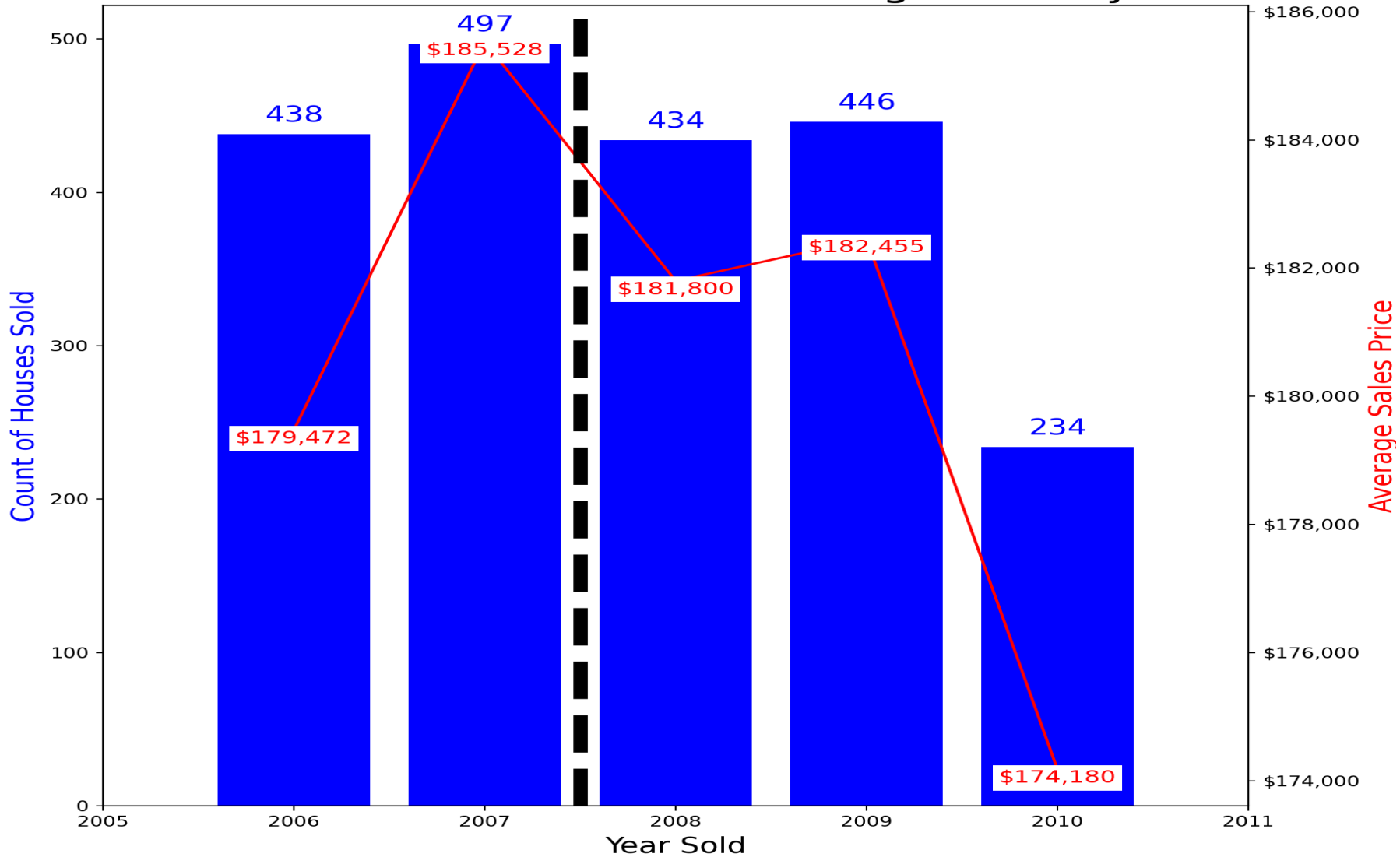


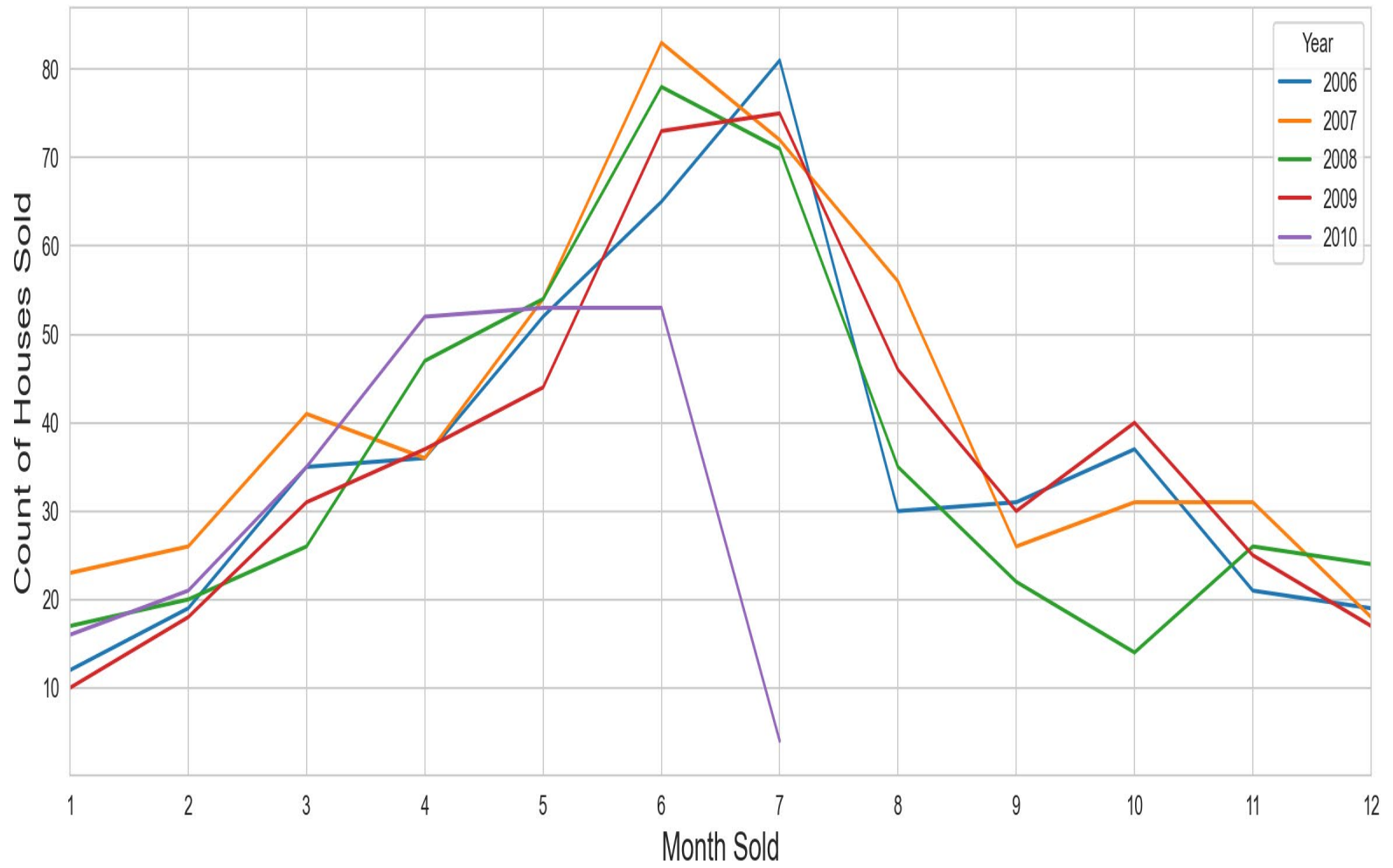
# **Predicting the Impact of the Great Recession on Housing Prices in Ames, Iowa**



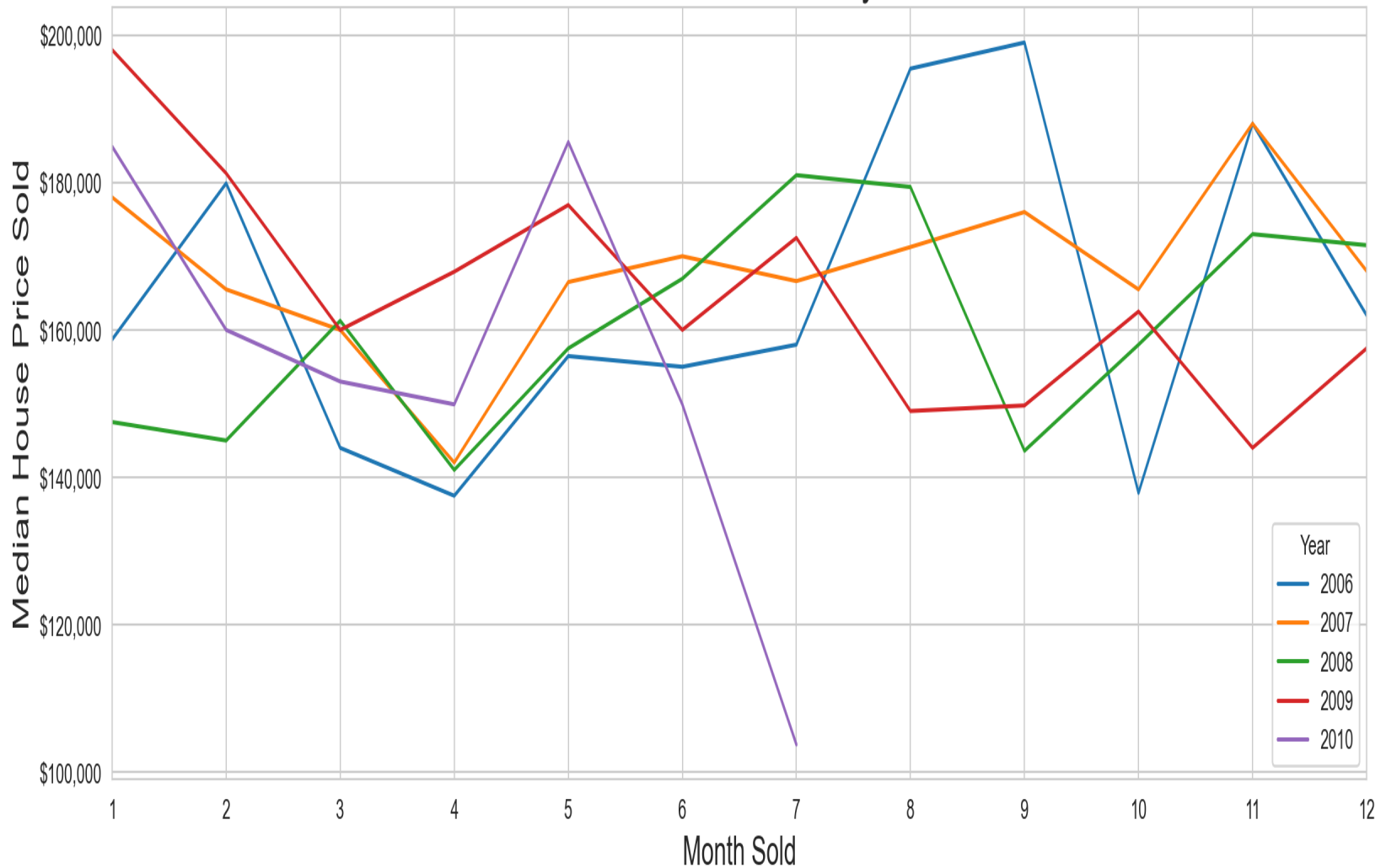
## Number of Houses Sold and Average Price by Year



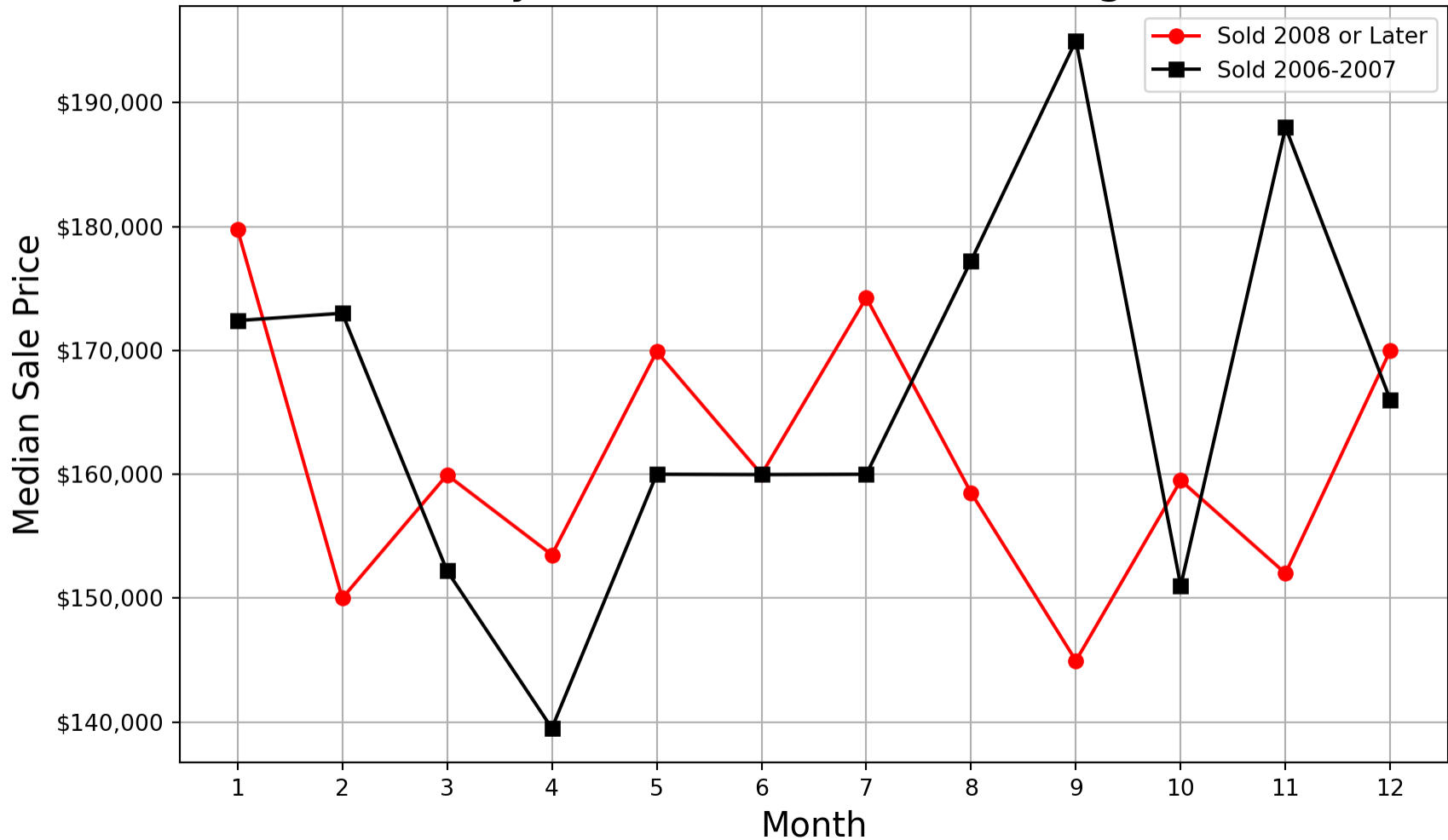
## Number of Houses Sold



# Median Price of House Sold by Month/Year



# Median Sale Price by Month Before and During the Financial Crisis



| Features Included   | Type   | Model Name      | Test R2      | Cross Val Score | RMSE        |
|---|--------|-----------------|--------------|-----------------|-------------|
| All numeric data  | Linear | lr_numeric      | 0.893625759  | 0.880251084     | 26072.03331 |
| All numeric data with correlation above 0.3 with sale price                             | Linear | lr              | 0.900415555  | 0.861109395     | 26084.79677 |
| All numeric data with correlation above 0.3 with sale price and standard scaler applied | Linear | lr_scaled       | 0.879580406  | 0.871789197     | 27363.83485 |
| Just categorical variables  | Linear | lr_dum          | -9.97E+23    | -2.24E+23       | 7.45E+16    |
| 7 variables in categorical data   | Linear | lr_fewer_dum    | -1.29E+24    | -2.24E+23       | 8.20E+16    |
| All numeric data with correlation above 0.3 with sale price and 7 categorical variables | Linear | lr_comb         | 0.889319921  | 0.88696376      | 26460.13761 |
| All numeric data with correlation above 0.3 with sale price and 7 categorical variables | Ridge  | ridge           | 0.887633063  | 0.889432765     | 288119.3649 |
| All numeric data with correlation above 0.3 with sale price and 7 categorical variables | Lasso  | lasso           | 0.888093796  | 0.887033096     | 26606.29802 |
| All numeric data and 7 categorical variables  | Linear | lr_filt_num_cat | 0.8967885    | 0.896964052     | 24462.88528 |
| All numeric data and 7 categorical variables, without "Sold in Crisis"                  | Linear | lr_drop_crisis  | 0.912964927  | 0.89162179      | 24363.70671 |
| All numeric data and 7 categorical variables using a standard scaler                    | Linear | ols             | -1.05955E+12 | -1.67854E+11    | 78379736980 |

# Conclusions and Recommendations

- A house being sold during the financial crisis (2008 or later) has limited impact on predicting the price of a house in Ames, IA in part because other variables like the year it's sold is accounting for it in the model. We're better off not including that variable in the model.
- To really see the impact of the financial crisis on housing prices, would want to look at a longer time window – before 2006 and after 2010, to look at impact of financial crisis on housing prices.
- Would also want to adjust housing prices to reflect changes in CPI / purchasing power. For example, 2009 prices slightly higher than 2008 and 2006 (but lower than 2007), but higher prices in 2009 may be lower in purchase power due to inflation.