



Ernst & Young LLP  
12<sup>th</sup> & 13<sup>th</sup> Floor  
"UB City" Canberra Block  
No. 24, Vittal Mallya Road  
Bengaluru – 560 001, India

Tel: +91 80 6727 5000  
ey.com/en\_in

# STATEMENT OF WORK

## Between

**Unilever U.K. Central Resources Ltd, 100 VE, Victoria Embankment, London**

## **& Ernst & Young LLP for FEU – Demand Planning**

Further to the Engagement Agreement dated 1<sup>st</sup> December 2022, in connection with Ernst & Young LLP ("we" or "EY") performing professional services for Unilever U.K. Central Resources Ltd be read in conjunction with Unilever Purchasing Agreement or Master Service Agreement CW67101 executed on 1<sup>st</sup> May 2019 Between Unilever U.K. Central Resources Ltd and Supplier name Ernst & Young LLP. All the terms and condition in the above stated Unilever Purchasing Agreement are applicable to this Statement of Work.

### **1) Statement of Work:**

**Client:** Unilever U.K. Central Resources Ltd.  
**Project Name:** FEU – Demand Planning  
**Statement Of Work :-** Dec 2022 – Feb 2023  
**MSA/UPA Agreement#:** CW67101  
**Project Code:** FEU – Demand Planning

### **2) Project Background:**

One of the key technologies under iOps program is FEU, a Machine Learning-based forecasting engine that will ingest large volumes of internal and external data and use advanced ML and AI algorithms to generate Unilever's volume forecast. The Projects Consultants form an important bridge between the business users and the data science teams.

### **3) Overall Project Scope:**

Our experienced professional would assist Unilever in improving the ocean lane forecast by providing visibility through actual forward data

**4) Geographical Scope:** Geographical scope includes all the Global landscapes of Unilever. EY resources will work out of EY offices in Bengaluru and would travel to Uniops Bengaluru offices as and when required by the client.

**5) Functional Scope:** Project will be led by Uniops Leadership and solution delivery team consisting of EY



- 6) Systems Scope:** This is a non-system consulting project and hence involves not system changes as part of its scope.

We will not identify, address or correct any errors or defects in your computer systems, other devices or components thereof ("Systems"), whether or not due to imprecise or ambiguous entry, storage, interpretation or processing or reporting of data. We will not be responsible for any defect or problem arising out of or related to data processing in any Systems.

- 7) Technical Scope:** EY team is not involved in technical scoping or delivery of technical parts in the project. EY team will help Unilever project managers in driving the project. Details are as follows:

- Our Consultant would assist Unilever in managing and executing complex program that focuses on delivering value, reducing risk and enhancing enterprise alignment.
- Work with various work streams and business functions in defining process efficiency identifying needs and purposes, drive cost optimization through continuous monitoring and standardized approach
- Collect and deliver information progress within the business function to key stakeholders
- Improve communication and decision-making process to help project achieve the strategic objectives
- Knowledge management by maintaining repository of plans, processes, work stream reports.

- 8) Project Approach:** The Demand Planning Consulting (Forecast SMEs) are expected to bring in domain knowledge, retail/CPG expertise and stakeholder management skills and hand-on machine learning skills to translate the business problems into functional features that the data science team can work on, from EY offices located in Bangalore, utilizing standard templates and tools for review, analysis and presentation of the results.

- 9) Project Timelines:** Unless otherwise agreed, and subject to the terms and conditions, this SOW is valid till 28<sup>th</sup> Feb 2023.

- 10) Project Team Structure:** EY project team will consist of following resources
- Principal Consultants

- 11) Overall Project Assumptions:** The calculation of fees is based on the man days per team member and the standard agreed rates as per agreement between Unilever and EY

- 12) Fees** are defined assuming India based resources only. Additional costs will be incurred for deploying EY resources from other regions/EY local resources for respective countries.

- 13) Travel expenses** will be billed as per actual and as per the standard contract between Unilever and EY



## Team Scope, Deliverables and Key Activities

### 12) Team Scope:

This document covers the roles and responsibilities of the following teams, within the scope of the overall team structure.

#### a) EY Responsibilities

Deliverable	Type of Deliverable	Completion date
Governance and communications	Weekly meeting /presentation/excel	On going
Project status report	Weekly meeting /presentation/excel	On going

#### b) Unilever Responsibilities

Unilever Enterprise solution managers will monitor quality standards of deliverables, evaluate whether objectives are being met and enable project management. EY is fully accountable for deliverables mentioned in part (a) above. Unilever manager will be responsible to escalate or take corrective actions where other 3rd parties are involved.

#### c) Specific additional terms and conditions

Our work will not be performed in accordance with generally accepted auditing, review, or other assurance standards in [the relevant jurisdiction] and accordingly does not express any form of assurance. None of the Services or any Reports will constitute any legal opinion or advice. We will not conduct a review to detect fraud or illegal acts.

Notwithstanding anything to the contrary in the Agreement or this SOW, we do not assume any responsibility for any third-party products, programs or services, their performance or compliance with your specifications or otherwise.

We have based any comments or recommendations as to the functional or technical capabilities of any products in use or being considered by you solely on information provided by your vendors, directly or through you. We are not responsible for the completeness or accuracy of any such information or for confirming any of it.

### 13) Deliverables

Deliverable	Type of Deliverable	Completion Date
Governance and communications	Weekly meeting /presentation/excel	On going
Project status report	Weekly meeting /presentation/excel	On going



### Commercial Impact

#### 14) Commercial details :-

Sr. No	Role	Per Day Rate (INR)	Total number of resources	Months	Total Estimated Man-Days	Total Fees (INR)	Total Fees (EUR)
1	Principal Consultant	16,343	1	Dec 22 - Feb 23	66	10,78,638	13,316.51
	<b>Total</b>					<b>10,78,638</b>	<b>13,316.51</b>

Note: Above EUR rates are calculated at conversion rate of 1 EUR = 81 INR. Billing will be done basis applicable monthly rate as per agreement between EY and Unilever.

- ✓ **IMP Note\*** :- The above rates are exclusive of Taxes & any applicable statutory charges
- :- Mandatory to attach procurement approved quotation
  - :- Travel expenses need to approve by IT (stakeholder & Procurement).

#### 15) Other Overheads:-

	UOM	Rate (Per Month)	Total Amount
Laptop Charges			Nil
Data Card			Nil
Mobile charges			Nil

#### 16) The Commercials:

The overall commercial for the project would be **13,316.51** EUR /-. The billing would be done monthly based on timesheets, approved by respective stakeholders.

The rates applied in this Statement of Work is as per the LIA (Local Implementation Agreement). No further discounts shall be applicable, including under the terms of Section 5 (Project Discounts) of Schedule 6 (Commercial Schedule) of the MSA.

Approval By: U.K. CENTRAL RESOURCES LTD	Supplier name: EY LLP
Approval By:  92C5424F52D6425...	Approval By: 
Name: Sakshi Kachru	Name: Ajay Kamat
Title: FEU Service & Delivery Lead	Title: Partner
Date:	Date: