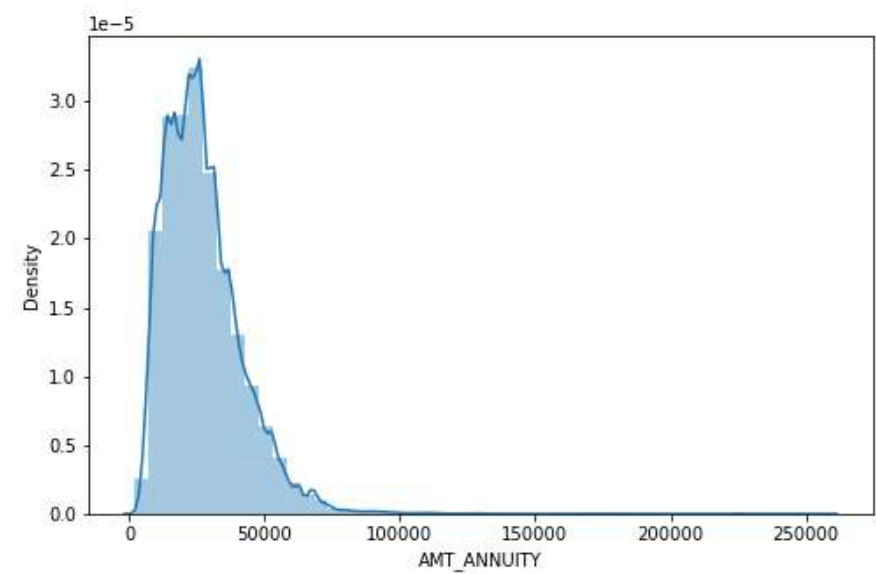
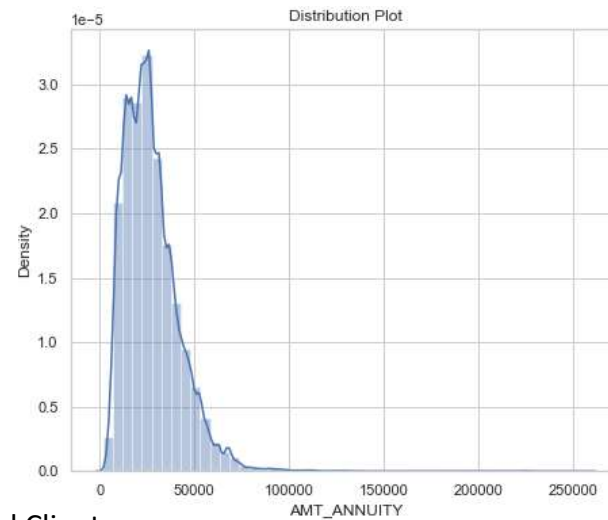
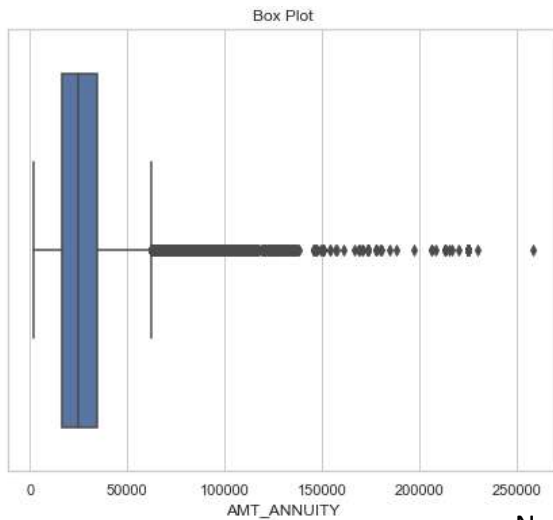
Target Imbalance Distribution



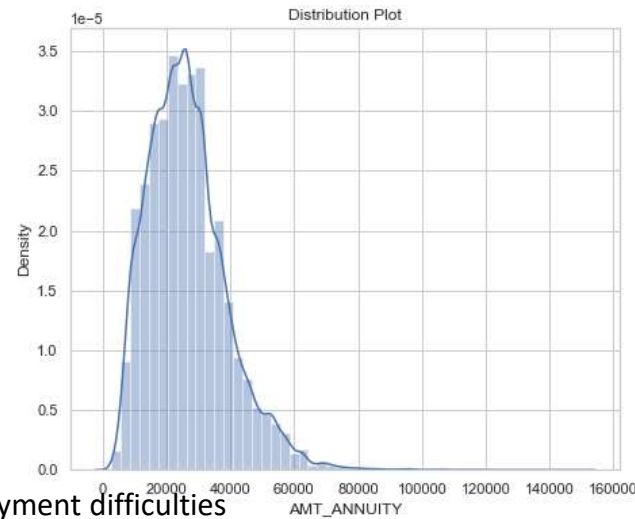
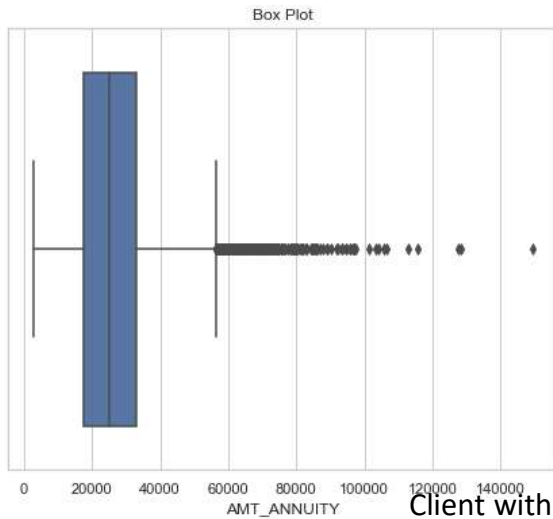
Ratio of data imbalance between clients  
with payment difficulties & other clients  
is:  
92:8

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## Amount of Annuity



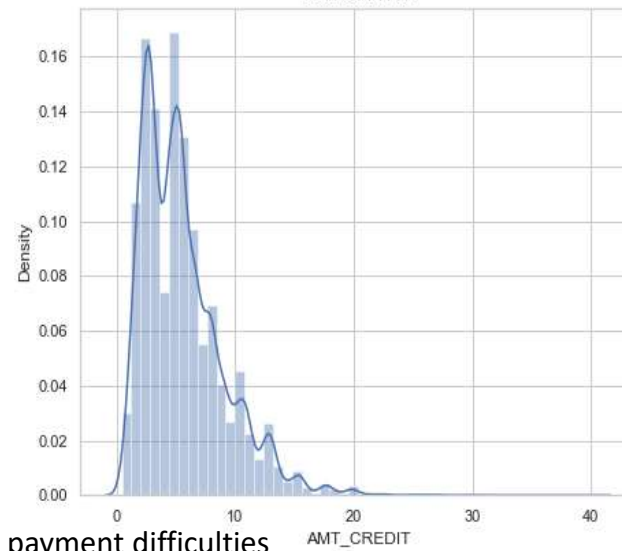
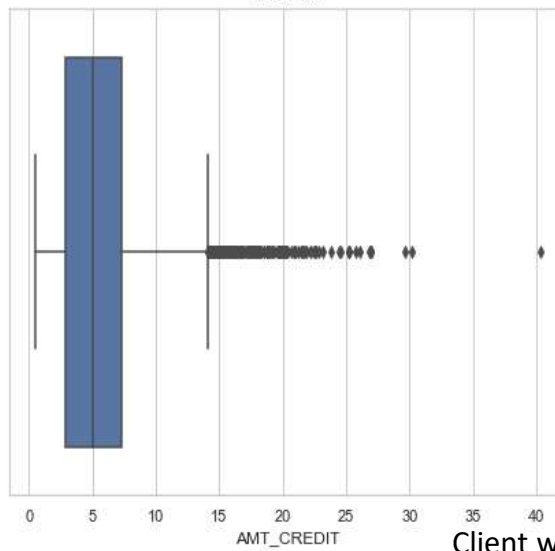
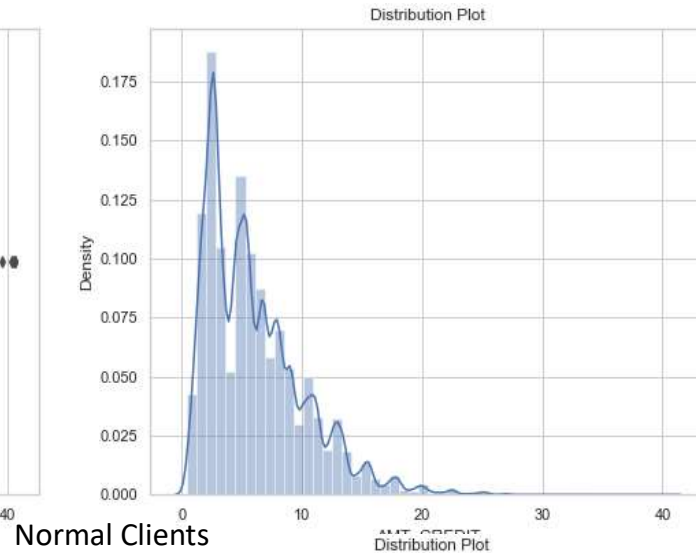
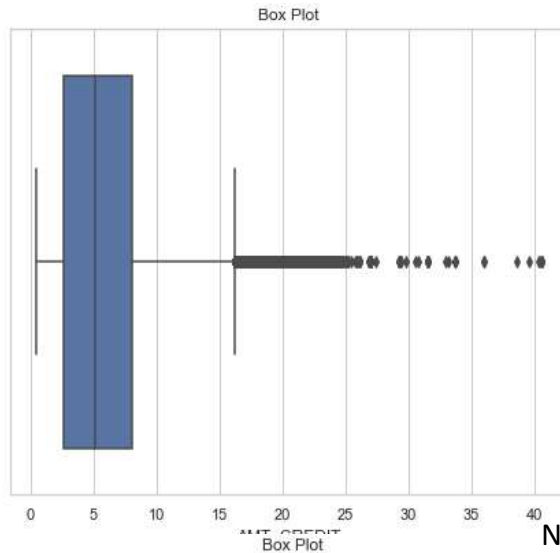
Normal Clients



Client with payment difficulties

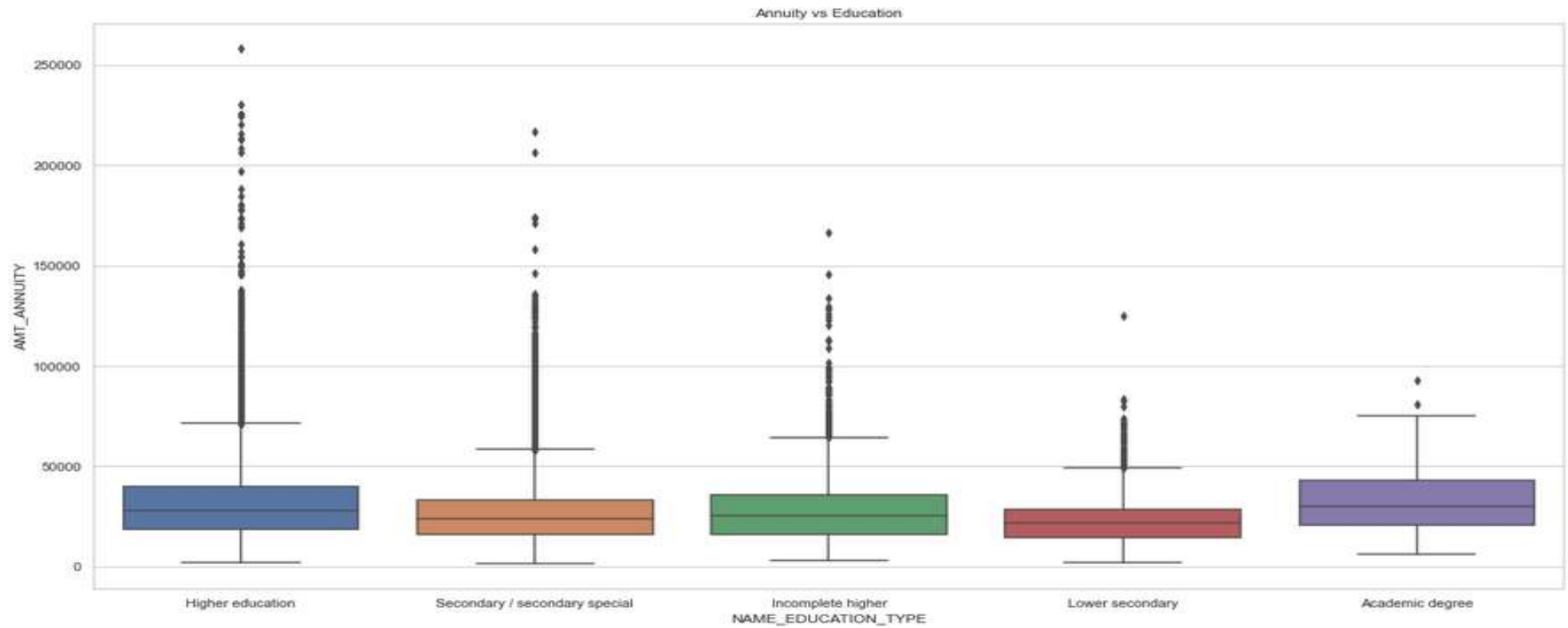
Amount of Annuity is clearly Right skewed

## Amount of Credit



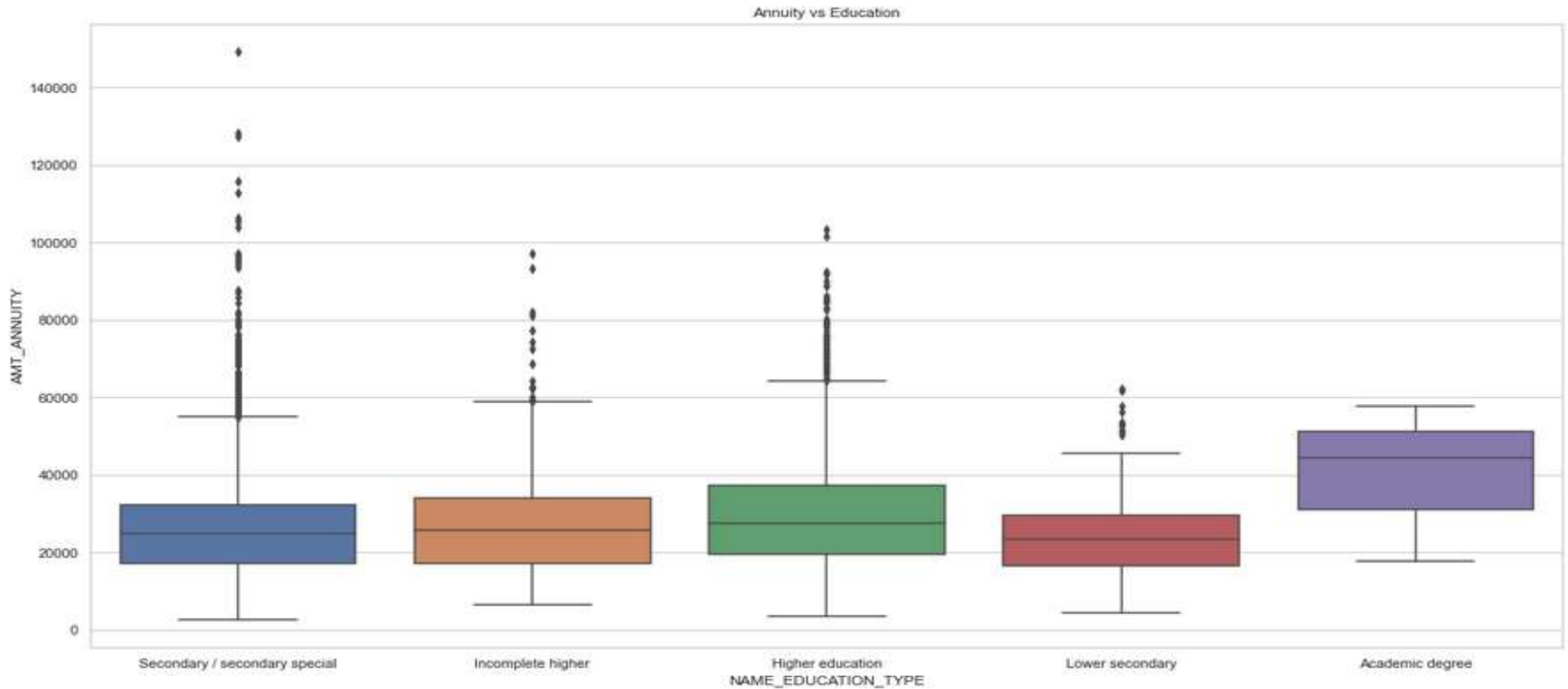
Amount of Credit is clearly Right skewed, and clients with payment difficulties have an outlier which surprising considering they are marked are having repayment issues

## Loan Annuity vs Education level - Normal clients



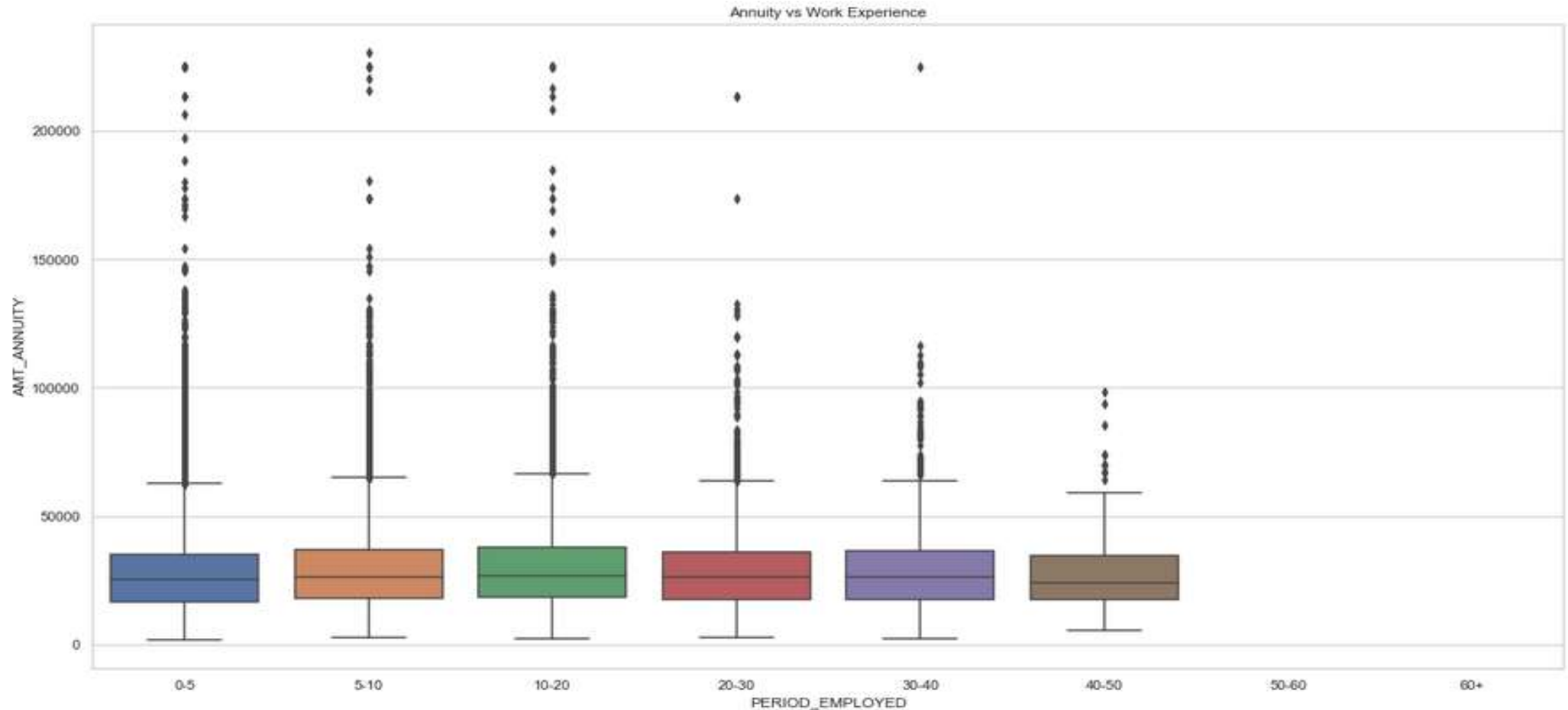
We can observe that clients with Higher Education have been given higher no. of loans

## Loan Annuity vs Education level – Clients with payment difficulties



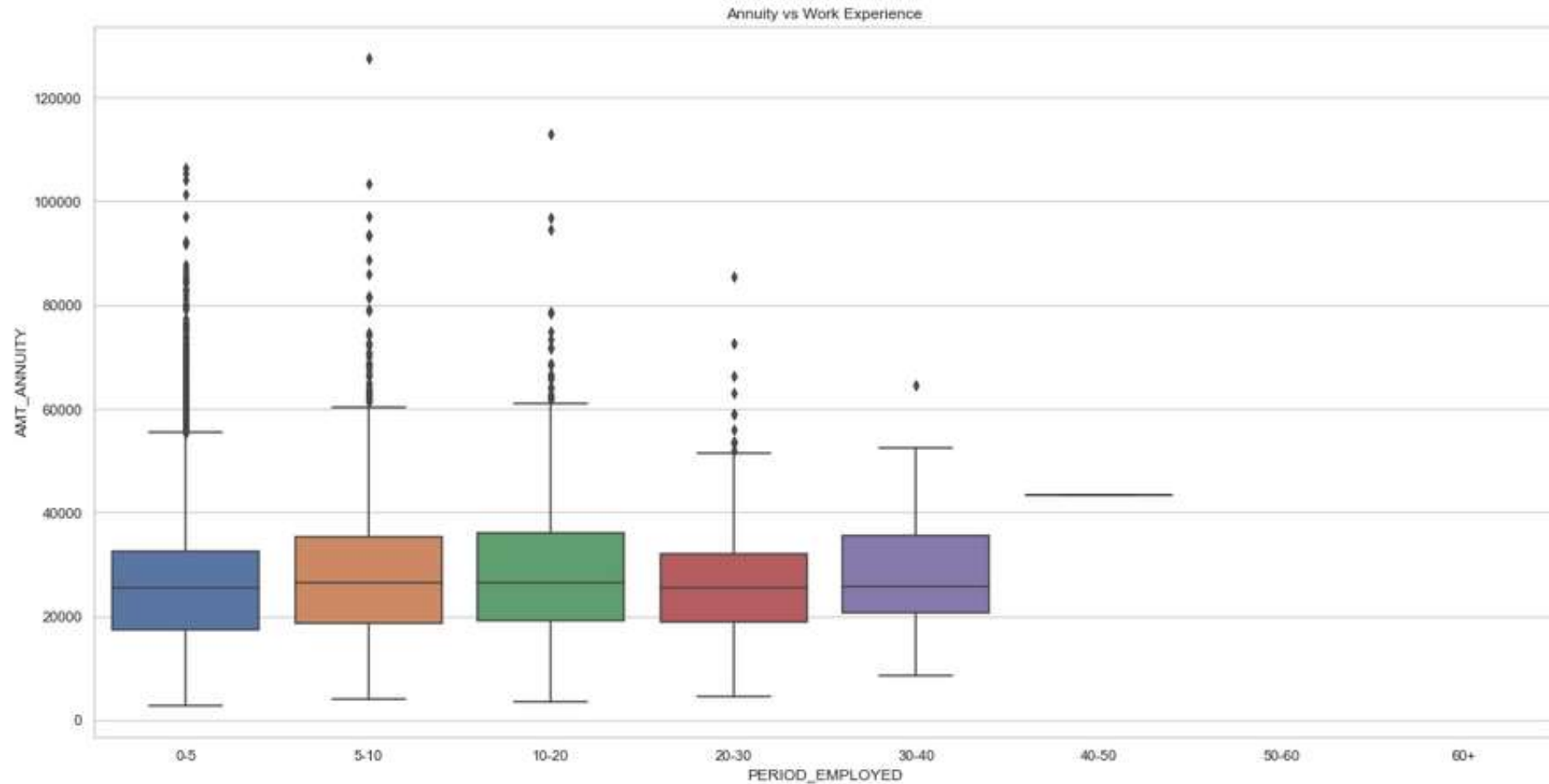
We can observe that clients with Academic degree have higher median Annuity than other education levels

## Loan Annuity vs Work Experience - Normal clients



We can observe that clients with 5-10 yrs experience have been given higher no. of loans

## Loan Annuity vs Work Experience – Clients with payment difficulties

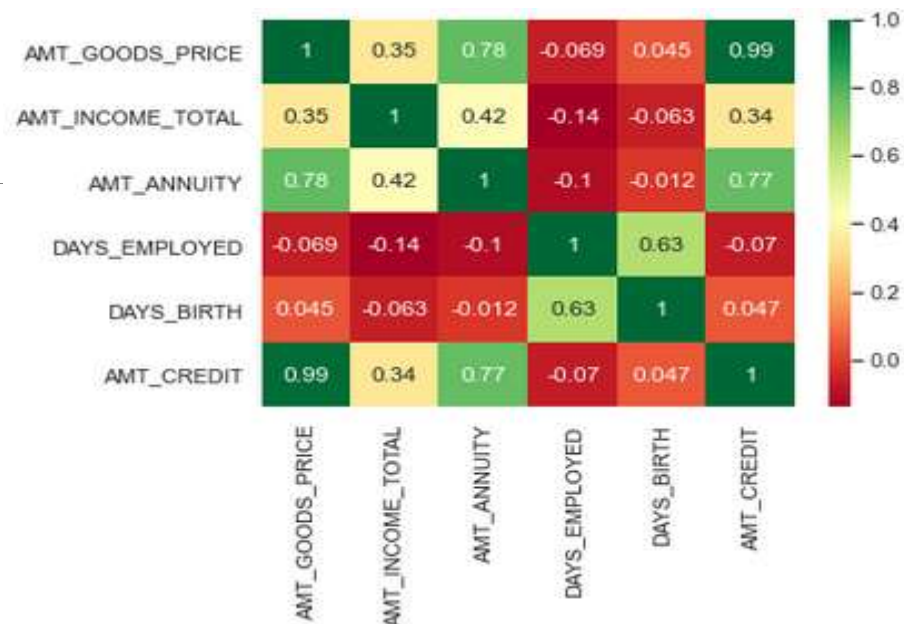


We can observe that clients with 10-20 yrs of experience have been given higher no of loans

## Correlation between Numeric columns



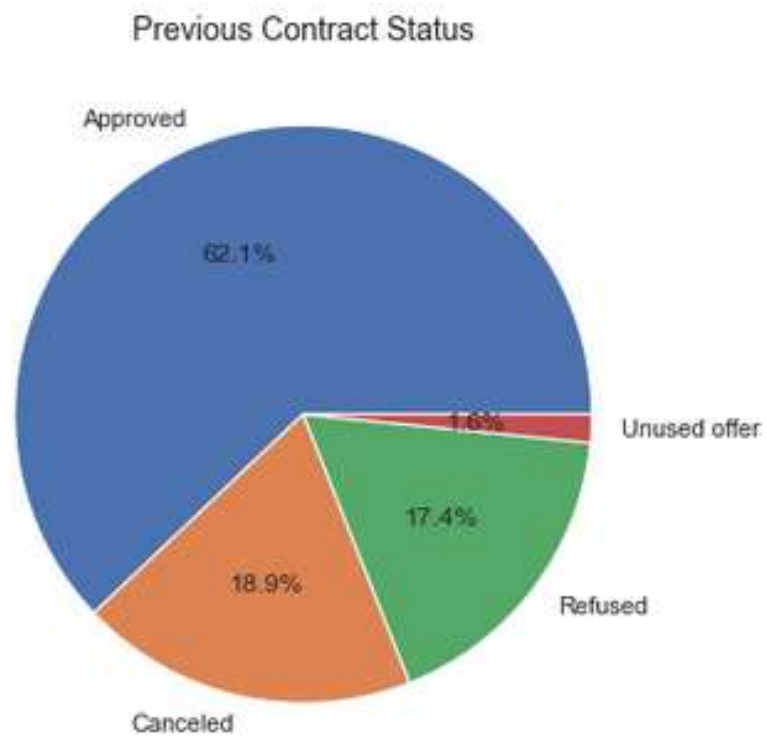
There is a very high correlation between AMT\_CREDIT & AMT\_GOODS\_PRICE, & significant correlation between AMT\_CREDIT & AMT\_ANNUITY and between DAYS\_BIRTH & DAYS\_EMPLOYED



There is a very high correlation between AMT\_CREDIT & AMT\_GOODS\_PRICE, & significant correlation between AMT\_CREDIT & AMT\_ANNUITY ; between AMT\_ANNUITY & AMT\_GOODS\_PRICE and between DAYS\_BIRTH & DAYS\_EMPLOYED

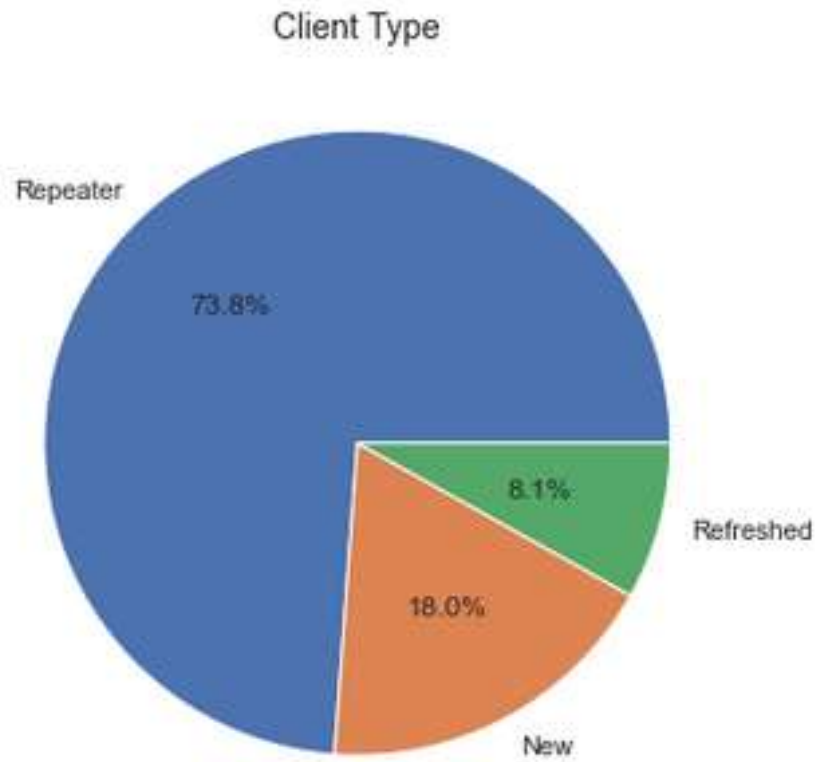


## Previous Contract Status



We can observe that previously majority of the loans were approved.

## Previous Client Types



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We can observe that previously most clients were repeat clients