

NITISH BORKAR

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📍 Mumbai 410210

Accomplished French professional (ITIL4 Certified and PMP Pursuing) with extensive experience in strategic planning, project management, agile methodologies and business process improvement across diverse roles in global organizations. 8+ years of experience in consulting, Supply chain management, process improvement, automation, and stakeholder management. Proven track record of leading cross-functional teams, driving operational efficiency, and implementing scalable solutions. Adept at agile methodologies, risk management, negotiations and data-driven decision-making to optimize business processes and enhance performance.

SKILLS

- JIRA, MS Project & Trello
- SQL
- Quicksight
- Project Management and Strategic Planning
- Business Process Improvement
- Vendor Management
- Contract Negotiations
- Leadership
- Stakeholder Management
- Team-Building

LANGUAGES

Marathi | Native

English | Native

French | Advanced

Hindi | Fluent

EXPERIENCE

Vendor Consultant French & Program SME

Nov 2021 – May 2025

Mumbai

Amazon Development Centre India Pvt. Ltd

- Developed and maintained robust relationships with suppliers, vendors, and logistics partners
- Negotiated contracts, pricing, and terms to ensure cost-effective purchasing
- Managed inventory levels, stock forecasting, and material planning in coordination with production teams for Tier 1 & Tier 2 vendors
- Worked as a Program SME for Retail (Inventory management) Team and Inbound FC management
- As a Program SME, led end to end supply chain system implementation, large-scale automation, process integration projects using agile and LEAN methodologies
- Developed key SOPs for VCP for Inventory and Inbound management
- Partnered with tech and data science teams to deploy AI/ML defect prediction models in Sapien chat bots, cutting vendor-driven defects by 17%
- Defined BRD requirements and UAT for automation sprints (Sapien + WRAP), ensuring smooth rollout across retail categories
- Conducted training sessions on AI tools (Sapien, Quicksight AI) for vendor consultants and new hires, improving adoption and efficiency
- Collaborated directly with vendor teams to analyze and optimize inventory replenishment processes, resulting in a 12% improvement in stock turnover rates
- Led cross-functional workshops with supply chain, IT, logistic and vendor partners to identify and resolve bottlenecks in inbound fulfillment center operations

Sr Risk analyst French

Aug 2021 – Nov 2021

Bengaluru

Amazon Development Centre India Pvt. Ltd

- Managed fraud risk KPIs like ISR/HRR/FRR/MRR at store level
- Identified gaps in existing processes and procedures related to security protocols and provided solutions for strengthening them

Risk Analyst French

Apr 2019 – Aug 2021

Bengaluru

Amazon Development Centre India Pvt. Ltd

- Identified fraud patterns, discovered new modus operandi trends and take actions to mitigate risks
- Worked on multiple functional queues like FQ/EQ/B2B/Executive escalations/PYP, Process improvement and process as well as tool development initiatives

Assistant Faculty

Apr 2018 – Aug 2018

Mumbai

Amar Global Investment Advisors

- Assistant faculty for Bloomberg training for management schools like Saraf Institute of management

Senior Analyst – Equity

Apr 2018 – Aug 2018

Mumbai

Amar Global Investment Advisors

- Developed comprehensive discounted cash flow (DCF) and comparable company analysis models to accurately value equities and identify investment opportunities

- Monitored macroeconomic trends, market developments, and company-specific news to update valuation assumptions and adjust investment theses accordingly
- Prepared detailed investment presentations and reports for senior management and clients, effectively communicating valuation insights and recommendations

Financial Analyst

Nov 2017 – Feb 2018

Yadnya Investments

Mumbai

- Directly reported to Co-Founder
- Analyzed the Macro Economic Indicators and Financial market of India
- Financial Planning & Investment Management
- Secondary Market Research on various trending financial topics
- Writing scripts for Investment as well financial topics for YouTube channel- Yadnya Investment Academy
- Created Financial blogs and posts (most followed writer on profile on few financial topics on Quora)

Business Associate French

Dec 2013 – Jul 2015

IBM India Pvt. Ltd

Mumbai

- Issuance and amendments of Letter of credit to the extent of facilities authorized and payments thereunder
- Ensured effective internal controls including compliance with SOP, UCP, URC and local government regulation

EDUCATION

Bachelor of Science in Bio-Chemistry

University of Mumbai, Mumbai

Diploma in Financial Management

Welingkar Institute of Management & Research, Mumbai

CERTIFICATIONS

- PMP pursuing
- ITIL4
- Amazon -Agile Scrum Foundation Training Certification 2024
- Lab - Exploring the Generative Business Intelligence Features in Amazon QuickSight
- Supply Chain Certification – Amazon
- Financial Modeling - Jobaaj Learnings
- French- AF DE BOMBAY Level B2

AWARDS

- Best SME award
- Best Mentor Award

- Best performer Award