

Dan Fabry

(847) 421-5402 DFabry14@gmail.com

github.com/DFabry14

<https://www.linkedin.com/in/dan-fabry>

danfabry.tech

Web developer with a background in professional and amateur sports, team management, sales, and the insurance industry. Passionate about the design and functionality of applications, teamwork, and helping organizations succeed.

Applications Built

Aaron's Coffee Corner

- Materialize-based website for the Aaron's Coffee Corner charity.
- Uses Google Analytics to study traffic in order to generate more donations.
- <http://www.aaronscoffeecorner.org/>

Trivia Time

- React-based trivia game with an API call for questions, Firebase user authentication, and both Bootstrap and Materialize styling.
- <https://nismo-gtr.github.io/TriviaGame/>

Planit Weekend Planner

- Weekend planning application that uses the Eventful API to search for local events for the upcoming weekend based on user input searches.
- <https://bcs-plan-it.herokuapp.com/>

Crypton Cryptocurrency Tracker

- Cryptocurrency price tracker that uses box plot charts to analyze current prices using API calls.
- <https://m0bi.github.io/cryptocurrency-trading/>

Technical Skills

HTML, CSS, Java, JavaScript, Bootstrap, jQuery, Node.js, Express, React.js, Handlebars, SQL/Sequelize databases, NoSQL/Mongo databases, Heroku, RESTful APIs, and Computer Science Fundamentals

Education

April 2018 - July 2018 Northwestern University, Evanston, IL - Full Stack Web Development Certificate

Intensive, full-time, 12-week coding bootcamp dedicated to designing and building full stack web applications. Skills learned consisted of HTML, CSS, JavaScript, Bootstrap, jQuery, Node.js, Express, React, Handlebars, Heroku, SQL/Sequelize databases, and NoSQL/Mongo databases.

September 2014 - September 2015 University of East London, London, England - MSc - Sports Management

Studied everything about the sporting business from venue and event management to finance, marketing, and governmental policy.

September 2005 - June 2009 Long Beach State University, Long Beach, CA - BA - Journalism

Studied print and online journalism, public relations and interpersonal communication. Four-time NCAA Scholar Athlete as a member of the Men's Volleyball Team.

Work Experience

Senior Account Executive, Guaranteed Rate Insurance, Chicago, IL - April 2016 - March 2018

- Licensed Insurance broker for home, auto, and umbrella policies
- Promoted and sold insurance policies to customers through effective marketing strategies, excellent customer service, and sincere knowledge of the policies
- Completed in-depth training for 20 insurance carriers nationwide; assisted agents in quoting for new policies and serviced current policies during training
- In first month as a broker, excelled to the top 50% of all agents in sales; in second month, made it to the top 30% of all agents in sales

Marketing Intern, University of East London Sports, London, UK - September 2014 - September 2015

- Assisted with development and marketing implementation of the highest attended on-campus sporting event, including designing and distributing flyers and social media promotions.
- Promoted sporting events through social media (UEL Sport Facebook page, Twitter) in order to boost attendance and build relationships with fans.
- Contributed to marketing strategy and operations by collaborating with the team to strategize event locations, timelines, and promotional events; manually distributed marketing materials.
- Advised on applicable marketing and sales strategies used in the US to foster and promote professional sports brands and events.

Team Leader Repair Management, Innovation Auto, Rolling Meadows, IL - October 2013 - August 2014

- Promoted twice in 6 months after starting as a temporary employee and demonstrating competency and consistency across all tasks.
- Led a team of 8 customer service reps who managed auto repair claims for more than 20 insurance companies; ran meetings and mentored reps on customer service best practices.
- Organized logistical strategies between insurers, customers, and repair shops to ensure customer understanding and satisfaction.
- Tracked and maintained detailed notes on thousands of telephone and email interactions a year to deliver support to claims representatives when needed.
- Enabled implementation of a new claims process by clearing over 2,000 claim backlogs that slowed productivity and internal organization.

Head Volleyball Coach, Wildcat Jrs Volleyball Club, Evanston, IL - October 2012 - June 2016

- Coach for 3 volleyball teams in the 13-18-year-old girl's category.
- Assembled teams by analyzing hundreds of applicants and organizing groups based on talent and complementary skills.
- Maintained communication with parents and collegiate coaches on talent development.

Assistant Volleyball Coach, Northwestern University, Evanston, IL - July 2012 - December 2012

- Assisted head coach with planning and running practices based on previous performances and overall skill assessments, which helped the team achieve its best start in 25 years.
- Produced and edited match videos for scouting purposes and used videos in presentations to inform team members on competition and technique.

Professional Volleyball Player, Tierp Volleyball Club, Tierp, Sweden - September 2010 - April 2012

- Served as 1 of 4 professional players on the Swedish Elite Series volleyball team for 2 seasons.