



Dennie Declercq // Miriam Perrone

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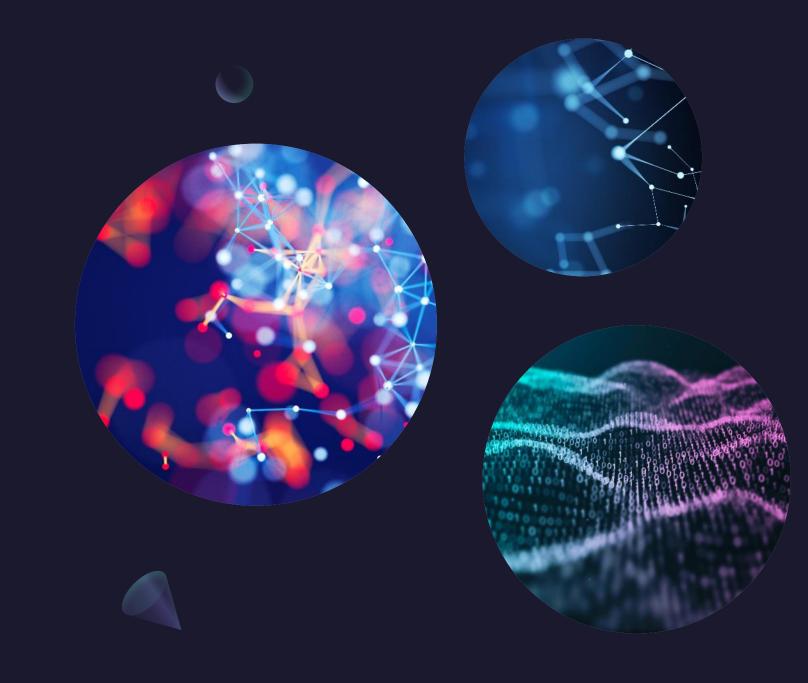
# Agenda

About us

Patterns

Debugging

Thanks // Q&A



#### Talk about Miriam



- Miriam Perrone
- Assodem // MPe.Books
- Public speaker // Writer // Publisher

#### Talk about Dennie



- Dennie Declercq
- President/ Developer DDSoft
- Microsoft MVP
- #DreamingIsBelieving



Patterns

What are life patterns?

# Some life patterns

LAW OF GRAVITY

LAW OF PROXIMITY

LAW OF ATTRACTION

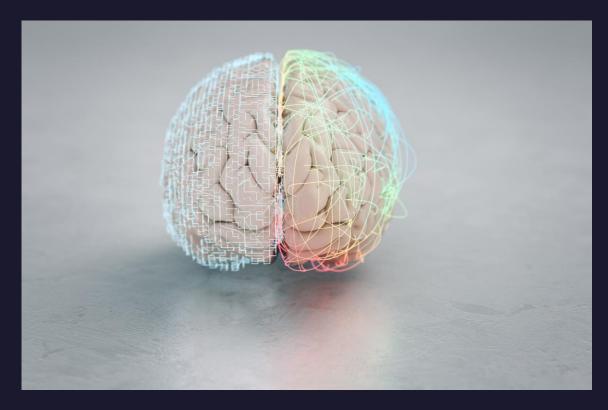






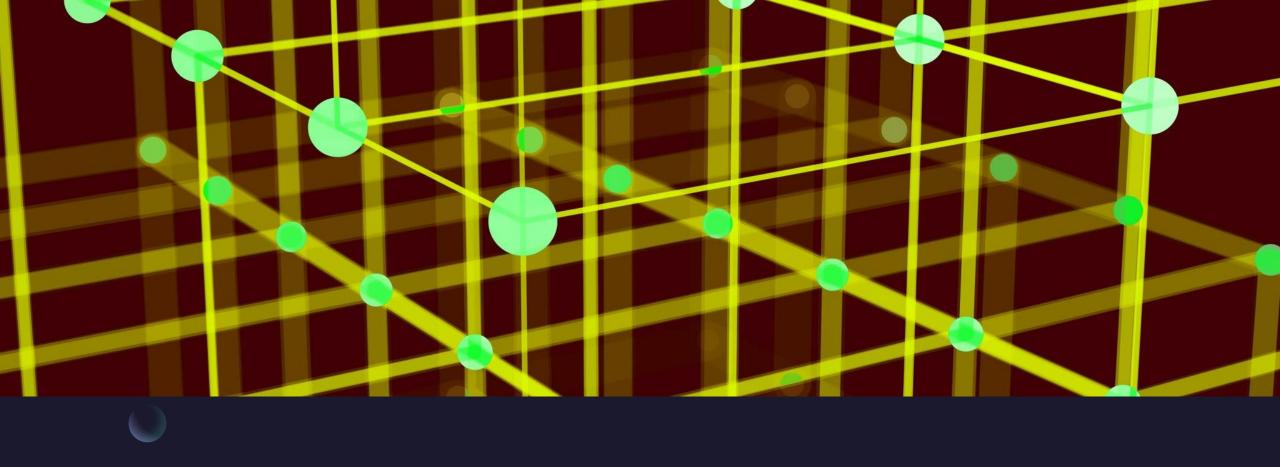
#### How the Law of Attractions works

YOUR MIND VIBRATES



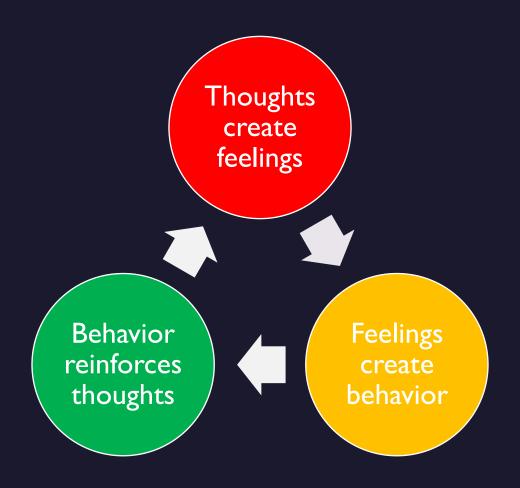
VIBRATIONS HAVE FREQUENCIES





Quantum

#### The Behavioral Framework



|                       | Unhelpful thought → outcome   |
|-----------------------|---|
| Thought               | They'll think that I am not motivated, that I don't really want the position, and then I won't get the job that I, in fact, do want so badly! |
| Feeling               |   |
| Behavior              |   |
| Consequence / outcome |   |

|                       | Unhelpful thought → outcome   |
|-----------------------|---|
| Thought               | They'll think that I am not motivated, that I don't really want the position, and then I won't get the job that I, in fact, do want so badly! |
| Feeling               | Insecure, restless, tensed and nervous  |
| Behavior              |   |
| Consequence / outcome |   |

|                       | Unhelpful thought → outcome   |
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| Thought               | They'll think that I am not motivated, that I don't really want the position, and then I won't get the job that I, in fact, do want so badly! |
| Feeling               | Insecure, restless, tensed and nervous  |
| Behavior              | I don't smile, I have a very serious tensed expression (because I feel very nervous)  |
| Consequence / outcome |   |

|                       | Unhelpful thought → outcome   |
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| Thought               | They'll think that I am not motivated, that I don't really want the position, and then I won't get the job that I, in fact, do want so badly! |
| Feeling               | Insecure, restless, tensed and nervous  |
| Behavior              | I don't smile, I have a very serious tensed expression (because I feel very nervous)  |
| Consequence / outcome | People interpret this as 'not very motivated' → I am not selected for the job   |

# Feeling Exercise



|                       | Unhelpful thought → outcome   | Helpful thought → outcome  |
|-----------------------|---|--|
| Thought               | They'll think that I am not motivated, that I don't really want the position, and then I won't get the job that I, in fact, do want so badly! | I am very motivated to get this position, I have all the capabilities to function well in it, and I am very talented for that job! |
| Feeling               | Insecure, restless, tensed and nervous  |  |
| Behavior              | I don't smile, I have a very serious tensed expression (because I feel very nervous)  |  |
| Consequence / outcome | People interpret this as 'not very motivated' → I am not selected for the job   |  |

|                       | Unhelpful thought → outcome   | Helpful thought → outcome  |
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| Thought               | They'll think that I am not motivated, that I don't really want the position, and then I won't get the job that I, in fact, do want so badly! | I am very motivated to get this position, I have all the capabilities to function well in it, and I am very talented for that job! |
| Feeling               | Insecure, restless, tensed and nervous  | (Self)confident, relaxed   |
| Behavior              | I don't smile, I have a very serious tensed expression (because I feel very nervous)  |  |
| Consequence / outcome | People interpret this as 'not very motivated' → I am not selected for the job   |  |

|                       | Unhelpful thought → outcome   | Helpful thought → outcome   |
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| Thought               | They'll think that I am not motivated, that I don't really want the position, and then I won't get the job that I, in fact, do want so badly! | I am very motivated to get this position, I have all the capabilities to function well in it, and I am very talented for that job!  |
| Feeling               | Insecure, restless, tensed and nervous  | (Self)confident, relaxed  |
| Behavior              | I don't smile, I have a very serious tensed expression (because I feel very nervous)  | I am able to have a relaxed conversation, where I am also able to relax my facial muscles and maybe even put a kind and friendly smile on my face during the interview. This makes a good impression on the interviewer(s). |
| Consequence / outcome | People interpret this as 'not very motivated' → I am not selected for the job   |   |

|                       | Unhelpful thought → outcome   | Helpful thought → outcome   |
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| Thought               | They'll think that I am not motivated, that I don't really want the position, and then I won't get the job that I, in fact, do want so badly! | I am very motivated to get this position, I have all the capabilities to function well in it, and I am very talented for that job!  |
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| Consequence / outcome | People interpret this as 'not very motivated' -> I am not selected for the job  | The interviewer interprets my behaviour as 'confident', 'capable', 'friendly' and experiences the interview as pleasant → I get selected for the next round of applications   |

#### Conclusion

#### Change

Change your outcome, by changing your thoughts

# Debug

Debug your life, by exploring your thinking patterns



# Debugging

Linking the dots

#### Know you can



Hack your BRAIN!

#### Debugging what you want to CHANGE

"The web form isn't working":

IT

REMOVE: Remove a part of the 'validation'

code.

ADD: Add a new validation method

EXERCISE: Refactor the new validation

method

REPEAT: Implement the new validation

method on all form elements.

"I always fail my exams":

HUMAN

REMOVE: unhelpful thoughts

ADD: helpful thoughts

EXERCISE: be conscious & keep replacing

unhelpful thoughts.

REPEAT: until you get the outcome that you

WANT

#### Recap

- EXPLORE your life patterns
- CONNECT the DOTS (behavioral framework)
- DEBUG your life by changing thoughts/mindset

#### Thanks / Q&A

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