

Some years later I learned, from an experienced publisher, that no man experienced in the publication and distribution of national magazines would think of starting such a magazine with less than half a million dollars of capital.

The Golden Rule magazine and I were destined to part company. The more we succeeded the more discontented I became, until finally, due to an accumulation of petty annoyances caused by business associates, I made them a present of the magazine and stepped out. Through that move perhaps I tossed a small fortune over my shoulder.

This was only the beginning of Hill's love for magazines. *The Golden Rule* was followed by his publication of *The Napoleon Hill Magazine*. Later in life he became the editor of *SUCCESS*, a magazine that is still published today.

Next I organized a training school for salesmen. My first assignment was to train a sales army of 3,000 people for a chain store company, for which I received \$10 for each salesman who went through my classes. Within six months my work had netted me a little over \$30,000. Success, as far as money was concerned, was crowning my efforts with abundance. Again I became "fidgety" inside. I was not happy. It became more obvious every day that no amount of money would ever make me happy.

Without the slightest reasonable excuse for my actions, I stepped out and gave up a business from which I might easily have earned a healthy salary. My friends and business