

Says

What have we heard them say?
What can we imagine them saying?

Thinks

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?

MODELS OF

CONSULTING



Bright idea are a company specialising in offering help and support.

Type your paragraph...

Type your paragraph...

To organisations requiring assistance to deliver their development program and ambitions

A bright idea is aclever thought or plan.

1.Strategy
2.Operations
3.Financial
4.Human
resources

5.Informationtechnology6.Planning7.Reporting



Persona's name

Short summary of the persona

2. Whose bright idea was it to call a magazine something plaintive and filled with pathos

3.The marriage of architecture and acoustics is a bright idea

FEATURES
1.Product road
map
2.Product
management
3.Collaboration

4.Innovation
management
5.Idea
management
6.Discuss
management

STAGES IN CONSULTING
1.Establishing a
relationship with the
client
2.Assessing the problem
3.setting goals
4.Implementing solutions
5.Evaluating
effectiveness

Does

EXAMPLES

1.He came highly

full of bright idea

recommendationand

What behavior have we observed? What can we imagine them doing?



See an example

Feels



