

Canvas #03:

Designed by: *Mark Spencer, VP Marketing Gym Sports*

Date: *May 15*

Profiling the target user with an avatar

Name of the Avatar: *Béatrice Dumavrier*

Socio demographic attributes

Age: *45*

Marital status: *Married*

Number of kids: *3*

Occupation: *VP Supply Chain*

Monthly income: *8000 euros*

Lifestyle

Level of fitness: weak /
average / fit / competitive

Social life: none / occasional /
regular / party animal

Societal involvement: none /
occasional / regular / leader

Country & city of residence: *Strasbourg, France*

Media and cultural preferences

Highest degree: *high school / univ / other:*

The last book they read: *Getting Things Done*

Preferred extra professional activity: *go to restaurant with friends*

Their preferred TV show: *Series on Netflix*

The social media they visit daily: Facebook / Instagram /

The last movie they went to: *Vaiana (with her kids)*

Snapchat / LinkedIn / Twitter / YouTube