Date: 05 December 2016
Dealer code: 1693
Dealership: West Way Rochdale



## \*\* Please Note All New Micra Part 2, All New Micra Part 3 and FY16 Sales Consultant Knowledge Retention Assessment eLearnings are not yet available\*\*

				STATUS	5	INITIAL CRITERIA								ANNUAL CRITERIA																									
SALES CONSULTANTS				F2F VCT eLearning Personal Development Plan						Product eLearning									Annual F2F					Annual eLearning															
Pin	First name	Last Name	Completed / Booked all F2F Criteria	Completed / Booked all VCT Criteria	Completed all <u>available</u> eLeaming	N-GAGE Sales Consultant TNA	Nissan Sales 1	Nissan Sales 2	Added Value Sales	VCT: The Nissan Brand	VCT: Market Awareness	VCT: Selling Nissan Accessories, Personalisation and Warranty	You+Nissan Customer Promise	MICRA	NOTE	QASHQAI	NP300 NAVARA	MY16 LEAF	X-TRAIL	PULSAR	лике	e-NV200	NV200	NV400	Nissan Technologies	Nissan Sales 3	Qashqai Product Update VCT	VCT: Delivering the Customer Promise	NSSW e-Learning	Sales NSSW: Customer Quality in Action	Nissan Accessiories and Personalisation	Nissan Warranty for Sales	Quality: Approaching the Customer	Quality: Handover	Quality: Mindfulness at Work	All New Micra Part 1	All New Nicra Part 2 (Coming Soon)	All New Nicra Part 3 (Coming Soon)	FY16 Sales Consultant Knowledge Retention Assessment (Coming Soon)
230588	Darren	Taylor	Yes	No	No	<b>✓</b>	1	1	1	1	1	1	1	<b>*</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>	×	1	1	×	×	×	×	•	1	×	×	×	×	×	×	×	×	<b>4</b>	×	×	×
227231	Paul	Mcinnes	Yes	No	No	1	1	1	•	1	1	•	×	1	×	1	1	×	1	×	×	×	×	×	×	•	×	•	×	×	×	×	×	×	×	<b>V</b>	×	×	×
231059	Jordan	Prophet	Yes	Yes	No	<b>✓</b>	•	•	•	1	•	•	1	1	<b>✓</b>	<b>✓</b>	<b>*</b>	1	1	1	1	1	1	×	1	•	1	1	×	×	×	×	×	×	×	<b>✓</b>	×	×	×
230583	Kieron	Prince	Yes	Yes	No	<b>✓</b>	1	1	1	1	1	1	1	<b>*</b>	<b>✓</b>	<b>✓</b>	<b>*</b>	<b>✓</b>	1	1	1	1	1	1	1	✓	1	1	×	×	1	×	×	×	×	<b>4</b>	×	×	×
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<b>✓</b>	Complete	
×	Required	
•	Booked	