

DESSI GEORGIEVA

DATA ANALYST



EDUCATION

- 2016 • **BCS The Chartered Institute for IT**
Business Analyst Qualification 📍 London, UK
- 2011 • **University of York**
MA Human Rights 📍 York, UK
- 2007 • **Sofia University**
BA Philosophy 📍 Sofia, Bulgaria



FREELANCE EXPERIENCE

- January 2020 – April 2020 • **Data Consultant**
Founders Forum 📍 London, UK
 - project: Database migration
 - tasks: user requirements gathering; data extraction, transformation and load; Chat Bot user manual
 - tools: SQL, Salesforce, Pardot, IBM Watson, R
- October 2019 – November 2019 • **Data Analyst**
Toaster - Google client 📍 London, UK
 - project: product marketing analysis - Google Pixel 3a
 - tasks: data scraping; sentiment analysis; text mining
 - tools: R
 - project: YouTube's Marketing - Performance Analysis
 - tasks: requirements gathering; data sourcing, analysis and visualisation; A/B test design
 - tools: SQL, R, Google Big Query, Google Data Studio
- December 2018 – April 2019 • **SQL Developer**
Wunderman - BT client 📍 London, UK
 - project: Data management for BT direct mailing
 - tasks: data manipulation - cleansing, enrichment, segmentation and quality assurance
- November 2018 – December 2018 • **Data Consultant**
BCW (Burson Cohn & Wolfe) 📍 London, UK
 - project: Development of prototype budget calculator for social media ad spent (CPM, CPV, CPC)
 - tools: R Shiny App, Excel

CONTACT INFO

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(I am currently pushing projects here)
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PROFILE

I have been working predominantly within the tech industry taking up on variety of projects ranging from data analysis and exploration to business intelligence and data strategy.

My personal "Why" and action trigger in three words is curiosity, change and evolution. How things work. How to make them better. How to create something new.

*This resume was made with the R package **pagedown** (html_resume template written by Yihui Xie and Romain Lesur)*

Last updated on 2020-10-08.

July 2018 – October 2018	Data Specialist Reed Business Information <ul style="list-style-type: none"> • project: development of data strategy; • tasks: requirements gathering; data sourcing, transformation and integration; data flow automation • Tools: SQL, Salesforce, Adobe Analytics, Alteryx 	📍 London, UK
June 2018 – August 2018	Data Consultant Founders Factory <ul style="list-style-type: none"> • project: web scraping and marketing data preparation • tasks: built of API and HTML web scrapers; data cleansing and normalisation • tools: R, SQL 	📍 London, UK
October 2017 – December 2018	CRM Business Data Consultant Oracle Data Cloud <ul style="list-style-type: none"> • project: Development of marketing data strategy • tasks: Business case for data integration, data enrichment and quality; build of reporting structures for marketing and sales intelligence • Tools: SQL, Salesforce, Pardot, Altryx 	📍 London, UK
March 2017 – September 2017	Customer Data Analyst The Drum <ul style="list-style-type: none"> • project: Development of marketing and sales data strategy • tasks: design, execution and analysis of CRM marketing campaigns; subscribers and Clients profiling, segmentation and KPI reporting • Tools: SQL, Salesforce, Pardot 	📍 London, UK



OTHER PROJECTS

July 2016 – March 2017	Marketing Data Officer Royal National Institute of Blind People <ul style="list-style-type: none"> • Marketing campaign data analysis and segmentation 	📍 London, UK
June 2015 – December 2015	Data Consultant Richard House Children`s Hospice <ul style="list-style-type: none"> • Data Management 	📍 London, UK
February 2014 – October 2015	Fundraising and Database Executive Peace Direct <ul style="list-style-type: none"> • Organisation`s data management 	📍 London, UK
November 2012 – April 2015	Project Manager Borneo Orangutan Survival Foundation <ul style="list-style-type: none"> • Management of corporate fundraising projects 	📍 London, UK