

NMD Advisory

Who We Are

NMD Advisory is a multidisciplinary advisory firm providing **accounting, tax, IT, and business solutions** to small and medium-sized businesses. Our role is to help organisations operate with clarity, remain compliant, and make informed decisions as they grow.

We work as a practical partner rather than a purely transactional service provider. Our focus is on translating complex requirements into clear actions that business owners and management teams can understand and implement.

What We Stand For

NMD Advisory is built on a small set of core principles:

- **Clarity over complexity** – We prioritise clear explanations, defined deliverables, and realistic timelines.
 - **Compliance as a foundation** – Strong compliance enables confident growth, not red tape.
 - **Practical guidance** – Advice is only valuable if it can be acted on.
 - **Security and responsibility** – We take data protection, confidentiality, and POPIA considerations seriously.
 - **Professional accountability** – Clients know what we are doing, why we are doing it, and what comes next.
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What We Do

NMD Advisory offers an integrated set of services designed to support both day-to-day operations and longer-term decision-making.

Accounting

We provide structured accounting support that goes beyond basic bookkeeping. This includes: - Bookkeeping and reconciliations - Management accounts and reporting - Financial visibility to support decision-making

Our goal is to ensure financial information is accurate, timely, and useful.

Tax

We assist businesses with tax compliance and advisory services, including: - Tax returns and submissions - Compliance support and documentation guidance - Advisory input to reduce uncertainty and risk

We focus on structured, transparent processes so clients understand their obligations and timelines.

IT Advisory

Our IT services are advisory-led and security-minded. We support businesses with: - Baseline IT and systems guidance - Security-aware operational tooling - Practical recommendations to improve reliability and uptime

The aim is not to oversell technology, but to ensure systems are fit for purpose and responsibly managed.

Business Solutions

We help businesses improve how they operate by working on: - Process and workflow improvements - Operational setup and structure - Advisory support for scaling teams and systems

These services are outcome-driven, with measurable next steps rather than abstract strategy.

How We Work

NMD Advisory follows a straightforward engagement approach:

1. **Understand the context** – We take time to understand the business, its challenges, and priorities.
 2. **Define the scope** – Clear deliverables, responsibilities, and timelines are agreed upfront.
 3. **Deliver with transparency** – Clients receive clear outputs, documentation, and guidance.
 4. **Support forward movement** – We focus on what happens next, not just what has been completed.
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Who We Work With

We primarily work with: - Small and medium-sized enterprises (SMEs) - Startups and growing teams - Business owners who value structure, compliance, and clear communication

Our clients typically want a trusted advisory partner rather than fragmented, one-off services.

Our Positioning

NMD Advisory sits at the intersection of **finance, compliance, systems, and operations**. By combining these disciplines, we help businesses reduce risk, improve visibility, and move forward with confidence.

We are not about buzzwords or over-engineered solutions — we are about **clear services, confident delivery, and practical outcomes**.

This document provides a high-level overview of NMD Advisory. Service scopes, pricing, and engagement details are defined separately per client engagement.