

Q Are all men like that?

A Oh, no. Two out of every hundred have their egotism so thoroughly under control that even an expert flatterer couldn't get under their skins with a double-edged butcher knife.

Q How does a cunning woman apply her art of flattery in attracting men?

A Great heavens, man, do I have to draw a picture of her method for you? Have you no imagination?

Q Oh, yes, I have imagination enough, Your Majesty, but I am thinking of the poor dupes of the world who need to understand the exact technique with which they may be flattered into the habit of drifting. Go on and tell us how a woman can harpoon rich and presumably smart men.

A This is a devilish trick to play on women, but since you demand the information I am helpless to withhold it. Women influence men through a technique consisting, first, of ability to inject soft, cooing baby tones into their voices, and, second, by closing their eyes into a half-closed position which registers hypnotism in connection with the flattery of men.

**I am sure there are a few women agitated by this;
in fact, I was at first. Roll your eyes, and keep going...
there is truth here!**

Q Is that all there is to the business of flattery?