But the Devil's opposition must have been at work too!

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As I sat there in front of the Lincoln Memorial, reviewing in retrospect the circumstances which had so many times previously lifted me to great heights of achievement, only to let me drop to equal depths of despair, a happy thought was handed over to me in the form of a definite plan of action by which I believed I could throw off that hypnotic feeling of indifference with which I had been bound.

In the interview with the Devil, the exact nature of the power by which I had been deprived of my initiative and courage has been described. It is the same power with which millions of others were bound during the Great Depression. It is the chief weapon with which the Devil ensnares and controls human beings.

The sum and substance of this thought which came to me was this: Despite the fact that I had learned from Andrew Carnegie and more than five hundred others of equal business and professional achievements that noteworthy achievements in all walks of life come through the application of the Master Mind (the harmonious coordination of two or more minds working to a definite end), I had failed to make such an alliance for the purpose of carrying out my plan to take the philosophy of individual achievement to the world.

Despite the fact I had understood the power of the Master Mind, I had neglected to appropriate and use this power. I had been laboring as a "lone wolf" instead of allying myself with other and superior minds.