

STATEMENT OF WORK

Between

Unilever U.K. Central Resources Limited, Blackfriars, London, EC4P 4BQ, United Kingdom and Ernst & Young LLP for Kinaxis Adoption program across markets.

Further to the Engagement Agreement dated 13th March 2023, in connection with Ernst & Young LLP ("we" or "EY") performing professional services for Unilever Nigeria PLC be read in conjunction with Unilever Purchasing Agreement or Master Service Agreement CW67101 executed on 1st May 2019 Between Unilever Nigeria PLC and Supplier name Ernst & Young LLP. All the terms and condition in the above stated Unilever Purchasing Agreement are applicable to this Statement of Work.

1) Statement of Work:

Client: Unilever U.K. Central Resources
Project Name: Kinaxis RR Adoption Program
Statement Of Work :- 13th March 2023 – 1st April 2024
MSA/UPA Agreement#: CW67101
Project Code: Kinaxis Adoption

2) Project Background:

Unilever's Global Strategy and Operations team that is responsible for delivering Supply Chain solutions across the 4 major regions has approached EY to setup a supply chain analytics team to provide support for Kinaxis supply planning and managed services across SEA, Europe, NA and MEA region of Unilever. Including dashboarding/ visualizations.

3) Overall Project Scope:

Our experienced professional would assist Unilever in managing complex programs across Supply chain projects that focus on delivering value, reducing risk and enhancing enterprise alignment.

4) Geographical Scope: Geographical scope includes entire SEA, North America, Middle East Asia and Europe regions of Unilever. EY resources will work out of EY offices in Bangalore and will travel to client location if required.

5) Functional Scope: Project will be led by Process Excellence Global Director and the Global Process Excellence Planning team consisting of ETS Enterprise Solutions and EY will be formed.

Data validation

- Validation of Supply plan generated by Kinaxis RR and the required master data from the Master data dashboard.
- Resolution of discrepancies identified by coordinating with business users

Reporting and Analysis

- Triggering exception reports highlighting probable reasons for exceptions
- Performing corrections with respect to master data and processes
- Performing simulations with respect to supply and distribution plan generation
- Develop or enhance current adoption dashboards

Training/SOP adoption

- Training of business users on Input / Output validation
- Facilitating usage of SOP adoption by periodic training/handholding sessions and periodic refinement in SOPs

Execution

- Identify pain areas and solutioning through system usage.
- Detailed analysis on system output accuracy and suggest improvements
- Complete assessment to determine areas of improvement and sustenance to monitor performance and periodic reporting.
- Run scrum calls for resolution of loss reasons against the exceptions

6) Systems Scope: This is a non-system consulting project and hence involves not system changes as part of its scope.

We will not identify, address or correct any errors or defects in your computer systems, other devices or components thereof ("Systems"), whether or not due to imprecise or ambiguous entry, storage, interpretation or processing or reporting of data. We will not be responsible for any defect or problem arising out of or related to data processing in any Systems.

7) Technical Scope: EY team is not involved in technical scoping or delivery of technical parts in the project. EY team will help Unilever project managers in driving the project. Details are as follows : -

EY team will support Unilever in the following areas, as part of this program:

- Solutioning on business pain areas – Kinaxis RR based Supply planning and distribution planning along with Master Data fixes
- Training planner on system usage and optimizer validations/analysis.
- Detailed analysis for output validation – Benefits and Compliance tracking

Project Approach: Our team of experienced subject matter expert professionals would assist UKCR in managing and executing activities with respect to analysis of sustainability data, from Unilever Bangalore, utilizing standard templates and tools for review, analysis and presentation of the results.

8) Project Timelines: Unless otherwise agreed, and subject to the terms and conditions, this SOW is valid till 1st April 2024

9) Project Team Structure: EY project team will consist of following resources

- **5 Lead Consultants across markets**

10) Overall Project Assumptions: The calculation of fees is based on the man days per team member and the standard agreed rates as per agreement between Unilever and EY

11) Fees are defined assuming India based resources only. Additional costs will be incurred for deploying EY resources from other regions/EY local resources for respective countries.

12) Travel expenses will be billed as per actual and as per the standard contract between Unilever and EY

Team Scope, Deliverables and Key Activities

12) Team Scope:

This document covers the roles and responsibilities of the following teams, within the scope of the overall team structure.

a) EY Responsibilities

Deliverable	Type of Deliverable	Completion date
Governance and communications	Weekly meeting /presentation/excel	Ongoing
Project status report	Weekly meeting /presentation/excel	Ongoing
Process improvements and solutioning to improve adoption	Weekly meeting /presentation/excel	Ongoing

Training and onboarding of market resources

b) Unilever Responsibilities

Unilever Enterprise solution managers will monitor quality standards of deliverables, evaluate whether objectives are being met and enable project management. EY is fully accountable for deliverables mentioned in part (a) above. Unilever manager will be responsible to escalate or take corrective actions where other 3rd parties are involved.

c) Specific additional terms and conditions

Our work will not be performed in accordance with generally accepted auditing, review, or other assurance standards in [the relevant jurisdiction] and accordingly does not express any form of assurance. None of the Services or any Reports will constitute any legal opinion or advice. We will not conduct a review to detect fraud or illegal acts.

Notwithstanding anything to the contrary in the Agreement or this SOW, we do not assume any responsibility for any third-party products, programs or services, their performance or compliance with your specifications or otherwise.

We have based any comments or recommendations as to the functional or technical capabilities of any products in use or being considered by you solely on information provided by your vendors, directly or through you. We are not responsible for the completeness or accuracy of any such information or for confirming any of it.

13) Deliverables

Deliverable	Type of Deliverable	Completion Date
Governance and communications	Weekly meeting /presentation/excel	Ongoing
Project status report	Weekly meeting /presentation/excel	Ongoing
Process or KPI improvements	Weekly Meeting /presentation/excel/ Visualization tools	Ongoing

Commercial Impact

14) Commercial details :-

Sr. No	Role	Day Rate (INR)	Total number of resources	Months	No of Days	Total Estimated Man-Days	Total Fees (INR)	Total Fees (EUR)	Rate EUR/Month	UL cost center
1	Lead Consultants (Akarsh Bhardwaj)	19524	0.75	13 th Mar'23 – 13 th Mar'24	21	252	24,60,024	30,000	2,500	B600172237 (Asia and Arabia)
2	Lead Consultants (Anuj Agarwal)	14385	1	13 th Mar'23 – 13 th Mar'24	21	252	36,25,020	44,208	3,684	B600172237 (Asia)
3	Lead Consultants (Shruti Rao)	14385	1	13 th Mar'23 – 13 th Mar'24	21	252	36,25,020	44,208	3,684	B600172492 (Europe)
4	Lead Consultants (Aditya Swain)	14385	1	1 st April'23 – 1 st April'24	21	252	36,25,020	44,208	3,684	B600172492 (Europe)
5	Lead Consultants (Sooraj Poddar)	14385	1	13 th Mar'23 – 13 th Mar'24	21	252	36,25,020	44,208	3,684	B600172237 (North America)
Total						1,69,60,832		2,06,832	17,236	

Note: Above EUR rates are calculated at conversion rate of 1 EUR = 82 INR. Billing will be done basis applicable monthly rate as per agreement between EY and Unilever.

✓ **IMP Note*** :- The above rates are exclusive of Taxes & any applicable statutory charges

- : - Mandatory to attach procurement approved quotation
- : - Travel expenses need to approve by IT (stakeholder & Procurement).

15) Other Overheads:-

	UOM	Rate (Per Month)	Total Amount
Laptop Charges			Nil
Data Card			Nil
Mobile charges			Nil

The services will be performed onsite at the premises of UIPL

16) The Commercials:

The overall commercial for the project would be **2,06,832 EUR /-**. The billing would be done monthly based on timesheets, approved by respective stakeholder.

The above rates are valid only till 1st April'24. Any revisions from 1st April'24 would be applicable accordingly.

The rates applied in this Statement of Work is as per the local rate card agreed between Unilever and EY India. No further discounts shall be applicable, including under the terms of Section 5 (Project Discounts) of Schedule 6 (Commercial Schedule) of the MSA.

Approval By: UKCR	Supplier name: EY LLP
Approval By:	Approval By: 
Name:	Name: Ajay Kamat
Title: Process Excellence Global Planning Director	Title: Partner
Date:	Date:

Title 2: Planning Excellence Sr. Manager

Signature: 

Email: OmPrakash.Dubey@unilever.com