#### hw3

#### **Exercise 1**

#### Question 1.1

```
#Download the data from excel forms
M<-data.frame(read.csv("~/Desktop/613/hw3/product.csv", stringsAsFactors=FALSE))
N<-data.frame(read.csv("~/Desktop/613/hw3/demos.csv",stringsAsFactors=FALSE))
#Set two empty vector to place mean and standard deviation of 10 products
mean<-c()</pre>
disp<-c()
#Calculate mean and standard deviation of 10 products
for(i in 4:13){
  mean1<-mean(M[,i])</pre>
  disp1<-sqrt(var(M[,i]))</pre>
  mean<-c(mean,mean1)</pre>
  disp<-c(disp,disp1)</pre>
}
#Print out the outcomes
mean<-as.matrix(mean)</pre>
disp<-as.matrix(disp)</pre>
rownames(mean)<-c("PPk_Stk_mean","PBB_Stk_mean","PFl_Stk_mean","PHse_Stk_mean","PGen_
Stk_mean", "PImp_Stk_mean", "PSS_Tub_mean", "PPk_Tub_mean", "PFl_Tub_mean", "PHse_Tub_mean"
")
rownames(disp)<-c("PPk Stk disp", "PBB Stk disp", "PFl Stk disp", "PHse Stk disp", "PGen
Stk_disp", "PImp_Stk_disp", "PSS_Tub_disp", "PPk_Tub_disp", "PFl_Tub_disp", "PHse_Tub_disp
")
print(mean)
```

```
##
                      [,1]
## PPk Stk mean 0.5184362
## PBB Stk mean 0.5432103
## PFl Stk mean
                1.0150201
## PHse Stk mean 0.4371477
## PGen Stk mean 0.3452819
## PImp Stk mean 0.7807785
## PSS Tub mean
                0.8250895
## PPk Tub mean
                1.0774094
## PFl Tub mean
                1.1893758
## PHse Tub mean 0.5686734
```

```
print(disp)
```

```
## PPk_Stk_disp 0.15051740

## PBB_Stk_disp 0.12033186

## PFl_Stk_disp 0.04289519

## PHse_Stk_disp 0.11883123

## PGen_Stk_disp 0.03516605

## PImp_Stk_disp 0.11464607

## PSS_Tub_disp 0.06121159

## PPk_Tub_disp 0.02972613

## PFl_Tub_disp 0.01405451

## PHse_Tub_disp 0.07245500
```

#### Question 1.2

```
#Construct a matrix called revenue to get each individual's choice in buying product
at a certain price.
#The sume of the matrix "Revenue" is the total revenue of the market.
#Construct three matrix to place market shares regarding different classification
by_category<-matrix(0,nrow=1,ncol=2)</pre>
colnames(by category)<-c("marketshare stk", "marketshrae tub")</pre>
by brand<-matrix(0,nrow=1,ncol=7)</pre>
colnames(by brand) <-c("marketshare PPk", "marketshare PBB", "marketshare PFl", "marketsh
are PHse", "marketshare PGen", "marketshare PImp", "marketshare PSS")
by product<-matrix(0,nrow=1,ncol=10)</pre>
colnames(by_product)<-c("PPk_Stk_mean", "PBB_Stk_mean", "PFl_Stk_mean", "PHse_Stk_mean",
"PGen Stk mean", "PImp Stk mean", "PSS Tub mean", "PPk Tub mean", "PFl Tub mean", "PHse Tu
b mean")
#Construct a Price Matrix named Xpriceq1
Xpriceq1 < -M[, 4:13]
#Construct a decision matrix named Ydumy to present all individual's choices
Ydumy<-matrix(0,nrow=4470,ncol=10)
for (i in 1:10){
  Ydumy[,i]<-as.numeric(M$choice==i)
}
#Get the Revenue matrix
Revenue<-Xpriceq1*Ydumy
#Calculate the market share by product
by_product<-t(as.matrix(apply(Revenue, 2, FUN = sum)))</pre>
by_product<-by_product/sum(by_product)</pre>
#Print out the outcome of the market shrae by product
print(by product)
```

```
##
          PPk Stk
                     PBB Stk
                                 PFl Stk
                                           PHse Stk
                                                       PGen Stk
## [1,] 0.3164004 0.1230866 0.09887261 0.09316123 0.04474122 0.02247123
##
           PSS Tub
                       PPk Tub
                                  PFl Tub
                                              PHse Tub
## [1,] 0.09984262 0.08753436 0.1075665 0.006323178
#Calcualte the market share by brands
by brand[1,1]<-by product[1,1]+by product[1,8]
by_brand[1,2]<-by_product[1,2]</pre>
by_brand[1,3]<-by_product[1,3]+by_product[1,9]</pre>
by_brand[1,4]<-by_product[1,4]+by_product[1,10]</pre>
by_brand[1,5]<-by_product[1,5]</pre>
by brand[1,6]<-by product[1,6]</pre>
by_brand[1,7]<-by_product[1,7]</pre>
by brand<-by brand/sum(by brand)</pre>
#rint out the outcome of the market share by brands
print(by brand)
##
        marketshare PPk marketshare PBB marketshare PFl marketshare PHse
                                                 0.2064391
               0.4039348
                                0.1230866
                                                                  0.09948441
## [1,]
##
        marketshare PGen marketshare PImp marketshare PSS
## [1,]
               0.04474122
                                 0.02247123
                                                  0.09984262
#Calculate the market share by category
by category[1,1]<-sum(by product[1,1:6])</pre>
by category[1,2]<-sum(by product[1,7:10])</pre>
by category<-by category/sum(by category)</pre>
#Print out the outcome of the market share by category
print(by category)
```

```
## marketshare_stk marketshrae_tub
## [1,] 0.6987334 0.3012666
```

#### Question 1.3

```
#Construct a decision matrix named Ydumy, which demonstrates all individuals' choices
Ydumy<-matrix(0,nrow=4470,ncol=10)
for (i in 1:10){
  Ydumy[,i]<-as.numeric(M$choice==i)
}
X < -M[, 2:13]
Y < -N[, 2:9]
Dataq1<-merge(X,Y,by.X = "hhid",all.X=TRUE)</pre>
#Find income categories (14 types of income)
income category<-as.matrix(unique(Dataq1[,13]))</pre>
#Mapping between income and choices
income choice<-matrix(0,nrow=14,ncol=10)</pre>
for (i in 1:4470){
  for (j in 1:14){
    if(Dataq1[i,13]==income_category[j,1]){
      k < -Dataq1[i,2]
      income_choice[j,k]<-income_choice[j,k]+1</pre>
  }
}
#Report a matrix named income choice
print(income choice)
```

```
##
           [,1] [,2] [,3] [,4] [,5] [,6] [,7] [,8] [,9] [,10]
##
     [1,]
            209
                    84
                           28
                                 64
                                       54
                                               4
                                                    49
                                                          19
                                                                 33
                                                                          5
                                                                          2
##
     [2,]
            318
                   100
                          27
                                111
                                       21
                                               5
                                                    54
                                                          19
                                                                 20
                                                                          5
##
                          17
                                 29
                                       23
                                                                  9
     [3,]
            132
                    34
                                               1
                                                    15
                                                          14
                                                                          0
##
               9
                    10
                            3
                                  1
                                        0
                                               1
                                                     1
                                                           0
                                                                 12
     [4,]
##
     [5,]
            196
                   106
                          41
                                 44
                                       23
                                               9
                                                    40
                                                           8
                                                                 25
                                                                          3
##
                    94
                            9
                                                          25
                                                                          4
     [6,]
            195
                                 67
                                       18
                                               6
                                                    24
                                                                 34
##
     [7,]
             19
                     4
                            1
                                  8
                                         6
                                               2
                                                     7
                                                           3
                                                                  0
                                                                          1
                                               2
                                                                          8
##
     [8,]
            292
                   123
                          34
                                154
                                      123
                                                    41
                                                          36
                                                                 30
##
                    54
                                 34
                                       19
                                               2
                                                    27
                                                                 22
                                                                          1
     [9,]
            117
                          13
                                                           6
## [10,]
             83
                    22
                          23
                                 16
                                        7
                                              17
                                                     6
                                                           9
                                                                  2
                                                                          3
                                        7
## [11,]
              47
                    30
                           11
                                 32
                                               3
                                                    12
                                                           42
                                                                 17
                                                                          0
                                         2
                                               2
## [12,]
               5
                     1
                            3
                                  8
                                                     0
                                                           0
                                                                  5
                                                                          0
            125
## [13,]
                    33
                           33
                                 23
                                         6
                                              20
                                                    27
                                                          21
                                                                 14
                                                                          1
              19
                     4
                            0
                                  2
                                               0
                                                                  2
                                                                          0
## [14,]
                                         6
                                                    16
                                                            1
```

#### Exercise 2

Since we want to know the effect of price on demands and prices are variables(regressors) which will not change across different choices, we shall use conditional logit model

Q2.2

```
#Download the data from two excel forms
M<-data.frame(read.csv("~/Desktop/613/hw3/product.csv",stringsAsFactors=FALSE))</pre>
N<-data.frame(read.csv("~/Desktop/613/hw3/demos.csv",stringsAsFactors=FALSE))
#Calculate X matrix and do normalization
Xprice<-M[,4:13]</pre>
Xnew < -t(matrix(rep(t(Xprice[,1]),each=10),nrow=10,ncol=4470))
Xpricenew<-Xprice-Xnew
# Construct a decision matrix named Ydumy to demonstrate all individuals' choices
Ydumy<-matrix(0,nrow=4470,ncol=10)
for (i in 1:10){
  Ydumy[,i]<-as.numeric(M$choice==i)
}
#Construct a likelihood funciton of the conditional logit model
Targetcondlogit<-function(par.,X.=Xpricenew,Ydumy.=Ydumy){</pre>
  # Construct a alfa matrix by using par.
  A0 < -matrix(0, nrow=4470, ncol=1)
  A1 < -matrix(par.[2], nrow=4470, ncol=1)
  A2 < -matrix(par.[3], nrow=4470, ncol=1)
  A3<-matrix(par.[4],nrow=4470,ncol=1)
 A4<-matrix(par.[5],nrow=4470,ncol=1)
  A5<-matrix(par.[6],nrow=4470,ncol=1)
  A6<-matrix(par.[7],nrow=4470,ncol=1)
  A7<-matrix(par.[8],nrow=4470,ncol=1)
  A8<-matrix(par.[9],nrow=4470,ncol=1)
  A9<-matrix(par.[10],nrow=4470,ncol=1)
  A<-as.matrix(data.frame(A0,A1,A2,A3,A4,A5,A6,A7,A8,A9))
  # Calculate V
  V < -X.*par.[1]+A
  # Calculate probability matrix
  Pd < -exp(V)
 Pn<-rowSums(Pd)
 P<-Pd/Pn
  P < -log(P)
  # Take out all the probabilities that are applied (be chosen) and calculate -likeli
hood of the conditional logit model
  test1<-P*Ydumy.
  likelihood log<--sum(test1)</pre>
  return(likelihood log)
}
#Do optimization
beta conditionlogit<-optim(par=par, Targetcondlogit)</pre>
beta condlogit<-as.matrix(beta conditionlogit$par)</pre>
#Print the outcome: beta, alfa1, alfa2, alfa3, alfa4, alfa5, alfa6, alfa7, alfa8, alfa9
print(beta condlogit)
```

```
##
               [,1]
## [1,] -6.3356644
##
   [2,] -0.7013063
## [3,] 1.0413609
##
   [4,] -1.3293418
##
   [5,] -2.3060072
   [6,] -3.3303433
##
   [7,] 0.2504691
##
##
   [8,] 1.8993582
##
   [9,] 2.5751385
## [10,] -3.4439153
```

```
# Write the data into excel form
write.csv(beta_condlogit,"~/Desktop/613/hw3/beta_condilogit.csv")
```

#### Question 2.3

Because beta is negative, which indicates that the higher the price it is, the less utility that an individual will have by choosing the product, and the less likely it is that an individual is going to choose the product.

alfa1, alfa3, alfa4, alfa5, alfa9 are all negative, which indicates that compared with the product 1 (PPk\_Stk), product 2,4,5,6,10 (PBB\_Stk,

PHse\_Stk,PGen\_Stk,PImp\_Stk,PHse\_Tub) are less preferred and thus are less likely to be chosen given the same price.

alfa2, alfa6,alfa7, alfa8, are all positive, which indicates that compare with the product 1 (PPk\_Stk), product 3,7,8,9 (PFI\_Stk,PSS\_Tub,PPk\_Tub,PFI\_Tub) are more preferred and thus they are more likely to be chosen given the same price.

#### Exercise 3

#### Question 3.1

Since we are interested in the effect of family income on demand, and family income does change across alternatives, I think we shall choose multinomial logit model.

#### Question 3.2

```
#Download data from two excel forms
M<-data.frame(read.csv("~/Desktop/613/hw3/product.csv",stringsAsFactors=FALSE))</pre>
N<-data.frame(read.csv("~/Desktop/613/hw3/demos.csv",stringsAsFactors=FALSE))
#Merge two data frame to a new data frame and take out income variable as X variable
X < -M[, 2:13]
Y < -N[, 2:3]
Data3<-merge(X,Y,by.X="hhid",all.X=TRUE)</pre>
Xincome < -t(matrix(rep(t(Data3[,13]),each=10),nrow=10,ncol=4470))
#Construct a decision matrix named Ydumy
Ydumy<-matrix(0,nrow=4470,ncol=10)
for (i in 1:10){
     Ydumy[,i]<-as.numeric(Data3$choice==i)
#Construct the likelihood function of multinomial logit model
Target_multinomial<-function(par1.,X.=Xincome,Ydumy.=Ydumy){</pre>
     #Construct Vij matrix
     alfa<-matrix(rep(c(0,par1.[1:9]),each=4470),nrow=4470,ncol=10)
     beta <-matrix (rep(c(0,par1.[10:18]), each=4470), nrow=4470, ncol=10)
     V<-alfa+beta*X.
     #Construct a probability matrix
     Pn < -exp(V)
     Pd<-rowSums(Pn)
     P \le \log(Pn/Pd)
     Prob<-sum(P*Ydumy)
     #Return -likelihood
     likelihoodmul<--Prob
     return(likelihoodmul)
}
#Do optimization
parmultilogit < -c(-0.6, -0.6, -0.6, -0.6, -0.6, -0.6, -0.6, -0.6, -0.6, -0.6, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.1, -0.
1, -0.1, -0.1, -0.1, -0.1
beta multilogit<-optim(par=parmultilogit, Target multinomial)$par
#Calculate the likelihood by using parmultilogit as initial value
like<-Target multinomial(beta multilogit)</pre>
print(like)
```

```
#Store beta into an excel form
beta_mulogit<-as.matrix(beta_multilogit)
#Print the outcome: (alfa_1,alfa_2,alfa_3,alfa_4,alfa_5,alfa_6,alfa_7,alfa_8,alfa_9,b
eta_1,beta_2,beta_3,beta_4,beta_5,beta_6,beta_7,beta_8,beta_9)
print(beta_mulogit)</pre>
```

```
##
                  [,1]
##
    [1,] -0.572400335
##
    [2,] -0.698342877
##
    [3,] -0.528750575
##
    [4,] -0.673606585
##
    [5,] -0.897418657
##
    [6,] -0.599069235
##
    [7,] -0.703780770
##
    [8,] -0.638472367
##
    [9,] -0.466049285
## [10,] -0.009189416
## [11,] -0.032774406
## [12,] -0.012519839
## [13,] -0.031992249
## [14,] -0.059241118
## [15,] -0.033380251
## [16,] -0.037058676
## [17,] -0.031505049
## [18,] -0.132821630
```

```
#Write parameters into excel
write.csv(beta_mulogit,"~/Desktop/613/hw3/beta_multilogit.csv")
```

#### Question 3.3

#### **Since**

beta\_1,beta\_2,beta\_4,beta\_5,beta\_6,beta\_7,beta\_8,beta\_9 are all negative, it is indicated that compared with the product 1, the higher income a household has, the less likely it is for him to buy product 2,3,5,6,7,8,9,10.

Since all alfa\_j (j=1,2,3,4,5,6,7,8,9) are negative, it is indicated that given an individual (given fixed income), compared with the product 1, all other products (product 2,product 3,product 4,product 5,product 6,product 7,product 8,product 9,product 10) are less preferred

#### Exercise 4

# Question 4.1: Compute the marginal effect of the conditional logit model (Marginal Effect at Average Value)

```
#Import data from excel forms and merge data to a new form named Data3
M<-data.frame(read.csv("~/Desktop/613/hw3/product.csv", stringsAsFactors=FALSE))
N<-data.frame(read.csv("~/Desktop/613/hw3/demos.csv",stringsAsFactors=FALSE))
X < -M[, 2:13]
Y < -N[, 2:3]
Data3<-merge(X,Y,by.X="hhid",all.X=TRUE)</pre>
Dataq4<-as.matrix(apply(Data3,2,FUN = mean))</pre>
#Construct a matrix to place variable: price and do normalization
Xq4condlogit<-t(Dataq4[3:12])</pre>
Xq4condlogit1<-matrix(rep(Xq4condlogit[1,1],each=10),nrow=1,ncol=10)</pre>
Xq4condlogit<-Xq4condlogit-Xq4condlogit1</pre>
#Calcualte marginal effect of conditional logit modle by using a function
condmeq4<-function(par.,X.=Xq4condlogit){</pre>
  alfa<-matrix(c(0,par.[2:10]),nrow=1,ncol=10)
  #Construct the Vij matrix
  V<-X.*par.[1]+alfa
  #Calculate probability and get Probability matrix
  Pn < -exp(V)
  Pd<-rowSums(Pn)
  Ppre<-Pn/Pd
  #Calculate marginal effect
  P<-matrix(rep(Ppre,each=10),nrow=10,ncol=10)
  Pt < -t(P)
  I < -diag(10)
  me < -P*(I-Pt)*par.[1]
  return (me)
}
#Import beta and alfa j of exercise 2 from an excel form
beta conlogitq4<-read.csv("~/Desktop/613/hw3/beta condilogit.csv")
beta conlogq4<-c(beta conlogitq4[,2])
#Get marginal effect at average value of conditional logit modle
me conlogit<-condmeq4(beta conlogq4)</pre>
#Print the outcome
print(me_conlogit)
```

```
##
                                               [,3]
                                                                           [,5]
                                [,2]
                                                             [,4]
##
    [1,] -1.435554703
                         0.323330318
                                       0.0929547497
                                                      0.337854819
                                                                    0.227689192
##
    [2,]
          0.323330318 - 0.794798154
                                       0.0394031773
                                                      0.143215418
                                                                    0.096516613
          0.092954750
                         0.039403177 -0.2565728858
                                                      0.041173229
##
    [3,]
                                                                    0.027747715
##
    [4,]
          0.337854819
                         0.143215418
                                       0.0411732293 - 0.824068263
                                                                    0.100852289
##
    [5,]
          0.227689192
                         0.096516613
                                       0.0277477152
                                                      0.100852289 - 0.588246434
##
    [6,]
                         0.002195080
                                       0.0006310671
                                                      0.002293686
          0.005178342
                                                                    0.001545775
##
    [7,]
          0.140408764
                         0.059518760
                                       0.0171111433
                                                      0.062192435
                                                                    0.041913107
##
    [8,]
                                       0.0179933942
                                                      0.065399078
                                                                    0.044074148
          0.147648242
                         0.062587548
##
                         0.060519452
                                                      0.063238079
    [9,1
          0.142769463
                                       0.0173988338
                                                                    0.042617794
##
   [10,]
          0.017720814
                         0.007511788
                                       0.0021595760
                                                      0.007849229
                                                                    0.005289801
##
                                 [,7]
                                               [8,]
                                                              [,9]
                                                                             [,10]
                   [,6]
          0.0051783417
                          0.140408764
                                        0.147648242
                                                      0.1427694631
                                                                     0.0177208145
##
    [1,]
##
          0.0021950801
                          0.059518760
                                        0.062587548
                                                      0.0605194515
                                                                     0.0075117882
    [2,]
##
    [3,]
          0.0006310671
                          0.017111143
                                        0.017993394
                                                      0.0173988338
                                                                     0.0021595760
##
          0.0022936865
                          0.062192435
                                        0.065399078
                                                      0.0632380794
                                                                     0.0078492294
    [4,]
##
    [5,]
          0.0015457753
                          0.041913107
                                        0.044074148
                                                      0.0426177943
                                                                     0.0052898008
##
    [6,] -0.0148891250
                          0.000953231
                                        0.001002380
                                                      0.0009692577
                                                                     0.0001203061
                                        0.027179141
##
    [7,]
          0.0009532310 - 0.378819688
                                                      0.0262810534
                                                                     0.0032620538
##
    [8,]
          0.0010023796
                          0.027179141 -0.396950281
                                                      0.0276361050
                                                                     0.0034302454
##
    [9,]
          0.0009692577
                          0.026281053
                                        0.027636105 - 0.3847469371
                                                                     0.0033168989
##
   [10,]
          0.0001203061
                          0.003262054
                                        0.003430245
                                                      0.0033168989 -0.0506607131
```

#### Interpret the marginal effect at average value:

It is easily found that in the marginal effect at average value matrix, the values in the diagonal are all negative, but other values are positive. This indicates that the increase in the corresponding component of the price variable for kth alternative increases the probability of the kth alternative and decrease the probability of the other alternatives

## Question 4.2: Compute the marginal effect of multinomial logit model(Average Marginal Effect)

```
#Calculate marginal effect by using a function
multmeq4<-function(beta., X.=Xincomeq4){</pre>
  #Construct a probability matrix (4470*10)
  alfa<-matrix(rep(c(0,beta.[1:9]),each=4470),nrow=4470,ncol=10)
  beta<-matrix(rep(c(0,beta.[10:18]),each=4470),nrow=4470,ncol=10)
  #Calculate Vij matrix
  V<-alfa+beta*X.
  #Calculate the probability matrix
  Pn < -exp(V)
  Pd<-rowSums(Pn)
  P<-Pn/Pd
  #Construct a beta_bar matrix
  betatest<-as.matrix(rowSums(P*beta))
  beta bar<-t(matrix(rep(t(betatest),each=10),nrow=10,ncol=4470))
  #Calculate marginal effect of multinomial logit model
  betadiff<-beta-beta bar
  me<-P*betadiff</pre>
  return (me)
}
#Import beta j and alfa j of exercise 3 from an excel form
beta mullogita4<-read.csv("~/Desktop/613/hw3/beta multilogit.csv")
beta mullogq4<-c(beta mullogita4[,2])</pre>
memultq4<-multmeq4(beta mullogq4)</pre>
amemultq4 < -t(as.matrix(apply(memultq4, 2, FUN = mean)))
#Print the outcome: average marginal effect
print(amemultq4)
##
                [,1]
                            [,2]
                                           [,3]
                                                         [,4]
## [1,] 0.005614603 0.001193133 -0.0009263459 0.0007144496 -0.0009157417
##
                 [,6]
                              [,7]
                                           [8,]
                                                          [,9]
                                                                       [,10]
```

#Construct a matrix to place income variable

Xincomeq4 < -t(matrix(rep(t(Data3[,13]),each=10),nrow=10,ncol=4470))

### Interpret the average marginal effect of multinomial logit modle

## [1,] -0.001187125 -0.001050134 -0.00107676 -0.0009258742 -0.001440205

It is find that the average marginal effect of choice one and choice three on income is positive, and average marginal effects of all other choices on income are negative. It is indicated that the higher the income of an individual it is, the more likely he is to choose product 1 and product 4, the less likely he is to choose product 2,3,5,6,7,8,9,10.

#### Exercise 5

#### **Questions 5.1**

```
#Import data from two excel forms
M<-data.frame(read.csv("~/Desktop/613/hw3/product.csv",stringsAsFactors=FALSE))</pre>
N<-data.frame(read.csv("~/Desktop/613/hw3/demos.csv",stringsAsFactors=FALSE))
#Construct X variables (income and prices)
Xprice<-M[,4:13]</pre>
Xnew < -t(matrix(rep(t(Xprice[,1]),each=10),nrow=10,ncol=4470))
Xpricenew<-Xprice-Xnew
X < -M[, 2:13]
Y < -N[, 2:3]
Data3<-merge(X,Y,by.X="hhid",all.X=TRUE)</pre>
Xincome<-t(matrix(rep(t(Data3[,13]),each=10),nrow=10,ncol=4470))</pre>
#Construct a decision matrix Ydumy
Ydumy<-matrix(0,nrow=4470,ncol=10)
for (i in 1:10){
    Ydumy[,i]<-as.numeric(M$choice==i)
}
#Construct a likelihood function
Target mixed<-function(par., Xincome.=Xincome, Xprice.=Xpricenew, Ydumy.=Ydumy) {</pre>
     #Seperate parameters into three parts: beta, beta j and alfa
    alfa < -matrix(rep(c(0,par.[1:9]),each=4470),nrow=4470,ncol=10)
    beta j < -matrix(rep(c(0,par.[10:18]),each=4470),nrow=4470,ncol=10)
    beta<-par.[19]
     #Construct Vij matrix
    V<-alfa+beta*Xprice.+Xincome.*beta j
    Pn < -exp(V)
    Pd<-rowSums(Pn)
    P < -\log(Pn/Pd)
    Prob<-sum(P*Ydumy.)</pre>
    likelihoodmixed<--Prob
    return(likelihoodmixed)
}
#Do optimization
parmixed < -c(-0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0
5,-0.5,-0.5,-0.5,-0.5
beta mixed<-optim(par=parmixed, Target mixed)</pre>
trans<-beta mixed$par
beta f<-as.matrix(trans)</pre>
#Print the outcome;
#Print beta f: ("alfa1", "alfa2", "alfa3", "alfa4", "alfa5", "alfa6", "alfa7", "alfa8", "alfa
9", "beta1", "beta2", "beta3", "beta4", "beta5", "beta6", "beta7", "beta8", "beta9", "beta")
print(beta f)
```

```
##
                [,1]
##
    [1,] -0.42977557
##
    [2,] -1.14050260
##
    [3,] -1.32891512
    [4,] -0.53579500
##
##
    [5,] -0.76254474
    [6,] -0.50268143
##
##
    [7,] -1.02328877
##
    [8,] -0.86880017
##
   [9,] -1.06078232
## [10,] -0.01612886
## [11,] -0.01206720
## [12,] 0.01056768
## [13,] -0.21734493
## [14,] -0.38377189
## [15,] -0.27006907
## [16,] -0.18877834
## [17,] -0.14308691
## [18,] -0.35634946
## [19,] -0.98253497
```

#### Question 5.2

```
#Construct a decision matrxi: Ydumy
Ydumy2<-matrix(0,nrow=4470,ncol=9)
for (i in 2:10){
     Ydumy2[,i-1]<-as.numeric(M$choice==i)
#Construct X variables: Xpricenew2 and Xincome
Xincome2<-Xincome[,1:9]</pre>
Xpricenew2<-as.matrix(data.frame(Xpricenew[,1],Xpricenew[,3:10]))</pre>
colnames(Xpricenew2)<-c("PPk_Stk", "PFl_Stk", "PHse_Stk", "PGen_Stk", "PImp_Stk", "PSS
Tub", "PPk Tub", "PFl Tub", "PHse Tub")
Target mixed2<-function(par., Xincome.=Xincome2, Xprice.=Xpricenew2, Ydumy.=Ydumy2){</pre>
     #Seperate parameters into three parts: beta, beta j and alfa
     alfa<-matrix(rep(c(0,par.[1:8]),each=4470),nrow=4470,ncol=9)
     beta j < -matrix(rep(c(0,par.[9:16]),each=4470),nrow=4470,ncol=9)
     beta<-par.[17]
     #Construct Vij by using mixed logit model
     V<-alfa+beta*Xprice.+Xincome.*beta j
     #Calculate the likelihood
     Pn<-exp(V)
     Pd<-rowSums(Pn)
     P < -\log(Pn/Pd)
     Prob<-sum(P*Ydumy.)</pre>
     likelihoodmixed<--Prob
     #Return likelihood
     return(likelihoodmixed)
#Do optimization
parmixed2 < -c(-0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -0.5, -
.5, -0.5, -0.5)
beta mixed2<-optim(par=parmixed2, Target mixed2)</pre>
trans2<-beta mixed2$par
beta r<-as.matrix(trans2)</pre>
#Print out the outcome;
#print beta r: ("alfa1", "alfa2", "alfa3", "alfa4", "alfa5", "alfa6", "alfa7", "alfa8", "beta
1", "beta2", "beta3", "beta4", "beta5", "beta6", "beta7", "beta8", "beta")
print(beta r)
```

```
##
                 [,1]
##
    [1,] -0.28870710
    [2,] -0.35459937
##
##
    [3,] -0.52183904
    [4,] -0.91997947
##
##
    [5,] -1.85570846
##
    [6,] -0.98455693
##
    [7,] -0.46173465
    [8,] -0.73024725
##
##
    [9,] -0.01465643
## [10,] -0.01724349
## [11,] -0.26180373
## [12,] -0.46961766
## [13,] -0.02779660
## [14,] -0.32332717
## [15,] -0.06868397
## [16,] -0.37168543
## [17,] -0.42120981
```

#### Question 5.3

```
# Calculate MTT test statistics
beta_fnew<-as.matrix(rbind(beta_f[2:9],beta_f[11:18],beta_f[19]))
MTT<-2*(Target_mixed2(beta_fnew)-Target_mixed2(beta_r))
#Print the outcome of the test statistics</pre>
```

#### Question 5.4

```
#Calculate the p-value of MTT test
TEST<-pchisq(MTT,df=17,lower.tail=FALSE)
#Print the test result of MTT test
print(TEST)</pre>
```

```
## [1] 0
```

Scince p value of MTT test statistics is 0, and 0<0.05, we reject IIA.