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COUNCIL OF THE DISTRICT OF COLUMBIA

NOTICE

D.C. LAW 9-152

"Equal Opportunity for Local, Small, and Disadvantaged Business Enterprises Temporary Act of 1992".

Pursuant to Section 412 of the District of Columbia Self-Government and Governmental Reorganization Act, P. L. 93-198, "the Act", the Council of the District of Columbia adopted Bill No. 9-556 on first and second readings, June 2, 1992, and June 23, 1992, respectively. Following the signature of the Mayor on June 26, 1992, this legislation was assigned Act No. 9-234, published in the July 10, 1992, edition of the $\underline{\text{D.C.}}$ Register, (Vol. 39 page 5023) and transmitted to Congress on June 29, 1992 for a 30-day review, in accordance with Section 602(c)(1) of the Act.

The Council of the District of Columbia hereby gives notice that the 30-day Congressional Review Period has expired, and therefore, cites this enactment as D.C. Law 9-152, effective September 15, 1992.

JOHN A. WILSON Chairman of the Council

Dates Counted During the 30-day Congressional Review Period:

June 29,30

July 1,2,7,8,9,20,21,22,23,24,27,28,29,30,31

August 3,4,5,6,7,10,11,12

September 8,9,10,11,14

Enrolled Original

Codification

AN ACT

District of Columbia Code

D.C. ACT 9-234

1993 Supplement)

IN THE COUNCIL OF THE DISTRICT OF COLUMBIA

JUNE 26, 1992

To establish, on a temporary basis, a 50% goal for District government contracts with local small business enterprises and to provide a preference for local and disadvantaged business enterprises in all available areas of District government contracting.

BE IT ENACTED BY THE COUNCIL OF THE DISTRICT OF COLUMBIA, Note, That this act may be cited as the "Equal Opportunity for Local, Small, Section and Disadvantaged Business Enterprises Temporary Act of 1992". 1-1141

Sec. 2. Findings.

The Council of the District of Columbia finds that:

- (1) It is the policy of the government of the District of Columbia ("District") to ensure full and equitable opportunities for small and disadvantaged business enterprises to participate as prime contractors, subcontractors, and joint venture partners in the award of contracts for construction, supplies, and services by the government of the District.
- (2) The District's public contracting process should be used to stimulate new employment opportunities for District residents, to assist in the development of existing District businesses, and to encourage businesses to locate and remain in the District.
- (3) Programs that enhance the business opportunities and entrepreneurial skills of small business enterprises, disadvantaged business enterprises, and local business enterprises will serve the public interest because the growth and development of such businesses will expand the tax base of the District, will increase employment and job training, will have other positive effects on the economic health of the District, and will serve to give more District residents a stake in our community.
- (4) Significant numbers of small business enterprises, disadvantaged business enterprises, and local business enterprises have attempted to participate in the District's procurement process. While the level of such participation is the product of the District's considerable outreach efforts, it is clear that outreach efforts alone will not result in more such businesses actually being awarded contracts for construction, supplies, and services by the government of the District.
- (5) A preference mechanism for bids submitted by local business enterprises and disadvantaged business enterprises will further the public policy of the District by facilitating the participation of such

businesses in the District's procurement process. The bid preference mechanism would not exclude any prospective contractors. Rather, it will promote competition for District contracts and assist local and disadvantaged businesses in obtaining District contracts. The bid preference mechanism will also be applicable to joint ventures between local business enterprises and either disadvantaged businesses and non-local or non-disadvantaged businesses. The application of the bid preference mechanism to joint ventures will encourage the participation of local businesses and disadvantaged businesses as joint venture partners or subcontractors in the bids and proposals of businesses that are not local or disadvantaged businesses.

- (6) Set-asides of District contracts for small business enterprises, where competition for such contracts will be limited to small business enterprises, are a means of achieving the public policy objective of promoting the growth and development of District-based small businesses.
- (7) Limitations on access to bonding and insurance have impeded the efforts of small, local, and disadvantaged businesses to participate in District government contracting and it is in the interest of the District to waive requirements, when advisable, for small, local, and disadvantaged businesses.
- (8) The small business, local business, and disadvantaged business programs established according to this act will work to achieve the public policy objectives of promoting the growth and development of such businesses and promoting the overall economic health of the District.

Sec. 3. Definitions.

For the purposes of this act, the term:

- (1) "Local business enterprise" means a business enterprise with its principal office located physically in the District (or which has been determined to meet the criteria for waivers of this requirement) and which is licensed pursuant to section 7 of An Act Making appropriations to provide for the expenses of the government of the District of Columbia for the fiscal year ending June thirtieth, nineteen hundred and three, and for other purposes, approved July 1, 1902 (32 Stat. 622; D.C. Code §47-2801 et seq.) or subject to the tax levied under title X of the District of Columbia Income and Franchise Tax Act of 1947, approved July 16, 1947 (61 Stat. 349; D.C. Code §47-1810.1 et seq.).
- (2) "Small business enterprise" means a local business enterprise which is independently owned, operated, and controlled and which has had average annualized gross receipts or average numbers of employees (for the 3 years preceding certification) not exceeding the following limits:

Construction - heavy construction (other than building construction) \$35 million;

Building construction - general contractors and operative builders \$17 million:

Specialty trade contractors \$7 million:

Goods and equipment - 50 employees:

Manufacturing - 200 employees;

General services (including information management services and architect and engineer services) \$20 million; and

Professional services \$3.5 million.

- (3) "Disadvantaged business enterprise" means a local business enterprise owned, operated, and controlled by economically disadvantaged individuals.
- (4) "Joint venture" means a combination of the property, capital, efforts, skills, or knowledge of 2 or more persons or businesses to carry out a single project.
- (5) "Owned, operated, and controlled" means a business enterprise that is 1 of the following:
- (A) A sole proprietorship owned, operated, or controlled by a District resident;
- (B) A partnership, joint venture, or corporation owned, operated, or controlled by 1 or more District residents who own at least 51% of the beneficial ownership interests in the enterprise and who also hold at least 51% of the voting interests of the enterprise; or
- (C) A sole proprietorship, partnership, joint venture, or corporation may be owned, operated, and controlled by a non-District resident when 1 of the following factors are met:
- (i) The majority of the enterprise's employees are District residents;
- (ii) The majority of total sales or other revenues of the enterprise are derived from the transaction of business in the District; or
- (iii) The enterprise is a local business enterprise as defined in this act.
- (6) "Commission" means the District of Columbia Minority Business Opportunity Commission established by section 4 of the Minority Contracting Act of 1976, effective March 29, 1977 (D.C. Law 1-95; D.C. Code §1-1143).
- (7) "Agency" means an agency, department, office, or instrumentality of the District government.
- (8) "Enterprise zone" means an area within the District for which an application for designation as an enterprise zone has been submitted to or has been designated by the United States Secretary of Housing and Urban Development as an enterprise zone pursuant to 42 U.S.C. 11501 et seq., as amended, or any similar area designated by the Mayor and Council under the provisions of the Economic Development Zone Incentives Amendment Act of 1988, effective October 20, 1988 (D.C. Law 7-177; D.C. Code §5-1401 et seq.).
- (9) "Economically disadvantaged individual" means an individual whose ability to compete in the free enterprise system is impaired due to diminished opportunities to obtain capital and credit as compared to others in the same line of business where such impairment is related to the individual's status as "socially disadvantaged." An individual is "socially disadvantaged" if the individual has reason to believe the individual has been subjected to prejudice or bias because

of their identity as a member of a group without regard to their qualities as an individual.

- Sec. 4. District government contracting with local business enterprises; quarterly agency reports on contracts; Council review of goals.
- (a) Each agency of the District, including those agencies that contract a portion of their procurement through the Department of Administrative Services unless otherwise determined by the Commission, shall:
- (1) Allocate its construction contracts in order to reach a goal of 50% (or such other goal as may be determined by the Commission under the provisions set forth below) of the dollar volume of all construction contracts to be let to small business enterprises;
- (2) Allocate its procurement of goods and services other than construction in order to reach the goal of 50% (or such goal as may be determined by the Commission under provisions set forth below) of the dollar volume to small business enterprises;
- (3) Provide quarterly reports to the Commission specifying, with respect to the contracts and subcontracts subject to the provisions of this section, within 30 days after the end of a quarter:
- (A) The means by which it intends to implement the programs provided in section 5 during the next 12 months;
- (B) The dollar percentage of all contracts and subcontracts it has let during the quarter which were let to local business enterprises, disadvantaged business enterprises, and small business enterprises;
- (C) The dollar volume of contracts and subcontracts let during the quarter to local business enterprises, disadvantaged business enterprises; and
- (D) A description of its past and current activities under section 5.
- (b) Upon receipt of the semi-annual report from the Commission, the Council shall review the goals set forth under this section and consider appropriate amendments to this act.
- Sec. 5. Assistance programs for local business enterprise contractors, disadvantaged business enterprise contractors, and small business enterprise contractors.
- (a) To achieve the goals set forth in section 4, programs designed to assist contractors, who are certified as local business enterprises, disadvantaged business enterprises, or small business enterprises, shall be established by regulations issued by the Mayor pursuant to section 8. Such programs shall be implemented by each agency within 10 days of the effective date of this act. Local, small, and disadvantaged business enterprises shall not be limited to bidding only on contracts within these programs.
- (b) The Mayor shall include among these programs a bid preference mechanism for local business enterprises and disadvantaged business enterprises and a set-aside program for small business enterprises at the contract level and for local and disadvantaged business enterprises at the subcontracting level. In evaluating bids and proposals, agencies shall award preferences, in the form of points (in the case of proposals)

or a percentage reduction in price (in the case of bids) as follows: i) 5 points or 5% for local business enterprises; ii) 5 points or 5% for disadvantaged business enterprises; and iii) 2 points or 2% for businesses located in enterprise zones. A bid or proposal may be entitled to any or all of the above preferences for which it is qualified.

- (c) A prime contractor certified by the Commission shall perform at least 50% of the contracting effort, excluding the cost of materials, goods, and supplies, with its own organization and resources, and if it subcontracts, 50% of the subcontracted effort excluding the cost of materials, goods, and supplies shall be with certified local, disadvantaged, or small business enterprises. The contract will include a certified statement to this effect. Waivers of the above requirements may be given in writing by the Director of the Office of Human Rights and Minority Business Development.
- (d) For construction contracts of up to \$1 million, a prime contractor certified by the Commission shall perform at least 50% of the on-site work with its own work force, excluding the cost of materials, goods, supplies, and equipment and if it subcontracts 50% of its subcontracts shall be with certified local or disadvantaged business enterprises. The bid document shall contain a certification form to be signed by all bidders to this effect. Waivers of the above requirements may be given in writing by the contracting officer but only with the written approval of the Director of the Office of Human Rights and Minority Business Development.

Sec. 6. Certificate of registration.

- (a) Notwithstanding any other provisions of law, no enterprise shall be permitted to participate in the program established under section 5, unless it has been issued a certificate of registration under the provisions of this act or has self-certified pursuant to regulations issued pursuant to this act. Eligibility criteria for certification, under this act, shall include the following:
 - (1) Written evidence that the applicant is:
 - (A) A bona fide local business enterprise;
 - (B) A bona fide disadvantaged business enterprise; or
 - (C) A bona fide small business enterprise;
- (2) Compliance with the regulations set forth in subsection (b) of this section; and
- (3) Fulfillment of such other criteria as the Commission may require by regulation.
- (b) Any enterprise seeking to be registered as a local business enterprise, a disadvantaged business enterprise, or a small business enterprise in the District shall make and file with the Commission a written application as may be prescribed, which shall include a certification of the correctness of the information provided. The applicant shall be required to furnish evidence of eligibility under this act, ability, character, and financial position, which may be the applicant's most recent financial statement (as of no more than 90 days prior to the application date). If the information provided in the application changes, the applicant must report the change to the Commission. If the information submitted is satisfactory to the Commission, the Commission shall issue the applicant a certificate of registration to engage in the programs established under section 5.

- (c) A certificate of registration shall expire 2 years from the date of approval of the application. An application for renewal of registration must be submitted 90 days prior to the expiration date or as the Commission may require.
- (d) The Commission may revoke or suspend the certificate of registration of any enterprise registered who is found guilty of any of the following conditions:
 - (1) Fraud or deceit in obtaining the registration;
- (2) Furnishing of substantially inaccurate or incomplete ownership or financial information:
- (3) Failure to report changes which affect the requirement for certification;
- (4) Gross negligence, incompetence, financial irresponsibility, or misconduct in the practice of a trade or profession; or
- (5) Willful violation of any provision of this act or regulations adopted pursuant to this act.
- (e) Any person may file with the Commission a complaint alleging a violation of this act against any applicant for registration or contractor registered pursuant to this act. The complaint shall be in writing and sworn to by the complainant. The Commission may, without a hearing, dismiss a complaint which is frivolous or otherwise without merit. hearing shall be heard within 3 months of the filing of the complaint. The Commission shall determine the time and place for the hearing. Commission shall cause to be issued and served on the person or organization alleged to have committed the violation, hereinafter call the respondent, a written notice of the hearing together with a copy of the complaint, at least 30 days prior to the scheduled hearing. Notice shall be served by registered or certified mail, return receipt requested, or by personal service. At the hearing the respondent shall have the right to appear personally or by a representative and to cross-examine witnesses and to present evidence and witnesses. The Commission shall have authority to issue subpoenas requiring the attendance of witnesses and to compel the production of records, papers, and other documents. If, at the conclusion of the hearing, the Commission determines that the respondent has violated the provisions of this act, the Commission shall issue and cause to be served on the respondent, a decision and order, accompanied by findings of fact and conclusions of law, requiring the respondent's registration to be revoked or suspended.
- (f) In addition to the penalties provided in subsection (e) of this section, the Corporation Counsel may bring a civil action in the Superior Court of the District of Columbia against a business enterprise and the directors, officers, or principals that it is reasonably believed have obtained certification by fraud or deceit or have furnished substantially inaccurate or incomplete ownership information to the Commission. A business enterprise or individual found guilty under this subsection shall be subject to a civil penalty of not more than \$100,000.
- (g) The Commission may at any time reissue a certificate of registration to any firm or joint venture whose certificate has been revoked, provided 4 or more members of the Commission vote in favor of reissuance. The Commission may consider whether the firm should be required to submit satisfactory proof that conditions within the company which led to the violation have been corrected.

Sec. 7. Functions of the Commission.

The Commission shall:

- (1) Establish procedures and guidelines for the implementation of the programs established pursuant to this act;
- (2) Determine which local business enterprise, disadvantaged business enterprise, small business enterprise, or joint venture will be eligible for certification under this act and establish criteria to identify those enterprises and joint ventures which will be given priority consideration for government contracts;
- (3) Review the procurement plans of each agency of the District government and determine, if it deems appropriate, which contracts, or parts thereof, shall be reserved for the programs established under section 5. Where an agency has failed to meet the goals set forth in section 4, the Commission shall reserve portions of the agency's contracts to be performed in accordance with the programs established under section 5, so that the agency's failings shall be timely remedied;
- (4) Consider agency requests for adjustment of goals in particular instances, provided, that the Commission report to the Mayor and the Council on a semi-annual basis recommendations for changes of the goals under section 4, on an agency basis if appropriate, and accompanied by necessary supporting data;

(5) Determine that portion of the dollar amount of a joint venture which may be attributed toward an agency's percentage goal;

- (6) Recommend that an agency waive bonding in excess of the standard waiver provided in section 1 of An Act To require that contracts for construction, alteration, or repair of any public building or public work of the District of Columbia be accompanied by a performance bond protecting the District of Columbia and by an additional bond for the protection of persons furnishing material and labor, and for other purposes, approved August 3, 1968 (82 Stat. 628; D.C. Code §1-1104) and An Act In relation to contracts with the District of Columbia, approved June 28, 1906 (34 Stat. 546; D.C. Code §1-1107) where such a waiver is appropriate and necessary to achieve the purposes of this act;
- (7) Recommend that an agency make advance payments to a certified contractor or to subdivide a contract into smaller parts where the Commission has determined that such payments or such subdivisions are necessary to achieve the purposes of this act. Subdivision may be recommended in order to fall within the \$100,000 bond exemption provided by section 4 of An Act In relation to contracts with the District of Columbia, approved June 28, 1906 (34 Stat. 546; D.C. Code §1-1107) where feasible;
- (8) Review bids in the small business enterprise set-aside arrangements established under section 5 and may authorize agencies to refuse to let a contract where the Commission determines that bids for a particular contract are excessive;
- (9) Maintain contacts with the business community (financial institutions and bonding companies) and elicit cooperation for economic development for the District;
- (10) Review contracting problems and make further recommendations that increase small, local, and disadvantaged contractor participation with the District government. Recommendations shall

include, but not be limited to, improved schedules that ensure prompt payment to contractors, special geographic radii requirements on certain contracts, innovative contract advertising procedures, the encouragement of joint ventures, and advising the Mayor on methods to be utilized to ensure participation;

- (11) Review and determine the continued eligibility of contractors certified by the Commission;
- (12) Insert in bid solicitations for procurement of property or services, a provision limiting advance or progress payments to local, small, and disadvantaged business enterprises, to provide that payments may not exceed the unpaid contract price; and
- (13) Determine that a business enterprise without a principal office physically located in the District is a local business enterprise, if the business enterprise meets 4 of the following criteria:
- (A) The principal office of the business is located in the Washington Standard Metropolitan Statistical Area:
- (B) More than 30% of the assets of the business are located in the District;
- (C) More than 50% of the employees of the business are residents of the District;
- (D) The owners of more than 50% of the business are residents of the District;
- (E) More than 30% of the total sales or other revenues are derived from the transactions of the business in the District; or
- (F) Other factors evidencing close economic ties to the District.

Sec. 8. Implementing regulations.

The Mayor shall establish regulations to implement this act, including rules that establish a procedure to provisionally certify, self-certify, or to challenge the certifications that a business enterprise is a small, local, or disadvantaged business enterprise.

Sec. 9. Effective date.

(a) This act shall take effect after a 30-day period of Congressional review following approval by the Mayor (or in the event of veto by the Mayor, action by the Council of the District of Columbia to override the veto) as provided in section 602(c)(1) of the District of Columbia Self-Government and Governmental Reorganization Act, approved December 24, 1973 (87 Stat. 813, D.C. Code §1-233(c)(1)), and publication in either the District of Columbia Register, the District of Columbia Statutes-at-Large, or the District of Columbia Municipal Regulations.

Enrolled Original

(b) This act shall expire on the 225th day of its having taken effect.

Chairman

Council of the District of Columbia

Mayor

District of Columbia

APPROVED: June 26, 1992



COUNCIL OF THE DISTRICT OF COLUMBIA

Council Period Nine

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Secretary to the Council