

In other words, failure thoughts are taken over by the law of hypnotic rhythm and made permanent if the individual accepts any circumstances as being permanent failure. That same law just as readily takes over and makes permanent thoughts of success.

***“Failure is a state of mind; therefore,
it is something an individual can control until he neglects
to exercise this privilege.”***

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Can this be true? Has Hill convinced you that “failure is a man-made circumstance”? I believe he makes a compelling case. If I look closely at my life—my own successes and failures in business, mistakes, and missteps—can I claim that anyone is responsible other than myself? Will a personal inventory of your life yield different results? Hill has helped me place a different value on failure than I did in the past...

Q What part, then, does failure play in helping an individual break the grip of hypnotic rhythm after that law has been fastened upon his mind?

A Failure brings a climax in which one has the privilege of clearing his mind of fear and making a new start in another direction. Failure proves conclusively that something is wrong with one's aims or the plans by which the object of these aims is sought. Failure is the dead end of the habit-path one has