

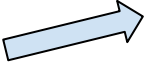
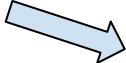


Canvas #04
Customer needs analysis

Designed by: _____

Date: _____

<p>What resource do they need to perform their task?</p> <div></div>	<p>What do they need to deliver?</p> <div></div>
	
<p>What frustrations do they experience?</p> <div></div>	
	
<p>What constraints do they face? (time? budget? distance? legal? etc.)</p> <div></div>	<p>What rewards do they expect from it? (mention KPIs if relevant)</p> <div></div>