

# Dan Fabry

(847) 421-5402   DFabry14@gmail.com

[github.com/DFabry14](https://github.com/DFabry14)

<https://www.linkedin.com/in/dan-fabry>

[danfabry.tech](http://danfabry.tech)

Web developer with a background in professional and amateur sports, team management, sales, and the insurance industry. Passionate about the design and functionality of applications, teamwork, and helping organizations succeed.

## Applications Built

### Trivia Time

- React-based trivia game with an API call for questions, Firebase user authentication, and both Bootstrap and Materialize styling.
- <https://nismo-gtr.github.io/TriviaGame/>

### Planit Weekend Planner

- Weekend planning application that uses the Eventful API to search for local events for the upcoming weekend based on user input searches.
- <https://bcs-plan-it.herokuapp.com/>

### Crypton Cryptocurrency Tracker

- Cryptocurrency price tracker that uses box plot charts to analyze current prices using API calls.
- <https://m0bi.github.io/cryptocurrency-trading/>

## Technical Skills

HTML, CSS, JavaScript, Bootstrap, jQuery, Node.js, Express, React.js, Handlebars, SQL/Sequelize databases, NoSQL/Mongo databases, Heroku, and Computer Science Fundamentals

## Education

***April 2018 - July 2018 Northwestern University, Evanston, IL - Full Stack Web Development Certificate***

Intensive, full-time, 12-week coding bootcamp dedicated to designing and building full stack web applications. Skills learned consisted of HTML, CSS, JavaScript, Bootstrap, jQuery, Node.js, Express, React, Handlebars, Heroku, SQL/Sequelize databases, and NoSQL/Mongo databases.

***September 2014 - September 2015 University of East London, London, England - MSc - Sports Management***

Studied everything about the sporting business from venue and event management to finance, marketing, and governmental policy.

***September 2005 - June 2009 Long Beach State University, Long Beach, CA - BA - Journalism***

Studied print and online journalism, public relations and interpersonal communication. Four-time NCAA Scholar Athlete as a member of the Men's Volleyball Team.

## Work Experience

***Senior Account Executive, Guaranteed Rate Insurance, Chicago, IL - April 2016 - March 2018***

- Insurance broker for home, auto, and umbrella policies
- Licenses: Illinois Property and Casualty Insurance Producer
- Promoted and sold insurance policies to customers through effective marketing strategies, excellent customer service, and sincere knowledge of the policies
- Completed in-depth training for 20 insurance carriers nationwide; assisted agents in quoting for new policies and serviced current policies during training

- In first month as a broker, excelled to the top 50% of all agents in sales; in second month, made it to the top 30% of all agents in sales

***Marketing Intern, University of East London Sports, London, UK - September 2014 - September 2015***

- Assisted with development and marketing implementation of the highest attended on-campus sporting event, including designing and distributing flyers and social media promotions.
- Promoted sporting events through social media (UEL Sport Facebook page, Twitter) in order to boost attendance and build relationships with fans.
- Contributed to marketing strategy and operations by collaborating with the team to strategize event locations, timelines, and promotional events; manually distributed marketing materials.
- Advised on applicable marketing and sales strategies used in the US to foster and promote professional sports brands and events.

***Team Leader Repair Management, Innovation Auto, Rolling Meadows, IL - October 2013 - August 2014***

- Promoted twice in 6 months after starting as a temporary employee and demonstrating competency and consistency across all tasks.
- Led a team of 8 customer service reps who managed auto repair claims for more than 20 insurance companies; ran meetings and mentored reps on customer service best practices.
- Organized logistical strategies between insurers, customers, and repair shops to ensure customer understanding and satisfaction.
- Tracked and maintained detailed notes on thousands of telephone and email interactions a year to deliver support to claims representatives when needed.
- Enabled implementation of a new claims process by clearing over 2,000 claim backlogs that slowed productivity and internal organization.

***Head Volleyball Coach, Wildcat Jrs Volleyball Club, Evanston, IL - October 2012 - June 2016***

- Coach for 3 volleyball teams in the 13-18-year-old girl's category.
- Assembled teams by analyzing hundreds of applicants and organizing groups based on talent and complementary skills.
- Maintained communication with parents and collegiate coaches on talent development.

***Assistant Volleyball Coach, Northwestern University, Evanston, IL - July 2012 - December 2012***

- Assisted head coach with planning and running practices based on previous performances and overall skill assessments, which helped the team achieve its best start in 25 years.
- Produced and edited match videos for scouting purposes and used videos in presentations to inform team members on competition and technique.

***Professional Volleyball Player, Tierp Volleyball Club, Tierp, Sweden - September 2010 - April 2012***

- Served as 1 of 4 professional players on the Swedish Elite Series volleyball team for 2 seasons.