

# Dylan Coffey

Email: [dcoffey20@gmail.com](mailto:dcoffey20@gmail.com) | Phone: 615-533-0482 | Portfolio: <https://dcoffey20.github.io/Portfolio/>

LinkedIn: <https://www.linkedin.com/in/dylan-coffey/> | Github: <https://github.com/DCoffey20>

## SUMMARY

Full Stack Web Developer with a background in technical engineering sales and a lover of solving problems. Strong leadership qualities deployed in various professional and social settings. Known to dive into any problem, no matter how complex.

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## TECHNICAL SKILLS

React, Node.js, MySQL, Agile, JavaScript, Express, MongoDB, MVC, HTML5, CSS3, Bootstrap, JQuery, Git, REST, AJAX, ES6+

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## PROJECTS

### WEIGH TO GO

<https://fierce-plains-03693.herokuapp.com/> | <https://github.com/DCoffey20/Weigh-To-Go>

- A weight loss journal app where the user can store exercises and meals consumed to a MySQL database.
- Created models for the database to store user, exercise, meal information as well as designed front-end and back-end routes for the exercise page.
- Tools/languages used: React, Spectre, MySQL, Sequelize, Passport, NodeJS, Express, Nutritionix API

### GOT JOBS?

<https://dcoffey20.github.io/GotJobs/> | <https://github.com/DCoffey20/GotJobs>

- A job search app that allows you to look at quality of life in the desired city in addition to the jobs available in that city and stores information locally.
  - Used AJAX calls to use a server-side API to gather information on specific cities as well as displayed city information by utilizing a third party graphical interface tool.
  - Tools/languages used: HTML, CSS, JQuery, Teleport API, Bootstrap, Plotly.JS, Themuse API, Mapquest API
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## EDUCATION

**Vanderbilt University - Nashville, TN**

2020

*Certificate of Full Stack Web Development*

A 24-week intensive program focused on gaining technical programming skills in HTML5, CSS3, Javascript, JQuery, Bootstrap, Node Js, MySQL, MongoDB, Express, Handlebars.js & ReactJS.

**West Virginia University - Morgantown, WV**

2015

*Bachelor of Science in Mechanical Engineering*

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## WORK EXPERIENCE

**REA, Inc. - Nashville, TN**

OUTSIDE SALES ENGINEER, January 2018 – April 2020

- Acknowledged as a top-two salesperson for commission earnings for 2019.
- Negotiated and obtained purchase orders for over \$2,000,000 in total sales volume for 2019.
- Oversaw project coordination to ensure proper and timely delivery of products.
- Trained inside salesperson on proper selection and pricing of products to allow salespeople to focus on selling products.
- Recognized by company owner for going above and beyond to ensure delivery deadlines were met.

INSIDE SALES ENGINEER, June 2015 – December 2017

- Selected products for over 40+ different manufactures to match equipment schedules to help the company increase sales.
- Assisted outside salesperson in project submitting, ordering, & management to be a team player and reduce the workload.
- Learned technical knowledge of how HVAC systems work to ensure sales knowledge was accurate.