

Q What you say leads me to the conclusion that drifting is a weakness which inevitably ends in failure, whether among individuals or nations. Is that your claim?

A Drifting is the most common cause of failure in every walk of life. I can control anyone whom I can induce to form the habit of drifting on any subject. The reason for this is two-fold. First, the drifter is just so much putty in my hands, to be molded into whatever pattern I choose, because drifting destroys the power of individual initiative. Second, the drifter cannot get help from my opposition, because the opposition is not attracted to anything so soft and useless.

Q Is that why a few people are wealthy while the majority of people are poor?

A That is exactly the reason. Poverty, like physical illness, is a contagious disease. You find it always among the drifters, never among those who know what they want and are determined to get just that! It may mean something to you when I call your attention to the fact that the non-drifters, whom I do not control, and those who possess most of the wealth of the world, happen to be the same people.

Q I have always understood that money was the root of all evil, that the poor and the meek would inherit heaven, while the wealthy would pass into your hands. What have you to say of that claim?

A Men who know how to get the material things of life generally know how to keep out of the hands of the Devil as well. The ability to acquire things is contagious. Drifters acquire nothing except that which no one else wants. If more people