**Q** Go ahead, now, and describe how people neglect their privilege of being free and self-determining through indefiniteness and drifting.

A I have already made brief reference to this principle, but I will now go into more minute details as to how the principle works.

I shall have to begin at the time of birth. When a child is born, it brings with it nothing but a physical body representing the evolutionary results of millions of years of ancestry.

Its mind is a total blank. When the child reaches the age of consciousness and begins to recognize the objects of its surroundings, it begins, also, to imitate others.

Imitation becomes a fixed habit. Naturally the child imitates, first of all, its parents! Then it begins to imitate its other relatives and daily associates, including its religious instructors and schoolteachers.

The imitation extends not merely to physical expression, but also to thought expression. If a child's parents fear me and express that fear within range of the child's hearing, the child picks up the fear through the habit of imitation and stores it away as a part of its subconscious stock of beliefs.

If the child's religious instructor expresses any form of fear of me (and they all do, in one form or another), that fear is added to the similar fear passed to the child by its parents, and the two forms of negative limitation are stored away in the subconscious mind to be drawn upon and used by me later in life.

In a similar way the child learns, by imitation, to limit its power of thought by filling its mind with envy, hatred, greed, lust, revenge, and all the other negative impulses of thought which destroy all possibility of definiteness.

Meanwhile I move in and induce the child to drift until I bind its mind through hypnotic rhythm.