



Ernst & Young LLP
12th & 13th Floor
"UB City" Canberra Block
No. 24, Vittal Mallya Road
Bengaluru – 560 001, India

Tel: +91 80 6727 5000
ey.com/en_in

DMR Ref N0 - 2087

STATEMENT OF WORK

Between

Unilever U.K. Central Resources Ltd, 100 VE, Victoria Embankment, London

& Ernst & Young LLP for project ML enabled Demand Forecasting

Further to the Engagement Agreement dated **30th September 2022**, in connection with Ernst & Young LLP ("we" or "EY") performing professional services for Unilever U.K. Central Resources Ltd be read in conjunction with Unilever Purchasing Agreement or Master Service Agreement CW67101 executed on 1st May 2019 Between Unilever U.K. Central Resources Ltd and Supplier name Ernst & Young LLP. All the terms and condition in the above stated Unilever Purchasing Agreement are applicable to this Statement of Work.

1) Statement of Work:

Client: Unilever U.K. Central Resources Ltd.

Project Name: DP ML Europe BAU

Statement Of Work: Sep 2022 – Mar 2023

MSA/UPA Agreement#: CW67101

Project Code: DP ML Europe BAU

2) Project Background:

Unilever has undertaken a program to improve the Demand Planning KPIs by leveraging Machine Learning capabilities. EY will be help out Unilever in doing the parallel run for forecast generation. This is done under the program DP ML.

3) Overall Project Scope:

Our experienced professional would assist Unilever in managing complex programs across Supply chain projects that focus on delivering value, reducing risk and enhancing enterprise alignment.

4) Geographical Scope: Geographical scope includes all the global landscapes of Unilever. EY resources will work out of Unilever Bangalore locations to reap benefits of cost advantages.

5) Functional Scope: Project will be led by Global I&A Director and the Global solution Delivery project team consisting of UniOps Enterprise Solutions and EY will be formed.

6) Systems Scope: This is a non-system consulting project and hence involves not system changes as part of its scope.

We will not identify, address or correct any errors or defects in your computer systems, other devices or components thereof ("Systems"), whether or not due to imprecise or ambiguous entry, storage, interpretation or processing or reporting of data. We will not be responsible for any defect or problem arising out of or related to data processing in any Systems.



7) Technical Scope: EY team will help Unilever project managers in driving the project. Details are as follows : -

- Our data scientist professionals would assist Unilever in managing and executing complex program that focuses on delivering value, reducing risk and enhancing enterprise alignment.
- Doing weekly parallel run for generating the Total Demand Planning Forecast for the categories
- Out professional would also assist Unilever in weekly forecast generation for Austria
 - The current scope of the exercise is for 12 categories, where EY will be responsible for generating forecast and analysing the queries on forecast submitted.
 - KPI calculation, visualization, APO & CRs (Model enhancement, model fine tuning, hypothesis testing and CI activities) upload will not be part of the scope.
 - Any CRs during BAU will not be included as part of the support and will be charged separately according to the effort by EY
 - Format of input data cannot be changed during support stage and any change will be considered as a separate CR
 - Resource allocation for support activity will be done by EY Improve communication and decision-making process to help project achieve the strategic objectives
- Knowledge management by maintaining repository of plans, processes, work stream reports.

8) Project Approach: Our team of experienced data scientist professionals would assist Unilever in managing and executing activities with respect to analysis of sustainability data, from Unilever Bangalore, utilizing standard templates and tools for review, analysis and presentation of the results.

9) Project Timelines: Unless otherwise agreed, and subject to the terms and conditions, this SOW is valid till 31st March 2023.

10) Project Team Structure: EY project team will consist of Lead Data Scientists along with a team of data scientist (number of resources deployed/country will be done by EY)

11) Overall Project Assumptions: The calculation of fees is based on the scope defined in the project for Gen4a models

12) Fees are defined assuming India based resources only. Additional costs will be incurred for deploying EY resources from other regions/EY local resources for respective countries.

13) Travel expenses will be billed as per actual and as per the standard contract between Unilever and EY



Team Scope, Deliverables and Key Activities

14) Team Scope:

This document covers the roles and responsibilities of the following teams, within the scope of the overall team structure.

a) EY Responsibilities

| Deliverable | Type of Deliverable | Completion date |
|---------------------------------------|---------------------------------------|-----------------|
| Working Model for generating forecast | Weekly meeting /presentation/excel | On going |
| Governance and communications | Weekly meeting /presentation/excel | On going |
| Project status report | Weekly meeting /presentation/excel | On going |

b) Unilever Responsibilities

Unilever Enterprise solution managers will monitor quality standards of deliverables, evaluate whether objectives are being met and enable project management. EY is fully accountable for deliverables mentioned in part (a) above. Unilever manager will be responsible to escalate or take corrective actions where other 3rd parties are involved.

c) Specific additional terms and conditions

Our work will not be performed in accordance with generally accepted auditing, review, or other assurance standards in [the relevant jurisdiction] and accordingly does not express any form of assurance. None of the Services or any Reports will constitute any legal opinion or advice. We will not conduct a review to detect fraud or illegal acts.

Notwithstanding anything to the contrary in the Agreement or this SOW, we do not assume any responsibility for any third-party products, programs or services, their performance or compliance with your specifications or otherwise.

We have based any comments or recommendations as to the functional or technical capabilities of any products in use or being considered by you solely on information provided by your vendors, directly or through you. We are not responsible for the completeness or accuracy of any such information or for confirming any of it.

15) Deliverables

| Deliverable | Type of Deliverable | Completion Date |
|-----------------------------------------------|---------------------------------------|-----------------|
| Working Model for generating rolling forecast | Weekly meeting /presentation/excel | Yet to start |
| Governance and communications | Weekly meeting /presentation/excel | Yet to start |
| Project status report | Weekly meeting /presentation/excel | Yet to start |



Commercial Impact

16) Commercial details :-

| Sr. No | No. of Countries | Months | Fixed Cost | Total Fees (EUR) |
|--------|------------------|---------------|------------|------------------|
| 1 | 1 | Sep'22-Mar'23 | 55,417 | € 55,417 |
| | | Total | | € 55,417 |

- ✓ **IMP Note*** :- The above rates are exclusive of Taxes & any applicable statutory charges
 :- Mandatory to attach procurement approved quotation
 :- Travel expenses need to approve by IT (stakeholder & Procurement).

17) Other Overheads:-

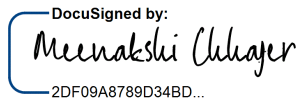

| | UOM | Rate (Per Month) | Total Amount |
|----------------|-----|------------------|--------------|
| Laptop Charges | | | Nil |
| Data Card | | | Nil |
| Mobile charges | | | Nil |

The services will be performed onsite at the premises of UIPL

18) The Commercials:

The overall commercial for the project would be **55,417** EUR /-. The billing would be done in a one time manner approved by respective shareholder

No further discounts shall be applicable, including under the terms of Section 5 (Project Discounts) of Schedule 6 (Commercial Schedule) of the MSA.

| Approval By: U.K. CENTRAL RESOURCES LTD | Supplier name: EY LLP |
|-----------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|
| Approval By:  | Approval By:  |
| Name: Meenakshi Chhajjer | Name: Ajay Kamat |
| Title: Platform lead S&OP, LTCP Information Technology | Title: Partner |
| Date: | Date: |