

*Q* If you can do all that you claim with propaganda, it is little wonder that we have wars and business depressions. Give me a simple description of what you mean by the term "propaganda." Just what is it and how does it work? I wish to know particularly how you cause people to drift through the use of this devilish device.

*A* Propaganda is any device, plan, or method by which people can be influenced without knowing that they are being influenced, or the source of the influence.

Propaganda is used in business for the purpose of discouraging competition. Employers use it to gain advantage over their employees. The employees retaliate by using it to gain advantage over their employers. In fact, it is used so universally and through such a smooth and beautiful streamlined technique that it looks harmless even when it is detected.

*Q* I suppose some of your boys are now engaged in preparing the minds of the American people to drift into some form of dictatorship. Tell me how they work.

*A* Yes! Millions of my boys are preparing Americans to become Hitlerized. My best boys are working through politics and labor organization. We intend to take over the country with ballots instead of bullets. Americans are so sensitive they would never stand the shock of seeing their form of government changed with the aid of machine guns and tank cars. So our propaganda boys are serving them a diet they will swallow, by stirring up strife between employers and employees and turning the government against business and industry. When propaganda has done its work thoroughly, one of my boys will move in as dictator and the Nine Old Men on your Supreme Court with their silly notions of the Constitution will move out!