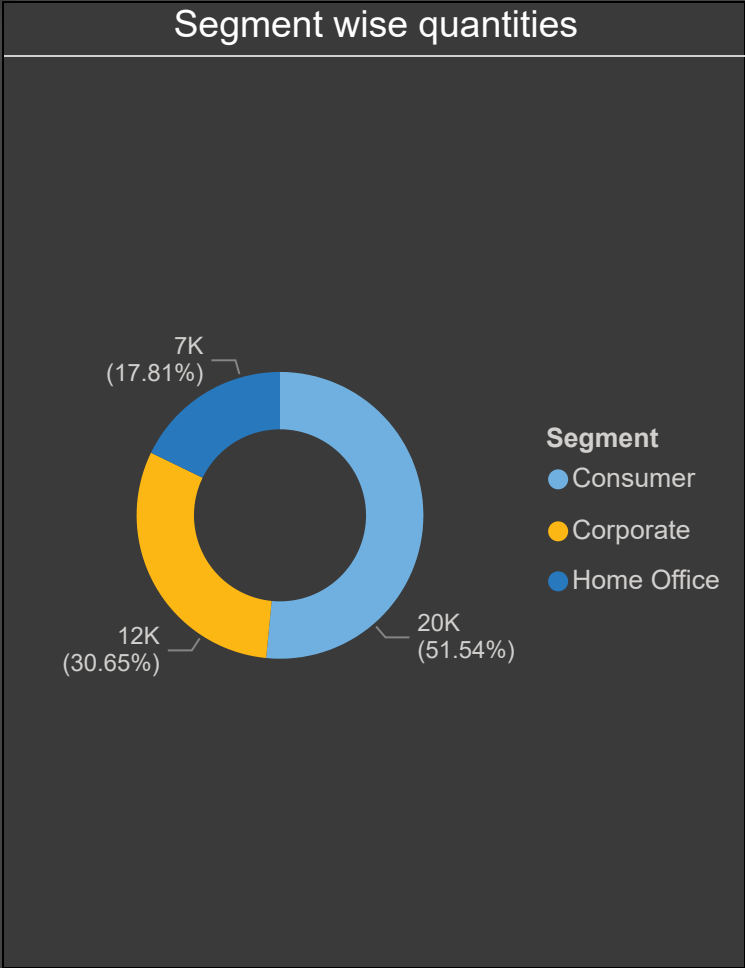


Sub-Category

All

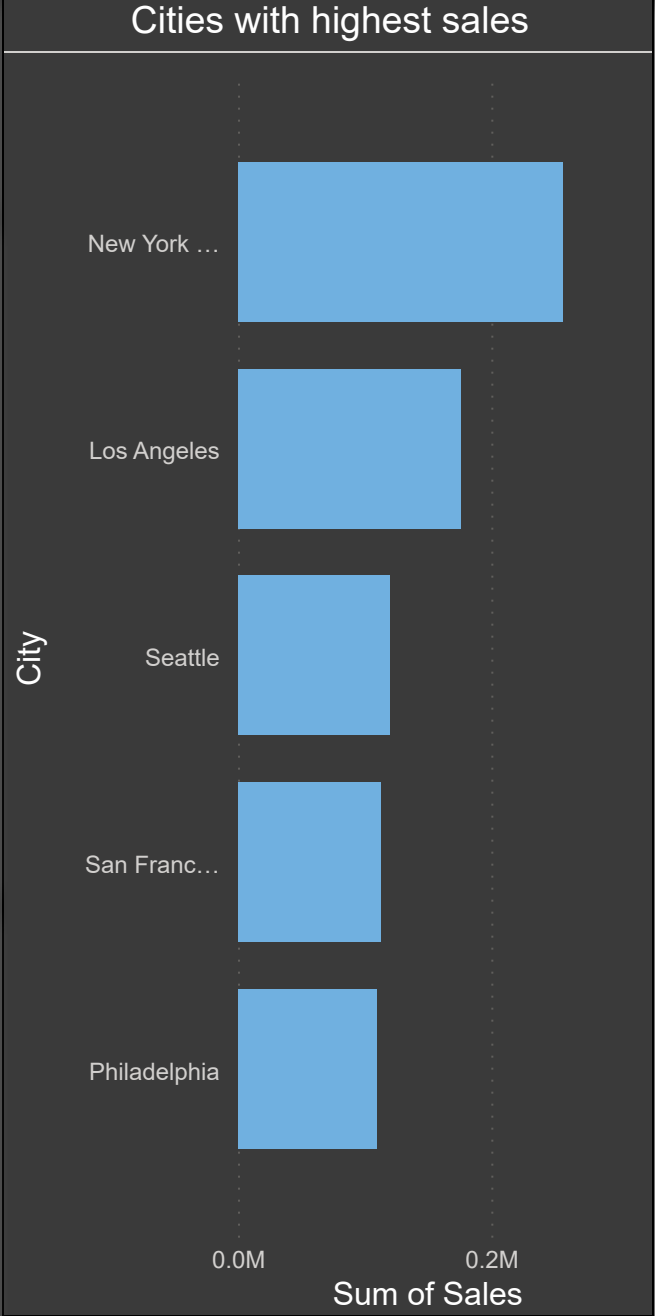


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Region and subcategory wise sales

Sub-Category	Central	East	South	West	Total
Accessories	33,956.08	45,033.37	27,276.75	61,114.12	167,380.3
Appliances	23,582.03	34,188.47	19,525.33	30,236.34	107,532.1
Art	5,765.34	7,485.76	4,655.62	9,212.07	27,118.7
Binders	56,923.28	53,498.00	37,030.34	55,961.11	203,412.7
Bookcases	24,157.18	43,819.33	10,899.36	36,004.12	114,880.0
Chairs	85,230.65	96,260.68	45,176.45	101,781.33	328,449.1
Coniers	37,259.57	53,219.46	9,299.76	49,749.24	149,528.0
Total	501,239.89	678,781.24	391,721.91	725,457.82	2,297,200.8





1 target sales = [actual sales]*1.05



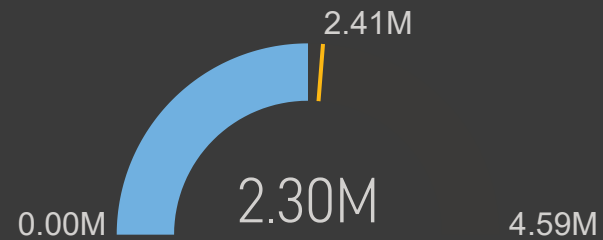
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Category

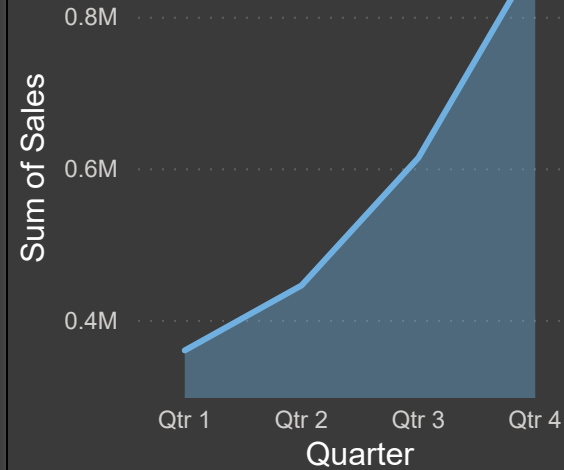


- ☐ Furniture
- ☐ Office Supplies
- ☐ Technology

actual vs target sales



quarter wise sales



actual vs target profit

93.44K !

Goal: 97.18K (-3.85%)

monthly profit

