# Convex Optimization - Homework 6: Applications

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## I Problem I: Two Stage Decision Making

### I.I Demand Measured prior to Purchase

The linear program formulation for maximizing profit is:

$$\max \left\{ \begin{bmatrix} 25 & 10 \end{bmatrix} \begin{bmatrix} s_1 \\ s_2 \end{bmatrix} - \begin{bmatrix} 3.50 & 2.60 & -6.80 \end{bmatrix} \begin{bmatrix} x_1 \\ x_2 \\ x_3 \end{bmatrix} \right\} \tag{I}$$

subject to

$$s_i \le D_i, \forall i \in 1, 2 \tag{2}$$

$$s_i \le y_i, \forall i \in 1, 2 \tag{3}$$

$$\begin{bmatrix} 3 & 1 \\ 1 & 0 \\ 1 & 1 \end{bmatrix} \begin{bmatrix} y_1 \\ y_2 \end{bmatrix} \le \begin{bmatrix} x_1 \\ x_2 \\ x_3 \end{bmatrix} \tag{4}$$

where  $y_i$  is the quantity of drug i produced,  $s_i$  is the quantity of drug i sold,  $D_i$  is the quantity of drug i demanded, and  $x_i$  is the quantity of ingredient i purchased.

Implementing this formulation in CVX with a demand of  $D_1=150$  and  $D_2=200$  yields a profit of \$765 by producing and selling I50 units of Drug I and 0 units of Drug 2. To produce this, 450 units of Ingredient I, I50 units of Ingredient 2, and I50 units of Ingredient 3 were acquired.

#### 1.2 Profit Maximization for Three Demand Scenarios

The same formulation (with knowing the demand ahead of purchasing, producing, and selling) was used to maximize profit for each of the three demand scenarios. The maximum profit and associated drug production, selling, and ingredient purchases are filed in Table 1.

	Profit	$s_1$	$s_2$	$y_1$	$y_2$	$x_1$	$x_2$	$x_3$
Scenario I	510	100	0	100	0	300	100	100
Scenario 2	765	150	0	150	0	450	150	150
Scenario 3	1020	200	0	200	0	600	200	200

Note that no amount of Drug 2 was produced, since we produce a \$0.60 loss with each sale.

#### 1.3 Demand Measured prior to Selling

Both of the above analyses assume perfect information with demand being known before ingredients are acquired and any manufacturing takes place. However, a more realistic scenario would be one where we only learn demand after acquisition and assembly has already taken place. Now we need to optimize one choice of the  $x_i$  and  $y_1$  such that the expected profit is maximized. We will use superscripts to denote versions of the variables that depend on the scenario. In this analysis, we have  $s_i^j$  denoting the amount of drug i sold in demand scenario j and  $D_i^j$  denoting the demand for drug i in the same scenario j. Therefore our expected profit optimization problem can be formulated as:

$$\max \left\{ \begin{bmatrix} 25 & 10 \end{bmatrix} \begin{bmatrix} 0.2 \begin{bmatrix} s_1^1 \\ s_2^1 \end{bmatrix} + 0.5 \begin{bmatrix} s_1^2 \\ s_2^2 \end{bmatrix} + 0.3 \begin{bmatrix} s_1^3 \\ s_2^3 \end{bmatrix} \right\} - \begin{bmatrix} 3.50 & 2.60 & -6.80 \end{bmatrix} \begin{bmatrix} x_1 \\ x_2 \\ x_3 \end{bmatrix} \right\}$$
(5)

subject to

$$s_i^j \le D_i^j, \forall i \in 1, 2, \forall j \in 1, 2, 3$$
 (6)

$$s_i^j \le y_i, \forall i \in 1, 2, \forall j \in 1, 2, 3 \tag{7}$$

$$\begin{bmatrix} 3 & 1 \\ 1 & 0 \\ 1 & 1 \end{bmatrix} \begin{bmatrix} y_1 \\ y_2 \end{bmatrix} \le \begin{bmatrix} x_1 \\ x_2 \\ x_3 \end{bmatrix}$$
 (8)

- 1.4 Demand Measured prior to Manufacture
- 2 Problem 2:
- 3 Problem 3: