

They will give you as much responsibility as they feel you can handle well. Demonstrate that you have ability and positive attitudes and your youthfulness will be considered an advantage.

In quick recap, the cure for age excusitis is:

1. Look at your present age positively. Think, "I'm still young," not "I'm already old." Practice looking forward to new horizons and gain the enthusiasm and the feel of youth.

2. Compute how much productive time you have left. Remember, a person age thirty still has 80 percent of his productive life ahead of him. And the fifty-year-old still has a big 40 percent—the best 40 percent—of his opportunity years left. Life is actually longer than most people think!

3. Invest future time in doing what you really want to do. It's too late only when you let your mind go negative and think it's too late. Stop thinking "I should have started years ago." That's failure thinking. Instead think, "I'm going to start now, my best years are ahead of me." That's the way successful people think.

4. "But My Case Is Different; I Attract Bad Luck."

Recently, I heard a traffic engineer discuss highway safety. He pointed out that upward of 40,000 persons are killed each year in so-called traffic accidents. The main point of his talk was that there is no such thing as a true accident. What we call an accident is the result of human or mechanical failure, or a combination of both.

What this traffic expert was saying substantiates what wise men throughout the ages have said: *there is a cause for everything*. Nothing happens without a cause. There is nothing accidental about the weather outside today. It is the result of specific causes.