

Distribution of market share among

the major industry players

DATA ANALYTICS

N FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC

Changes in the activity of the active and passive market is uncertain. Established positive trunds in various market seg-

major industry players. Tr. & C and Bit. & Tway 74th and 20th percent respectively. A facilities change in the exesorate situation in the market will be characterized by a mote equal distribution of murket share major powers.

Projected sales of main products in 2013

Orientation for DAS

Orientation For Course Beginning of course!

Matthew Morris

Git: DASTraining msmorris@costco.com

Before Getting Started

Breaks

Housekeeping

Class Requirements

Support(Carts+)



DATA ANALYTIC SERVICES

MARTHA PALOMINO

- → Operations Logistics Lead
- → Classroom/ Course Logistics
- → marthapalomino@costco.com

She's the one who sent your welcome emails and she's the Operations Manager for all Data analytic Services course logistics. She'll be cheering you on during the program, behind-the-scenes.

If you have any questions about program logistics (Certification, completion requirements, infosessions, office hours, rescheduling or about getting involved) - she's the one to go to. You can reach her via email.



MATTHEW MORRIS

- → Education Programs Lead
- → Instructor Support
- → msmorris@costco.com

Talk to this person about course content, classes you would like to see. They may be in classes to assist the instructors from time to time.



INSTRUCTOR NAME - INSTRUCTIONAL LEAD

- → Matthew Morris
- → msmorris@costco.com
- → DATA Analytics Enablement Analyst





Assist user with fast turnaround Analytic Solutions and expedite long term solutions to appropriate departments

- Develop Data Analytic teams
- Special projects
- Stand up training
 - Training Materials
 - o SQL
- Online Support/Content
- Ad-hoc(data pulls)
- Technical triage
 - Answer basic data usage questions
 - Source Systems
 - Data Flow/Applications
 - Diagnostics
- Tools

DATA ANALYTIC Roles and teams

ROLES	DEFINITION OF ROLES	TOOLS	What They Can Do
Data Solutions Lead	Business modeling, Business lifecycles, Diagnostic reporting Predictive solutions	Webi Alteryx Tableau Lumira	Can publish reports to public folders Publish freehand SQL
Data Lead	Creates descriptive & diagnostic reporting Removes redundant reporting	Webi Alteryx Tableau Lumira	Can publish reports to public folders Publish reports with freehand SQL option
Data Analyst	Descriptive analytics Creates recurring and ad-hoc reporting	Webi Tableau Server Lumira	Can execute existing Alteryx reports Publish WEBI reports Create/Modify Dashboards on Tableau Server
Business User	Views reports	Webi Tableau Server	View reports

BUSINESS USER

MANAGERS/EXECUTIVE TRAINING

RESPONSIBILITIES

- IDENTIFY PROBLEMS
- MAKE DECISIONS

- EXECUTIVE LEVEL OVERVIEW OF REPORTING/DECISION MAKING/STATS
- INTRO TO BUSINESS ANALYTICS ONLINE/STANDUP
- BUILDING AN ANALYTICS TEAM

DATA ANALYST

RESPONSIBILITIES

- Creates/Maintains recurring and ad-hoc reporting using Webi, Lumira, Google sheets, Tableau server,
 Basic Statistics, Data visualization
- Applied Descriptive statistics
 - Similarity and differentiation comparisons
 - Summary statistics
 - Classification
- Helps identify redundant reporting and opportunities for automation
- Exploratory vs Operational

- WEBI SKILLS PORTAL
- WEBI FUNDAMENTALS- ADVANCED
- TABLEAU SERVER SKILLS PORTAL
- DATA ANALYTICS COHORT
- INTRO TO STATISTICS
- OPTIONAL(ANY INTRO CLASSES)

DATA LEAD

RESPONSIBILITIES

- Publishes Data sets for Data analyst on Tableau Server
- Publishes Alteryx Workflows
- Identifies and removes redundant reporting
- Builds automation efforts
- Helps Business modeling efforts
 - Dimension, Measures and views
- Diagnostic Reporting
 - creating strong why statements
 - probabilities, likelihoods, and the distribution of outcomes
 - classification and regression
 - attribute importance, principle components analysis, sensitivity analysis, and conjoint analysis
- Assist with Special Projects

- Alteryx Fundamentals to Advanced
- Tableau Fundamentals to Advanced
- Github
- Statistics Fundamentals to Intermediate

SOLUTION LEAD

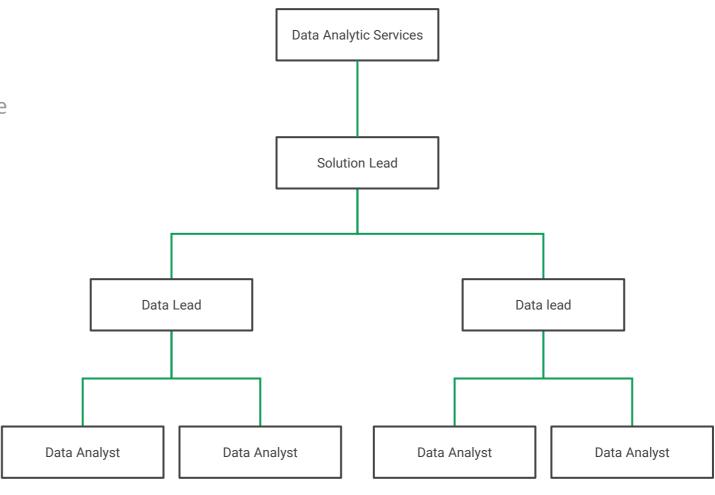
RESPONSIBILITIES

- Business Modeling
 - Dimensions, Measures, Subject Areas
- Business Lifecycles
- Predictive Analytics
 - Classification, Regression, Clustering, Dimensionality Reduction
- Special Projects

- Advanced Statistics
- R/Python
- Data Science

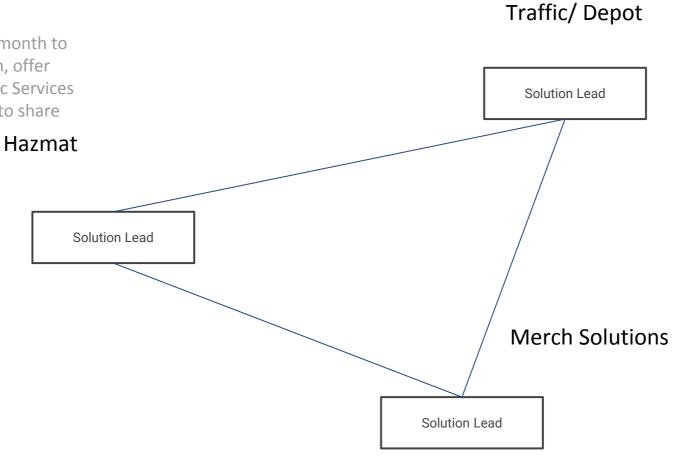
Where Can I get help?

Before filling out a CARTs request or emailing anyone, Start with either talking to your Data Lead or your Solution lead if you do not know who talk to your manager or anyone in your area that works with lots of reporting. If you are a Solution or Data Lead network with your peers.



SOLUTION LEADS SUPPORT NETWORK

For best results Solution leads should meet once a month to share tips, tricks, what projects they are working on, offer support and general knowledge share. Data Analytic Services is happy to have a representative attend meetings to share what is new, coming up or tips and tricks.



How many Solution leads should I have in my Division or Department? Different departments will have different needs.

Example A. You have a division with 90 people. 6 are technically savvy. It would not make sense to make them all Solution leads. Just one will work. The other 5 would become your data leads and then they would work with the rest of your staff to identify the needs for Data analyst.

In a large division like Accounting you may need additional Solution leads just for the sheer number of employees and volume of reports plus the division of the division.



How do I get Alteryx or Tableau?

Directors approval and Data Analytics Service eval or your Solution leads eval.

Can I get Alteryx or Tableau without being a Data or Solution Lead? No.

How do I become a Data or Solution lead?

Currently this is determined by your Director and management team. You should have extensive knowledge of SQL and support your departments reporting needs. You should also have the time to dedicate to the future state. Take courses and self teach in the areas needed to be a Solution lead.

DATA ANALYTIC COURSE

INTRODUCE THE PERSON NEXT TO YOU

- → Name?
- → What are they up to these days?
- → Why are they taking this course?

→ Something about them! Favorite show, Hobby, Activity you enjoy, Fun Fact...



Orientation for Course

- → Be on time (i.e. early)
- → Complete your presentations and submit your work
- → Participate + ask questions
- → Share with your peers
- → Make friends :)
- → You will **get out** what you **put in** to the class



ATTENDANCE

Let your instructor know if you will be absent

Make plans to catch up if you know you are going to miss class.

Certification eligibility requires not missing more than 6 hours of class time.



DATA ANALYST CERTIFICATION

COMPLETE AND SUBMIT ALL PRESENTATIONS BY DEADLINES

SCORE 75% OR HIGHER ON CERTIFICATION TEST

THREE PHRESEINTHATIONS and of the problem (5 min)

Status Update (Obtain, prep, initial analysis and recommendations)(5 min)

Recommendation and Next steps (10 min)





Excel – Preparing, relating, normalizing and adding value to data



OracleSQL Developer – SQL Editor (TRAINING ONLY DO NOT USE AT DESK CAN CAUSE SYSTEM ISSUES)



Webi –Drag and Drop tool used over prebuilt views



Alteryx – Self-Service Data Analytics. Repeatable workflow for self-service BI, data preparation, data blending, and advanced analytics.



Tableau – Connecting to data, telling stories with data, Tableau workflow

FEEDBACK FORMS

Let us know how it's going

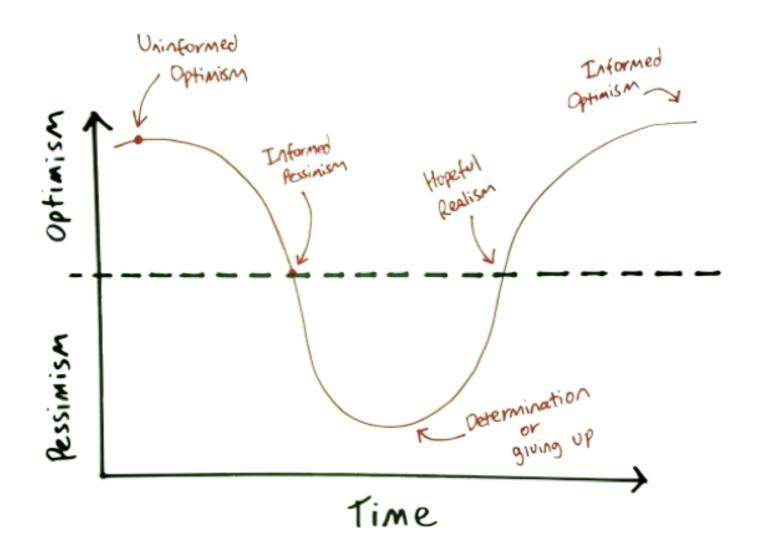
Are you learning?
Is there something missing from the course?
Or is it awesome?

Feel free to share with our team reviews the feedback to look for ways to improve or to keep things that are working.



ORIENTATION

TIPS FOR SUCCESS



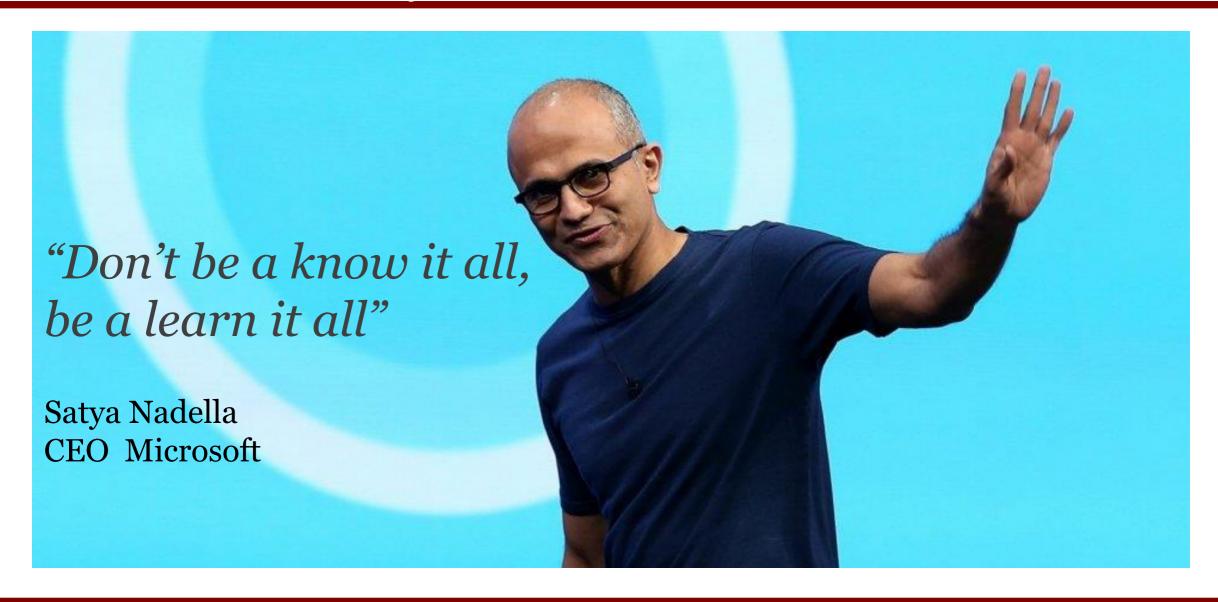
TIPS FOR SUCCESS

WORK WITH EVERYONE IN THE ROOM

TEACH OTHERS BACK IN YOUR DIVISION

BOOK OFFICE HOURS





"I dedicated 1 to 3 hours a day, determined to master the material"





DATA ANALYTIC SERVICES - TRAINING

DATA ANALYST AND THE DATA ANALYTIC WORKFLOW

Data Analytic Summary Iseries Options Source Validating Data

Matthew Morris

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WHATISA DATA ANALYST?

DATA

Facts and statistics collected together for reference or analysis

Things known or assumed as facts, making the basis of reasoning or calculation.



Analysis

Detailed examination of the elements or structure of something, typically as a basis for discussion or interpretation.



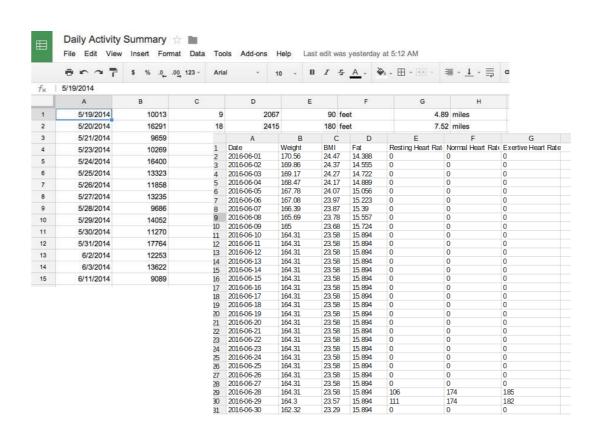
Data Analyst

Professional whose focus of analysis and problem solving relates to data, types of data and relationships among data elements within business or IT systems.

So What does all of this mean to you?

Data Analyst





Data Analyst

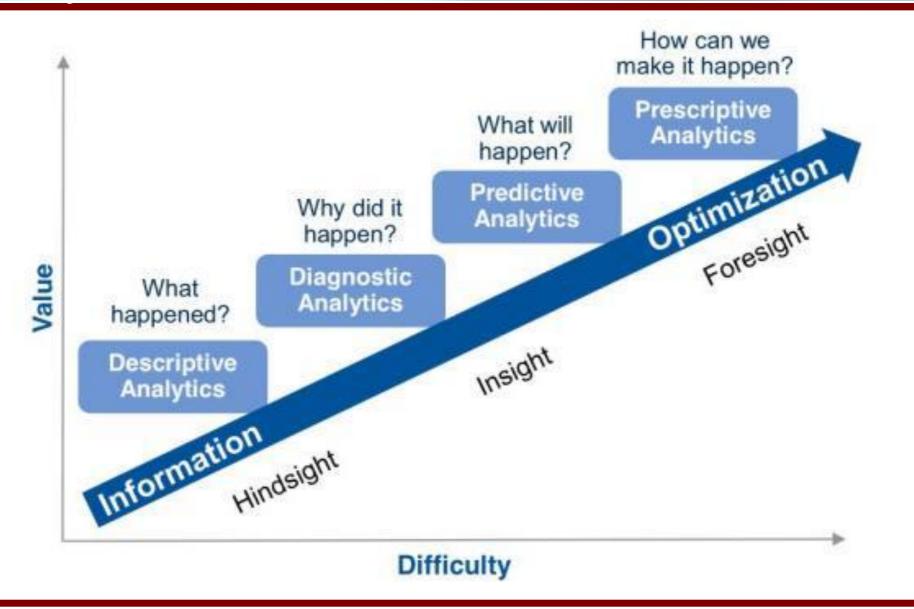
There are a lot of questions.

How
Who
Where
What
When
Why



We develop those questions and find answers.

Data Analyst



Orientation Data Analytics Course



IDENTIFY THE PROBLEM

dentify the problem

Here are some examples of questions you can use during the inquiry phase to enhance your understanding of the situation:

"What are these reports trying to solve?" "What concerns you the most about _____?" "What actions do these reports provoke?" "What seems to be your main obstacle to _____?" "What makes your boss/customers angry enough to contact you?" "What is contributing to lost deals or opportunities?" "What would make your report more appealing?" What series of spreadsheets or reports do you look at to make decisions? What are some of the more complex decisions you are trying to make? "What will you have to do to get the job done?" "Is there something I should have asked that you need me to know?"

"How do you want ______ to turn out?"

"What do you want?"

"What is your desired outcome?"

"What benefits would you like to get out of X?"

"What do you propose?"

"What reports link with your goals this period/quarter/year?

"If you do this, how will it affect ______?"

"What else do you need to consider?"

dentify the Problem

REVIEW CURRENT REPORTS

Why are fields copied and pasted

Why are some numbers highlighted?

Are their tick marks, Why?

What would they see on the report and add to a slide deck or make a phone call about?

Are there reports that seem to answer a similar question but from different angles?

What are the dimensions, measures, calculations and filters



dentify the Problem

Here is a thin framework that is meant to be developed changed and built out to support your overall problem statement:

• We believe **X**. We're examining **Y** to determine if it a) supports the claim, b) refutes the claim or c) is inconclusive.

OR

 We are hoping to accomplish X. We're examining Y as measured by Z to determine if there appears to be a relationship/opportunity.



UNDERSTAND THE DATA

Steps for creating an analytic summary (Understanding your Data)

- 1. Bring in field descriptions(VLOOKUP, HLOOKUP, INDEX MATCH)
- 2. First assumptions about data types
- 3. Basic statistics (COUNT, COUNTA, COUNTB, MIN, MEAN, MEDIAN, MODE, MAX, SUM)
- 4. Pivot Summary
- 5. Review data and ask How, Who, Where, When, Why
- 6. Use filters to explore answers
- 7. Look for blanks, outliers and data that needs to be prepped



VLOOKUP HLOOKUP, INDEX, and MATCH
Often considered advanced topics, and
knowing how to use them effectively can make
you stand out in the world of Excel users.



VLOOKUP (lookup_value, table_array, col_index_num, [range_lookup])

Value you're searching for Table searching for value in

Data to retrieve from searched Table

TRUE = Closest FALSE = Exact

=MIN(number1, [number2]...)

• Finds the minimum value of a range of numbers.

=MAX(number1,[number2]...)

• Finds the maximum value of a range of numbers.

=SUM()

Adds a range of numbers.

=AVERAGE()

· Adds all numbers in a range and divides by the number of values.

=COUNT(value1,[value2]...)

Counts the number of numeric values in a range

=COUNTA(value1, [value2]...)

Counts the number of alpha values in a range

=COUNTBLANK(range)

Counts the number of blanks in a range

IELD	DATA TYP	DATA FOR	COUNT	COUNTA	COUNTBL	SUM	MIN	MA.
OMPANY	Dimensio	int	109430	109430	0			
VHS5	Dimensio	int	109430	109430	0			
IAME	Dimensio	char	0	109430	0			
EGN	Dimensio	char	0	109430	0			
DDRESS	Dimensio	char	0	109430	0			
ITY	Dimensio	char	0	109430	0			
TA	Dimensio	char	0	109430	0			
TRY	Dimensio	char	0	109430	0			
IP	Dimensio	int	109430	109430	0			
REA	Dimensio	int	109430	109430	0			
IBDATE	Dimensio	date	109430	109430	0			
EPT	Dimensio	int	109430	109430	0			
ON M ²	Dimensio	int	109430	109430	0			
/ IDA	Measure	double	105536	109430	0	2876917	0	46619
1	Measure	double	105371	109430	0	21629235	0	97254.3

Analytic Summaries are the best place to begin any journey into a new data set.

Review of MIN, MAX, SUM, AVERAGE, COUNT, COUNTIF COUNTA, COUNTIFS, COUNTBLANKS to summarize dat sets.

A fantastic quick deliverable!



EXERCISE: BUSINESS SCENARIO

xercise: Business Scenario

UNDERSTAND THE DATA

- Read any documentation with the data
- Perform Exploratory Analysis
- Verify the Quality of the data

You have been given the INWITMP file and have been asked to create an analytic summary:

You will need to import the description

Make general assumptions about data types

Run general stats

Look for outliers

Review your data, ask questions and use filters to answer those

Questions.

Run some counts and visualize the data

Resources

A thorough guide to the steps of data cleansing:

www.siop.org/tip/backissues/Jano5/PDF/423 089to096.pdf

Numerous Data sets

www.kaggle.com

Q & A

"Data! Data! Data! I can't make bricks without clay. "

-Sir Arthur Conan Doyle, Author

Conclusion

- Identifying a problem will dictate the value of the answer
- Just cleaning data and creating percentages can add immense value to a dataset. Prepping data is a major part of data analytics.

FUNDAMENTALS OF DATA AND EXCEL

PROJECT

Project

Prompt

You have been hired by Costco to review all of the reports in your department and identify what problems they are trying to solve to help make better decisions faster.



Project

THE TOOLS





Identify the Problem

What are the objectives?

What would measure success?

How do you know you have the right data set?

How will this affect change or action?

Obtain the Data

Identify the right tables

Export Sample data for summary

Determine the best tools to work with the data

Understand the Data

Read Any Documentation provided with the data

Perform Exploratory Analysis

Validate the quality of the data

Project

Business needs as per your interpretation of the scenario;

Data selected from the original file;

Cleaning methods used to remove erroneous data;

Format: Google Slides or PDF (Keynote/PPT need to be exported);



FEEDBACK FORM

CLASS: FUNDAMENTALS OF DATA ANALYTICS

QUESTION: What are the steps of the Data Analytics workflow?

