

Project Report Template

INTRODUCTION

Are you new to Salesforce? Not sure exactly what it is, or how to use it? Don't know where you should start on your learning journey? If you've answered yes to any of these questions, then you're in the right place. This module is for you. Welcome to Salesforce! Salesforce is game-changing technology, with a host of productivity-boosting features, that will help you sell smarter and faster. As you work toward your badge for this module, we'll take you through these features and answer the question, "What is Salesforce, anyway?"

1.1 Overview

A brief description about your project

Develop an App for the Property Management where Buyer can order his Requirements and get the Appropriate Details of the Property. According to his interest just provide him with some discounts upto what extent the loan available for so just calculate how much loan Amount user can get it. Provide the Security for two different profiles like for marketing and sales team. Then Finally Create the reports and dashboard so there will be clear view just get the reports on the count of loan passed getting the property purchased close the deal

Now we are going to prepare PROPERTY MANAGEMENT APPLICATION.

1.2 Purpose

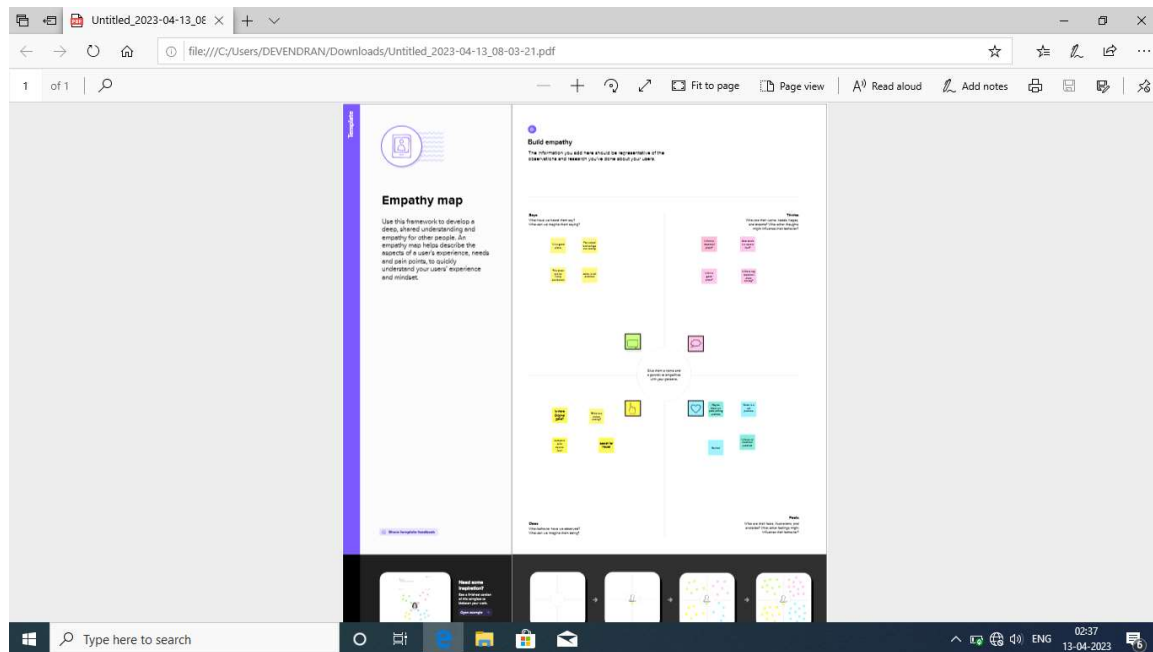
The use of this project. What can be achieved using this.

The use of this project to property management . We can achieved too create a assist owners in creating budgets, advertis erental properties,qualify tenants,and collect rent.

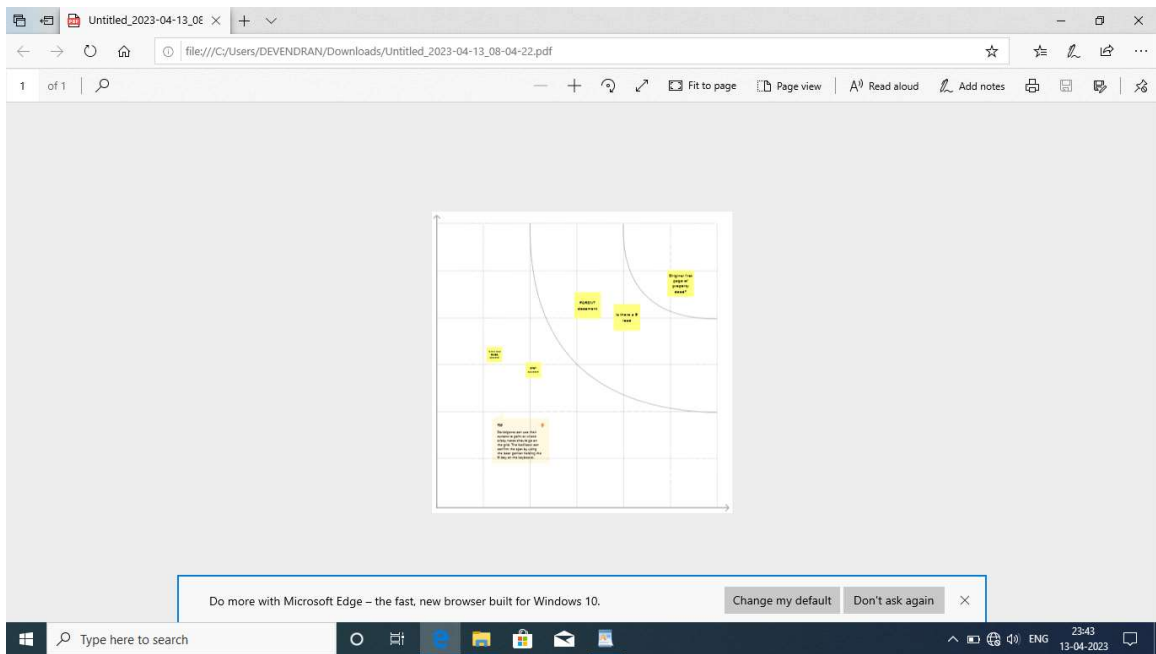
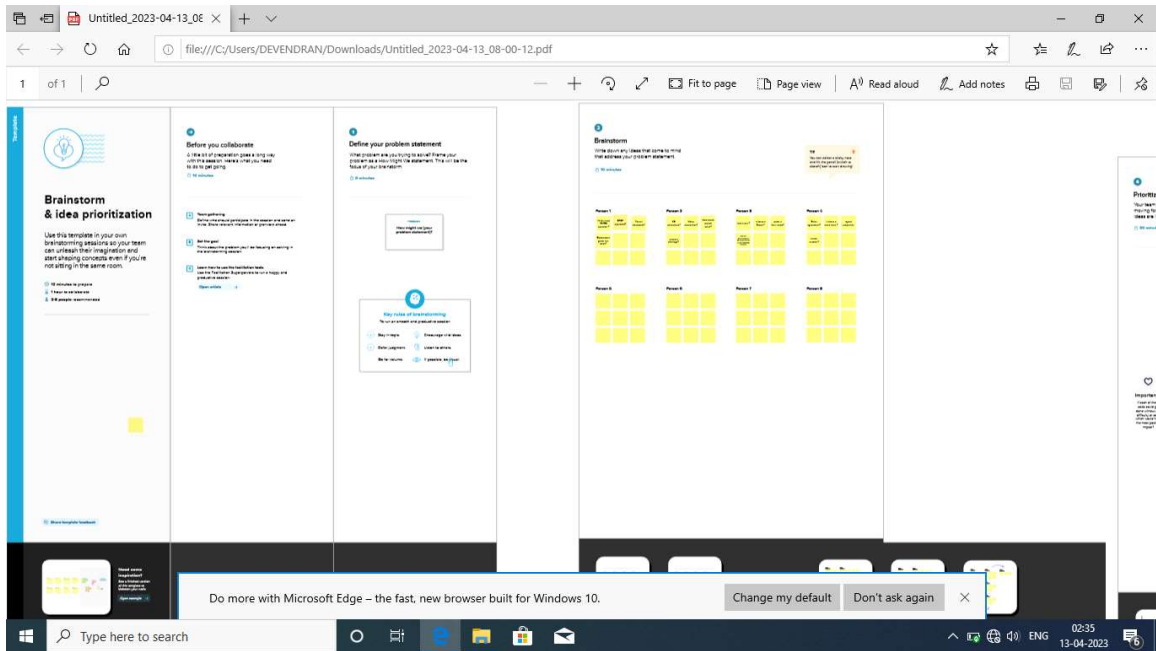
Poblem Definition&Desingn Thinking

The suprvision of residential, commercial,and industrial properties,including apartments,datched houses,and shopping centres... Design thinking include empathy, collabrations,creativity and exploration

2.1 Empathy map



2.2 Ideation&Brainstorming map



Result

object name	Fields in the object													
<ul style="list-style-type: none">Lead	<table><tr><th>Field lable</th><th>Data type</th></tr><tr><td>lead</td><td>Auto number</td></tr><tr><td>state</td><td>picklist</td></tr><tr><td>city</td><td>piclist</td></tr><tr><td>Email</td><td>email</td></tr><tr><td>phone</td><td>phone</td></tr></table>		Field lable	Data type	lead	Auto number	state	picklist	city	piclist	Email	email	phone	phone
Field lable	Data type													
lead	Auto number													
state	picklist													
city	piclist													
Email	email													
phone	phone													
<ul style="list-style-type: none">Buy	<table><tr><td>create property type</td><td>piclist</td></tr><tr><td>Discount</td><td>percentage</td></tr><tr><td>state</td><td>piclist</td></tr><tr><td>city</td><td>piclist</td></tr></table>		create property type	piclist	Discount	percentage	state	piclist	city	piclist				
create property type	piclist													
Discount	percentage													
state	piclist													
city	piclist													

<ul style="list-style-type: none"> Rent 	Rent	auto number
	Rental city	Text
	BHK	piclist
<ul style="list-style-type: none"> Loan 	Loan id	auto number
	Interrest rate	currency
	Term	number
	annual loan	number
	total loan instalment	number
	Loan repayment	number
	loan amount	formula

3.2 Activity & Screenshot

Attach the screenshot of your project activity along with the

Discription

Creating Developer Account Creating a developer org in salesforce. 1. Go to developers.salesforce.com/

2. Click on sign up.

3. On the sign up form, enter the following details :

a. First name & Last name

b. Email

c. Role : Developer

d. Company : College Name

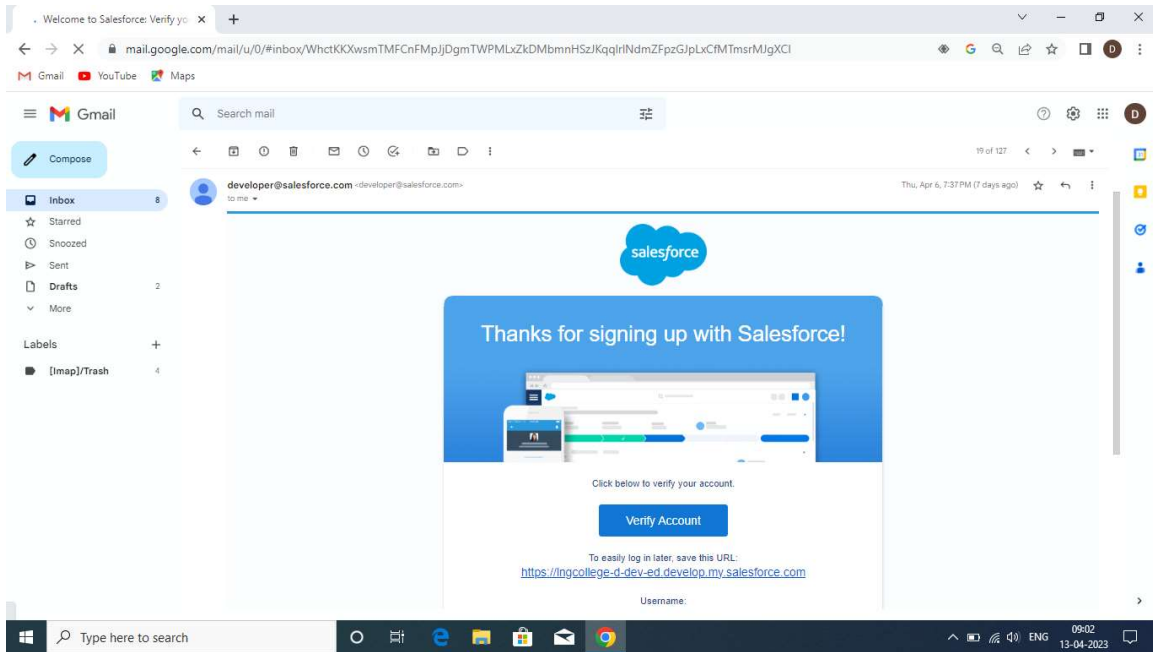
e. County : Indi

a f. Postal Code : pin code

g. Username : should be a combination of your name and company This need not be an actual email id, you can give anything in the format : username@organization.com Click on sign up after filling these.

The screenshot shows a web browser window with the URL `developer.salesforce.com/signup`. The page has a dark blue background with white text and icons. On the left, there's a section titled "Build enterprise-quality apps fast to bring your ideas to life" with a list of bullet points: "Build apps fast with drag-and-drop tools", "Customize your data model with clicks", "Go further with Apex code", "Integrate with anything using powerful APIs", "Stay protected with enterprise-grade security", and "Customize UI with clicks or any leading-edge web framework". On the right, there's a white sign-up form titled "Sign up for your Salesforce Developer Edition". The form includes fields for "First Name", "Last Name", "Email", "Your email address", "Role" (a dropdown menu), "Company", "Company Name", "Country/Region", "Select Country/Region" (a dropdown menu), "Home Code", "Your postal code", and "Developer" (a checkbox). Below these fields, there's a "Sign me up" button. At the bottom of the form, there's a link "Already have a Salesforce Developer Environment?". The browser's address bar shows the URL, and the Windows taskbar is visible at the bottom with the search bar and various application icons.

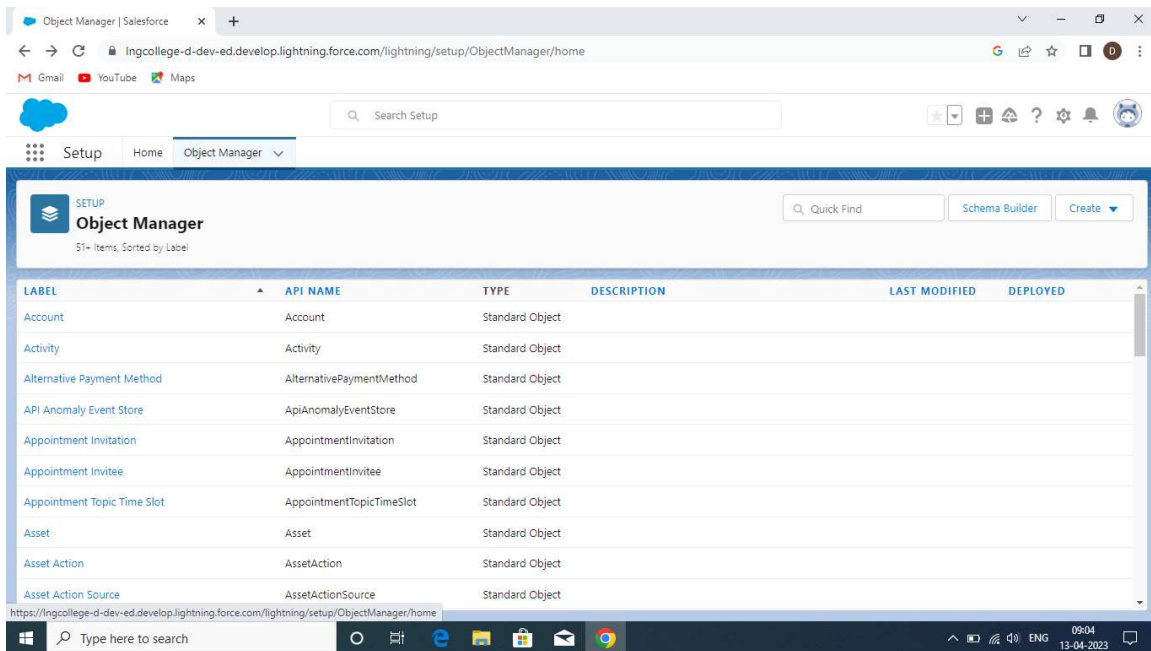
Account activation



login to salesforce account

- Object

From the setup page and click on object manager and go to click on create and click on custom object open the page enter the label name, plural label name, click on allow reports, allow search and save

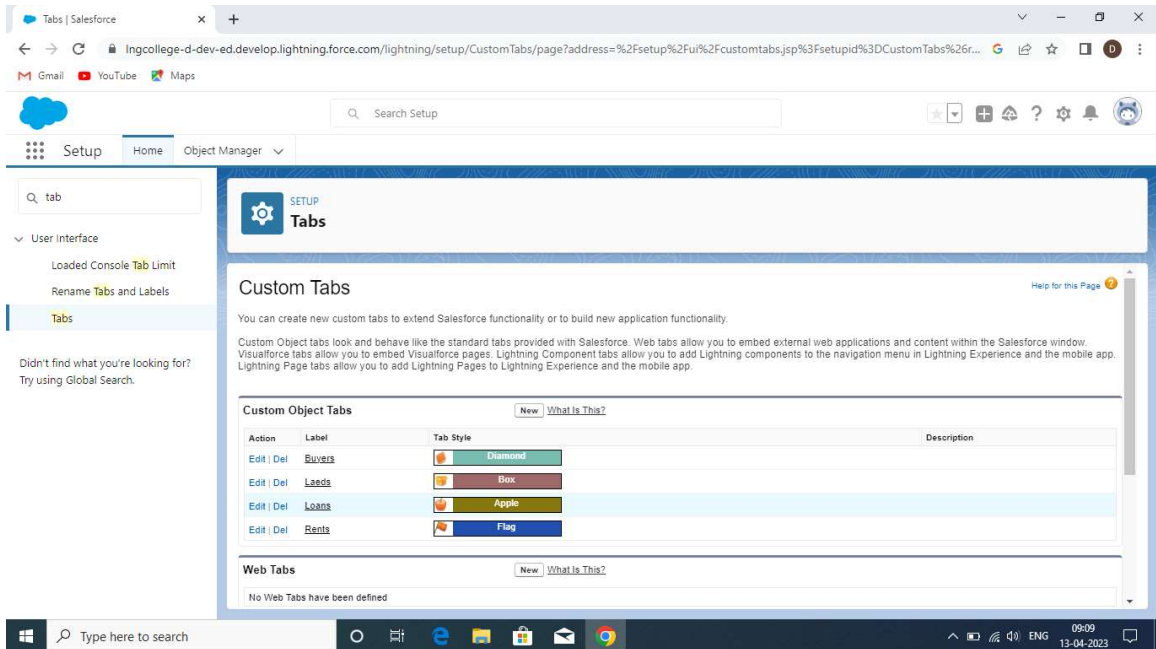


1.lead 2.buy 3.Rent 4.loan was created.

- Tabs

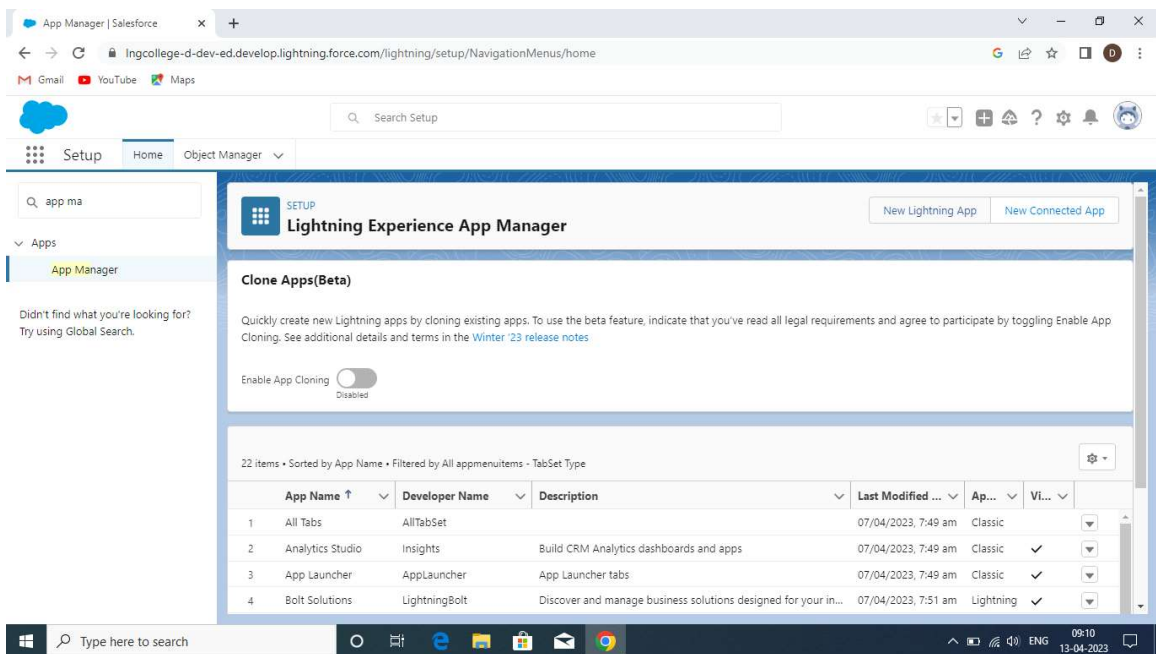
To create a Tab

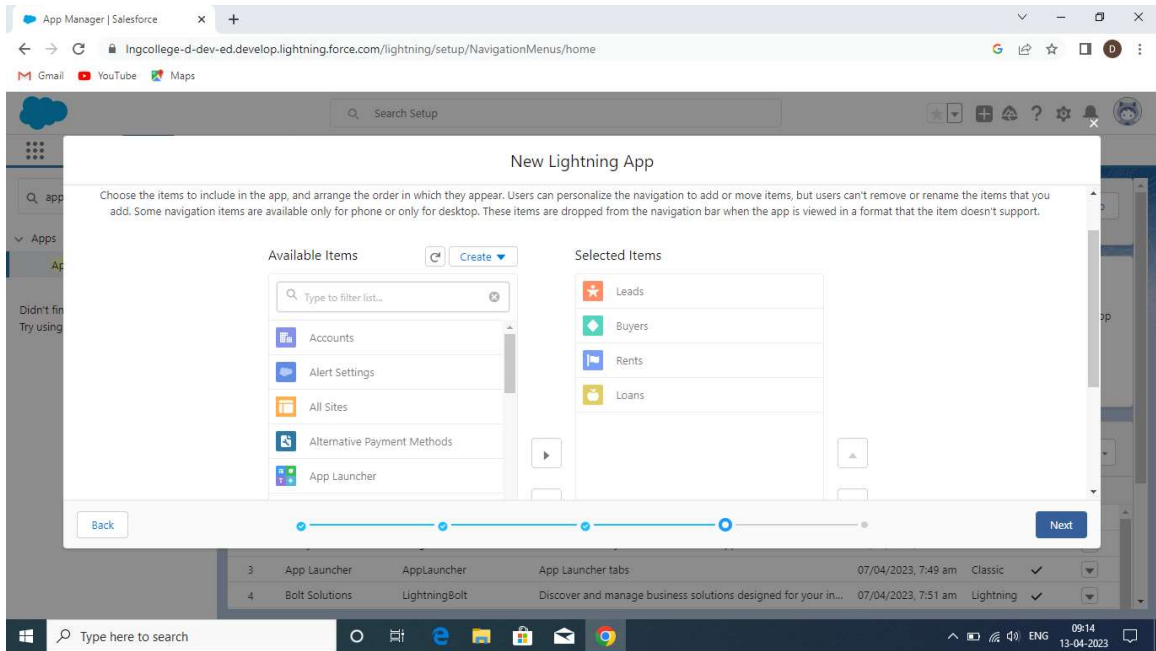
Go to setup page and type tabs in quick find bar and click on tabs custom object tab on right side click on new and select the name for example lead and select a tab syste and next and next and save



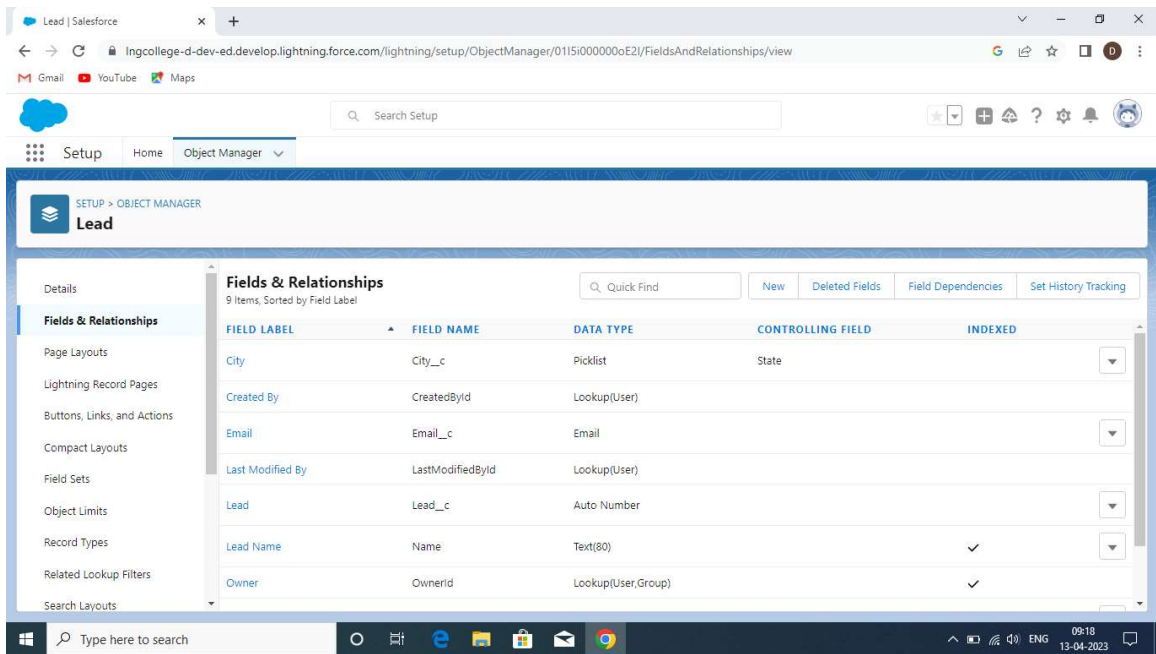
1.lead 2.buy 3.Rent 4.loan was created.

- The Lightning App





- **Fields**



Rent | Salesforce

Ingcollege-d-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/0115i000000oAso/FieldsAndRelationships/view

Search Setup

Setup Home Object Manager

SETUP > OBJECT MANAGER

Rent

Details

Fields & Relationships

7 Items, Sorted by Field Label

Quick Find New Deleted Fields Field Dependencies Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
BHK type	BHK_type__c	Picklist		
Created By	CreatedById	Lookup(User)		
Last Modified By	LastModifiedById	Lookup(User)		
Owner	OwnerId	Lookup(User,Group)		✓
Rent	Rent__c	Auto Number		
Rent Name	Name	Text(80)		✓
Rental City	Rental_City__c	Picklist	BHK type	

Type here to search

09:19 13-04-2023

Loan | Salesforce

Ingcollege-d-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/0115i000000oAst/Details/view

Search Setup

Setup Home Object Manager

SETUP > OBJECT MANAGER

Loan

Details

Edit Delete

Description

API Name
Loan__c

Custom
✓

Singular Label
Loan

Plural Label
Loans

Enable Reports
✓

Track Activities

Track Field History

Deployment Status
Deployed

Help Settings
Standard salesforce.com Help Window

Type here to search

09:20 13-04-2023

Buy | Salesforce

Ingcollege-d-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/015i000000oAsj/FieldsAndRelationships/view

Search Setup

Setup Home Object Manager

SETUP > OBJECT MANAGER

Buy

Details

Fields & Relationships

8 Items, Sorted by Field Label

Quick Find

New Deleted Fields Field Dependencies Set History Tracking

Field Name	Field Label	Field Type	Field Format	Field Length	Field Required
Buy Name	Name	Text(80)			✓
City	City_c	Picklist	State		
Create Property Type	Create_Property_Type_c	Picklist	City		
Created By	CreatedById	Lookup(User)			
Discount	Discount_c	Percent(18, 0)			
Last Modified By	LastModifiedById	Lookup(User)			
Owner	OwnerId	Lookup(User, Group)			✓
State	State_c	Picklist			

Type here to search

09:19 13-04-2023

- Profile

Profiles | Salesforce

Ingcollege-d-dev-ed.develop.lightning.force.com/lightning/setup/EnhancedProfiles/home

Search Setup

Setup Home Object Manager

Profiles

All Profiles Edit Delete Create New View

New Profile

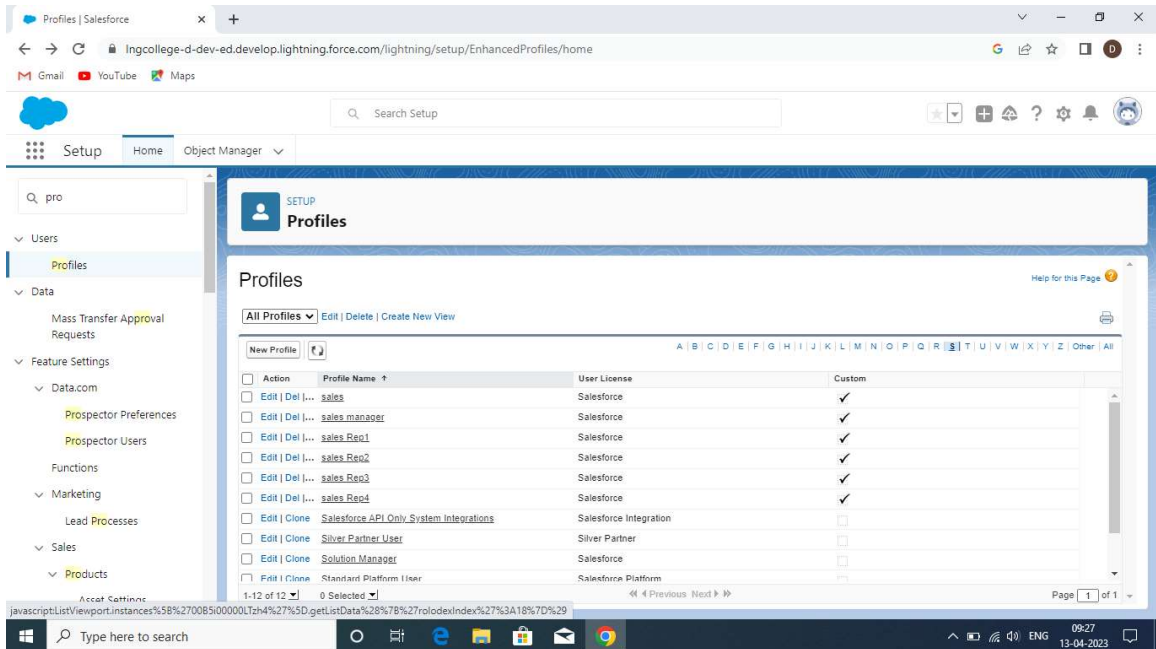
Action	Profile Name	User License	Custom
<input type="checkbox"/> Edit Del ...	sales	Salesforce	✓
<input type="checkbox"/> Edit Del ...	sales_manager	Salesforce	✓
<input type="checkbox"/> Edit Del ...	sales_Rep1	Salesforce	✓
<input type="checkbox"/> Edit Del ...	sales_Rep2	Salesforce	✓
<input type="checkbox"/> Edit Del ...	sales_Rep3	Salesforce	✓
<input type="checkbox"/> Edit Del ...	sales_Rep4	Salesforce	✓
<input type="checkbox"/> Edit Clone	Salesforce API Only System Integrations	Salesforce Integration	
<input type="checkbox"/> Edit Clone	Silver Partner User	Silver Partner	
<input type="checkbox"/> Edit Clone	Solution Manager	Salesforce	
<input type="checkbox"/> Edit Clone	Standard Platform User	Salesforce Platform	

1-12 of 12 0 Selected

Page 1 of 1

Type here to search

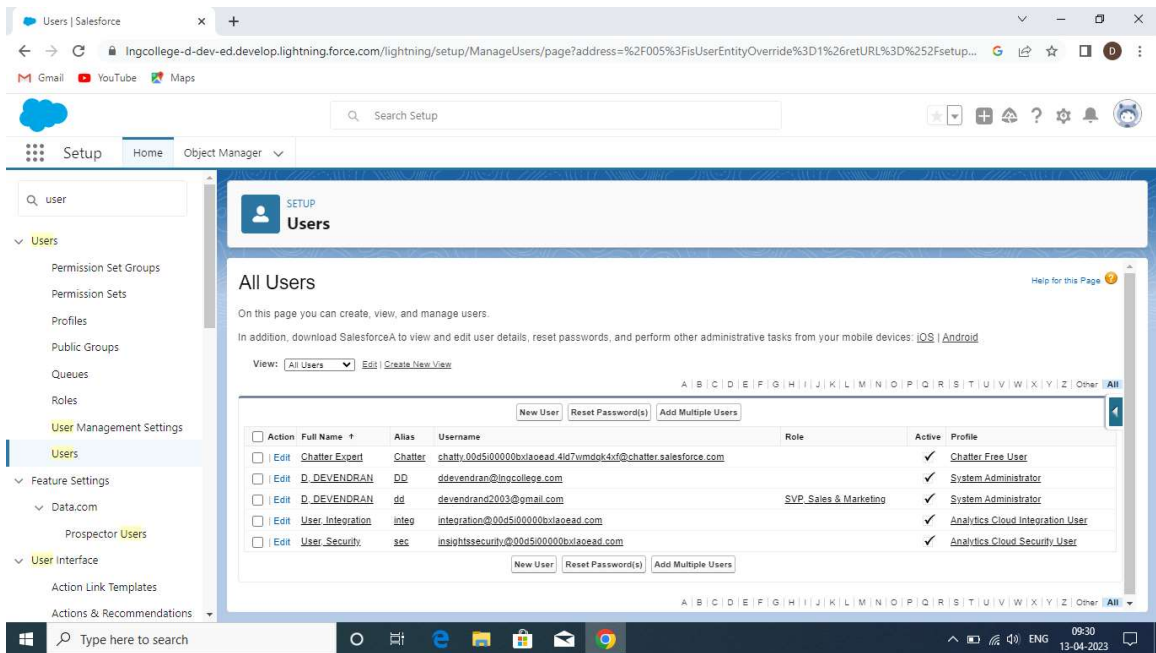
09:27 13-04-2023



The screenshot shows the Salesforce Setup interface for the 'Profiles' section. The left sidebar contains a navigation menu with 'Users' and 'Profiles' highlighted. The main content area displays a table of profiles. The table has columns for 'Action', 'Profile Name', 'User License', and 'Custom'. The profiles listed are 'sales', 'sales_manager', 'sales_Rep1', 'sales_Rep2', 'sales_Rep3', 'sales_Rep4', 'Salesforce API Only System Integrations', 'Silver Partner User', 'Solution Manager', and 'Standard Platform User'. The 'Custom' column shows checkboxes for each profile.

Action	Profile Name	User License	Custom
<input type="checkbox"/> Edit Del ...	sales	Salesforce	<input checked="" type="checkbox"/>
<input type="checkbox"/> Edit Del ...	sales_manager	Salesforce	<input checked="" type="checkbox"/>
<input type="checkbox"/> Edit Del ...	sales_Rep1	Salesforce	<input checked="" type="checkbox"/>
<input type="checkbox"/> Edit Del ...	sales_Rep2	Salesforce	<input checked="" type="checkbox"/>
<input type="checkbox"/> Edit Del ...	sales_Rep3	Salesforce	<input checked="" type="checkbox"/>
<input type="checkbox"/> Edit Del ...	sales_Rep4	Salesforce	<input checked="" type="checkbox"/>
<input type="checkbox"/> Edit Clone	Salesforce API Only System Integrations	Salesforce Integration	<input type="checkbox"/>
<input type="checkbox"/> Edit Clone	Silver Partner User	Silver Partner	<input type="checkbox"/>
<input type="checkbox"/> Edit Clone	Solution Manager	Salesforce	<input type="checkbox"/>
<input type="checkbox"/> Edit Clone	Standard Platform User	Salesforce Platform	<input type="checkbox"/>

- New Users



The screenshot shows the Salesforce Setup interface for the 'Users' section. The left sidebar contains a navigation menu with 'Users' highlighted. The main content area displays a table of users. The table has columns for 'Action', 'Full Name', 'Alias', 'Username', 'Role', 'Active', and 'Profile'. The users listed are 'Chatter Expert', 'D. DEVENDRAN', 'D. DEVENDRAN', 'User Integration', and 'User Security'. The 'Active' column shows checkboxes for each user.

Action	Full Name	Alias	Username	Role	Active	Profile
<input type="checkbox"/> Edit	Chatter Expert	Chatter	chatter.00d500000bviaeoad.4lg7vmdok4xt@chatter.salesforce.com		<input checked="" type="checkbox"/>	Chatter Free User
<input type="checkbox"/> Edit	D. DEVENDRAN	DD	ddevendran@ingcollege.com		<input checked="" type="checkbox"/>	System Administrator
<input type="checkbox"/> Edit	D. DEVENDRAN	dd	devendran2003@gmail.com	SVP Sales & Marketing	<input checked="" type="checkbox"/>	System Administrator
<input type="checkbox"/> Edit	User Integration	integ	integration@00d500000bviaeoad.com		<input checked="" type="checkbox"/>	Analytics Cloud Integration User
<input type="checkbox"/> Edit	User Security	sec	insightsecurity@00d500000bviaeoad.com		<input checked="" type="checkbox"/>	Analytics Cloud Security User

- Permission Sets

Permission Sets | Salesforce

Ingcollege-d-dev-ed.develop.lightning.force.com/lightning/setup/PermSets/home

Search Setup

Setup Home Object Manager

perm

Users

Permission Set Groups

Permission Sets

Custom Code

Custom Permissions

Didn't find what you're looking for? Try using Global Search.

SETUP

Permission Sets

On this page you can create, view, and manage permission sets.

In addition, you can use the SalesforceA mobile app to assign permission sets to a user. Download SalesforceA from the App Store or Google Play: [iOS](#) | [Android](#)

[All Permission Sets](#) | [Edit](#) | [Delete](#) | [Create New View](#)

Action	Permission Set Label	Description	License
<input type="checkbox"/>	Buyer	Allows access to the store. Lets users see products and c...	82B Buyer Permission Set One Seat
<input type="checkbox"/>	Buyer Manager	Includes all Buyer capabilities, and allows access to mana...	82B Buyer Manager Permission Set One Seat
<input type="checkbox"/>	CRM User	Denotes that the user is a Sales Cloud or Service Cloud u...	CRM User
<input type="checkbox"/>	Commerce Admin	Allow access to commerce admin features.	Commerce Admin Permission Set License Seats
<input type="checkbox"/>	Contact Center Admin	Manage Service Cloud Voice contact centers that use Am...	Service Cloud Voice User
<input type="checkbox"/>	Contact Center Agent	Access agent features in Service Cloud Voice contact cent...	Service Cloud Voice User
<input type="checkbox"/>	Contact Center Supervisor	Access supervisor features in Service Cloud Voice contact...	Service Cloud Voice User

1-25 of 25 0 Selected

Page 1 of 2

Permission Sets | Salesforce

Ingcollege-d-dev-ed.develop.lightning.force.com/lightning/setup/PermSets/page?address=%2F0P55i000004t165%3FsfcdclFrameOrigin%3Dhttps%253A%252F%25...

Search Setup

Setup Home Object Manager

perm

Users

Permission Set Groups

Permission Sets

Custom Code

Custom Permissions

Didn't find what you're looking for? Try using Global Search.

SETUP

Permission Sets

Permission Set **sales rep**

[Find Settings...](#) | [Clone](#) | [Delete](#) | [Edit Properties](#) | [Manage Assignments](#)

Permission Set Overview

Description	API Name	sales_rep
License	Namespace Prefix	
Session Activation Required	Created By	DEVENDRAN.D. 13/04/2023, 10:03 pm
Last Modified By		DEVENDRAN.D. 13/04/2023, 10:03 pm

Apps

Assigned Apps
Settings that specify which apps are visible in the app menu

Assigned Connected Apps
Settings that specify which connected apps are visible in the app menu

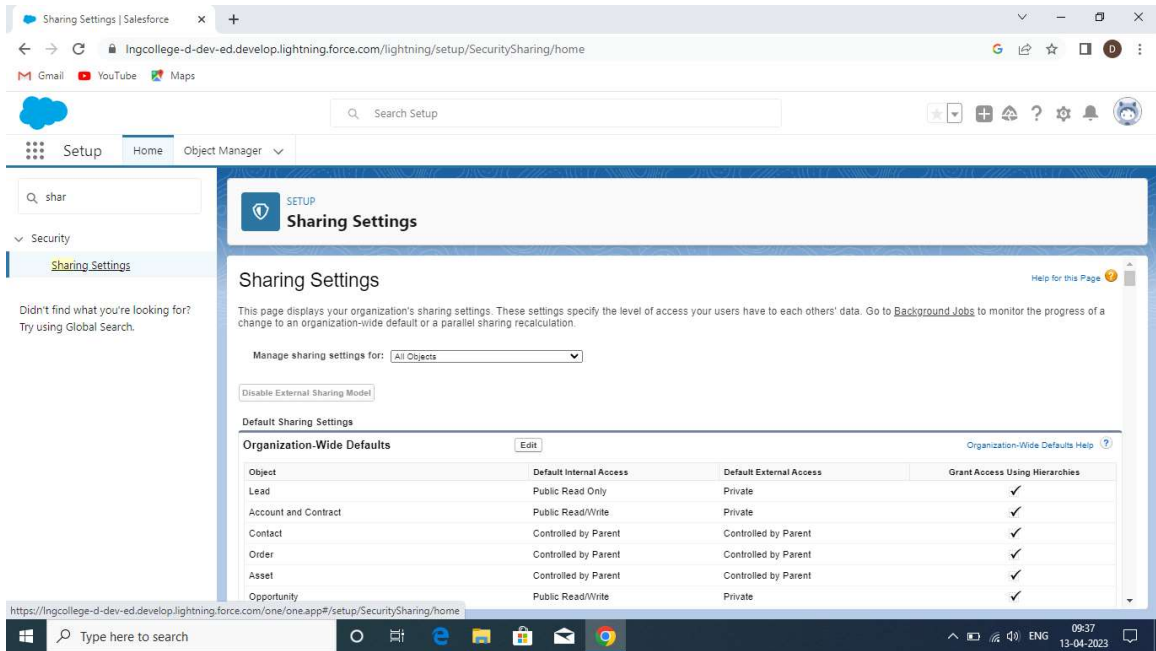
Object Settings
Permissions to access objects and fields, and settings such as tab availability

App Permissions
Permissions to perform app-specific actions, such as "Manage Call Centers"

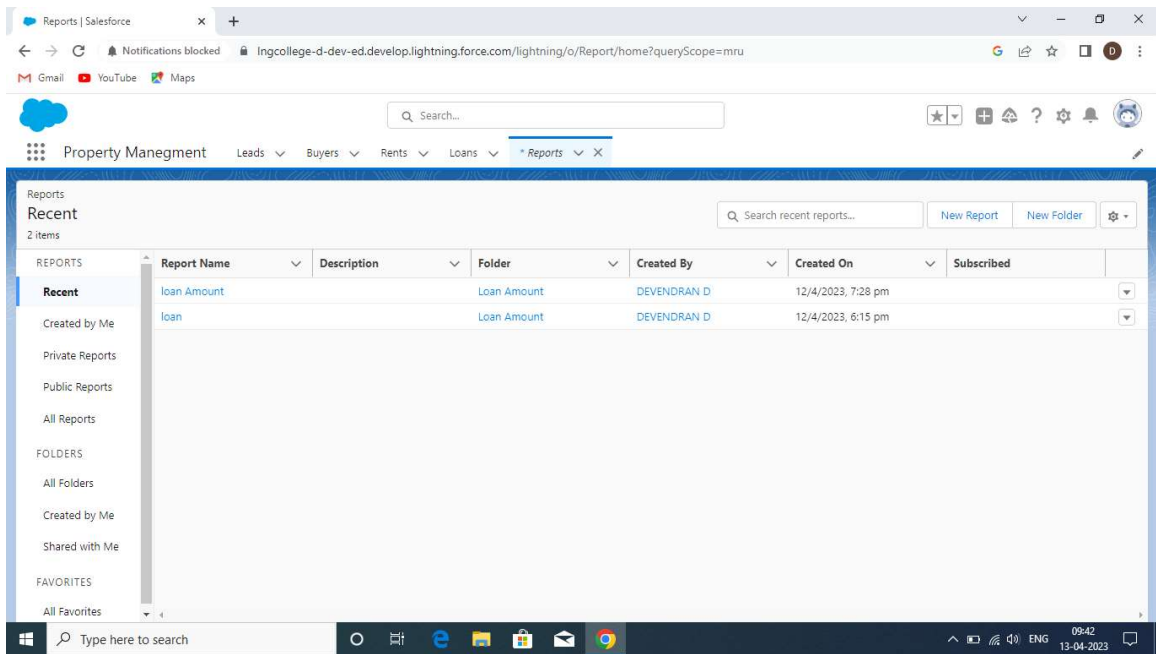
The screenshot shows the Salesforce 'Permission Sets' page for a permission set named 'sales rep'. The left sidebar contains navigation links for 'Users', 'Permission Set Groups', 'Permission Sets', 'Custom Code', and 'Custom Permissions'. The main content area is titled 'Permission Set Overview' and includes a search bar, 'Clone', 'Delete', 'Edit Properties', and 'Manage Assignments' buttons. Below these are fields for 'Description', 'License', 'API Name' (sales_rep), 'Namespace Prefix', 'Session Activation Required' (checkbox), 'Created By' (DEVENDRAN D), and 'Last Modified By' (DEVENDRAN D, 13/04/2023, 10:03 pm). A section titled 'Apps' lists 'Assigned Apps', 'Assigned Connected Apps', 'Object Settings', and 'App Permissions' with brief descriptions for each. The bottom of the screen shows a Windows taskbar with the search bar and various application icons.

The screenshot shows the 'Current Assignments' page for the 'sales rep' permission set. The left sidebar is identical to the previous screenshot. The main content area is titled 'Current Assignments' and features a large illustration of a cactus and a sun. Below the illustration, it states 'No assignments defined.' and includes an 'Add Assignment' button. The bottom of the screen shows a Windows taskbar with the search bar and various application icons.

- SetUp For OWD



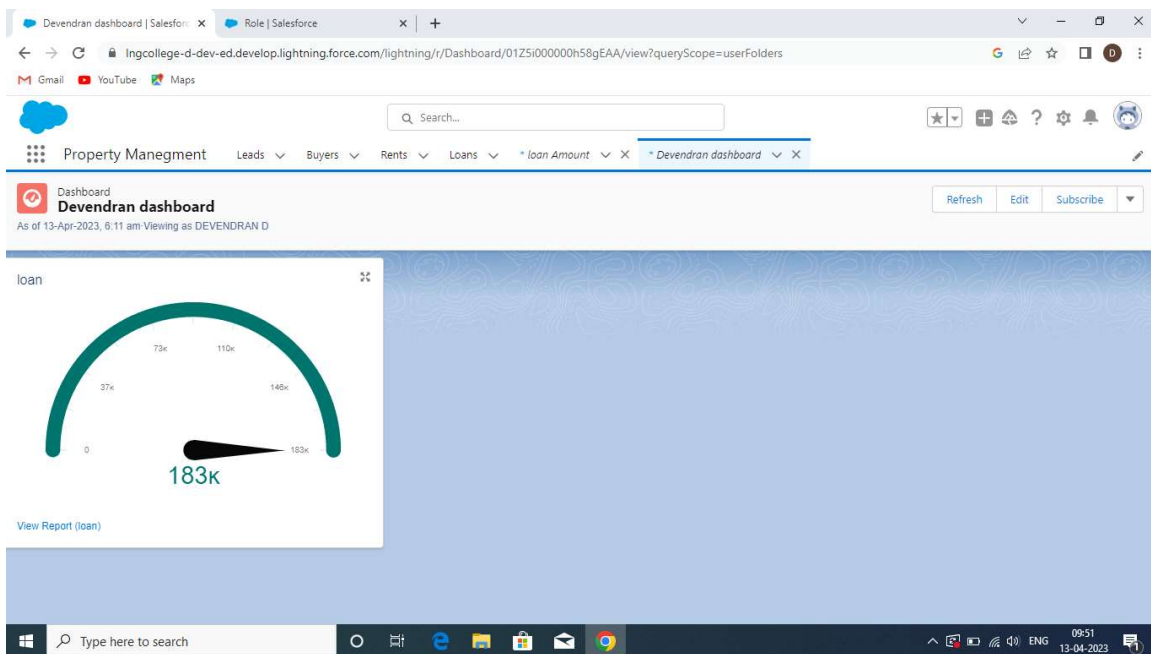
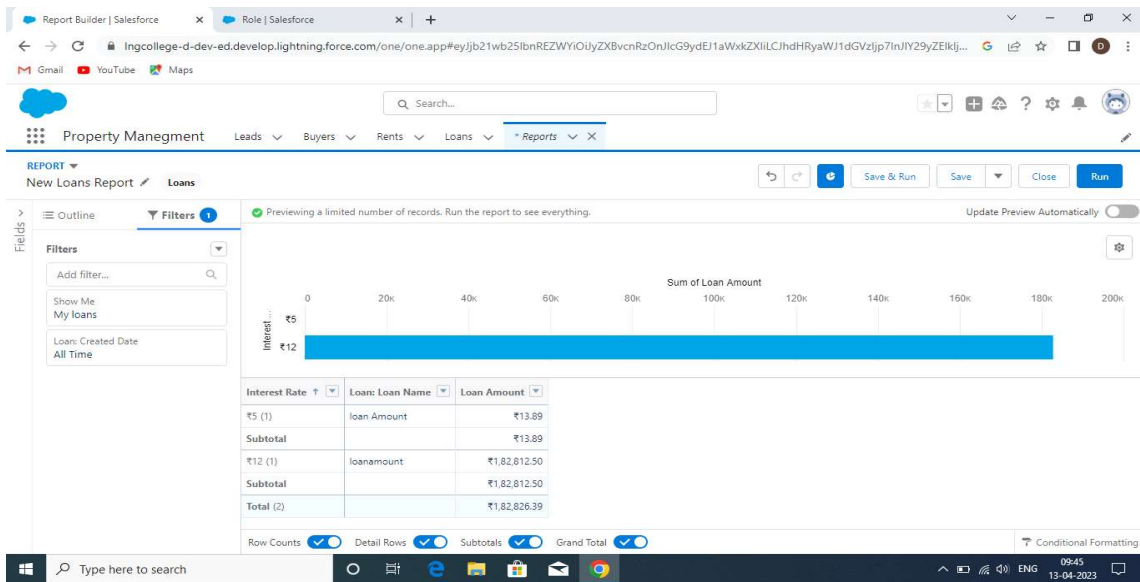
- **Report**



Dashboards

First go to App launcher and select the dashboards and click on

new dashboards and add the name,select folder and select report and Add componet and save and done



We have completed this project through this points

4.Trailhead profile public URL

Team lead-<https://trailblazer.me/id/ababi100>

Team member1-<https://trailblazer.me/id/bbanumathi1>

Team member2-<https://trailblazer.me/id/dtamilmediumshift-1>

Team member3-<https://trailblazer.me/id/ddhana43>

5 ADVANTAGES & DISADVANTAGEES

Advantages	Disadvantages
Assist owners in creating budgets	time-consuming if you choose the wrong system
Advertise rental properties	Might seem expensive for as small business
Qualify tenants & collect rents	training(cost and time)

6 APPLICATION

A property management application (PMS) is a software application for the operations of hospitality accommodation and commercial residential rental properties. Property management application is also used in manufacturing industries, local government and manufacturing.

7 CONCLUSION

conclusion summarizing the entire work and findings

In conclusion, property management system (PMS) software is very crucial for all the hotels. Especially Opera PMS constitutes the most appropriate PMS software for Hilton Athens. It is user friendly, connects with central Reservation system (CRS), point of sale (POS) etc. and provides all the tools the hotel needs in order to operate effectively.

8 FUTURE SCOPE

Enhancements that can be made in the future

Property management companies have been positioned for growth, taking advantage of digital trends in order to reach a larger customer base. This includes leveraging technology to streamline communication between landlords and tenants, as well as utilizing virtual tools to provide more efficient customer service. With property management companies now having access to new digital tools, the process for property for rent becomes more streamlined and efficient.



DEVENDRAN.D

2023

PROPERTY MANAGEMENT APPLICATION USING SALESFORCE



ABI.S



DHANANCHEZHIAN.M

BANUMATHI.I



**CREATED BY
PROJECT TEAM
MEMBERS**

THANK YOU