

Business processes focus Ensure the business process view of the organization is at the core of the definition of the project.

- Clearly articulate the key business processes that are in scope and the respective personas so they are understood by all involved parties in the implementation.
- Ensure business model analysis, process engineering, and standardization strategies are considered part of the project definition and deliver a strong process baseline before implementation starts.
- Collect the business processes in a structured and hierarchical process catalog during the requirements phase.

Process-centric solution

Use business processes for each phase of the project to deliver better outcomes (all phase activities are better planned, performed, and measured).

Opportunity for optimization

Explore opportunities to evolve, optimize, and consolidate your processes as part of the implementation to meet the digital transformation goals and drive user adoption.

- Ensure the business process definition is complete and considers all activities and subprocesses.
- Take advantage of the latest SaaS technology to drive efficiency and effectiveness for the process optimization.
- Ensure future readiness when mapping your business process to the solution by incorporating configurability by design.

Fit gap analysis

Adopt a fit-to-standard approach and align to the philosophy of adopting wherever possible and adapting only where justified.