

# Stakeholder Requirements Document: MarkIt

**BI Professional:** Nguyen Duc Tuan Dat

**Client/Sponsor:** A fictional consumer-to-consumer sales company, MarkIt

**Business problem:** How do buyers and sellers use MarkIt's platform? Which insights could then inform new-product design and improve the platform?

## **Stakeholders:**

- Alice Shi, Vice President of Sales
- Matías Sosa, Program Manager

**Stakeholder usage details:** Need more information from stakeholder later.

## **Primary requirements:**

- Include fields for customer ID or username, item category (e.g., clothing or household goods), and the date.
- Explore the possibility of adding a chart that shows how long listings for completed sales remain online before the sale is finalized.
- For buyers, incorporate a chart comparing the number of searches conducted to the number of completed sales.