Date: 05 December 2016
Dealer code: 1633
Dealership: West Way Coventry



## \*\* Please Note All New Micra Part 2, All New Micra Part 3 and FY16 Sales Consultant Knowledge Retention Assessment eLearnings are not yet available\*\*

				STATUS	5	INITIAL CRITERIA								ANNUAL CRITERIA																									
SALES CONSULTANTS			F2F	Personal Development Plan						Product eLearning								Annual F2F					Annual eLearning																
Pin	First name	Last Name	Completed / Booked all F2F Criteria	Completed / Booked all VCT Criteria	Completed all <u>available</u> eLeaming	N-GAGE Sales Consultant TNA	Nissan Sales 1	Nissan Sales 2	Added Value Sales	VCT: The Nissan Brand	VCT: Market Awareness	VCT: Selling Nissan Accessories, Personalisation and Warranty	You+Nissan Customer Promise	MICRA	NOTE	QASHQAI	NP300 NAVARA	MY16 LEAF	X-TRAIL	PULSAR	JUKE	e-NV200	NV200	NV400	Nissan Technologies	Nissan Sales 3	Qashqai Product Update VCT	VCT: Delivering the Customer Promise	NSSW e-Learning	Sales NSSW: Customer Quality in Action	Nissan Accessiories and Personalisation		Quality: Approaching the Customer	Quality: Handover	Quality: Mindfulness at Work	All New Micra Part 1	All New Nicra Part 2 (Coming Soon)	All New Nicra Part 3 (Coming Soon)	FY16 Sales Consultant Knowledge Retention Assessment (Coming Soon)
231377	Adrian	Coleman	No	No	No	<b>*</b>	×	×	•	1	×	×	1	✓	<b>*</b>	✓	×	✓	<b>V</b>	1	1	×	1	1	1	1	×	1	1	×	×	×	×	×	×	✓	×	×	×
232171	Alistair	Harding	No	Yes	No	1	1	1	1	1	1	1	×	×	×	×	×	×	×	×	×	×	×	×	×	×	1	1	×	×	×	×	×	×	×	1	×	×	×
232190	Chris	Newbery	No	Yes	No	<b>*</b>	1	×	•	1	1	1	1	1	×	<b>V</b>	×	1	×	×	1	1	×	×	1		1	1	1	×	1	×	×	×	×	<b>4</b>	×	×	×
232172	Robbie	Knappett	No	No	Yes	<b>*</b>	×	1	1	1	1	1	1	1	<b>*</b>	<b>*</b>	<b>V</b>	1	1	1	1	1	1	1	1		1	×	1	1	1	1	1	1	1	<b>4</b>	×	×	×
213506	Paul	Biddle	Yes	Yes	No	<b>*</b>	1	1	1	1	1	1	1	1	<b>*</b>	<b>*</b>	<b>V</b>	1	1	1	1	1	1	1	1	1	1	1	×	×	1	×	×	×	×	<b>4</b>	×	×	×
229169	Alex	Kerr	No	No	No	1	1	1	<b>*</b>	1	1	1	1	1	1	<b>*</b>	✓	1	1	1	1	1	1	1	1	×	1	×	1	×	×	×	×	×	×	1	×	×	×
232528	Harry	Wells	No	No	No	*	*	*	*	×	×	x	×	×	×	*	*	*	*	*	*	*	×	*	*	*	*	*	*	×	×	×	*	*	×	✓ ————————————————————————————————————	*	*	*

Ke	٧	:

✓	Complete	
×	Required	
	Booked	