

time or another on all my minor whims and endeavors, but my drifting was offset by my major purpose, which was sufficient to restore my courage and start me once more in the quest of knowledge every time I was defeated in connection with my minor aims.

I learned something of the hazardous nature of the habit of drifting while engaged in analyzing more than 25,000 people in connection with the organization of the Law of Success. These analyses showed that only two out of every 100 have a definite major aim in life. The other 98 were caught by the habit of drifting. It seems more than a coincidence that my analyses clearly corroborated the Devil's claim that he controls 98 out of every 100 people because of their habit of drifting.

Looking back over my own career, I can see clearly that I could have avoided the majority of the temporary defeats with which I met if I had been definitely following a plan for the attainment of my major purpose in life.

From my experience in having analyzed the problems of more than 5,000 families, I know, definitely, that the majority of married people who get out of harmony with each other do so because of the accumulation of a great number of little circumstances in their married relationship which could have been cleared up and disposed of as they arose if there had been a definite policy to do so. They do not live their married life with definiteness of purpose.

So the story has gone, all back down the ages. The man with the most definite plan and purpose and the most power rides on to victory. The others scurry for cover and get crushed under the heels of those who are more determined.

The answer is not hard to find. There is no use looking toward high heaven for it. For my part I would prefer to