

NITISH BORKAR

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📍 Mumbai 410210

Accomplished French professional (ITIL4 Certified and PMP Pursuing) with extensive experience in strategic planning, project management, agile methodologies and business process improvement across diverse roles in global organizations. 8+ years of experience in consulting, Supply chain management, process improvement, automation, and stakeholder management. Proven track record of leading cross-functional teams, driving operational efficiency, and implementing scalable solutions. Adept at agile methodologies, risk management, negotiations and data-driven decision-making to optimize business processes and enhance performance.

SKILLS

- JIRA, MS Project & Trello
- SQL
- Quicksight
- Project Management and Strategic Planning
- Business Process Improvement
- Vendor Management
- Contract Negotiations
- Leadership
- Stakeholder Management
- Team-Building

LANGUAGES

Marathi | Native

English | Native

French | Advanced

Hindi | Fluent

EXPERIENCE

Vendor Consultant French & Program SME

Amazon Development Centre India Pvt. Ltd

Nov 2021 – May 2025

Mumbai

- Developed and maintained robust relationships with suppliers, vendors, and logistics partners
- Negotiated contracts, pricing, and terms to ensure cost-effective purchasing
- Managed inventory levels, stock forecasting, and material planning in coordination with production teams for Tier 1 & Tier 2 vendors
- Worked as a Program SME for Retail (Inventory management) Team and Inbound FC management
- As a Program SME, led end to end supply chain system implementation, large-scale automation, process integration projects using agile and LEAN methodologies
- Developed key SOPs for VCP for Inventory and Inbound management
- Partnered with tech and data science teams to deploy AI/ML defect prediction models in Sapien chat bots, cutting vendor-driven defects by 17%
- Defined BRD requirements and UAT for automation sprints (Sapien + WRAP), ensuring smooth rollout across retail categories
- Conducted training sessions on AI tools (Sapien, Quicksight AI) for vendor consultants and new hires, improving adoption and efficiency
- Collaborated directly with vendor teams to analyze and optimize inventory replenishment processes, resulting in a 12% improvement in stock turnover rates
- Led cross-functional workshops with supply chain, IT, logistic and vendor partners to identify and resolve bottlenecks in inbound fulfillment center operations

Sr Risk analyst French

Amazon Development Centre India Pvt. Ltd

Aug 2021 – Nov 2021

Bengaluru

- Managed fraud risk KPIs like ISR/HRR/FRR/MRR at store level
- Identified gaps in existing processes and procedures related to security protocols and provided solutions for strengthening them

Risk Analyst French

Amazon Development Centre India Pvt. Ltd

Apr 2019 – Aug 2021

Bengaluru

- Identified fraud patterns, discovered new modus operandi trends and take actions to mitigate risks
- Worked on multiple functional queues like FQ/EQ/B2B/Executive escalations/PYP, Process improvement and process as well as tool development initiatives

Assistant Faculty

Amar Global Investment Advisors

Apr 2018 – Aug 2018

Mumbai

- Assistant faculty for Bloomberg training for management schools like Saraf Institute of management

Senior Analyst – Equity

Amar Global Investment Advisors

Apr 2018 – Aug 2018

Mumbai

- Developed comprehensive discounted cash flow (DCF) and comparable company analysis models to accurately value equities and identify investment opportunities

- Monitored macroeconomic trends, market developments, and company-specific news to update valuation assumptions and adjust investment theses accordingly
- Prepared detailed investment presentations and reports for senior management and clients, effectively communicating valuation insights and recommendations

Financial Analyst

Yadnya Investments

Nov 2017 – Feb 2018

Mumbai

- Directly reported to Co-Founder
- Analyzed the Macro Economic Indicators and Financial market of India
- Financial Planning & Investment Management
- Secondary Market Research on various trending financial topics
- Writing scripts for Investment as well financial topics for YouTube channel- Yadnya Investment Academy
- Created Financial blogs and posts (most followed writer on profile on few financial topics on Quora)

Business Associate French

IBM India Pvt. Ltd

Dec 2013 – Jul 2015

Mumbai

- Issuance and amendments of Letter of credit to the extent of facilities authorized and payments thereunder
- Ensured effective internal controls including compliance with SOP, UCP, URC and local government regulation

EDUCATION

Bachelor of Science in Bio-Chemistry

University of Mumbai, Mumbai

Diploma in Financial Management

Welingkar Institute of Management & Research, Mumbai

CERTIFICATIONS

- PMP pursuing
- ITIL4
- Amazon -Agile Scrum Foundation Training Certification 2024
- Lab - Exploring the Generative Business Intelligence Features in Amazon QuickSight
- Supply Chain Certification – Amazon
- Financial Modeling - Jobaaj Learnings
- French- AF DE BOMBAY Level B2

AWARDS

- Best SME award
- Best Mentor Award

- Best performer Award