

Damien Adams Vialaret

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EDUCATION

University of Ottawa Telfer School of Management	Ottawa, ON
<i>Honors Bachelor of Commerce – Finance (Bilingual degree, English/French)</i>	Sep 2020 - Pres
<ul style="list-style-type: none">TGPA: 8.00/10.00Scholarships: French Studies BursaryRelevant Coursework: Equity Valuation (A), Options and Futures (A), Fixed Income Investments (A+), Financial Modeling (A+), Fintech (A+) Portfolio Management (A-), Corporate Finance (A-), Finance Theory (A-)	

PROFESSIONAL EXPERIENCE

BMO Capital Markets Collateral Management Group	Toronto, ON
<i>Analyst – OTC Derivatives</i>	May 2024 - Aug 2024
<ul style="list-style-type: none">Performed daily functions to manage margining on unilateral and bilateral trades with call volumes reaching ~\$4B.Communicated with publicly traded companies and prepared risk reports for the bank's upper management.Pitched a Proactive Portfolio Reconciliation System (functioning VBA/full wireframe/walkthrough) to Managing Director and Director, focusing on report automation, data efficiency, and operational risk reduction.	
Scotiabank Commercial Banking	Ottawa, ON
<i>Commercial Banking Analyst</i>	Jan 2024 - Apr 2024
<ul style="list-style-type: none">Managed a portfolio of companies with annual revenues of up to \$1.1B, servicing 20+ credit requests, analyzing 50+ financial statements, conducting 10+ annual reviews, and successfully completing 2 full client onboardings.Led the Benchmark Rate Reform (CORRA transition) on a book of ~\$200MM+ of loans and swaps.Automated processes using Excel VBA and complex data mapping.	
University of Ottawa Telfer School of Management	Ottawa, ON
<i>Teaching Assistant – Financial Management (ADM 2350)</i>	Sep 2023 - Dec 2023
<ul style="list-style-type: none">Provided 5 final exam review sessions, covering complex finance concepts and practice problems (200 students each).Held 12 office hours, helping students understand fundamental finance concepts (8-15 students each).Tutored students one-on-one to solve/understand technical questions.	
BMO Financial Group Banking	Ottawa, ON
<i>Service Representative</i>	Jan 2023 - Dec 2023
<ul style="list-style-type: none">Won 3Q23 Spotlight Award, leading the Ottawa East Market with 540.4% Sales Achievement.Advised 500+ clients on investment and credit transactions (Obtained IFC certification to advise on Mutual Funds).	
Department of Justice Canada	Ottawa, ON
<i>Accounts Receivable Analyst</i>	Jan 2022 - Dec 2022
<ul style="list-style-type: none">Managed department-wide AR accounts, ensured balanced books, and resolved discrepancies for both internal and external clients.Optimized workflow efficiency through the development of financial models and interactive dashboards.	
<i>Financial Assistant</i>	Jun 2021 - Dec 2021
<ul style="list-style-type: none">Conducted a comprehensive department-wide budget analysis encompassing all cost centers across each branch.Led a project aimed at pinpointing budget anomalies stemming from the impact of the COVID-19 pandemic.	

CERTIFICATIONS

CFA Institute Level I Candidate	Exp Feb 2025
<ul style="list-style-type: none">February 2024 exam	
Investment Funds in Canada Moody's	Issued Jun 2023
<ul style="list-style-type: none">Securities certification on advanced wealth management principles & financial tools (paid by BMO ~\$850)	
Bloomberg Market Concepts Bloomberg	Issued Jun 2023
<ul style="list-style-type: none">Learned key concepts about equity research, macroeconomics, and efficient navigation through the terminal	

EXTRACURRICULAR ACTIVITIES & SKILLS

CFA Institute Research Challenge CFA Institute	Toronto, ON
<ul style="list-style-type: none">Competing on Telfer School of Management's Equity Research team – Cargojet valuation	
2024	
Ontario Provincial Championships Cycling	Belleville, ON
<ul style="list-style-type: none">1st place – Provincial Champion (World Championships Qualifying)	
2018	

Tools: Bloomberg Terminal, CapIQ, Factset, Pitchbook, IBIS World, MS Excel (VBA), MS Power Point

Languages: English and French (both fluent, spoken and written)