

*Q* Which is more important, one's thoughts or one's deeds?

*A* All deeds follow thoughts. There can be no deeds without their having first been patterned in thought. Moreover, all thoughts have a tendency to clothe themselves in their physical counterpart. One's dominating thoughts, that is, the thoughts one mixes with the emotions, desire, hope, faith, fear, hate, greed, enthusiasm, not only have a tendency to clothe themselves in their physical equivalent, but they are bound to do so.

*Q* That reminds me to ask you to tell me more about yourself. Where, in addition to the minds of people, do you dwell and operate?

*A* I operate wherever there is something I can control and appropriate. I have already told you I am the negative portion of the electron of matter.

- I am the explosion in lightning.
- I am the pain in disease and physical suffering.
- I am the unseen general in warfare.
- I am the unknown commissioner of poverty and famine.
- I am the executioner extraordinaire at death.
- I am the inspirer of lust after the flesh.
- I am the creator of jealousy and envy and greed.
- I am the instigator of fear.
- I am the genius who converts the achievements of men of science into instruments of death.