

# Damien Adams Vialaret

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## EDUCATION

<b>University of Ottawa   Telfer School of Management</b>	<b>Ottawa, ON</b>
<i>Honors Bachelor of Commerce – Finance (Bilingual degree, English/French)</i>	Sep 2020 - Pres
<ul style="list-style-type: none"><li>▪ Latest TGPA: 9.25/10.00 (Dean's Honour Role)</li><li>▪ Scholarship: French Studies Bursary</li><li>▪ Relevant Coursework: Equity Valuation (A), Options &amp; Futures (A), Fixed Income (A+), Financial Modeling (A+), Fintech (A+) Int Financial Mgmt (A+), Fin Ethics (A), Money &amp; Banking (A), Portfolio Mgmt (A-), Corp Finance (A-)</li></ul>	

## PROFESSIONAL EXPERIENCE

<b>BMO Capital Markets</b>	<b>Toronto, ON</b>
<i>Analyst – OTC Derivatives</i>	May 2024 - Aug 2024
<ul style="list-style-type: none"><li>▪ Performed daily functions to manage margining on unilateral and bilateral trades with call volumes reaching ~\$4B.</li><li>▪ Communicated with publicly traded companies and prepared risk reports for the bank's upper management.</li><li>▪ Pitched a Proactive Portfolio Reconciliation System (functioning VBA/full wireframe/walkthrough) to Managing Director and Director, focusing on report automation, data efficiency, and operational risk reduction.</li></ul>	
<b>Scotiabank</b>	<b>Ottawa, ON</b>
<i>Commercial Banking Analyst</i>	Jan 2024 - Apr 2024
<ul style="list-style-type: none"><li>▪ Managed a portfolio of companies with annual revenues of up to \$1.1B, servicing 20+ credit requests, analyzing 50+ financial statements, conducting 10+ annual reviews, and successfully completing 2 full client onboardings.</li><li>▪ Led the Benchmark Rate Reform (CORRA transition) on a book of ~\$200MM+ of loans and swaps.</li><li>▪ Automated processes using Excel VBA and complex data mapping.</li></ul>	
<b>University of Ottawa   Telfer School of Management</b>	<b>Ottawa, ON</b>
<i>Teaching Assistant – Financial Management (ADM 2350)</i>	Sep 2023 - Dec 2023
<ul style="list-style-type: none"><li>▪ Provided 5 final exam review sessions, covering complex finance concepts and practice problems (200 students each).</li><li>▪ Held 12 office hours, helping students understand fundamental finance concepts (8-15 students each).</li><li>▪ Tutored students one-on-one to solve/understand technical questions.</li></ul>	
<b>BMO Financial Group</b>	<b>Ottawa, ON</b>
<i>Service Representative</i>	Jan 2023 - Dec 2023
<ul style="list-style-type: none"><li>▪ Won 3Q23 Spotlight Award, leading the Ottawa East Market with 540.4% Sales Achievement.</li><li>▪ Advised 500+ clients on investment and credit transactions (Obtained IFC certification to advise on Mutual Funds).</li></ul>	
<b>Department of Justice Canada</b>	<b>Ottawa, ON</b>
<i>Accounts Receivable Analyst</i>	Jan 2022 - Dec 2022
<ul style="list-style-type: none"><li>▪ Managed department-wide AR accounts, ensured balanced books, and resolved discrepancies for both internal and external clients.</li><li>▪ Optimized workflow efficiency through the development of financial models and interactive dashboards.</li></ul>	
<i>Financial Assistant – Office of the ADMO</i>	Jun 2021 - Dec 2021
<ul style="list-style-type: none"><li>▪ Conducted a comprehensive department-wide budget analysis encompassing all cost centers across each branch.</li><li>▪ Led a project aimed at pinpointing budget anomalies stemming from the impact of the COVID-19 pandemic.</li></ul>	

## CERTIFICATIONS

<b>CFA Institute   Level I Candidate</b>	Exp Feb 2025
<ul style="list-style-type: none"><li>▪ February 2024 exam</li></ul>	
<b>Investment Funds in Canada   Moody's</b>	Issued Jun 2023
<ul style="list-style-type: none"><li>▪ Securities certification on advanced wealth management principles &amp; financial tools (paid by BMO ~\$850)</li></ul>	
<b>Bloomberg Market Concepts   Bloomberg</b>	Issued Jun 2023
<ul style="list-style-type: none"><li>▪ Learned key concepts about equity research, macroeconomics, and efficient navigation through the terminal</li></ul>	

## EXTRACURRICULAR ACTIVITIES & SKILLS

<b>CFA Institute Research Challenge   CFA Institute</b>	<b>Toronto, ON</b>
<ul style="list-style-type: none"><li>▪ Competing on Telfer School of Management's Equity Research team – Cargojet valuation</li></ul>	
2024	
<b>Ontario Provincial Championships   Cycling</b>	<b>Belleville, ON</b>
<ul style="list-style-type: none"><li>▪ 1st place – Provincial Champion (World Championships Qualifying)</li></ul>	
2018	

**Tools:** Bloomberg Terminal, CapIQ, Factset, Pitchbook, IBIS World, MS Excel (VBA), MS Power Point

**Languages:** English and French (both fluent, spoken and written)