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### TRANSLATION: ORIGINAL TEXT IS IN GERMAN

# **TESTIMONY / CERTIFICATE**

Name: Diego Santisteban

Date of birth: 04/01/1998

Type of collaboration: Internship

Period: 08/01/2020 to 01/31/2021

Area of work: Smart Products

Degree programme: Engineering

Education level: Bachelor

#### Main tasks and activities:

- Competitive analysis
- · Detailed evaluation according to independently developed criteria
- Commissioning and testing of prototypes
- Creation of function overviews with independently developed structure and classification

#### General evaluation:

The tasks were always done to our complete satisfaction. Behavior towards superiors and colleagues was always exemplary.



## Differentiated assessment:

| Criteria                  |  | is very<br>strongly<br>present | is strongly<br>present | is present  | is slightly<br>marked |
|---------------------------|--|--------------------------------|------------------------|-------------|-----------------------|
| Professional competence   |  |                                | $\boxtimes$            |             |                       |
| Methodological competence |  |                                |                        |             |                       |
| •                         | Work organization / process security                                     |                                | $\boxtimes$            |             |                       |
| •                         | Application safety / application of required methods (presentation etc.) | $\boxtimes$                    |                        |             |                       |
| Personal competence       |  |                                |                        |             |                       |
| •                         | Responsibility   |                                | $\boxtimes$            |             |                       |
| •                         | Engagement   | $\boxtimes$                    |                        |             |                       |
| •                         | Initiative   | $\boxtimes$                    |                        |             |                       |
| •                         | Resilience   |                                | $\boxtimes$            |             |                       |
| •                         | Ability to criticize including self-criticism                            |                                | $\boxtimes$            |             |                       |
| •                         | Mental flexibility   | $\boxtimes$                    |                        |             |                       |
| •                         | Analytical thinking / judgement  | $\boxtimes$                    |                        |             |                       |
| •                         | Confident demeanor   |                                |                        | $\boxtimes$ |                       |
| •                         | Autonomy   | $\boxtimes$                    |                        |             |                       |
| •                         | Striving for success / performance                                       |                                | $\boxtimes$            |             |                       |
| Social competence         |  |                                |                        |             |                       |
| •                         | Communication skills   |                                | $\boxtimes$            |             |                       |
| •                         | Ability to cooperate / teamwork  | ×                              |                        |             |                       |
| •                         | Empathy / ability to communicate   |                                | $\boxtimes$            |             |                       |
| •                         | Conflict resolution skills   |                                | $\boxtimes$            |             |                       |

We thank Mr. Santisteban for his cooperation and wish him all the best and much success for his professional and personal future.

Waiblingen, den 31.01.2021

ANDREAS STIHL AG & Co. KG

i. A. Dr. Kerstin Weiß

Referentin

Projektmanagement Smarte Produkte

i. A. Jessica Stanzl

Hochschulmarketing