



Atliq Hardware

Filter

region All

division All

customer All

market All

FY **2019**

P&L

By Fiscal Years

All values in USD

Note:2021Vs2020 not part of pivot table

Note - Do not modify the pivot table

Matrics	Fiscal_Years													Grand Total
	Q1			Q2			Q3			Q4				
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug		
net_sales_ammount	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M	
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M	
GM	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M	
GM%	39.64%	40.14%	39.59%	39.31%	39.68%	40.12%	39.61%	39.33%	39.69%	40.17%	39.61%	39.34%	39.68%	

Filter

region All

division All

customer All

market All

FY **2020**

P&L

By Fiscal Years

All values in USD

Note:2021Vs2020 not part of pivot table

Matrics	Fiscal_Years												Grand Total
	Q1			Q2			Q3			Q4			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
net_sales_ammount	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
GM	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
GM%	37.39%	37.46%	37.27%	36.72%	37.42%	37.42%	37.32%	36.79%	37.40%	37.42%	37.23%	36.75%	37.22%

Filter

region All

division All

customer All

market All

FY **2021**

P&L

By Fiscal Years

All values in USD

Note:2021Vs2020 not part of pivot table

Metrics	Fiscal_Years												Grand Total
	Q1			Q2			Q3			Q4			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	



net_sales_amount	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
GM	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
GM%	36.93%	36.96%	36.84%	36.65%	36.92%	36.93%	36.84%	36.63%	36.91%	36.93%	36.85%	36.64%	36.84%

Net Sales Comparison

21 Vs 20	162.06%	164.68%	159.10%	161.05%	161.40%	162.49%	1981.59%	461.21%	347.02%	178.64%	173.93%	160.31%	204.48%
20 Vs 19	164.63%	156.58%	167.27%	161.45%	162.75%	162.02%	-67.07%	22.73%	53.05%	140.65%	148.00%	162.03%	124.85%





































