

show he has special ability and ambition by volunteering. By all means, volunteer for those special assignments.

Think about the leaders you know in business, the military, your community. Do they fit the description of activationist or would you say they are passivationists?

Ten times out of ten they're activationists, people who do things. The fellow who stands on the sidelines, who holds off, who is passive, does not lead. But the doer, the fellow who thinks action, finds others want to follow him.

People place confidence in the fellow who acts. They naturally assume he knows what he is doing.

I've never heard anyone complimented and praised because "he doesn't disturb anyone," "he doesn't take action," or "he waits until he's told what to do."

Have you?

GROW THE ACTION HABIT

Practice these key points:

1. Be an activationist. Be someone who does things. Be a doer, not a don't-er.
2. Don't wait until conditions are perfect. They never will be. Expect future obstacles and difficulties and solve them as they arise.
3. Remember, ideas alone won't bring success. Ideas have value only when you act upon them.