- **Q** In other words, when you gain control of a person you take over all there is of his individuality up to the time that he quits using his own mind? Is that correct?
- A That is how I operate.
- **Q** What do you do with people whom you control before death? Of what good are they to you while they live?
- A I use them, or what is left of than after I take charge, as propagandists to help me prepare the minds of others to drift.
- **Q** You not only fool people into destroying their power to control their own minds, but you use them to help you trap others?
- A Yes, I let no opportunity get away from me.
- **Q** Let us come back to the subject of hypnotic rhythm. Tell me more of how this law works. Show me how you use individuals to help you gain control over others. I want to know something of the most effective way you use hypnotic rhythm.
- A Oh, that is easy! The thing I like best is to fill the minds of people with fear. Once I fill one's mind with fear I have little trouble causing him to drift until I have entangled him in the web of hypnotic rhythm.
- Q What human fear best serves your purpose?
- A The fear of death.
- **Q** Why is the fear of death your favorite weapon?