- A If you go through with this mad idea of publishing my confession, you will open the gates of hell and turn loose all the precious souls I have collected back down through the ages. You will deprive me of souls yet unborn. You will release from my bondage millions now living. Stop, I beg of you.
- **Q** Open up. Let's hear what you have to say about the principle of definiteness of purpose.
- A You are pouring water on the fires of hell, but the responsibility is yours, not mine. I may as well tell you that any human being who can be definite in his aims and plans can make life hand over whatever is wanted.
- **Q** That is a broad claim, Your Majesty. Do you wish to tone it down a bit?
- A Tone it down? No, I wish to tone it up. When you hear what I now have to say, you will understand why the principle of definiteness is so important. My opposition uses a clever little trick to cheat me of my control over people. The opposition knows that definiteness of purpose closes the door of one's mind so tightly against me that I cannot break through unless I can induce one to form the habit of drifting.
- **Q** Why doesn't your opposition give your secret to all people by telling them to avoid you through definiteness of purpose? You have already admitted that two out of every hundred people belong to your opposition.
- A Because I am more clever than my opposition. I draw people away from definiteness with my promises. You see, I control more people than my opposition because I am a