

Damien Adams Vialaret

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EDUCATION

University of Ottawa | Telfer School of Management

Ottawa, ON

Honors Bachelor of Commerce – Finance (Bilingual degree, English/French)

Sep 2020 - Dec 2024

- TGPA: 8.00/10.00
- Scholarship: French Studies Bursary
- Relevant Coursework: Equity Valuation (A), Options and Futures (A), Fixed Income Investments (A+), Financial Modeling (A+), Fintech (A+) Portfolio Management (A-), Corporate Finance (A-), Finance Theory (A-)

PROFESSIONAL EXPERIENCE

BMO Capital Markets | Collateral Management Group

Toronto, ON

Analyst – OTC Derivatives

May 2024 - Aug 2024

- Performed daily functions to manage margining on unilateral and bilateral trades with call volumes reaching ~\$4B.
- Communicated with publicly traded companies and prepared risk reports for the bank's upper management.
- Pitched a Proactive Portfolio Reconciliation System (functioning VBA/full wireframe/walkthrough) to Managing Director, Director, and Manager, focusing on report automation, data efficiency, and operational risk reduction.
- Expanded my network by engaging with key banking partners, including Capital Markets MDs and VPs.

Scotiabank | Commercial Banking

Ottawa, ON

Commercial Banking Analyst

Jan 2024 - Apr 2024

- Managed a portfolio of companies with annual revenues of up to \$1.1B, servicing 20+ credit requests, analyzing 50+ financial statements, conducting 10+ annual reviews, and successfully completing 2 full client onboardings.
- Led the Benchmark Rate Reform (CORRA transition) on a book of ~\$200MM+ of loans and swaps.
- Automated processes using Excel VBA and complex data mapping.
- Received recognition from Directors & Senior VP for "passion and work ethic".

University of Ottawa | Telfer School of Management

Ottawa, ON

Teaching Assistant – Financial Management (ADM 2350)

Sep 2023 - Dec 2023

- Provided 5 final exam review sessions, covering complex finance concepts and practice problems (200 students each).
- Held 12 office hours, helping students understand fundamental finance concepts (8-15 students each).
- Tutored students one-on-one to solve/understand technical questions.
- Gave back to younger students by teaching/sharing knowledge acquired throughout school and work experiences.

CERTIFICATIONS

CFA Institute | Level I Candidate

Exp Feb 2025

- February 2024 exam

Investment Funds in Canada | Moody's

Issued Jun 2023

- Securities certification on advanced wealth management principles and financial tools (paid by BMO ~\$850)

Bloomberg Market Concepts | Bloomberg

Issued Jun 2023

- Learned key concepts about equity research, macroeconomics, and efficient navigation through the terminal

EXTRACURRICULAR ACTIVITIES & SKILLS

CFA Institute Research Challenge | CFA Institute

Toronto, ON

- Competing on Telfer School of Management's Equity Research team – Cargojet valuation

2024

Ontario Provincial Championships | Cycling

Belleville, ON

- 1st place – Provincial Champion (World Championships Qualifying)

2018

Soft Skills: Team Player, Excellent Communication, Competitive, Fast Learner, Eager to Learn

Tools: Bloomberg Terminal, CapIQ, Factset, Pitchbook, IBIS World, MS Excel (VBA), MS Power Point

Languages: English and French (both fluent, spoken and written)