

Defeat Is Converted into Victory

One afternoon I reached a decision through which I found the way out of my difficulty. I had a feeling that I wanted to get out into the "open spaces" of the country, where I could get a breath of fresh air and think.

I began to walk, and had gone seven or eight miles when I felt myself brought suddenly to a standstill. For several minutes I stood there as if I had been glued to my tracks. Everything around me went dark. I could hear the loud sound of some form of energy which was vibrating at a very high rate.

Then my nerves became quiet, my muscles relaxed, and a great calmness came over me. The atmosphere began to clear, and as it did so, I received a command from within which came in the form of a thought, as near as I can describe it.

The command was so clear and distinct that I could not misunderstand it. In substance it said, "The time has come for you to complete the philosophy of achievement which you began at Carnegie's suggestion. Go back home at once and begin transferring the data you have gathered from your own mind to written manuscripts." My "other self" had awakened.

For a few minutes I was frightened. The experience was unlike any I had ever undergone before. I turned and walked rapidly until I reached home. As I approached the house, I saw my three little boys looking out of a window of our house at our neighbor's children, who were dressing a Christmas tree in the house next door.

Then I recalled that it was Christmas Eve. Moreover, I recalled, with a feeling of deep distress such as I had never known before, that there would be no Christmas tree at our