160

1. Do circulate in new groups. Restricting your social environment to the same small group produces boredom, dullness, dissatisfaction; equally important, remember that your success-building program requires that you become an expert in understanding people. Trying to learn all there is to know about people by studying one small group is like trying to master mathematics by reading one short book.

Make new friends, join new organizations, enlarge your social orbit. Then too, variety in people, like variety in anything else, adds spice to life and gives it a broader dimension. It's good mind food.

- 2. Do select friends who have views different from your own. In this modern age, the narrow individual hasn't much future. Responsibility and positions of importance gravitate to the person who is able to see both sides. If you're a Republican, make sure you have some friends who are Democrats, and vice versa. Get to know people of different religious faiths. Associate with opposites. But just be sure they are persons with real potential.
- 3. Do select friends who stand above petty, unimportant things. Folks who are more concerned with the square footage of your home or the appliances you have or don't have than with your ideas and your conversation are inclined to be petty. Guard your psychological environment. Select friends who are interested in positive things, friends who really *do* want to see you succeed. Find friends who breathe encouragement into your plans and ideals. If you don't, if