## predictably irrational

minutes, then copied their answers onto the bubble sheet, and turned in their worksheets and bubble sheets. These students were our control group. Since they hadn't been given any of the answers, they had no opportunity at all to cheat. On average, they got 32.6 of the 50 questions right.

What do you predict that the participants in our other experimental conditions did? Given that the participants in the control condition solved on average 32.6 questions correctly, how many questions do you think the participants in the other three conditions claimed to have solved correctly?

Condition 1	Control	= <u>32.6</u>
Condition 2	Self-check	=
Condition 3	Self-check+shredding	=
Condition 4	Self-check+shredding	=
	+money jar	

What about the second group? They too answered the questions. But this time, when they transferred their answers to the bubble sheet, they could see the correct answers. Would they sweep their integrity under the rug for an extra 10 cents per question? As it turned out, this group claimed to have solved on average 36.2 questions. Were they smarter than our control group? Doubtful. Instead, we had caught them in a bit of cheating (by about 3.6 questions).

What about the third group? This time we upped the ante. They not only got to see the correct answers but were also asked to shred their worksheets. Did they take the bait? Yes, they cheated. On average they claimed to have solved 35.9 questions correctly—more than the participants in the control condition, but about the same as the participants in the second group (the group that did not shred their worksheets).