CUSTOMER SEGMENTATION BASED ON THEIR BUYING BEHAVIOUR

```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
from sklearn.cluster import KMeans
```

```
# loading the data from csv file to a Pandas DataFrame
customer_data = pd.read_csv('Mall_Customers.csv')
```

```
# first 5 rows in the dataframe
customer_data.head()
```

	CustomerID	Gender	Age	Annual Income (k$)	Spending Score (1-100)
0	1	Male	19	15	39
1	2	Male	21	15	81
2	3	Female	20	16	6
3	4	Female	23	16	77
4	5	Female	31	17	40

```
# finding the number of rows and columns
customer_data.shape
```

```
(200, 5)
```

```
# getting some informations about the dataset
customer_data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 200 entries, 0 to 199
Data columns (total 5 columns):
 #   Column                  Non-Null Count  Dtype
---  ------                  --------------  -----
 0   CustomerID              200 non-null    int64
 1   Gender                  200 non-null    object
 2   Age                     200 non-null    int64
 3   Annual Income (k$)      200 non-null    int64
 4   Spending Score (1-100)  200 non-null    int64
dtypes: int64(4), object(1)
memory usage: 7.9+ KB
```

```
# checking for missing values
customer_data.isnull().sum()
```

```
CustomerID                0
Gender                    0
Age                       0
Annual Income (k$)        0
Spending Score (1-100)    0
dtype: int64
```

Double-click (or enter) to edit

Choosing the Annual Income Column & Spending Score column

```
X= customer_data.iloc[:,[3,4]].values
print(X)
```

```
[[ 15  39]
 [ 15  81]
 [ 16   6]
 [ 16  77]
 [ 17  40]
 [ 17  76]
 [ 18   6]
 [ 18  94]
 [ 19   3]
 [ 19  72]
 [ 19  14]
 [ 19  99]
 [ 20  15]
 [ 20  77]
 [ 20  13]
 [ 20  79]
 [ 21  35]
 [ 21  66]
 [ 23  29]
 [ 23  98]
 [ 24  35]
 [ 24  73]
 [ 25   5]
 [ 25  73]
 [ 28  14]
 [ 28  82]
 [ 28  32]
 [ 28  61]
 [ 29  31]
 [ 29  87]
 [ 30   4]
 [ 30  73]
 [ 33   4]
 [ 33  92]
 [ 33  14]
 [ 33  81]
 [ 34  17]
 [ 34  73]
 [ 37  26]
 [ 37  75]
 [ 38  35]
 [ 38  92]
 [ 39  36]
 [ 39  61]
 [ 39  28]
 [ 39  65]
 [ 40  55]
 [ 40  47]
 [ 40  42]
 [ 40  42]
 [ 42  52]
 [ 42  60]
 [ 43  54]
 [ 43  60]
 [ 43  45]
 [ 43  41]
 [ 44  50]
```

```
# finding wcss value for different number of clusters

wcss = []

for i in range(1,11):
  kmeans = KMeans(n_clusters=i, init='k-means++', random_state=42)
  kmeans.fit(X)

  wcss.append(kmeans.inertia_)
```

```
# plot an elbow graph

sns.set()
plt.plot(range(1,11), wcss)
plt.title('The Elbow Point Graph')
plt.xlabel('Number of Clusters')
plt.ylabel('WCSS')
plt.show()
```

```
kmeans = KMeans(n_clusters=5, init='k-means++', random_state=0)

# return a label for each data point based on their cluster
Y = kmeans.fit_predict(X)

print(Y)
```

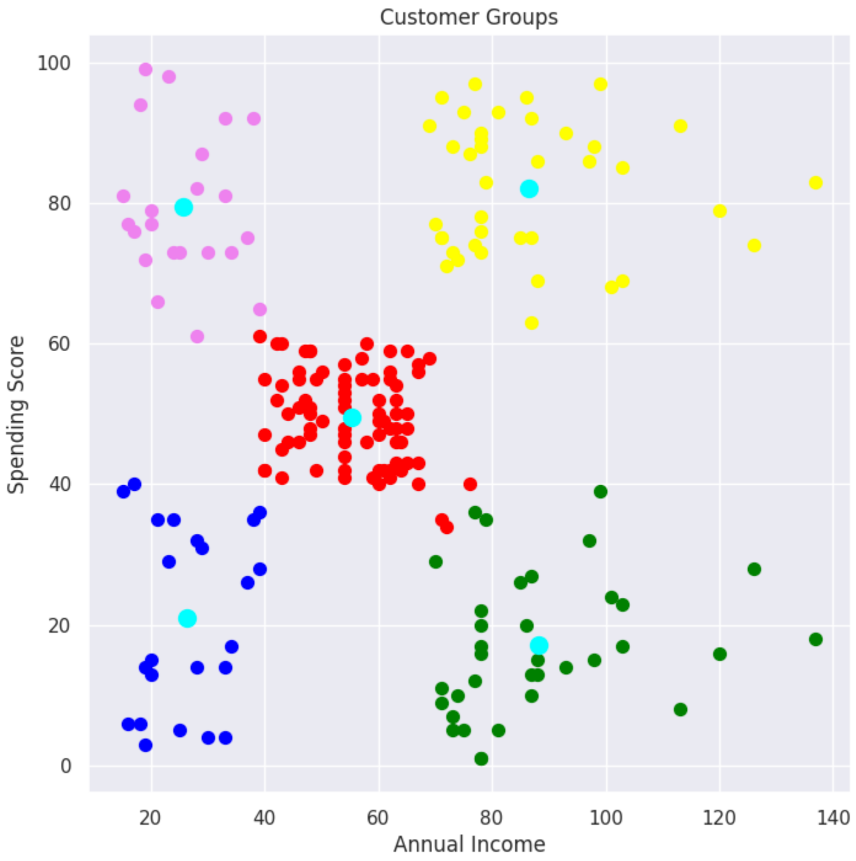
```
[4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4
 3 4 3 4 3 4 1 4 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
 1 1 1 1 1 1 1 1 1 1 1 1 2 0 2 1 2 0 2 0 2 1 2 0 2 0 2 0 2 0 2 1 2 0 2 0 2
 0 2 0 2 0 2 0 2 0 2 0 2 0 2 0 2 0 2 0 2 0 2 0 2 0 2 0 2 0 2 0 2 0 2 0 2 0
 2 0 2 0 2 0 2 0 2 0 2 0 2 0 2]
/usr/local/lib/python3.10/dist-packages/sklearn/cluster/_kmeans.py:870: FutureWarning: The default value of `n_init` will change fr
  warnings.warn(
```

```
# plotting all the clusters and their Centroids

plt.figure(figsize=(8,8))
plt.scatter(X[Y==0,0], X[Y==0,1], s=50, c='green', label='Cluster 1')
plt.scatter(X[Y==1,0], X[Y==1,1], s=50, c='red', label='Cluster 2')
plt.scatter(X[Y==2,0], X[Y==2,1], s=50, c='yellow', label='Cluster 3')
plt.scatter(X[Y==3,0], X[Y==3,1], s=50, c='violet', label='Cluster 4')
plt.scatter(X[Y==4,0], X[Y==4,1], s=50, c='blue', label='Cluster 5')

# plot the centroids
plt.scatter(kmeans.cluster_centers_[:,0], kmeans.cluster_centers_[:,1], s=100, c='cyan', label='Centroids')

plt.title('Customer Groups')
plt.xlabel('Annual Income')
plt.ylabel('Spending Score')
plt.show()
```



✓ 3s completed at 8:05 PM ● ×