

Q Tell me of the most common habits by which you control the minds of people.

A That is one of my cleverest tricks: I enter the minds of people through thoughts which they believe to be their own. Those most useful to me are fear, superstition, avarice, greed, lust, revenge, anger, vanity, and plain laziness. Through one or more of these I can enter any mind, at any age, but I get my best results when I take charge of a mind while it is young, before its owner has learned how to close any of these nine doors. Then I can set up habits which keep the doors ajar forever.

Q I am catching on to your methods. Now let us go back to the habit of drifting. Tell us all about that habit since you say it is your cleverest trick in controlling the minds of people.

A As I said before, I start people drifting during their youth. I induce them to drift through school without knowing what occupation they wish to follow in life. Here I catch the majority of people. Habits are related. Drift in one direction and soon you will be drifting in all directions. I also use environmental habits to give me a definite grip on my victims.

Q I see. You make it your business to train children in the habit of drifting by inducing them to go through school without aim or purpose. Now tell me of some of your other tricks with which you cause people to become drifters.

A Well, my second best trick in developing the habit of drifting is one that I put into operation with the aid of parents and public schoolteachers and religious instructors.

I warn you not to force me to mention this trick. Do not disclose this trick. If you do so, you will be hated by my