

Company Profile



www.bigcosta.lk

FOUNDER



Lakshman De Costa

We take pride in being one of the pioneer companies in construction, engineering, and building materials in Sri Lanka. The company has gained recognition as a leader through its competence, competitiveness, and timely delivery while maintaining the highest standards of quality and safety.

We have a long-standing tradition of serving our valued clients with complete satisfaction through efficient management and excellent workmanship, which we continue to uphold through our dedicated efforts.

Our journey from a small contractor to a well-established and reputable construction firm is the result of not only hard work and perseverance but also our strong commitment to customer satisfaction. Ethics, professionalism, commitment, and quality are the four pillars on which our company is built.

We have successfully handled construction projects across various sectors, including industrial, civil infrastructure, and residential housing, in multiple cities. Our success has been largely driven by our skilled team of professionals and our commitment to client satisfaction.

Looking ahead, our long-term goals include expanding our operations internationally to create more business opportunities. We believe that with our dedicated staff and the use of advanced project management techniques, we are well-positioned for sustainable growth and continued achievement. We are proud of our employees, whose dedication, talent, and loyalty have made United Engineers & Contractors a key player in the construction industry.

MARKET ANALYSIS

Sri Lanka's construction industry is experiencing steady growth, fueled by urbanization, economic development, and rising demand for both residential and commercial projects. The sector contributes around 10% to the national GDP, underlining its critical role in the country's economy.

Government initiatives, such as the Vision 2025 framework, are driving large-scale infrastructure development and encouraging both local and foreign investment. This creates a strong foundation for companies like BIG COSTA Construction to expand and innovate.

The industry is also evolving with the adoption of modern technology and sustainable practices. Green building concepts, energy-efficient designs, and eco-friendly materials are becoming more common, reflecting both global trends and increasing local awareness about environmental responsibility.

In parallel, Sri Lanka's growing urban population and middle class are creating higher demand for quality housing and commercial spaces. The Urban Development Authority estimates that over 50% of the population will live in urban areas by 2030, emphasizing the need for smart, efficient infrastructure solutions.

BIG COSTA Construction is well-positioned to meet these needs by offering forward-thinking, reliable, and sustainable construction solutions that align with national goals and evolving market demands.



KEY MARKET TRENDS

Increased Investment in Infrastructure



The Sri Lankan government is heavily prioritizing infrastructure development, with significant funding directed toward roads, public transport, and urban projects. This creates valuable opportunities for construction companies to participate in large-scale, high-impact developments that support national progress.

Growing Demand for Sustainable Construction



Sustainability is becoming a key priority in the construction sector. Clients are increasingly seeking eco-friendly materials and energy-efficient designs. Our commitment to green building practices positions us well to meet this rising demand and align with global sustainability goals.

Technological Innovation in Construction



The industry is rapidly evolving through technology. Tools like Building Information Modeling (BIM), advanced project management software, and modern construction techniques are improving efficiency, accuracy, and cost-effectiveness. Adopting these innovations will be crucial to maintaining our competitive edge.

OPPORTUNITIES & MARKET FOCUS



Various government policies and development initiatives aimed at strengthening the construction industry present us with new opportunities for collaboration and funding. These measures make it easier to pursue larger-scale projects and expand our operational scope.



The industry's ongoing growth—driven by urbanization and infrastructure development—creates favorable conditions for us to secure more contracts and broaden our market presence.



We have strategically chosen to focus on three key client segments

- Commercial Property Developers
- Real Estate Investors
- Residential Homeowners

These segments represent a substantial share of the Sri Lankan construction market and align well with our service capabilities and long-term objectives.



There is also a growing preference for sustainable and environmentally friendly construction. By integrating green building techniques into our operations, we can attract environmentally conscious clients and position ourselves ahead of competitors in terms of eco-responsibility.



Additionally, the integration of construction technologies such as Building Information Modeling (BIM) and project management software allows us to enhance efficiency, reduce costs, and improve project delivery timelines. Leveraging these tools will enable us to provide greater value to our clients and maintain a competitive edge in a rapidly evolving industry.

OUR SERVICES

General Contracting

Comprehensive project execution, from planning to completion, ensuring quality, safety, and timely delivery.

Architectural Services

Innovative and practical architectural designs tailored to meet client needs and regulatory standards.

Construction Management

End-to-end project oversight, including budgeting, scheduling, and coordination of all construction activities.

Building Material Supply

Reliable supply of high-quality construction materials to support projects of any scale.

Equipment Rental Services

Rental of construction machinery and equipment to facilitate efficient on-site operations.

Demolition Work

Safe and controlled demolition services for residential, commercial, and industrial structures.

Woodworking & Custom Joinery

Expert carpentry services, including the design and installation of custom pantry cupboards and wood finishes.

MEP Services (Mechanical, Electrical & Plumbing)

Complete installation and maintenance of plumbing, electrical, HVAC, flooring, and roofing systems.

Iron & Steel Fabrication

Custom ironwork for structural and decorative applications, including factory-related metalwork.



SWOT ANALYSIS

<u>STRENGTHS</u>	<u>WEAKNESSES</u>	<u>OPPORTUNITIES</u>	<u>THREATS</u>
✓ High-Quality Construction	✗ Limited Marketing Reach	➤ Growing Construction Market	⚠ Economic Fluctuations
✓ Diverse Expertise	✗ Strong Competition	➤ Government Infrastructure Initiatives	⚠ Regulatory Changes
✓ Customer-Centric Approach		➤ Demand for Sustainable Construction	
✓ Skilled Workforce		➤ Technological Advancements	
✓ Integrated Service Offering			



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