

A few years ago, my young son insisted the two of us build a doghouse for Peanut, an intelligent pup of dubious pedigree and my son's pride and joy. His persistence and enthusiasm won, so we proceeded to build a home Peanut could call her own. Our combined carpentry talent equaled zero, and the end product clearly reflected that fact.

Shortly afterward a good friend stopped by and upon seeing what we had done asked, "What's that you've stuck up there among the trees? That's not a doghouse, is it?" I replied that it was. Then he pointed out just a few of our mistakes and summed it all up with "Why didn't you get a plan? Nobody these days builds a doghouse without a blueprint."

And, please, as you visualize your future, don't be afraid to be blue sky. People these days are measured by the size of their dreams. No one accomplishes more than he sets out to accomplish. So visualize a big future.

Below is a word-for-word excerpt from the life plan of one of my former trainees. Read it. Note how well this fellow visualized his "home" future. As he wrote this, it is obvious he really saw himself in the future.

"My home goal is to own a country estate. The house will be of the typical Southern-manor type, two stories, white columns and all. We will have the grounds fenced in, and probably will have a fishpond or two on the place as my wife and I both enjoy fishing. We will keep our Doberman kennels back of the house somewhere. The thing I have always wanted is a long winding driveway with trees lining each side.

"But a house is not necessarily a home. I am going to do everything I can to make our house more than just a place to eat and sleep. Of course, we do not intend to leave God out of our