

Ernst & Young LLP 12th & 13th Floor "UB City" Canberra Block No. 24, Vittal Mallya Road Bengaluru – 560 001, India Tel: +91 80 6727 5000 ev.com/en in

STATEMENT OF WORK

Between

Unilever U.K.Central Resources Ltd, 100 VE, Victoria Embankment, London

& Ernst & Young LLP for the project - Compass Change

Further to the Engagement Agreement dated **20**th **June 2022**, in connection with Ernst & Young LLP ("we" or "EY") performing professional services for Unilever U.K. Central Resources Ltd be read in conjunction with Unilever Purchasing Agreement or Master Service Agreement CW67101 executed on 1st May 2019 Between Unilever U.K. Central Resources Ltd And Supplier name Ernst & Young LLP. All the terms and condition in the above stated Unilever Purchasing Agreement are applicable to this Statement of Work.

1) Statement of Work:

Client: Unilever U.K.Central Resources Ltd.

Project Name: Compass Change Statement of Work: Jun'22- Jul'22 MSA/UPA Agreement#: CW67101

2) Project Background:

Unilever has undertaken a hierarchical change program which focuses on the 4 keys areas – Product/Geography/Business/Team. EY will be anchor on the product category change. EY will conduct an exploration, Impact analysis and testing of the product categories and provide a clear reporting on the impact.

3) Overall Project Scope:

Our experienced professional would assist Unilever in managing their structural change programs across Supply chain projects that focus on delivering value, reducing risk and enhancing enterprise alignment.

- 4) Geographical Scope: Geographical scope includes all the Global landscapes of Unilever. EY resources will work out of Unilever Bangalore locations to reap the benefits of cost advantages.
- **5) Functional Scope:** Project will be led by EY and will be assisted by the FEU Delivery Management Team as well as UDL Team from Unilever's end
- **6) Systems Scope:** This is a non-system consulting project and hence involves not system changes as part of its scope.



We will not identify, address or correct any errors or defects in your computer systems, other devices or components thereof ("Systems"), whether or not due to imprecise or ambiguous entry, storage, interpretation or processing or reporting of data. We will not be responsible for any defect or problem arising out of or related to data processing in any Systems.

- 7) **Technical Scope:** Technical Scope: EY Team will work with Unilever Team to achieve the overall objective of the project which will include the following:
 - a. Exploration of the Datasets listed by the UDL team for change as per Compass.
 - b. Analysis & testing of the new data that has changed with respect to the old data.
 - c. Reporting clear impact & actions to be taken in each market due to the change.
- 1. The Fixed Cost proposal is at overall level Market.
- 2. No Models shall be changed in this activity. Only Impact analysis should be done on the parallel run result for few markets to evaluate any change.
- 3. All internal data for analysis should be at the same granularity level as the previous modelling data and should be in the same format for past and future period. This data needs to be provided by Unilever.
 - i. Mandatory Data
 - 1. Promotional Data with Attributes (Type of Promotion, Discount) changed
 - 2. Actuals data
 - 3. Product Hierarchy data
 - 4. Customer Hierarchy data if changed
 - 5. Geography Hierarchy data
- 4. Lead Allocation from EY for every Market will be done in collaboration with Unilever.
- 5. Shift from Analysis Stage to application of change to be confirmed by Unilever & EY based on the final impact report.
- 6. Change Request as per Compass will commence post sign-off from Unilever.
- 7. Delay in Sign-off post achievement of Reports will be charged on T&M basis (0.5 * Number of Categories at 200 EUR/day.
 - 8) **Project Approach:** Our team of experienced business analysts and data scientists would be involved in end-to-end project delivery.
 - 9) Project Timelines: Unless otherwise agreed and subject to the terms and conditions, this SOW is valid till 10th July 2022.
 - 10) Project Team Structure: EY project team will consist of the following resources
 - Lead Consultant
 - Consultant
 - 11) Overall Project Assumptions: The calculation of fees is based on the man-days per team member, and the standard agreed rates as per agreement between Unilever and EY
 - 12) Fees are defined assuming India based resources only. Additional costs will be incurred for deploying EY resources from other regions/EY local resources for respective countries.
 - 13) Travel expenses will be billed as per actual and as per the standard contract between Unilever and EY



Team Scope, Deliverables and Key Activities

14) Team Scope:

This document covers the roles and responsibilities of the following teams within the scope of the overall team structure.

a) EY Responsibilities

Deliverable	Type of Deliverable	Completion date
Project Governance	On Going	10 th July 2022
Developing OCR Engine	On Going	10 th July 2022

b) Unilever Responsibilities

Unilever Enterprise solution managers will monitor quality standards of deliverables, evaluate whether objectives are being met and enable project management. EY is fully accountable for deliverables mentioned in part (a) above. Unilever manager will be responsible for escalating or taking corrective actions where other 3rd parties are involved.

c) Specific additional terms and conditions

Our work will not be performed in accordance with generally accepted auditing, review, or other assurance standards in [the relevant jurisdiction] and, accordingly does not express any form of assurance. None of the Services or any Reports will constitute any legal opinion or advice. We will not conduct a review to detect fraud or illegal acts.

Notwithstanding anything contrary to the Agreement or this SOW, we do not assume any responsibility for any third-party products, programs or services, their performance or compliance with your specifications or otherwise.

We have based any comments or recommendations as to the functional or technical capabilities of any products in use or being considered by you solely on information provided by your vendors, directly or through you. We are not responsible for the completeness or accuracy of any such information or for confirming any of it.

15) Deliverables

Deliverable	Type of Deliverable	Completion Date
Exploration	On Going	10 th July 2022
Impact Analysis and Testing	On Going	10 th July 2022



Commercial Impact

16) Commercial details:-

Sr. No	Role	Per Day Rate (EUR)	Total number of resources	Months	No of Days	Total Estimated Man-Days (No of Days*No of Resources)	Total Fees (EUR)
1	Principal Architect	260	0.5	Jun'22- Jul'22	30	30	3,900
2	Consultant	209	0.5	Jun'22- Jul'22	30	30	3,135
	Total						7,035

- ✓ IMP Note*: The above rates are exclusive of Taxes & any applicable statutory charges
 - :- Mandatory to attach procurement approved quotation
 - : Travel expenses need to approve by IT (stakeholder & Procurement)

17) Other Overheads -

	UOM	Rate (Per Month)	Total Amount
Laptop Charges			Nil
Data Card			Nil
Mobile charges			Nil

The services will be performed onsite at the premises of UIPL

18) The Commercials:

The overall commercial for the project would be **7,035** EUR /-. The billing would be done monthly based on timesheets approved by respective stakeholders.

The rates applied in this Statement of Work is as per the LIA (Local Implementation Agreement). No further discounts shall be applicable, including under the terms of Section 5 (Project Discounts) of Schedule 6 (Commercial Schedule) of the MSA.

Approval By: U.K.CENTRAL RESOURCES LTD	Supplier Name: EY LLP
Approval By: Docusigned by: Meenakshi Chhajer 2DF09A8789D34BD	Approval By:
Name: Meenakshi	Name: Ajay Kamat
Title: Platform Lead S&OP and LTCP Information Technology	Title: Partner
Date:	Date: