Date: 05 December 2016
Dealer code: 1651
Dealership: West Way Stourbridge



## \*\* Please Note All New Micra Part 2, All New Micra Part 3 and FY16 Sales Consultant Knowledge Retention Assessment eLearnings are not yet available\*\*

				STATU	S	INITIAL CRITERIA										ANNUAL CRITERIA																							
SALES CONSULTANTS F2F				VCT	Personal Development Plan						Product eLearning										An	nual F	2F		Annual eLearning														
Pin	First name	Last Name	Completed / Booked all F2F Criteria	Completed / Booked all VCT Criteria	Completed all <u>available</u> eLeaming	N-GAGE Sales Consultant TNA	Nissan Sales 1	Nissan Sales 2	Added Value Sales	VCT: The Nissan Brand	VCT: Market Awareness	VCT: Selling Nissan Accessories, Personalisation and Warranty	You+Nissan Customer Promise	MICRA	NOTE	QASHQAI	NP300 NAVARA	MY16 LEAF	X-TRAIL	PULSAR	лике	e-NV200	NV200	NV400	Nissan Technologies	Nissan Sales 3	Qashqai Product Update VCT	VCT: Delivering the Customer Promise	NSSW e-Learning	Sales NSSW: Customer Quality in Action	Nissan Accessiories and Personalisation	Nissan Warranty for Sales	Quality: Approaching the Customer	Quality: Handover	Quality: Mindfulness at Work	All New Micra Part 1	All New Nicra Part 2 (Coming Soon)	All New Nicra Part 3 (Coming Soon)	FY16 Sales Consultant Knowledge Retention Assessment (Coming Soon)
231042	Zac	Berlyn	Yes	Yes	Yes	<b>V</b>	<b>V</b>	1	1	1	1	1	1	1	<b>4</b>	<b>*</b>	V	1	1	1	1	1	1	1	1	<b>V</b>	<b>*</b>	1	1	1	1	1	1	1	1	<b>*</b>	×	×	×
231594	Martyn	Taylor	Yes	Yes	Yes	1	1	1	1	1	1	1	1	1	1	1	<b>V</b>	1	1	1	1	1	1	1	1	•	1	1	1	1	1	1	1	1	1	1	×	×	×
231925	Jonathan	Goddard	Yes	Yes	Yes	<b>V</b>	<b>V</b>	1	1	1	1	1	1	1	<b>4</b>	<b>*</b>	V	1	1	1	1	1	1	1	1	<b>V</b>	<b>*</b>	1	1	1	1	1	1	1	1	<b>*</b>	×	×	×
231924	Matthew	Green	Yes	Yes	Yes	<b>V</b>	<b>V</b>	1	1	1	1	1	1	1	<b>4</b>	<b>*</b>	V	1	1	1	1	1	1	1	1	<b>V</b>	<b>*</b>	1	1	1	1	1	1	1	1	<b>*</b>	×	×	×
228391	Derek	Fardy	Yes	Yes	Yes	<b>V</b>	<b>V</b>	1	1	1	1	1	1	1	<b>4</b>	<b>*</b>	V	1	1	1	1	1	1	1	1	<b>V</b>	<b>*</b>	1	1	1	1	1	1	1	1	<b>*</b>	×	×	×
230570	Matthew	Smith	Yes	Yes	Yes	1	<b>*</b>	1	1	1	1	1	1	<b>4</b>	<b>*</b>	<b>✓</b>	<b>✓</b>	1	1	1	1	1	1	1	1	✓	✓	1	1	1	1	1	1	1	1	✓	×	×	×
226348	Ian	Woodier	Yes	Yes	Yes	<i>&gt;</i>	<i>&gt;</i>	✓ ————————————————————————————————————	<i>&gt;</i>	<i>\</i>	✓ ————————————————————————————————————	<i>\</i>	•	1	<b>V</b>		7	7	7	7	✓ ————————————————————————————————————		7			✓ ————————————————————————————————————					7			<i>&gt;</i>	7	<i>&gt;</i>	×	*	*

Key	:	

✓	Complete	
×	Required	
	Booked	