
Mr. Earthbound has the power to force the Devil to answer his questions. His own knowledge of independent thought and lack of fear are his weapons to force this confession.

A My greatest weapon over human beings consists of two secret principles by which I gain control of their minds. I will speak first of the principle of habit, through which I silently enter the minds of people. By operating through this principle, I establish (I wish I could avoid using this word) the habit of drifting. When a person begins to drift on any subject, he is headed straight toward the gates of what you earthbound call hell.

Q Describe all the ways in which you induce people to drift. Define the word and tell us exactly what you mean by it.

A I can best define the word “drift” by saying that people who think for themselves never drift, while those who do little or no thinking for themselves are drifters. A drifter is one who permits himself to be influenced and controlled by circumstances outside of his own mind. He would rather let me occupy his mind and do his thinking than go to the trouble of thinking for himself. A drifter is one who accepts whatever life throws in his way without making a protest or putting up a fight. He doesn’t know what he wants from life and spends all of his time getting just that. A drifter has lots of opinions, but they are not his own. Most of them are supplied by me.

A drifter is one who is too lazy mentally to use his own brain. That is the reason I can take control of people’s thinking and plant my own ideas in their minds.